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much old crop cocoa is still available as harvesting has practically come to an end. With total Bahia crop estimates around 6.4 mln bags and sales standing at almost 6.2 mln there are a few hundred thousand bags still in the hands of farmers, middlemen, exporters and processors.

There are doubts as to how much of this cocoa would be fit for export as shippers are now experiencing dificulties in obtaining +Bahia superior+ certificates.

In view of the lower quality over recent weeks farmers have sold a good part of their cocoa held on consignment.

Comissaria Smith said spot bean prices rose to 340 to 350 cruzados per arroba of 15 kilos.

Bean shippers were reluctant to offer nearby shipment and only limited sales were booked for March shipment at 1,750 to 1,780 dlrs per tonne to ports to be named.

New crop sales were also light and all to open ports with June/July going at 1,850 and 1,880 dlrs and at 35 and 45 dlrs under New York july, Aug/Sept at 1,870, 1,875 and 1,880 dlrs per tonne FOB.

Routine sales of butter were made. March/April sold at 4,340, 4,345 and 4,350 dlrs.

April/May butter went at 2.27 times New York May, June/July at 4,400 and 4,415 dlrs, Aug/Sept at 4,351 to 4,450 dlrs and at 2.27 and 2.28 times New York Sept and Oct/Dec at 4,480 dlrs and 2.27 times New York Dec, Comissaria Smith said. Destinations were the U.S., Covertible currency areas, Uruguay and open ports. Cake sales were registered at 785 to 995 dlrs for March/April, 785 dlrs for May, 753 dlrs for Aug and 0.39 times New York Dec for Oct/Dec. Buyers were the U.S., Argentina, Uruguay and convertible currency areas. Liquor sales were limited with March/April selling at 2,325 and 2,380 dlrs, June/July at 2,375 dlrs and at 1.25 times New York July, Aug/Sept at 2,400 dlrs and at 1.25 times New York Sept and Oct/Dec at 1.25 times New York Dec, Comissaria Smith said. Total Bahia sales are currently estimated at 6.13 mln bags against the 1986/87 crop and 1.06 mln bags against the 1987/88 crop. Final figures for the period to February 28 are expected to be published by the Brazilian Cocoa Trade Commission after carnival which ends midday on February 27. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5545" NEWID="2"> <DATE>26-FEB-1987 15:02:20.00</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F Y f0708reute d f BC-STANDARD-0IL-<SRD>-T0 02-26 0082</UNKNOWN> <TEXT>&#2: <TITLE>STANDARD OIL & Lt; SRD> TO FORM FINANCIAL UNIT</TITLE> <DATELINE> CLEVELAND, Feb 26 - </DATELINE><BODY>Standard Oil Co and **BP** North America Inc said they plan to form a venture to manage the money market borrowing and investment activities of both companies. BP North America is a subsidiary of British Petroleum Co Plc <BP>, which also owns a 55 pct interest in Standard Oil. The venture will be called BP/Standard Financial Trading and will be operated by Standard Oil under the oversight of a joint management committee.

Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5546" NEWID="3"> <DATE>26-FEB-1987 15:03:27.51</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A f0714reute d f BC-TEXAS-COMMERCE-BANCSH 02-26 0064</UNKNOWN> <TEXT>&#2; <TITLE>TEXAS COMMERCE BANCSHARES & lt;TCB> FILES PLAN</TITLE> <DATELINE> HOUSTON, Feb 26 - </DATELINE><BODY>Texas Commerce Bancshares Inc's Texas Commerce Bank-Houston said it filed an application with the Comptroller of the Currency in an effort to create the largest banking network in Harris County. The bank said the network would link 31 banks having 13.5 billion dlrs in assets and 7.5 billion dlrs in deposits. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5547" NEWID="4"> <DATE>26-FEB-1987 15:07:13.72</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>brazil</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0725reute u f BC-TALKING-POINT/BANKAME 02-26 0105</UNKNOWN> <TEXT>&#2: <TITLE>TALKING POINT/BANKAMERICA &lt;BAC> EQUITY OFFER</TITLE> by Janie Gabbett, Reuters</AUTHOR> <AUTHOR> <DATELINE> LOS ANGELES, Feb 26 - </DATELINE><BODY>BankAmerica Corp is not under pressure to act quickly on its proposed equity offering and would do well to delay it because of the stock's recent poor performance, banking analysts said.

Some analysts said they have recommended BankAmerica delay its up to one-billion-dlr equity offering, which has yet to be approved by the Securities and Exchange Commission.

BankAmerica stock fell this week, along with other banking issues, on the news that Brazil has suspended interest payments on a large portion of its foreign debt.

The stock traded around 12, down 1/8, this afternoon, after falling to 11-1/2 earlier this week on the news.

Banking analysts said that with the immediate threat of the First Interstate Bancorp <I> takeover bid gone, BankAmerica is under no pressure to sell the securities into a market that will be nervous on bank stocks in the near term.

BankAmerica filed the offer on January 26. It was seen as one of the major factors leading the First Interstate withdrawing its takeover bid on February 9.

A BankAmerica spokesman said SEC approval is taking longer than expected and market conditions must now be re-evaluated.

"The circumstances at the time will determine what we do," said Arthur Miller, BankAmerica's Vice President for Financial Communications, when asked if BankAmerica would proceed with the offer immediately after it receives SEC approval.

"I'd put it off as long as they conceivably could," said Lawrence Cohn, analyst with Merrill Lynch, Pierce, Fenner and Smith.

Cohn said the longer BankAmerica waits, the longer they have to show the market an improved financial outlook.

Although BankAmerica has yet to specify the types of equities it would offer, most analysts believed a convertible preferred stock would encompass at least part of it.

Such an offering at a depressed stock price would mean a lower conversion price and more dilution to BankAmerica stock holders, noted Daniel Williams, analyst with Sutro Group.

Several analysts said that while they believe the Brazilian debt problem will continue to hang over the banking industry through the quarter, the initial shock reaction is likely to ease over the coming weeks.

Nevertheless, BankAmerica, which holds about 2.70 billion dlrs in Brazilian loans, stands to lose 15–20 mln dlrs if the interest rate is reduced on the debt, and as much as 200 mln dlrs if Brazil pays no interest for a year, said Joseph Arsenio, analyst with Birr, Wilson and Co.

He noted, however, that any potential losses would not show up in the current quarter.

With other major banks standing to lose even more than BankAmerica if Brazil fails to service its debt, the analysts said they expect the debt will be restructured, similar to way Mexico's debt was, minimizing losses to the creditor banks. Reuter

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Computer Terminal said Sedio also has the right to buy additional shares and increase its total holdings up to 40 pct of the Computer Terminal's outstanding common stock under certain circumstances involving change of control at the company.

The company said if the conditions occur the warrants would be exercisable at a price equal to 75 pct of its common stock's market price at the time, not to exceed 1.50 dlrs per share.

Computer Terminal also said it sold the technolgy rights to its Dot Matrix impact technology, including any future improvements, to <Woodco Inc> of Houston, Tex. for 200,000 dlrs. But, it said it would continue to be the exclusive worldwide licensee of the technology for Woodco.

The company said the moves were part of its reorganization plan and would help pay current operation costs and ensure product delivery.

Computer Terminal makes computer generated labels, forms, tags and ticket printers and terminals. Reuter

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Oper shr profit 442,000 vs profit 2,986,000
    Revs 291.8 mln vs 151.1 mln
    Avg shrs 51.7 mln vs 43.4 mln
    Six mths
    Oper shr profit nil vs profit 12 cts
    Oper net profit 3,376,000 vs profit 5,086,000
    Revs 569.3 mln vs 298.5 mln
    Avg shrs 51.6 mln vs 41.1 mln
    NOTE: Per shr calculated after payment of preferred
dividends.
    Results exclude credits of 2,227,000 or four cts and
4,841,000 or nine cts for 1986 qtr and six mths vs 2,285,000 or
six cts and 4,104,000 or 11 cts for prior periods from
operating loss carryforwards.
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    </DATELINE><BODY>Shr one dlr vs 73 cts
    Net 12.6 mln vs 15.8 mln
    Revs 337.3 mln vs 315.2 mln
    Nine mths
    Shr 3.07 dlrs vs 3.08 dlrs
    Net 66 mln vs 66.2 mln
    Revs 1.59 billion vs 997.1 mln
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anticipated fourth quarter performance would be "enough for us to exceed the prior year's overall earnings" of 1.53 dlrs a share. In 1988, Douglas said Dean should experience "a 20 pct improvement in our bottom line from effects of the tax reform act alone." President Howard Dean said in fiscal 1988 the company will derive benefits of various dairy and frozen vegetable acquisitions from Ryan Milk to the Larsen Co. Dean also said the company will benefit from its acquisition in late December of Elgin Blenders Inc, West Chicago. He said the company is a major shareholder of E.B.I. Foods Ltd, a United Kingdom blender, and has licensing arrangements in Australia, Canada, Brazil and Japan. "It provides ann entry to McDonalds Corp <MCD> we've been after for years," Douglas told analysts. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5562" NEWID="19"> <DATE>26-FEB-1987 15:26:54.12</DATE> <TOPICS><D>wheat</D><D>grain</D></TOPICS> <PLACES><D>yemen-arab-republic</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0798reute u f BC-/BONUS-WHEAT-FLOUR-FO 02-26 0096</UNKNOWN> <TEXT>&#2: <TITLE>BONUS WHEAT FLOUR FOR NORTH YEMEN -- USDA</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>The Commodity <DATELINE> Credit Corporation, CCC, has accepted an export bonus offer to cover the sale of 37,000 long tons of wheat flour to North Yemen, the U.S. Agriculture Department said. The wheat four is for shipment March-May and the bonus awarded was 119.05 dlrs per tonnes and will be paid in the form of commodities from the CCC inventory. The bonus was awarded to the Pillsbury Company. The wheat flour purchases complete the Export Enhancement Program initiative announced in April, 1986, it said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre>

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systems for municipalities.
    The company said these systems are self-contained
electrical generating facilities using alternate power sources,
such as photovoltaic cells, to replace public utility power
sources.
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             NEW YORK, Feb 26 - </DATELINE><BODY>Magma Copper Co, a
subsidiary of Newmont
Mining Corp, said it is cutting its copper cathode price by
0.75 cent to 66 cents a lb, effective immediately.
 Reuter
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<TITLE>BROWN-FORMAN &lt;BFDB> SETS STOCK SPLIT, UPS PAYOUT</TITLE>
             LOUISVILLE, Ky., Feb 26 - </DATELINE><BODY>Brown-Forman
<DATELINE>
Inc said its board
has approved a three-for-two stock split and a 35 pct increase
in the company cash dividend.
    The company cited its improved earnings outlook and
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Brown-Forman said the split of its Class A and Class B common shares would be effective March 13. The company said directors declared a quarterly cash dividend on each new share of both classes of 28 cts, payable April one to holders of record March 20. Prior to the split, the company had paid 31 cts quarterly. Brown-Forman today reported a 37 pct increase in third quarter profits to 21.6 mln dlrs, or 1.00 dlr a share, on a seven pct increase in sales to a record 337 mln dlrs. Brown-Forman said nine month profits declined a bit to 66.0 mln dlrs, or 3.07 dlrs a share, from 66.2 mln dlrs, or 3.08 dlrs a share, a year earlier due to a second guarter charge of 37 cts a share for restructuring its beverage operations. The company said lower corporate tax rates and the restructuring "are expected to substantially improve Brown-Forman's earnings and cash flow in fiscal 1988." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5567" NEWID="24"> <DATE>26-FEB-1987 15:35:16.67</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0814reute h f BC-ESOUIRE-RADIO-AND-ELE 02-26 0072</UNKNOWN> <TEXT>&#2: <TITLE>ESQUIRE RADIO AND ELECTRONICS INC &lt;EE> 4TH QTR</TITLE> NEW YORK, Feb 26 -<DATELINE> </DATELINE><BODY>Shr profit 15 cts vs profit four cts Annual div 72 cts vs 72 cts prior yr Net profit 72,000 vs profit 16,000 Revs 7,075,000 vs 2,330,000 12 mths Shr profit 42 cts vs loss 11 cts Net profit 203,000 vs loss 55,000 Revs 16.1 mln vs 3,971,000 NOTE: annual dividend payable April 10, 1987, to stockholders of record on March 27, 1987. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre>

continued strong cash flow as reasons for raising the dividend.

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could put its final stamp of approval of the deal later today,

the bankers said.

"A number of details have still to be finalized, but the broad details of the new amortization schedules and interest rates are in place," one senior banker said.

The interest rate on the rescheduling was originally set at 1–1/8 pct over Eurodollar rates, but Venezuela requested easier terms because of a 40 pct drop in oil income last year.

It also asked for a reduction in the repayments it was due to make in 1987, 1988 and 1989 – after an earlier request that it make no amortizations at all in those years was rebuffed – and sought a commitment from the banks to finance new investment in Venezuela.

The breakthrough in the Venezuelan talks, which have been going on intermittently for several months, follows the announcement earlier today of a 10.6 billion dlr debt rescheduling pact between Chile and its bank advisory panel.

And last night Citibank said Mexico's financing package, including a 7.7 billion dlr loan, will be signed on March 20.

While the sudden progress is to some extent coincidental, bankers acknowledge a desire to chalk up some quick successes after the shock of Brazil's unilateral interest suspension last Friday. By striking swift deals, banks hope to reduce the incentive for other debtors to emulate Brazil.

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<TITLE>UNITED PRESIDENTIAL CORP &lt;UPCO> 4TH QTR NET</TITLE> <DATELINE> KOKOMO, Ind., Feb 26 -

</DATELINE><BODY>Shr 39 cts vs 50 cts

Net 1,545,160 vs 2,188,933

Revs 25.2 mln vs 19.5 mln

Year

Shr 1.53 dlrs vs 1.21 dlrs

Net 6,635,318 vs 5,050,044

Revs 92.2 mln vs 77.4 mln

NOTE: Results include adjustment of 848,600 dlrs or 20 cts

shr for 1986 year and both 1985 periods from improvement in results of its universal life business than first estimated. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5571" NEWID="28"> <DATE>26-FEB-1987 15:38:26.23</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PEOPLE><D>reagan</D></PEOPLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM f0823reute r f AM-REAGAN-IMPACT-(NEWS-A NALYSIS) 02-26 0092</UNKNOWN> <TEXT>&#2; <TITLE>TOWER REPORT DIMINISHES REAGAN'S HOPES OF REBOUND</TITLE> By Michael Gelb, Reuters</AUTHOR> <AUTHOR> <DATELINE> WASHINGTON, Feb 26 - </DATELINE><BODY>The Tower Commission report, which says President Reagan was ignorant about much of the Iran arms deal, just about ends his prospects of regaining political dominance in Washington, political analysts said. "This is certification of incompetence," private political analyst Stephen Hess told Reuters in commenting on the Tower report made public today. "It's as if he went before a professional licensing board and was denied credentials." In one of the most direct criticisms, board chairman John Tower, a longtime Reagan supporter and former Republican senator from Texas, told a press conference, "The president clearly did not understand the nature of this operation." The report, which lent credence to widespread opinion in Washington that Reagan is not in full command of the government, was particularly damaging because it was prepared by a board of the Republican president's own choosing. The three-member panel made up of Tower, former National Security Adviser Brent Scowcroft and former Secretary of State Edmund Muskie, does not carry the partisan taint of criticism from a Congress controlled by the Democratic party. "We're falling by our own hand," said one Republican political strategist. "What can we say except 'we're sorry, we won't do it again'?"

The strategist, who works for one of his party's top 1988 presidential contenders and asked not to be identified, said the report was like "an anvil falling on us."

Hess, with the Brookings Institution public policy study

group, said the report is the final blow to Reagan's hopes of regaining the upper hand he once had in dealings with Congress, the press and the Washington bureaucracy.

The report may also undermine the standing of Defense Secretary Caspar Weinberger and Secretary of State George Shultz, who the report suggests were more interested in keeping their own skirts clean than supporting the president.

"They protected the record as to their own positions on this issue. They were not energetic in attempting to protect the president from the consequences," it said.

White House chief of staff Donald Regan and former Central Intelligence Agency Director William Casey also received strong criticism, but the blows were expected in their cases.

Regan, expected to resign or be fired shortly, was savaged for allegedly failing both to help Reagan conduct the Iran initiative and to avoid "chaos" in the disclosure process.

Casey, who underwent surgery for removal of a cancerous brain tumor in December, had already resigned for health reasons last month.

"This is a story about people who came up somewhat short of being heroes," Tower told reporters.

While Reagan retains considerable constitutional powers, including command of the armed forces and the right to veto legislation, analysts say it will be difficult for him to retake control of the country's policy agenda -- particularly with Congress controlled by the Democrats.

The crucial remaining question, they said, is whether the man in the street will forsake Reagan over the affair.

Although his job approval rating has fallen as much as twenty percentage points in some opinion polls since the arms deal with Iran became public last November, his personal popularity is still relatively high.

A Los Angeles Times poll released earlier this week showed that just 37 pct of those surveyed thought Reagan was in control of the government, but 55 pct still thought he was doing a good job as president.

American Enterprise Institute analyst William Schneider, a Democrat, says Reagan's loss of support among Washington power brokers could be offset by continued backing of the public.

"In the past, he has been able to go around the power elite by appealing directly to the public," Schneider said.

Reagan will again plead his case that way in a televised address next week.

But one top Republican strategist warned against expecting a dramatic turnaround.

"The White House has to avoid building expectations that cannot be met," said the strategist, who requested anonymity. "They have to recognize there is no quick fix."

Analysts also point out that Reagan's personal popularity has not always translated into public backing for his policies.

They note he was dramatically rebuffed in last November's elections when voters rejected his appeals and restored control of the Senate to the Democrats. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5572" NEWID="29"> <DATE>26-FEB-1987 15:39:41.92</DATE> <TOPICS><D>housing</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0827reute r f BC-JANUARY-HOUSING-SALES 02-26 0103</UNKNOWN> <TEXT>&#2; <TITLE>JANUARY HOUSING SALES DROP, REALTY GROUP SAYS</TITLE> <DATELINE> WASHINGTON, Feb 26 - </DATELINE><BODY>Sales of previously owned homes dropped 14.5 pct in January to a seasonally adjusted annual rate of 3.47 mln units, the National Association of Realtors (NAR) said. But the December rate of 4.06 mln units had been the highest since the record 4.15 mln unit sales rate set in November 1978, the group said. "The drop in January is not surprising considering that a significant portion of December's near-record pace was made up of sellers seeking to get favorable capital gains treatment under the old tax laws," said the NAR's John Tuccillo. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5573" NEWID="30"> <DATE>26-FEB-1987 15:41:56.54</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0835reute f f BC-\*\*\*\*\*ASSETS-0F-MONEY 02-26 0012</UNKNOWN> <TEXT TYPE="BRIEF">&#2;

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eliminate the Department of Defense's de facto veto authority over the licensing process," Cranston said.

"Our reforms should reduce licensing requirements by 65 to 70 pct," he told reporters. "I am convinced that a more rational...licensing process will boost exports."

U.S. export controls are intended to deny Eastern bloc countries access to technology that could further their military capabilities.

"By refocusing our control resources on higher levels of technology, technology that is truly critical, we will do a better job of preventing diversion of critical technology to our adversaries while promoting more exports," Cranston said.

"We cannot expect to continue to play a leading role in new technology development in the future if we unduly restrict the activities of U.S. firms in the world market-place," Evans told reporters.

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             RICHMOND, Va. Feb 26 -
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             CARROLLTON, Texas, Feb 26 -
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    Net loss 3,035,000 vs loss 2,516,000
    Revs 20.9 mln vs 19.6 mln
    Otly div three cts vs three cts prior
    Year
    Shr profit two cts vs profit 34 cts
    Net profit 215,000 vs profit 4,647,000
    Revs 93.4 mln vs 98.7 mln
   NOTE: Dividend payable April one to shareholders of record
March 17.
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metals in a variety of products, according to the company.

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Net loss 7,041,000 vs loss 467,000 Rev 138.9 mln vs 131.4 mln 12 months Shr loss 64 cts vs profit 46 cts Net loss 8,843,000 vs profit 6,306,0000 Rev 558.9 mln vs 556.7 mln NOTE: Net loss for 4th gtr 1986 includes charge for restructuring of 2.6 mln dlrs after tax, or 19 cts a share. 1986 net loss includes after tax special charge of 2.7 mln dlrs, or 20 cts a share. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5585" NEWID="42"> <DATE>26-FEB-1987 15:49:27.16</DATE> <TOPICS><D>coffee</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ico-coffee</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0871reute 02-26 0109</UNKNOWN> b f BC-ICO-PRODUCERS-TO-PRES <TEXT>&#2; <TITLE>ICO PRODUCERS TO PRESENT NEW COFFEE PROPOSAL</TITLE> LONDON, Feb 26 - </DATELINE><BODY>International Coffee <DATELINE> Organization, ICO, producing countries will present a proposal for reintroducing export guotas for 12 months from April 1 with a firm undertaking to try to negotiate up to September 30 any future quota distribution on a new basis, ICO delegates said. Distribution from April 1 would be on an unchanged basis as in an earlier producer proposal, which includes shortfall redistributions totalling 1.22 mln bags, they said. Resumption of an ICO contact group meeting with consumers, scheduled for this evening, has been postponed until tomorrow, delegates said. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5586" NEWID="43"> <DATE>26-FEB-1987 15:49:44.93</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>iran</D></PLACES> <PE0PLE></PE0PLE>

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maybe 32 dollars depending on whether there is a competing bidder," an arbitrageur said. Waste Management's tender offer, announced before the opening today, expires March 25.

"This is totally by surprise," said Debra Strohmaier, a ChemLawn spokeswoman. The company's board held a regularly scheduled meeting today and was discussing the Waste Management announcement. She said a statement was expected but it was not certain when it would be ready.

She was unable to say if there had been any prior contact between Waste Management and ChemLawn officials.

"I think they will resist it," said Elliott Schlang, analyst at Prescott, Ball and Turben Inc. "Any company that doesn't like a surprise attack would."

Arbitrageurs pointed out it is difficult to resist tender offers for any and all shares for cash. Schlang said ChemLawn could try to find a white knight if does not want to be acquired by Waste Management.

Analyst Rosemarie Morbelli of Ingalls and Snyder said ServiceMaster Companies L.P. <SVM> or Rollins Inc &lt;ROL> were examples of companies that could be interested.

ChemLawn, with about two mln customers, is the largest U.S. company involved in application of fertilizers, pesticides and herbicides on lawns. Waste Management is involved in removal of wastes.

Schlang said ChemLawn's customer base could be valuable to another company that wants to capitalize on a strong residential and commercial distribution system. Both Schlang and Morbelli noted that high growth rates had catapulted ChemLawn's share price into the mid-30's in 1983 but the stock languished as the rate of growth slowed. Schlang said the company's profits are concentrated in the fourth quarter. In 1986 ChemLawn earned 1.19 dlrs per share for the full year, and 2.58 dlrs in the fourth quarter. Morbelli noted ChemLawn competes with thousands of individual entrepreuers who offer lawn and garden care sevice. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5589" NEWID="46"> <DATE>26-FEB-1987 15:51:28.42</DATE> <TOPICS><D>sugar</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0882reute b f BC-sugar-imports 02-26 0120</UNKNOWN> <TEXT>&#2; <TITLE>U.S. SUGAR IMPORTS DOWN IN WEEK - USDA</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>Sugar imports <DATELINE> subject to the U.S. sugar import quota during the week ended January 9, the initial week of the 1987 sugar quota year, totaled 5,988 short tons versus 46,254 tons the previous week, the Agriculture Department said. The sugar import quota for the 1987 quota year (January-December) has been set at 1,001,430 short tons compared with 1,850,000 tons in the 1986 quota year, which was extended three months to December 31. The department said the Customs Service has reported that weekly and cumulative imports are reported on an actual weight basis and when final polarizations are received, cumulative import data are adjusted accordingly. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5590" NEWID="47"> <DATE>26-FEB-1987 15:51:51.24</DATE> <TOPICS><D>trade</D></TOPICS>

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u f BC-N.Z.-OFFICIAL-FOREIGN 02-26 0049</UNKNOWN> <TEXT>&#2: <TITLE>N.Z. OFFICIAL FOREIGN RESERVES FALL IN JANUARY</TITLE> <DATELINE> WELLINGTON, Feb 27 - </DATELINE><BODY>New Zealand's official foreign reserves fell to 7.15 billion N.Z. Dlrs in January from 7.20 billion dlrs in December and compared with 3.03 billion a year ago period, the Reserve Bank said in its weekly statistical bulletin. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5592" NEWID="49"> <DATE>26-FEB-1987 15:52:25.60</DATE> <TOPICS><D>ship</D></TOPICS> <PLACES><D>usa</D><D>panama</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G T M f0888reute d f BC-panama-canal-ships 02-26 0071</UNKNOWN> <TEXT>&#2; <TITLE>AGENCY REPORTS 39 SHIPS WAITING AT PANAMA CANAL</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>The Panama Canal <DATELINE> Commission, a U.S. government agency, said in its daily operations report that there was a backlog of 39 ships waiting to enter the canal early today. Over the next two days it expects --2/26 2/27 Due: 27 35 Scheduled to Transit: 35 41 End-Day Backlog: 31 25 Average waiting time tomorrow --Super Tankers Regular Vessels 15 hrs North End: 13 hrs South End: 4 hrs 26 hrs Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5593" NEWID="50"> <DATE>26-FEB-1987 15:52:33.04</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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             COLUMBUS, IND., Feb 26 - </DATELINE><BODY>Arvin
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Industries Inc said L.K.
Evans has been elected president, succeeding James Baker who
remains chairman. Evans had been executive vice president.
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that could presage lackluster real growth in the U.S. economy in the first quarter of 1987, economists said.

With total orders, excluding the volatile defense sector, falling a record 9.9 pct, economists agreed that the report painted a bleak picture for the U.S. economy.

But they stressed that the 1987 tax reform laws may be a primary factor behind the drop in orders for business capital investment.

"It's a rather gloomy outlook for the economy, said David Wyss of Data Resources Inc. "I'm particularly impressed by the 19.7 pct drop in non-defense capital goods orders because it may be a sign that businesses are reacting more adversely to tax reform than we thought."

The Commerce Department pointed out that a record 14.8 pct decline in new orders for machinery was led by declines in office and computing equipment orders.

Economists said the drop in computer orders may have been a response to the lengthening of depreciation schedules and the end of the investment tax credit under the new tax laws.

"It's more expensive to invest than it used to be, so people just aren't doing it as much," Wyss said.

Increases in durable goods orders at year's end reinforced the view that businesses anticipated the changing tax laws, economists said.

November durable goods orders rose 5.1 pct and December's increased 1.5 pct, revised upwards from a previously reported 0.9 pct.

But most acknowledged that the huge January drop was caused by more than tax reform.

"The wash-out that took place in January was far greater than the actual gains that took place in November and December," said Bill Sullivan of Dean Witter Reynolds Inc. "The economy has a weakening bent to it early in the year."

"The report definitely points to very sluggish capital spending over the next couple of quarters," said Donald Maude of Midland Montagu Capital Markets Inc.

Maude pointed to a continuing decline in order backlogs as evidence that the outlook for new orders is not improving. In November, order backlogs rose 0.6 pct, but in December they fell 0.6 pct and in January 0.7 pct, he said.

"It suggests orders in the pipeline are depleting, which may quickly translate to a drop in production," Midland Montagu's Maude said. Wyss cautioned that too much should not be made of January's report, given that other reports have reflected strenath. But he acknowledged that the decline occurred despite a 51 pct rise in defense orders, compared with a 57.7 pct decline in December. He also noted that there was a 6.9 pct drop in January shipments, compared with a 5.4 pct rise in December. "Given these numbers, there's no reason for the Fed to tighten," Data Resources' Wyss said. "But there's no reason to ease unless we see more numbers like this. The Fed will wait and see," he added. Sullivan predicted the Fed will ease by Easter. "People aren't talking recession or Fed easing now, but the Fed will have to ease to ensure global growth." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5598" NEWID="55"> <DATE>26-FEB-1987 15:56:00.50</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C f0903reute d f BC-SENATORS-INTRODUCE-EX 02-26 0110</UNKNOWN> <TEXT>&#2: <TITLE>SENATORS INTRODUCE EXPORT LICENSING REFORM BILL</TITLE> <DATELINE> WASHINGTON, Feb 26 - </DATELINE><BODY>Sens. Alan Cranston (D-Cal.) and Daniel Evans (R-Wash.) said they introduced export licensing reform legislation that could save U.S. companies hundreds of thousands of dollars annually. "Our emphasis is two-fold: Decontrol and de-license items where such actions will not endanger our national security, and eliminate the Department of Defense's de facto veto authority over the licensing process," Cranston said. "Our reforms should reduce licensing requirements by 65 to 70 pct," he told reporters. "I am convinced that a more rational...licensing process will boost exports."

U.S. export controls are intended to deny Eastern bloc countries access to technology that could further their military capabilities.

"By refocusing our control resources on higher levels of technology, technology that is truly critical, we will do a better job of preventing diversion of critical technology to our adversaries while promoting more exports," Cranston said.

"We cannot expect to continue to play a leading role in new technology development in the future if we unduly restrict the activities of U.S. firms in the world market-place," Evans told reporters.

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<TITLE>AM INTERNATIONAL &lt;AM> CITES STRONG PROSPECTS</TITLE>

<DATELINE> CHICAGO, Feb 26 - </DATELINE><BODY>AM International Inc, reporting an

operating loss for the January 31 second quarter, said prospects for the balance of the fiscal year remain good.

It said orders at its Harris Graphics subsidiary, acquired in June 1986, "continue to run at a strong pace." For the six months, orders rose 35 pct over the corresponding prior-year period, or on an annualized basis are running at about 630 mln dlrs.

The backlog at Harris is up 30 pct from the beginning of the fiscal year, AM said.

AM International said its old division are expected to benefit from recent new product introductions and the decline in the value of the dollar.

"Research, development and engineering expenditures in fiscal 1987 will be in the 45–50 mln dlr range, and the company said it has allocated another 30–40 mln dlrs for capital expenditures.

Earlier AM reported a fourth quarter operating loss of two cts a share compared to profits of seven cts a share a year ago. Revenues rose to 291.8 mln dlrs from 151.1 mln dlrs. Reuter

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billion dlrs, 198 general purpose funds rose 212.5 mln dlrs to 62.94 billion dlrs and 92 broker-dealer funds rose 151.9 mln dlrs to 107.77 billion dlrs. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5602" NEWID="59"> <DATE>26-FEB-1987 15:58:47.73</DATE> <TOPICS><D>ship</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0910reute u f BC-gulf-grain-barge-frgt 02-26 0117</UNKNOWN> <TEXT>&#2; <TITLE>GULF BARGE FREIGHT RATES UP FURTHER ON CALL</TITLE> <DATELINE> ST LOUIS, Feb 26 - </DATELINE><BODY>Gulf barge freight rates firmed again on the outlook for steady vessel loadings at the Gulf, increasing the demand for barges to supply those ships, dealers said. No barges traded today on the St Louis Merchants' Exchange call session, versus 29 yesterday. Quotes included -- Delivery this week on the Illinois River (Joliet) 135 pct of tariff bid/140 offered, with next week same river (ex Chicago) quoted the same – both up 2-1/2 percentage points. - Next week Mississippi River (St Louis) 120 pct bid/127-1/2 offered - up five points. - Next week Ohio River (Owensboro/south) 125 pct bid/132-1/2 offered – up 7-1/2 points. - On station Illinois River (south Chicago) 135 pct bid/140 offered - no comparison. - March Illinois (ex Chicago) 132-1/2 pct bid/140 offered - up 2-1/2 points. March Ohio River bid at yesterday's traded level of 125 pct, offered at 132-1/2. – March lower Mississippi River (Memphis/Cairo) 112–1/2 pct bid/120 offered - no comparison. - May Illinois River (ex Chicago) 100 pct bid/107-1/2 offered - no comparison. - Sept/Nov Lower Mississippi River (Memphis/Cairo) 137-1/2 pct bid/145 offered, with Sept/Dec same section 125 pct bid/135 offered - no comparison. Reuter </BODY></TEXT>

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             HOUSTON, Feb 26 - </DATELINE><BODY>Gulf Applied
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Technologies Inc said it
sold its pipeline and terminal operations units for 12.2 mln
dlrs and will record a gain of 2.9 mln dlrs in the first
quarter.
    It added that any federal taxes owed on the transaction
will be offset by operating loss carryovers.
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             LOS ANGELES, Feb 26 -
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    Net 55,513,000 vs 48,741,000
    Revs 290.9 mln vs 264.2 mln
    Year
    Shr 3.09 dlrs vs 2.72 dlrs
    Net 213,470,000 vs 184,649,000
    Revs 1.12 billion vs 992.9 mln
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Avg shrs 69,127,000 vs 68,004,000
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    Net 13,555,000 vs 14,635,000
    Revs 104,606,000 vs 110,311,000
    Avg shrs 47.2 mln vs 47.1 mln
    12 mths
    Shr 4.10 dlrs vs 3.66 dlrs
    Net 226,653,000 vs 186,790,000
    Revs 1.4 billion vs 1.3 billion
    Avg shr 47.1 mln vs 47.1 mln
    NOTE: latest 12 mths net includes gain 46 cts per share for
sale of Virginia service territory to Dominion Resources Inc
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<TITLE>SPRINGBOARD &lt;SPBD> IN DEAL</TITLE> MINNEAPOLIS, Feb 26 - </DATELINE><BODY>Springboard <DATELINE> Software INc said it signed a contract under which International Technology Development Corp will provide software designers, programmers, project supervisors and technical support personnel to Springboard. International Technology, based in San Francisco and Shanghai, China, employs Chinese computer specialists. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5611" NEWID="68"> <DATE>26-FEB-1987 16:08:33.15</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0949reute r f BC-<COFAB-INC>-BUYS-GULF 02-26 0066</UNKNOWN> <TEXT>&#2; <TITLE>&lt:COFAB INC> BUYS GULFEX FOR UNDISCLOSED AMOUNT</TITLE> HOUSTON, Feb 26 - </DATELINE><BODY>CoFAB Inc said it <DATELINE> acquired <Gulfex Inc>, a Houston-based fabricator of custom high-pressure process vessels for the energy and petrochemical industries. CoFAB said its group of companies manufacture specialized cooling and lubricating systems for the oil and gas, petrochemical, utility, pulp and paper and marine industries. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5612" NEWID="69"> <DATE>26-FEB-1987 16:10:43.67</DATE> <TOPICS><D>veq-oil</D><D>soybean</D><D>oilseed</D><D>meal-feed</ D><D>soy-meal</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0951reute

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             MARTINSVILLE, Va., Feb 26 -
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Menswear of New York City,
a division of Burlington Industries Inc, has received a 30.5
mln dlr defense contract for 3.69 mln yards of tropical cloth,
the Defense Logistics Agency said.
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International Corp has
received a 28.3 mln dlr contract for work on the B-1B bomber in
the current fiscal year, the Air Force said.
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    Net 1,142,000 vs 16.0 mln
    Revs 10.6 mln vs 24.2 mln
    Year
    Shr 90 cts vs 6.20 dlrs
    Net 3,320,000 vs 16.9 mln
    Revs 45.00 mln vs 26.2 mln
   NOTE: 1986 4th qtr and yr amounts include acquisition of
98.8 pct of common of Atico, formerly Peninsula Federal Savings
and Loan Association, on January 24, 1986.
    1985 4th gtr and yr net include net gain of 15.9 mln dlrs
or 5.86 dlrs per share on exchange of common of Pan America
Banks Inc for common of NCNB Corp purusant to a merger of the
companies.
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             LONDON, Feb 26 - </DATELINE><BODY>International Coffee
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Organization (ICO)
exporters will modify their new proposal on guota resumption
before presenting it to importers tomorrow, ICO delegates said.
   The change, which will be discussed tonight informally
among producers, follows talks after the formal producer
session with the eight-member producer splinter group and will
affect the proposed quota distribution for 12 months from April
one, they said.
    The proposed share-out would still include shortfall
declarations, they said.
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government's 55 pct interest in pulp and paper company <Donohue Inc>, will also likely go ahead with plans to build a new paper mill in Matane, Quebec, Peladeau said.

"I would say we will move (ahead with the daily).... This is not definite but i think we will," he said, adding that he plans to announce a decision early next week.

Quebecor, which had revenues of 446 mln Canadian dlrs last year and profit of 16.2 mln dlrs, already publishes three daily newspapers, including the tabloid Le Journal de Montreal, the second-largest circulation paper in Canada.

A new daily would give Montreal its second Englishlanguage paper and its sixth daily newspaper, making the city the most crowded metropolitan newspaper market in North America, analysts have said.

Peladeau said market studies have indicated a new English language tabloid would have circulation of 50,000 within six months. He said he is waiting to determine whether the new venture would have the support of major advertisers.

Peladeau, who together with family members owns about 55 pct of Quebecor, said he has recieved offers from the heads of two major Canadian companies who are interested in the project but has not decided whether he would take partners in the newspaper venture.

He said he would consider launching the newspaper with one of the companies as a prelude to other joint ventures.

"It would be the possibility of doing something else in the short term," Peladeau said.

Peladeau said the joint acquisition of Donohue with Robert Maxwell's British Printing and Communications Corp plc <BPCL.L> does not mean Quebecor will have to hold off on other projects.

Peladeau and Maxwell's companies teamed up to buy the stake in Donohue, which resulted in Quebecor buying 51 pct of the govvernment's stake for about 165 mln Canadian dlrs and British printing acquiring the other 49 pct. "In 1976 or 77 there was a tremendous shortage of newsprint. There were days when we didn't have enough paper to print the paper," Peladeau said. "When I lived that, I said to myself...next time we'll be ready."

Peladeau said most of Donohue's current total newsprint capacity however, is already committed to other buyers.

Quebecor uses about 100,000 metric tons of newsprint a year and Maxwell's company, which publishes Britain's Daily Mirror newspaper, uses about 200,000 tonnes.

Peladeau said even with a new 170 mln dlr paper machine, 49 pct owned by the New York Times, (NYT.A), adding to Donohue's 540,000 metric tonne capacity this fall, the companies will have to install another paper machine at Amos, Quebec, or build another mill to meet their demands .

He said a new mill, which would produce either newsprint or other types of paper, would cost 400–500 mln dlrs and could be on stream in two years. He said a mill in Matane, a depressed area with high unemployment, would be heavily subsidized by the government.

Peladeau said he is interested in further joint ventures with Maxwell's company, either in the newspaper market in France or in the U.S., where the company owns two large printing plants and is looking to expand its newspaper empire.

He said Maxwell's sons, who are French citizens, would provide an entree into the French market, where foreigners are prevented from buying newspapers. Peladeau said he would consider either buying into or starting daily newspapers in France or the U.S.

Quebecor is also in the process of expanding its chain of about 40 weekly newspapers, with the possible acquisition of two groups of weekly newspapers in the U.S., and is negotiating the acquisition of two weekly newspaper chains in Canada, Peladeau said.

He said the company may consider starting daily newspapers in two small Quebec cities and buying radio stations in the province.

Peladeau said Quebecor may also consider trading in its listing on the American stock exchange for a New York Stock Exchange listing.

Reuter

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Reuter

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    Shr diluted 61.11 pesos vs 18.49 pesos
    Otly div 1.25 pesos vs 1.25 pesos
    Net 1.9 billion vs 779 mln
    Revs 6.1 billion vs 4.7 billion
    NOTE: Full name Philippine Long Distance Telephone Co.
    Figures quoted in Philippine Pesos.
    Dividend payable April 15 to holders or record March 13.
Exchange rate on day of dividend declaration was 20.792 pesos
per dollar.
 Reuter
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NOTE:1986 dividend includes special two cts per share for the period beginning with the fund's commencement of operations on Novebmer three through December 31, 1986. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5627" NEWID="84"> <DATE>26-FEB-1987 16:25:42.65</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0993reute d f BC-COLUMBIA-GAS-SYSTEM-I 02-26 0100</UNKNOWN> <TEXT>&#2; <TITLE>COLUMBIA GAS SYSTEM INC &lt;CG> REDEEMS DEBENTURES</TITLE> <DATELINE> WILMINGTON, Del, Feb 26 - </DATELINE><BODY>The Columbia Gas Systems Inc said it will redeem 4.7 mln dlrs principal amount of its 9-1/8 pct debentures, series due May 1, 1996, and five mln dlrs principal amount of its 10-1/4 pct debentures, series due May 1. 1999. The company said it is redeeming the debentures to meet mandatory sinking fund requirements. In addition, Columbia said it will call for the optional sinking fund redemption on May 1, 1987, the 4.7 mln dlrs principal amount of the 9-1/8 debentures and 7.5 mln dlrs of the 10-1/4 pct debentures. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5628" NEWID="85"> <DATE>26-FEB-1987 16:26:09.46</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0994reute s f BC-COMBUSTION-ENGINEERIN 02-26 0024</UNKNOWN> <TEXT>&#2;

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   Annual div Class B 12.1 cts vs 10.4 cts prior
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NOTE: full name is BDM International Inc.
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group composed of
one-third of the stockholders in Sorg agreed not to sell their
holdings without the consent of the entire group.
    Sorg said the group also agreed to vote as a body on any
proposed merger or election of directors.
   The company further said it retained the First Boston Corp
to act as its financial advisor.
   The company was not immediately available to provide
further details on the group or its aims.
 Reuter
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             NEW YORK, Feb 26 - </DATELINE><BODY>Texas Instruments
Inc said it has
developed the first 32-bit computer chip designed specifically
for artificial intelligence applications.
    The company said the new microprocessor, measuring
one-centimeter square and containing 553,687 transistors, is
the densest chip ever made.
   The chip was designed, Texas Instruments said, for use with
the Lisp langugage, which is used widely by software
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    The company added that it is working on a production
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 Reuter
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Revs 1.94 billion vs 1.34 billion Note: 1986 results include extraordinary gain of 1,035,000 dlrs or six cts a share from secondary share offering of Canron unit. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5637" NEWID="94"> <DATE>26-FEB-1987 16:31:54.04</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>usa</D></PLACES> <PEOPLE></PEOPLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM V f0019reute f f BC-\*\*\*\*\*U.S.-BANK-DISCO 02-26 0013</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>U.S. BANK DISCOUNT BORROWINGS AVERAGE 310 MLN DLRS IN FEB 25 WEEK, FED SAYS </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5638" NEWID="95"> <DATE>26-FEB-1987 16:32:04.32</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM V f0020reute f f BC-\*\*\*\*\*U.S.-BANK-NET-F 02-26 0013</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>U.S. BANK NET FREE RESERVES 644 MLN DLRS IN TWO WEEKS TO FEB 25, FED SAYS </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre>

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             WASHINGTON, Feb 26 - </DATELINE><BODY>A group of
affiliated New York
investment firms said they lowered their stake in Cyclops Corp
to 260,500 shares, or 6.4 pct of the total outstanding common
stock, from 370,500 shares, or 9.2 pct.
    In a filing with the Securities and Exchange Commission,
the group, led by Mutual Shares Corp, said it sold 110,000
Cyclops common shares on Feb 17 and 19 for 10.0 mln dlrs.
 Reuter
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Stabilization and
Conservation Service (ASCS) has established these unit values
for commodities offered from government stocks through
redemption of Commodity Credit Corporation commodity
certificates, effective through the next business day.
   Price per bushel is in U.S. dollars. Sorghum is priced per
CWT, corn yellow grade only.
    WHEAT
              HRW
                           SRW
                                 SWW
                    HRS
                                       DURUM
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Chicago Ill. Track Toledo Memphis Peoria Denver Evansville Cincinnati Minneapolis Baltimore/ Norf./Phil. Kansas City St. Louis Amarillo/ Lubbock Lou. Gulf	 2.6  2.6 2.8 3.0 2.6 HRW	5 7 3	3.04 3.04 2.63 	4 3	2.99 3.00 3.00 2.99 2.99 3.00 3.17 3.03 3.17 3.03 3.10	16 98 95 11 9 5 7	 2.9   2.98    SWW		  3.70	
Portland/ Seattle Stockton L.A. Duluth Tex. Gulf	3.0 2.7 3.2 2.6 3.1	8 3 5	3.08  2.71		  3.10		3.10   	)	3.7(  4.0! 3.7( 	5
Chicago Ill. Track Toledo Memphis Peoria Denver Evnsvlle Cinci Mpls Balt/Nor/ Phil KC	CORN 1.47 1.49 1.41 1.59 1.51 1.56 1.54 1.52 1.34 1.70 1.49	 2. 2. 1.  1. 2. 1. 1. 1.		 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	50 71 50 50 50	2.	17 17 85	4. 4. 4. 4. 4. 4. 4. 4. 4. 4.	YB         81         85         90         80         90         80         90         80         90	2.58
St Lo Amarlo/ Lubbck Lou Gulf Port/	1.54 1.84 1.73		40		66 - -			4.	90 75 05	2.92
Seattle Stockton LA Duluth Tex Gulf Reuter <, 	1.87 2.18 2.54 1.34 1.73 /TEXT>	2. 2. 1.	23 50 75	2.	68 10 50 73	 1.	85		- - - 68 05	 4.00 4.38  3.12

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   Net profit 363,000 vs loss 197,000
   Revs 3,761,000 vs 2,666,000
   Year
   Shr profit one cent vs loss 37 cts
   Net profit 129,000 vs loss 1,715,000
   Revs 11.4 mln vs 10.9 mln
   Avg shrs 10,694,081 vs 4,673,253
 Reuter
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   Two weeks ended Feb 25
                            daily avgs-mlns
Including seasonal loans......81 vs......56
 Including extended loans.....299 vs.....265
 Excess reserves.....1,025 vs....1,497
 Required reserves (adj)....55,250 vs....55,366
 Required reserves.....N.A. vs....N.A.
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Total reserves.....N.A. vs....N.A. Non-borrowed reserves.....N.A. vs.....N.A. Monetary base.....N.A. vs.....N.A. Two weeks ended Feb 25 Total vault cash.....N.A. vs....N.A. Inc cash equal to reg res....N.A. vs.....N.A. One week ended Feb 25 Daily avgs-Mlns Bank borrowings......614 down.....131 Balances/adjustments.....2,101 down.....67 Treasury deposits......4,208 down.....63 Reuter </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5643" NEWID="100"> <DATE>26-FEB-1987 16:35:16.02</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>new-zealand</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM &#22:&#22:&#1:f0035&#31:reute 02-26 0090</UNKNOWN> r f BC-N.Z.-TRADING-BANK-DEP <TEXT>&#2: <TITLE>N.Z. TRADING BANK DEPOSIT GROWTH RISES SLIGHTLY</TITLE> <DATELINE> WELLINGTON, Feb 27 - </DATELINE><BODY>New Zealand's trading bank seasonally adjusted deposit growth rose 2.6 pct in January compared with a rise of 9.4 pct in December, the Reserve Bank said. Year-on-year total deposits rose 30.6 pct compared with a 26.3 pct increase in the December year and 34.5 pct rise a year ago period, it said in its weekly statistical release. Total deposits rose to 17.18 billion N.Z. Dlrs in January compared with 16.74 billion in December and 13.16 billion in January 1986. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"

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FEDERAL RESERVE MONEY SUPPLY REPORT - FEB 26
   One Week Ended Feb 16
M-1.....736.7 up.....2.1
 Previous week revised to....734.6 From...734.2
Avge 4 Weeks (Vs Week Ago).735.0 Vs.....733.5
Avge 13 Weeks (Vs week Ago).731.8 Vs.....729.8
Monthly aggregates (Adjusted avgs in billions)
M-1 (Jan vs Dec).....737.6 Vs....730.5
M-2 (Jan vs Dec).....2,820.1 Vs...2,798.4
M-3 (Jan vs Dec)......3,513.6 Vs...3,488.1
L...(Dec vs Nov).......4,141.5 Vs...4,110.5
Domestic Debt(Dec vs Nov).7,604.4 Vs...7,519.8
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FEDERAL RESERVE WEEKLY REPORT 3 - FEB 26
   One week ended Feb 25
                             daily avgs-mlns
 Govts bought outright....193,374 down....1,342
 Govts repurchases.....nil unch.....
 Agencies bought outright...7,719 unch.....
```

Agencies repurchases.....nil unch..... Acceptances repurchases.....nil unch..... Including sales with cust..4,369 vs.....3,788 Other Fed liabilities.....6,421 up.....178 Other deposits with Fed......399 up......26 Reuter </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5646" NEWID="103"> <DATE>26-FEB-1987 16:36:54.20</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM A f0041reute b f BC-FEDERAL-RESERVE-WEEKL 02-26 0100</UNKNOWN> <TEXT TYPE="UNPROC">&#2; FEDERAL RESERVE WEEKLY REPORT 4 - FEB 26 One week ended Feb 25 Daily avgs-Mlns Foreign deposits......219 down.....29 Federal funds rate avg.....5.95 vs.....6.21 Factors on Wednesday, Feb 25 Bank borrowings.....446 Including extended credits....92 vs......298 Including sales w/cust....4,392 vs.....2,998 Reuter </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5647" NEWID="104"> <DATE>26-FEB-1987 16:38:46.25</DATE> <TOPICS><D>cotton</D></TOPICS> <PLACES><D>usa</D></PLACES>

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cumulative sugar imports from individual countries during the 1987 quota year, which began January 1, 1987 and ends December 31, 1987 were as follows, with quota allocations for the quota year in short tons, raw value --

year in short to						
CUMU	LATIVE	QUOTA 1987				
IM	PORTS	ALLOCATIONS				
ARGENTINA	nil	39,130				
AUSTRALIA	nil	75,530				
		•				
BARBADOS	nil	7,500				
BELIZE	nil	10,010				
BOLIVIA	nil	7,500				
BRAZIL	nil	131,950				
CANADA	nil	18,876				
		QUOTA 1987				
тм	PORTS	ALLOCATIONS				
COLOMBIA	103	21,840				
CONGO	nil	7,599				
COSTA RICA	nil	17,583				
IVORY COAST	nil	7,500				
	5,848	160,160				
ECUADOR	-					
	nil	10,010				
EL SALVADOR	nil	26,019.8				
FIJI	nil	25,190				
GABON	nil	7,500				
		QUOTA 1987				
ТМ	PORTS	ALLOCATIONS				
GUATEMALA	nil	43,680				
GUYANA	nil	10,920				
		10,920				
HAITI	nil	7,500				
HONDURAS	nil	15,917.2				
INDIA	nil	7,500				
JAMAICA	nil	10,010				
MADAGASCAR	nil	7,500				
MALAWI	nil	9,,100				
	III C	QUOTA 1987				
т	MDODTC	•				
	MPORTS	ALLOCATIONS				
MAURITIUS	nil	10,920				
MEXICO	37	7,500				
MOZAMBIQUE	nil	11,830				
PANAMA	nil	26,390				
PAPUA NEW GUINE	A nil	7,500				
PARAGUAY	nil	7,500				
PERU	nil	37,310				
PHILIPPINES	nil	143,780				
ST.CHRISTOPHER-						
NEVIS	nil	7,500				
		QUOTA 1987				
	IMPORTS	ALLOCATIONS				
SWAZILAND	nil	14,560				
TAIWAN	nil	10,920				
	117.6	10,920				

THAILAND 12,740 nil TRINIDAD-TOBAGO 7,500 nil 7,500 URUGUAY nil ZIMBABWE nil 10,920 Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5649" NEWID="106"> <DATE>26-FEB-1987 16:39:03.54</DATE> <TOPICS><D>grain</D><D>ship</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> GQ f0050reute r f BC-portland-grain-ships 02-26 0031</UNKNOWN> <TEXT>&#2; <TITLE>GRAIN SHIPS LOADING AT PORTLAND</TITLE> <DATELINE> PORTLAND, Feb 26 - </DATELINE><BODY>There were seven grain ships loading and six ships were waiting to load at Portland, according to the Portland Merchants Exchange. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5650" NEWID="107"> <DATE>26-FEB-1987 16:40:00.82</DATE> <TOPICS></TOPICS> <PLACES><D>iran</D><D>iraq</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM V Y f0052reute b f AM-GULF-OPERATION \*\*\*URGENT 02-26 0097</UNKNOWN> <TEXT>&#2: <TITLE>IRAN ANNOUNCES END OF MAJOR OFFENSIVE IN GULF WAR</TITLE> <DATELINE> LONDON, Feb 26 - </DATELINE><BODY>Iran announced tonight that its major offensive against Iraq in the Gulf war had ended after dealing savage blows against the Baghdad government. The Iranian news agency IRNA, in a report received in

London, said the operation code-named Karbala-5 launched into Iraq on January 9 was now over.

It quoted a joint statewment by the Iranian Army and Revolutionary Guards Corps as saying that their forces had "dealt one of the severest blows on the Iraqi war machine in the history of the Iraq-imposed war."

The statement by the Iranian High Command appeared to herald the close of an assault on the port city of Basra in southern Iraq.

"The operation was launched at a time when the Baghdad government was spreading extensive propaganda on the resistance power of its army...," said the statement quoted by IRNA.

It claimed massive victories in the seven-week offensive and called on supporters of Baghdad to "come to their senses" and discontinue support for what it called the tottering regime in Iraq.

Iran said its forces had "liberated" 155 square kilometers of enemy-occupied territory during the 1987 offensive and taken over islands, townships, rivers and part of a road leading into Basra.

The Iranian forces "are in full control of these areas," the statement said.

It said 81 Iraqi brigades and battalions were totally destroyed, along with 700 tanks and 1,500 other vehicles. The victory list also included 80 warplanes downed, 250 antiaircraft guns and 400 pieces of military hardware destroyed and the seizure of 220 tanks and armoured personnel carriers. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5651" NEWID="108"> <DATE>26-FEB-1987 16:40:34.32</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0056reute s f BC-MERIDIAN-BANCORP-INC 02-26 0025</UNKNOWN> <TEXT>&#2: <TITLE>MERIDIAN BANCORP INC &lt;MRDN> SETS REGULAR PAYOUT</TITLE> READING, Penn., Feb 26 -<DATELINE> </DATELINE><BODY>Qtly div 25 cts vs 25 cts prior Pay April one Record March 15 Reuter

</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5652" NEWID="109"> <DATE>26-FEB-1987 16:41:34.44</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM V f0057reute b f BC-u.s.-bank-borrowings 02-26 0109</UNKNOWN> <TEXT>&#2; <TITLE>U.S. BANK DISCOUNT BORROWINGS 310 MLN DLRS</TITLE> NEW YORK, Feb 26 - </DATELINE><BODY>U.S. bank discount <DATELINE> window borrowings less extended credits averaged 310 mln dlrs in the week to Wednesday February 25, the Federal Reserve said. The Fed said that overall borrowings in the week fell 131 mln dlrs to 614 mln dlrs, with extended credits up 10 mln dlrs at 304 mln dlrs. The week was the second half of a two-week statement period. Net borrowings in the prior week averaged 451 mln dlrs. Commenting on the two-week statement period ended February 25, the Fed said that banks had average net free reserves of 644 mln dlrs a day, down from 1.34 billion two weeks earlier. A Federal Reserve spokesman told a press briefing that there were no large single day net misses in the Fed's reserve projections in the week to Wednesday. He said that natural float had been "acting a bit strangely" for this time of year, noting that there had been poor weather during the latest week. The spokesman said that natural float ranged from under 500 mln dlrs on Friday, for which he could give no reason, to nearly one billion dlrs on both Thursday and Wednesday. The Fed spokeman could give no reason for Thursday's high float, but he said that about 750 mln dlrs of Wednesday's float figure was due to holdover and transportation float at two widely separated Fed districts. For the week as a whole, he said that float related as of adjustments were "small," adding that they fell to a negative 750 mln dlrs on Tuesday due to a number of corrections for unrelated cash letter errors in six districts around the country. The spokesman said that on both Tuesday and Wednesday, two different clearing banks had system problems and the securities and Federal funds wires had to be held open until about 2000 or

2100 EST on both days.

However, he said that both problems were cleared up during both afternoons and there was no evidence of any reserve impact.

During the week ended Wednesday, 45 pct of net discount window borrowings were made by the smallest banks, with 30 pct by the 14 large money center banks and 25 pct by large regional institutions.

On Wednesday, 55 pct of the borrowing was accounted for by the money center banks, with 30 pct by the large regionals and 15 pct by the smallest banks.

The Fed spokesman said the banking system had excess reserves on Thursday, Monday and Tuesday and a deficit on Friday and Wedndsday. That produced a small daily average deficit for the week as a whole.

For the two-week period, he said there were relatively high excess reserves on a daily avearge, almost all of which were at the smallest banks.

Reuter

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<AUTHOR> By Patti Domm, Reuter</AUTHOR>

<DATELINE> New York, Feb 26 - </DATELINE><BODY>American Express Co
remained silent on

market rumors it would spinoff all or part of its Shearson Lehman Brothers Inc, but some analysts said the company may be considering such a move because it is unhappy with the market value of its stock.

American Express stock got a lift from the rumor, as the market calculated a partially public Shearson may command a good market value, thereby boosting the total value of American Express. The rumor also was accompanied by talk the financial services firm would split its stock and boost its dividend.

American Express closed on the New York Stock Exchange at 72-5/8, up 4-1/8 on heavy volume.

American Express would not comment on the rumors or its stock activity.

Analysts said comments by the company at an analysts' meeting Tuesday helped fuel the rumors as did an announcement yesterday of management changes.

At the meeting, company officials said American Express stock is undervalued and does not fully reflect the performance of Shearson, according to analysts.

Yesterday, Shearson said it was elevating its chief operating officer, Jeffery Lane, to the added position of president, which had been vacant. It also created four new positions for chairmen of its operating divisions.

Analysts speculated a partial spinoff would make most sense, contrary to one variation on market rumors of a total spinoff.

Some analysts, however, disagreed that any spinoff of Shearson would be good since it is a strong profit center for American Express, contributing about 20 pct of earnings last year.

"I think it is highly unlikely that American Express is going to sell shearson," said Perrin Long of Lipper Analytical. He questioned what would be a better investment than "a very profitable securities firm."

Several analysts said American Express is not in need of cash, which might be the only reason to sell a part of a strong asset.

But others believe the company could very well of considered the option of spinning out part of Shearson, and one rumor suggests selling about 20 pct of it in the market.

Larry Eckenfelder of Prudential-Bache Securities said he believes American Express could have considered a partial spinoff in the past.

"Shearson being as profitable as it is would have fetched a big premium in the market place. Shearson's book value is in the 1.4 mln dlr range. Shearson in the market place would probably be worth three to 3.5 bilion dlrs in terms of market capitalization," said Eckenfelder.

Some analysts said American Express could use capital since it plans to expand globally.

"They have enormous internal growth plans that takes capital. You want your stock to reflect realistic valuations to enhance your ability to make all kinds of endeavors down the road," said E.F. Hutton Group analyst Michael Lewis.

"They've outlined the fact that they're investing heavily in the future, which goes heavily into the international arena," said Lewis. "...That does not preclude acquisitions and divestitures along the way," he said.

Lewis said if American Express reduced its exposure to the brokerage business by selling part of shearson, its stock might better reflect other assets, such as the travel related services business.

"It could find its true water mark with a lesser exposure to brokerage. The value of the other components could command a higher multiple because they constitute a higher percentage of the total operating earnings of the company," he said.

Lewis said Shearson contributed 316 mln in after-tax operating earnings, up from about 200 mln dlrs in 1985.

Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5654" NEWID="111"> <DATE>26-FEB-1987 16:44:35.29</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM V f0064reute b f BC-u.s.-money-supply-m-1 02-26 0093</UNKNOWN> <TEXT>&#2; <TITLE>U.S. M-1 MONEY SUPPLY ROSE 2.1 BILLION DLRS</TITLE> NEW YORK, Feb 26 - </DATELINE><BODY>U.S. M-1 money <DATELINE> supply rose 2.1 billion dlrs to a seasonally adjusted 736.7 billion dlrs in the February 16 week, the Federal Reserve said. The previous week's M-1 level was revised to 734.6 billion dlrs from 734.2 billion dlrs, while the four-week moving average of M-1 rose to 735.0 billion dlrs from 733.5 billion. Economists polled by Reuters said that M-1 should be anywhere from down four billion dlrs to up 2.3 billion dlrs. The average forecast called for a 300 mln dlr M-1 rise. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5655" NEWID="112"> <DATE>26-FEB-1987 16:45:08.59</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F

f0065reute w f BC-GENERAL-BINDING-<GBND 02-26 0072</UNKNOWN> <TEXT>&#2: <TITLE>GENERAL BINDING &lt;GBND> IN MARKETING AGREEMENT</TITLE> <DATELINE> MINNEAPOLIS, Feb 26 – </DATELINE><B0DY>General Binding Corp said it reached a marketing agreement with Varitronic Systems Inc, a manufacturer and marketer of electronic lettering systems. Under terms of the agreement, General Binding will carry Varitronics' Merlin Express Presentation Lettering System, a portable, battery-operated lettering system which produces type on adhesive-backed tape. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5656" NEWID="113"> <DATE>26-FEB-1987 16:45:44.50</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0067reute r f BC-LIBERTY-ALL-STAR-<USA 02-26 0085</UNKNOWN> <TEXT>&#2; <TITLE>LIBERTY ALL-STAR &lt:USA> SETS INITIAL PAYOUT</TITLE> <DATELINE> WESTPORT, Conn., Feb 26 - </DATELINE><BODY>Liberty All-Star Equity Fund said it declared an initial dividend of five cts per share, pavable April two to shareholders of record March 20. It said the dividend includes a quarterly dividend of three cts a share and a special payout of two cts a share, which covers the period from November three, 1986, when the fund began operations, to December 31, 1986. The fund said its quarterly dividend rate may fluctuate in the future. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5657" NEWID="114"> <DATE>26-FEB-1987 16:47:45.09</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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<TITLE>STERLING SOFTWARE &lt;SSW> NOTE HOLDERS OK BUY</TITLE>
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             DALLAS, Feb 26 - </DATELINE><BODY>Sterling Software Inc
said it received
consent of a majority of the holders of its eight pct
convertible sernior subordinated debentures required to
purchase shares of its common.
    The company said it may now buy its stock at its discretion
depending on market conditions.
 Reuter
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<TITLE>&lt:SCHULT HOMES CORP> MAKES INITIAL STOCK OFFER</TITLE>
             NEW YORK, Feb 26 - </DATELINE><BODY>Schult Homes Corp
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announced an initial
public offering of 833,334 units at five dlrs per unit, said
Janney Montgomery Scott Inc and Woolcott and Co, managing
underwriters of the offering.
    They said each unit consists of one common share and one
warrant to buy one-half share of common.
    The warrant will entitle holders to buy one-half common
share at 5.50 dlrs per full share from March one, 1988, to
September one, 1989, and thereafter at 6.50 dlrs per full share
until March 1991, they said.
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             IRVINE, Calif., Feb 26 - </DATELINE><BODY>Fluor Corp
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said its Fluor Daniel
unit received a contract from Union Carbide Corp <UK> covering
design, procurement and construction of a 108 megawatt combined
cycle cogeneration facility in Seadrift, Texas.
   The value of the contract was not disclosed.
 Reuter
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             SUFFIELD, Conn., Feb 26 - </DATELINE><BODY>Suffield
Financial Corp said
Jon Googel and Benjamin Sisti of Colonial Realty, West
Hartford, Conn., purchased 175,900 shares of its stock for
3,416,624.
   The company said the purchase equals 5.2 pct of its
outstanding shares.
 Reuter
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             BRANCHVILLE, N.J., Feb 26 - </DATELINE><BODY>&lt;High
Point Financial Corp>
said it filed a registration statement with the Securities and
Exchange Commission covering six mln dlrs principal amount of
redeemable subordinated debentures due March one and
cancellable mandatory stock purchase contracts requiring the
purchase of 6.66 mln dlrs in common no later than March one.
    It said the offering will be underwritten by Ryan, Beck and
Co, West Orange, N.J.
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             WASHINGTON, Feb 26 - </DATELINE><BODY>High feed prices
will cause the
Chinese to reduce hog herd growth and pork production this
year, the U.S. Agriculture Department said.
    In its World Production and Trade Report, the department
said hog numbers at the start of 1987 were estimated at 331.6
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mln head, up slightly from 1986, and 10 mln head above earlier

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projections for 1987.
    Pork production in 1986 was up 4.2 pct to 17.25 mln tonnes,
slightly below earlier estimates, it said.
    For 1987, production is projected to fall to 17.05 mln
tonnes.
    Feed prices at the end of January were reported 35 to 40
pct above year-ago levels, the department said.
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             ST. LOUIS, Feb 26 - </DATELINE><BODY>Landmark Bancshares
Corp said it
expects its stock to begin trading on March 26 on the New York
Stock Exchange.
    The company, whose stock has traded on the American Stock
Exchange since November 1984, said it will retain its symbol,
LBC, when trading begins on the Big Board.
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MONTREAL, Feb 26 - </DATELINE><BODY>(Ivaco Inc) said <DATELINE> price pressure on steel products, particularly in the U.S., and the recent increase in the value of the Canadian dollar is expected to result in "minimal" first guarter earnings. It said subsequent quarters should show substantial improvement from first quarter levels but 1987 earnings will not reach 1986 levels as long as those conditions continue. Ivaco earlier reported 1986 profit rose to 44.1 mln dlrs, after a one mln dlr extraordinary gain, from 35.1 mln dlrs the previous year. It said demand for the company's products are continuing at high levels and sales are expected to show further growth. Revenues last year rose to 1.94 billion dlrs from 1.34 billion dlrs in 1985. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5667" NEWID="124"> <DATE>26-FEB-1987 16:58:09.48</DATE> <TOPICS><D>grain</D></TOPICS> <PLACES><D>usa</D></PLACES> <PEOPLE></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G f0109reute d f BC-grain-carloadings 02-26 0074</UNKNOWN> <TEXT>&#2: <TITLE>U.S. GRAIN CARLOADINGS FALL IN WEEK</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>U.S. grain <DATELINE> carloadings totaled 26,108 cars in the week ended February 21, down 2.2 pct from the previous week but 22.8 pct above the corresponding week a year ago, the Association of American Railroads reported. Grain mill product loadings in the week totalled 11,382 cars, down 1.8 pct from the previous week but 7.6 pct above the same week a year earlier, the association said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5668" NEWID="125"> <DATE>26-FEB-1987 16:59:25.38</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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<TITLE>DIAMOND SHAMROCK (DIA) CUTS CRUDE PRICES</TITLE>
             NEW YORK, FEB 26 - </DATELINE><BODY>Diamond Shamrock
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Corp said that
effective today it had cut its contract prices for crude oil by
1.50 dlrs a barrel.
    The reduction brings its posted price for West Texas
Intermediate to 16.00 dlrs a barrel, the copany said.
    "The price reduction today was made in the light of falling
oil product prices and a weak crude oil market," a company
spokeswoman said.
    Diamond is the latest in a line of U.S. oil companies that
have cut its contract, or posted, prices over the last two days
citing weak oil markets.
 Reuter
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             COLUMBUS, Ohio, Feb 26 - </DATELINE><BODY>Liebert Corp
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said its shareholders
approved the merger of a wholly-owned subsidiary of Emerson
Electric Co < EMR>.
    Under the terms of the merger, each Liebert shareholder
will receive .3322 shares of Emerson stock for each Liebert
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share.
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<TITLE>COLECO INDUSTRIES &lt;CLC> SEES PROFIT IN 1987</TITLE>
             WEST HARTFORD, Conn., FEb 26 - </DATELINE><BODY>Coleco
<DATELINE>
Industries Inc said
it expects to return to profitability in 1987.
   Earlier, Coleco reported a net loss of 111.2 mln dlrs for
the year ended December 31 compared to a profit of 64.2 mln
dlrs in the year earlier.
    In a prepared statement, the company said the dramatic
swing in operating results was due primarily to the steep
decline in sales of Cabbage Patch Kids products from 600 mln
dlrs to 230 mln dlrs.
   Coleco said it changed from a single product company to a
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more diversified organization through four major acquisitions last year. Products from the new acquisitions and other new product introductions are expected to enable it to return to profitability, it said. At the annual Toy Fair earlier this month, vice president Morton Handel said analysts' 1987 projected earnings of 90 cts a share on sales of 600 mln dlrs are reasonable. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5674" NEWID="131"> <DATE>26-FEB-1987 17:06:06.68</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0135reute r f BC-OLIN-CORP-<OLM>-TO-EL 02-26 0074</UNKNOWN> <TEXT>&#2; <TITLE>OLIN CORP &lt;OLM> TO ELECT NEW CEO IN APRIL</TITLE> STAMFORD, Conn., Feb 26 - </DATELINE><BODY>Olin Corp <DATELINE> said its board will elect in April John Johnstone Jr as its chief executive officer. The company said he will succeed John M Henske, who is also chairman. It said Johnstone, 54, is now president and chief operating officer. Henske, 53, has served as CEO since 1978 and chairman since 1980. He will continue as chairman until his retirement in June 1988. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5675" NEWID="132"> <DATE>26-FEB-1987 17:07:18.66</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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Reuter

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Jan 26 and Feb 9 for 175,691 dlrs. The group said it may buy more shares and plans to study Robeson's operations. Afterwards it may recommend that management make changes in its operations. Fundamental Management Chairman Carl Singer was recently elected to the Robeson board. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5679" NEWID="136"> <DATE>26-FEB-1987 17:11:01.51</DATE> <TOPICS><D>grain</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0148reute d f BC-GAO-LIKELY-TO-SHOW-CE 02-26 0126</UNKNOWN> <TEXT>&#2; <TITLE>GAO LIKELY TO SHOW CERTS MORE COSTLY THAN CASH</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>A study on grain <DATELINE> certificates due out shortly from the Government Accounting Office (GAO) could show that certificates cost the government 10 to 15 pct more than cash outlays, administration and industry sources said. Analysis that the GAO has obtained from the Agriculture Department and the Office of Management and Budget suggests that certificates cost more than cash payments, a GAO official told Reuters. GAO is preparing the certificate study at the specific request of Sen. Jesse Helms (R-N.C.), former chairman of the senate agriculture committee. The report, which will focus on the cost of certificates compared to cash, is scheduled to be released in mid March. The cost of certificates, said the GAO source, depends on the program's impact on the USDA loan program. If GAO determines that certificates encourage more loan entries or cause more loan forfeitures, then the net cost of the program would go up. However, if it is determined that certificates have caused the government grain stockpile to decrease, the cost effect of certificates would be less. GAO will not likely suggest whether the certificates program should be slowed or expanded, the GAO official said. But a negative report on certificates "will fuel the fire against certificates and weigh heavily on at least an increase

in the certificate program," an agricultural consultant said.

The OMB is said to be against any expansion of the program, while USDA remains firmly committed to it. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5680" NEWID="137"> <DATE>26-FEB-1987 17:11:26.97</DATE> <TOPICS></TOPICS> <PLACES><D>venezuela</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM A f0150reute u f BC-venezuela-seeks-flexi 02-26 0103</UNKNOWN> <TEXT>&#2; <TITLE>Venezuela seeks 'flexibility' from banks-azpurua</TITLE> Caracas, feb 26 - </DATELINE><BODY>venezuela is seeking <DATELINE> a 'constructive and flexible' attitude from its creditor banks in current talks to reschedule 21 billion dlrs in foreign debt, finance minister manuel azpurua told a press conference. He declined to comment on meetings this week in new york between public finances director jorge marcano and venezuela's 13-bank advisory committee except to say, "they are progressing." Azpurua said venezuela has shown solidarity with brazil's decision to suspend payments, but each country must negotiate according to its own interest. Asked to comment on chile's agreement with its creditors today, which includes an interest rate margin of one pct over libor, azpurua said only, "that is good news." According to banking sources, the banks' latest offer to venezuela is also a one pct margin as against the last february's 1-1/8 pct rescheduling accord and the 7/8 pct Venezuela wants. Azpurua said four basic elements are being negotiated with the banks now: spread reduction, deferral of principal payments due in 1987 and 1988, lenghtening the 12-1/2 year repayment schedule, and debt capitalization schemes. Azpurua said the governent plans to pay 2.1 billion dlrs in public and private debt principal this year. It was due to amortize 1.05 billion dlrs under the rescheduling, and pay 420 mln dlrs in non-restructured principal, both public sector. He said venezuela's original proposal was to pay no

principal on restructured debt this year, but is now insisting that if it makes payments they be compensated by new bank

loans. The banking sources said the committee has been prepared to lower amortizations to around 400 mln dlrs this year, but that no direct commitment was likely on new loans. "debtors and bank creditors have a joint responsibility and there will be no lasting solution unless a positive flow of financing is guaranteed," azpurua said. However, he appeared to discard earlier venezuelan proposals for a direct link between oil income and debt payments, "because circumstances change too guickly." At the same time, he said the government is presently studying possible mechanisms for capitlizing public and private sector foreign debt, based on experience in other countries. The rules would be published by the finance ministry and the central bank. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5681" NEWID="138"> <DATE>26-FEB-1987 17:24:42.88</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0164reute d f BC-DAHLBERG-INC-<DAHL>-4 02-26 0061</UNKNOWN> <TEXT>&#2: <TITLE>DAHLBERG INC &lt;DAHL> 4TH QTR NET</TITLE> GOLDEN VALLEY, MINN., Feb 26 -<DATELINE> </DATELINE><BODY>Shr profit 10 cts vs loss seven cts Net profit 286,870 vs loss 156,124 Revs 10.0 mln vs 7,577,207 Year Shr profit five cts vs profit 42 cts Net profit 160,109 vs profit 906,034 Revs 38.1 mln vs 31.2 mln Avg shrs 2.9 mln vs 2.2 mln NOTE: 1986 year includes 53 weeks. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5682" NEWID="139"> <DATE>26-FEB-1987 17:32:15.34</DATE> <TOPICS><D>earn</D></TOPICS>

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             CALGARY, Alberta, Feb 26 -
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    </DATELINE><BODY>Shr loss 1.98 dlrs vs loss 5.24 dlrs
   Net loss 23.3 mln vs loss 44.8 mln
   Revs 13.6 mln vs 29.6 mln
   Note: 1986 net includes nine mln dlr extraordinary loss for
oil and gas writedowns and unrealized foreign exchange losses
vs yr-ago loss of 32.5 mln dlrs.
 Reuter
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Shr 25 cts vs 20 cts
   Net 801,000 vs 703,000
   Revs 6,318,000 vs 3,926,000
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             SAN FRANCISCO, Feb 26 -
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   Pay April 1
   Record March 9
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           BY TED D'AFFLISIO, Reuters</AUTHOR>
             NEW YORK, Feb 26 - </DATELINE><BODY>OPEC may be forced
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to meet before a
scheduled June session to readdress its production cutting
agreement if the organization wants to halt the current slide
in oil prices, oil industry analysts said.
    "The movement to higher oil prices was never to be as easy
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as OPEC thought. They may need an emergency meeting to sort out the problems," said Daniel Yergin, director of Cambridge Energy Research Associates, CERA.

Analysts and oil industry sources said the problem OPEC faces is excess oil supply in world oil markets.

"OPEC's problem is not a price problem but a production issue and must be addressed in that way," said Paul Mlotok, oil analyst with Salomon Brothers Inc.

He said the market's earlier optimism about OPEC and its ability to keep production under control have given way to a pessimistic outlook that the organization must address soon if it wishes to regain the initiative in oil prices.

But some other analysts were uncertain that even an emergency meeting would address the problem of OPEC production above the 15.8 mln bpd quota set last December.

"OPEC has to learn that in a buyers market you cannot have deemed quotas, fixed prices and set differentials," said the regional manager for one of the major oil companies who spoke on condition that he not be named. "The market is now trying to teach them that lesson again," he added.

David T. Mizrahi, editor of Mideast reports, expects OPEC to meet before June, although not immediately. However, he is not optimistic that OPEC can address its principal problems.

"They will not meet now as they try to take advantage of the winter demand to sell their oil, but in late March and April when demand slackens," Mizrahi said.

But Mizrahi said that OPEC is unlikely to do anything more than reiterate its agreement to keep output at 15.8 mln bpd."

Analysts said that the next two months will be critical for OPEC's ability to hold together prices and output.

"OPEC must hold to its pact for the next six to eight weeks since buyers will come back into the market then," said Dillard Spriggs of Petroleum Analysis Ltd in New York.

But Bijan Moussavar-Rahmani of Harvard University's Energy and Environment Policy Center said that the demand for OPEC oil has been rising through the first quarter and this may have prompted excesses in its production.

"Demand for their (OPEC) oil is clearly above 15.8 mln bpd and is probably closer to 17 mln bpd or higher now so what we are seeing characterized as cheating is OPEC meeting this demand through current production," he told Reuters in a telephone interview.

Reuter

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</DATELINE><BODY>Two-for-one stock split Pay May 12 Note: split is subject to approval of shareholders at April 23 annual meeting. Company also said it will increase dividend on post-split shares to six cts from five cts. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5690" NEWID="147"> <DATE>26-FEB-1987 17:34:45.19</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0193reute r f BC-TORCHMARK-<TMK>-AUTHO 02-26 0089</UNKNOWN> <TEXT>&#2; <TITLE>TORCHMARK &lt;TMK> AUTHORIZES STOCK REPURCHASE</TITLE> BIRMINGHAM, Ala., Feb 26 - </DATELINE><BODY>Torchmark <DATELINE> Corp said its board authorized the purchase from time to time of a significant portion of its 7-3/4 pct convertible subordinated debentures. As of February 25, it said there were outstanding 150 mln dlrs of the principal amount of debenures. The company also said it plans to redeem the debentures on June eight. It also declared a regular guarterly dividend of 25 cts per share on its common payable May one to shareholders of record April 10. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5691" NEWID="148"> <DATE>26-FEB-1987 17:34:52.72</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A f0194reute

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             WASHINGTON, Feb 26 - </DATELINE><BODY>A senior official
of Drexel Burnham
Lambert Inc and his father told the Securities and Exchange
Commission they have acquired 258,591 shares of Epsilon Data
Management Inc, or 9.4 pct of the total outstanding.
    Kenneth Thomas, senior vice president-investments at
Drexel's Los Angeles office, and his father, retired university
professor C.A. Thomas, said they bought the stake for 2.1 mln
dlrs primarily for investment purposes.
    They said they may buy more stock or sell some or all of
their stake, depending on market conditions, but have no plans
to seek control of the company.
 Reuter
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             WASHINGTON, Feb 26 - </DATELINE><BODY>The following
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proposed securities
offerings were filed recently with the Securities and Exchange
Commission:
    Bio-Technology General Corp & t;BTGC > - Offering of 25 mln
dlrs of convertible senior subordinated notes due March 1997
through Drexel Burnham Lambert Inc.
 Reuter
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<TITLE>VARIAN &lt;VAR>, SIEMENS FORM JOINT VENTURE</TITLE>
             PALO ALTO, Calif., Feb 26 - </DATELINE><BODY>Varian
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Associates Inc and
<Siemens A.G.> said they signed a letter of intent to form and
jointly operate a nuclear magnetic resonance imaging
spectroscopy business in Fremont, Calif.
    The systems are smaller than magnetic resonance imaging
equipment currently used in clinical examinations, the
companies said.
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They also said the products resulting from the venture are intended for use in small animal research, certain limited medical research and materials testing. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5699" NEWID="156"> <DATE>26-FEB-1987 17:37:57.87</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0210reute r f BC-DU-PONT-<DD>-WINS-SUI 02-26 0093</UNKNOWN> <TEXT>&#2; <TITLE>DU PONT & lt;DD> WINS SUIT AGAINST PHILLIPS & lt;P></TITLE> <DATELINE> WILMINGTON, Del., Feb 26 - </DATELINE><BODY>Du Pont Co said the U.S. District Court for Delaware ruled that Phillips Petroleum Co had infringed on its patent covering certain melt-processable ethylene copolymer resins and polyethylene pipe systems. It also said the court ruled that Phillips infringed on various claims of its patent and enjoined Phillips from making, selling, or using any products covered by the patents. It said the court ordrered an accounting to determine damages due for past infringement by Phillips. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5700" NEWID="157"> <DATE>26-FEB-1987 17:38:47.04</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>canada</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F E f0214reute d f BC-<NOVA>-WINS-GOVERNMEN 02-26 0106</UNKNOWN> <TEXT>&#2; <TITLE>&lt;NOVA> WINS GOVERNMENT OKAY FOR HUSKY &lt;HYO> DEAL</TITLE> CALGARY, Alberta, Feb 26 - </DATELINE><BODY>Nova, the <DATELINE>

Canadian company that owns 56 pct of Husky Oil Ltd, said it received government approval for a transaction under which <Union Faith Canada Holding Ltd> would buy a 43 pct stake in Husky. Nova said the Minister of Regional and Industrial Expansion, Michel Cote, ruled that Union Faith's purchase of the Husky stake would not result in Husky ceding control to a non-Canadian company. It said this ruling was a key condition in completing the deal. Union Faith is equally owned by <Hutchison Whampoa Ltd> and <Hong Kong Electric Holdings Ltd>. Under the agreement with Union Faith, Husky will become a private company with Union Faith and Nova each holding 43 pct of its stock. Nine pct of Husky would be owned by relatives of Li Ka-Shing, chairman of Hutchison, and five pct by the Canadian Imperial Bank of Commerice. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5701" NEWID="158"> <DATE>26-FEB-1987 17:41:08.82</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:F f0220reute d f BC-PRESIDENTIAL-AIRWAYS 02-26 0069</UNKNOWN> <TEXT>&#2: <TITLE>PRESIDENTIAL AIRWAYS & lt; PAIR> PACT APPROVED</TITLE> WASHINGTON, FEB 26 - </DATELINE><BODY>Presidential <DATELINE> Airways Inc said its joint marketing and services agreement with Texas Air Corp's <TXN> Continental Airlines unit was approved by the U.S. Department of Justice. According to the agreement, Presidential Airways will operate scheduled service under the name "Continental Express." The company, however, will remain independent. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5702" NEWID="159"> <DATE>26-FEB-1987 17:42:11.10</DATE>

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             WASHINGTON, Feb 26 - </DATELINE><BODY>The Army said it
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will renegotiate a
400 mln dlr contract with ITT Corp for jam-proof field radios
after recent tests indicated the radios will work properly.
    Full production of 44,600 of the Single Channel Ground and
Airborne Radio System (SINCGARS) sets has been delayed since
the contract was let in 1983. The radios did not meet
specifications of operating for 1,250 hours before failing.
    The Army said recent tests have indicated better
reliability and that the contract will be renegotiated.
 REUTERS
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    Oper net 13.5 mln vs 14.6 mln
    Revs 104.6 mln vs 110.3 mln
    12 mths
    Oper shr 4.10 dlrs vs 3.66 dlrs
    Oper net 205 mln vs 186.8 mln
    Revs 1.4 billion vs 1.3 billion
    NOTE: 1986 12 mths oper net excludes extraordinary gain of
21.7 mln dlrs or 46 cts per share from sale of Virginia service
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territory to Virginia Power.
 Reuter
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             NEW YORK, Feb 26 - </DATELINE><BODY>Torchmark Corp is
raising 200 mln dlrs
through an offering of sinking fund debentures due 2017
yielding 8.65 pct, said lead manager First Boston Corp.
    The debentures have an 8-5/8 pct coupon and were priced at
99.73 to yield 100 basis points over the off-the-run 9-1/4 pct
Treasury bonds of 2016.
    Non-refundable for 10 years, the issue is rated A-2 by
Moody's and AA by Standard and Poor's.
    A sinking fund starts in 1998 to retire 76 pct of the
debentures by maturity, giving them an estimated maximum life
of 22.4 years. Merrill Lynch co-managed the deal.
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Financial Corp said the
Federal Reserve Board approved its application to acquire
Coastal Bancorp <CSBK>, Portland, Me.
    Suffield said it still needs the approval of the
superintendent of Maine's banking department.
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   Pay April 3
   Record March 23
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   Oper net 8,037,000 vs 7,710,000
    Revs 136.4 mln vs 133.3 mln
   Note: 1986 net excludes extraordinary gain of 13 mln dlrs
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or 3.50 dlrs shr from sale of <Camco Inc> shares vs yr-ago loss
of 4.3 mln dlrs or 1.14 dlrs shr.
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             LOS ANGELES, Feb 26 -
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   Pay April 9
   Record March 25
    (Santa Anita Realty Enterprises Inc)
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   Pay March 31
   Record March 16
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   </DATELINE><BODY>Oper shr five cts vs 36 cts
   Oper net 508,000 vs 3,450,000
   Revs 296.7 mln vs 298.0 mln
   Note: former name Marshall Drummond McCall Inc.
   Results include extraordinary gains of 952,000 dlrs or 11
cts per share in 1986 and 2,569,000 dlrs or 29 cts in 1985 from
income tax reduction.
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Ltd). formerlv Marshall
Drummond McCall Inc, said it will report a 17 mln dlr net gain
before taxes this year from the sale of its Drummond McCall
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   </DATELINE><BODY>Oper shr 21 cts vs 18 cts
   Oper net 659,000 vs 523,000
   Revs 7,866,000 vs 5,503,000
   Avg shrs 3,141,217 vs 2,925,294
    12 mths
   Oper shr 70 cts vs 46 cts
   Oper net 2,075,000 vs 1,358,000
   Revs 25.9 mln vs 19.3 mln
   Avg shrs 2,980,247 vs 2,925,294
   Note: Excludes tax gain of 295,000 dlrs for gtr and year.
 Reuter
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<TITLE>(CORRECTED) - BANPONCE &lt:BDEP> PLACES NOTES</TITLE>
             NEW YORK, Feb 26 - </DATELINE><BODY>BanPonce Corp said
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it privately placed
30 mln dlrs of its 8.25 pct senior notes due 1992 through
Lincoln National Investment Management Co, New York Life
Insurance Co and Dillon Read and Co Inc.
    It said proceeds will be used to increase working capital,
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for general corporate purposes, and for possible future acquisitions. Corrects dollar figure of notes placed in item appearing Feb 25. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5714" NEWID="171"> <DATE>26-FEB-1987 17:48:58.95</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>argentina</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM f0245reute f f BC-\*\*\*\*\*U.S.-TREASURY-S 02-26 0016</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*<TITLE>U.S. TREASURY SAYS IT WILL PARTICIPATE WITH OTHERS IN 500 MLN DLR BRIDGE LOAN TO ARGENTINA </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5715" NEWID="172"> <DATE>26-FEB-1987 17:50:20.87</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0247reute r f BC-U.S.-REGULATOR-CLOSES 02-26 0102</UNKNOWN> <TEXT>&#2: <TITLE>U.S. REGULATOR CLOSES BANKS IN TEXAS, LOUISIANA</TITLE> <DATELINE> WASHINGTON, Feb 26 - </DATELINE><BODY>The Federal Deposit Insurance Corp (FDIC) said three troubled banks in Texas and Louisiana were merged with healthy financial institutions. The FDIC said it subsidized the merger of Central Bank and Trust Co, Glenmora, La., with the healthy Peoples Bank and

Trust Co, Natchitoches, La., after state regulators notified it

that Central was in danger of failing. Central had assets of 28.3 mln dlrs. The FDIC said the deposits of the failed Farmers State Bank, Hart, Tex., were assumed by Hale County State Bank, Plainview, Tex. Farmers, with 9.6 mln dlrs in assets, was closed by Texas bank regulators. The deposits of the failed First National Bank of Crosby, Crosby, Tex., with total assets of 8.2 mln dlrs, were assumed by Central Bancshares of the South Inc, Birmingham, Ala., after First National was closed by federal bank regulators, the FDIC said. The number of federally insured banks to fail so far this year now totals 32, the FDIC said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5716" NEWID="173"> <DATE>26-FEB-1987 17:51:17.75</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0249reute d f BC-OLIN-<OLN>-NAMES-SUCC 02-26 0051</UNKNOWN> <TEXT>&#2: <TITLE>OLIN &lt;OLN> NAMES SUCCESSOR FOR CHIEF EXECUTIVE</TITLE> STAMFORD, Conn., Feb 26 - </DATELINE><BODY>Olin Corp <DATELINE> said John W. Johnstone Jr, 54, president and chief operating officer, will succeed John M. Henske as chief executive officer on April 30. Henske, 63, will continue as chairman until he retires in June 1988, Olin said. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5717" NEWID="174"> <DATE>26-FEB-1987 17:51:29.26</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

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vice-chairmen Morgan Guaranty Trust Co and Lloyds Bank Plc, told the banks that the government was preparing a telex to explain and clarify the freeze on short-term credits.

The telex could be sent to creditors as early as today, bankers said.

Despite the rising tempers, bankers said there are no plans for Brazilian finance minister Dilson Funaro to meet commercial bankers during his trip to Washington on Friday and Saturday.

Funaro will be explaining Brazil's actions to U.S. Treasury Secretary James Baker, Federal Reserve Board chairman Paul Volcker and International Monetary Fund managing director Michel Camdessus before travelling to Europe at the weekend.

Meanwhile, bankers were to hear in New York this afternoon what impact Brazil's hard line would have on Argentina, with an initial presentation from Argentine Treasury Secretary Mario Brodersohn on his country's request for 2.15 billion dlrs in new loans and a multi-year rescheduling agreement. Argentina has threatened to emulate Brazil's payments moratorium if the banks do not grant its request.

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<TITLE>LNG IMPORTS FROM ALGERIA UNLIKELY IN 1987</TITLE>

<AUTHOR> BY NAILENE CHOU WIEST, Reuters</AUTHOR>

<DATELINE> NEW YORK, Feb 26 - </DATELINE><BODY>Liquefied natural
gas imports from

Algeria are unlikely to happen in 1987 even though its economically feasible, U.S. industry analysts sources said.

Youcef Yousfi, director-general of Sonatrach, the Algerian state petroleum agency, indicated in a television interview in Algiers that such imports would be made this year.

"Contract negotiations, filing with the U.S. government and the time required to restart mothballed terminals will delay the import until 1988/1989," Daniel Tulis, a natural gas analyst with Shearson Lehman Bros. said.

Sonatrach is currently negotiating with two of its former

customers, Panhandle Eastern <PEL> and Distrigas, a subsidiary of Cabot Corp <CBT> to resume LNG export, company officials told Reuters. A third, El Paso Gas, a subsidiary of Burlington Northern <BNI>, has expressed no interest.

Industry analysts said some imports of Algerian LNG were feasible. "On a marginal cost basis, the companies that have made capital investment to handle LNG import can operate profitably even in the current price environment," Frank Spadine, an energy economist with Bankers Trust, said.

Analysts did not forsee a major impact from Algerian imports on U.S. prices which are currently soft but expected to trend higher by the end of 1987.

A decline in gas drilling and the time lag to bring Gulf of Mexico productions onstream will tighten gas supplies and firm prices, Shearson's Tulis said.

In this context, Algerian LNG import would be a source of supplemental supply to U.S. domestic production, he added.

Company sources currently in talks with Algeria agree, saying that Algerian LNG would only serve to meet peak demand.

Company sources also said that any negotiations with Algeria would emphasize looser arrangements which would relate volumes to market requirements and prices to U.S. spot market values.

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Congress is scheduled to break for Easter, Boren said. Boren urged the Farm Credit Administration (FCA), the

system's regulator, to quickly make a formal request for aid.

Under the 1985 Farm credit law passed by Congress, the FCA, as regulator, is to certify when the system has exhausted all its capital and needs federal government help.

However, FCA chairman Frank Naylor said because much of the system's remaining capital is tied-up in legal action, he could not technically certify a rescue is needed this year and perhaps not even in 1988. The other Republican member of the three-man FCA board, Marvin Duncan, agreed.

But Boren urged that even if FCA cannot technically certify aid is needed, it should request help informally.

"We all know we need a capital infusion," Boren said. Boren and the FCA officials spoke at a hearing on the plight of the farm credit system. Also at the hearing, Brent Beesely, chief executive of the Farm Credit Council representing the system, said that at the end of 1986 the system had only 1.5 billion dlrs in working capital remaining after losses of 4.6 billion dlrs over the last two years.

While he did not ask for government aid, Beesley indicated the situation is serious in some of the 12 system districts.

"A significant number of banks and associations in the most economically depressed areas have and will continue to suffer extraordinary losses," Beesley said.

Jim Billington, Democratic member of the FCA board, said the troubles of the system have encouraged the flight of some one billion dlrs per month from the system as borrowers repay loans.

The system's total portfolio shrank to 54.6 billion dlrs by the end of last year from 66.6 billion the previous year.

FCA board members said both borrowers and holders of bonds in the system need to be assured their money is safe. Naylor suggested the need for a federal assurance to bondholders.

"The bondholders have no worry at this time," Billington said.

Naylor said several proposals for revamping the farm credit system are circulating. The proposals range from consolidation of the system into a centralized national lender, to de-centralizing into semi-independent institutions.

But He and the system spokesman Beesley were cautious about proposals for a secondary market on farm loans. Those proposals would package farm loans for resale to investors.

Naylor and Beesley said a secondary market set-up outside the farm credit system would hurt the system. But Beesley said a secondary market with the farm credit system as its agent could be developed without Congressional legislation. Reuter

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Reagan's worst political crisis since details of the covert arms sales to Iran and diversion of profits to Nicaraguan rebels first emerged last November.

But criticism of the roles of Secretary of State George Shultz and Defense Secretary Caspar Weinberger, who said they opposed the Iran arms initiative yet failed to end it, had been muted until the release of the Tower Commission report.

"Their obligation was to give the president their full support and continued advice with respect to the program or, if they could not in conscience do that, to so inform the president," the report said after a three-month probe.

"Instead, they simply distanced themselves from the program. They protected the record as to their own positions on this issue. They were not energetic in attempting to protect the president from the consequences of his personal commitment to freeing the hostages."

The report saved some of its most scathing language for Regan, a gruff former Wall Street executive and close personal friend of Reagan whose autocratic rule in the White House angered some top Reagan officials and, perhaps more importantly, Reagan's wife Nancy.

"More than almost any chief of staff of recent memory, he asserted personal control over the White House staff and sought to extend this control to the national security adviser," said the report.

Washington analysts said Regan's departure now appeared to be only a matter of timing. Many expected the president to announce it when he addresses the nation on the Tower Commission's findings next week.

With Regan's departure apparently imminent and Poindexter and other key figures in the scandal already out of office, the report's tough criticism of Shultz and Weinberger could turn the spotlight on their future.

Senate Republican leader Robert Dole, a key Reagan ally, told reporters the report disclosed "colossal blunders" and said people who had not served the president well should step aside, but he did not specify who should go.

"It would seem to me that if you don't protect the president, you don't serve the president well, then you should move on," the Kansas Republican, a likely presidential candidate next year, said.

One Republican strategist said he believed Regan would not be the only White House official to leave in the near future.

Reuter

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This reflected the success of stable and relatively tight fiscal and monetary policies followed by the government, it said.

The OECD, in its annual report on Switzerland, picked out some signs of a slowdown in activity and a slight pick-up in inflation this year, but said these gave no cause for concern.

The study forecast a decline in Gross Domestic Product growth to 1.75 pct this year from an estimated two pct in 1986 and a small rise in consumer price inflation to 1.25 pct after last year's sharp fall to 0.75 pct from 3.6 pct in 1985.

But it said job creation should continue to absorb a modest increase in the workforce, leaving the unemployment rate unchanged at around one pct, the lowest in the 24-industrial nation OECD area.

Assuming an average exchange rate of 1.71 Swiss francs to the dollar this year, against 1.69 in the second half of 1986, the report forecast a 2.75 pct rise in exports and a 3.5 pct rise in imports this year after rises of 3.25 pct and 6.5 pct respectively in 1986.

The faster growth of imports compared with exports this year and last, reflecting buoyant private consumption, meant that the contribution of the foreign payments balance to GDP would shrink in both years.

But "given Switzerland's large external surplus, there should be no concern if domestic demand grows faster than GDP...Which, if only in a small way, would contribute to improving international balances," the OECD said.

Real private consumption appeared to have been unusually buoyant last year, with a 3.25 pct growth rate, after several years of relative weakness, it noted.

In 1987 private consumption was expected to slow somewhat to a 2.25 pct growth rate, but should still outstrip overall GDP, it added.

The outlook for investment in plant and machinery remained bright into 1987, and with capacity use at near record levels last year there was scope for rationalisation and modernisation in both the industry and service sectors, it said.

As a consequence, growth in machinery and equipment investment is likely to decelerate only slightly this year after vigorous growth in 1986.

But the report raised a questionmark over the prospects for tourism and the banking industry, two major service sector earners of foreign exchange.

The long-term appreciation of the Swiss Franc, and the accelerating deregulation of foreign banking markets, could lead to a loss of international market share for both, it said.

Particularly for the banks, "recent developments in international financial markets give rise to the question whether the Swiss financial system, which has shown substantial flexibility in the past, is adapting itself at the speed required ... To preserve its competitive position," it said. REUTER

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"The grain companies are trying to get this fired up again," an aide to Agriculture Secretary Richard Lyng said. "But there just isn't much talk about it, informally or formally."

Most analysts interviewed by Reuters were more confident than USDA officials that bonus wheat would be offered to the Soviets, even though U.S. officials did not make such an offer when they held grain talks with Soviet counterparts earlier this week.

But administration and private sources agreed that if the Reagan administration did decide to offer subsidized wheat to Moscow, it could take several months.

"I just don't see any proposal like that sailing through any interagency process," the aide to Lyng said.

"An export enhancement offer is not consummated overnight," said one former USDA official, who noted that the administration took three months to decide in favor of selling China wheat under the subsidy program.

An official representing a large grain trade company said deliberations within USDA might be nudged along by members of Congress, a number of whom urged USDA this week to make a wheat subsidy offer to the Soviets.

But Lyng's aide said that during a day-long visit to Capitol Hill yesterday, House members did not press the secretary on the subsidy question a single time.

The administration's interagency trade policy review group, comprised of subcabinet-level officials, has not been asked to clear a request to offer Moscow wheat under the EEP, officials at the U.S. Trade Representative's Office said.

In their talks this week, the two sides discussed the administration's previous EEP offer but did not talk about any new initiative. One USDA official who took part in the consultations this week described them as an exchange of "calm,

basic, factual economics." Another USDA official said there was "not even an informal suggestion or hint" that the Soviets would live up to their pledge to buy four mln tonnes of wheat this year if they were granted more favorable terms. USDA and private sources agreed that consideration of an EEP initiative by interagency review groups likely would be delayed because of disarray within the White House stemming from the Iran arms affair. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5724" NEWID="181"> <DATE>26-FEB-1987 18:07:18.31</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>argentina</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A RM f0283reute b f BC-U.S.-TREASURY-PART-OF 02-26 0088</UNKNOWN> <TEXT>&#2; <TITLE>U.S. TREASURY PART OF ARGENTINE BRIDGE LOAN</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>The U.S. Treasury <DATELINE> said it was willing to participate with several other industrial countries in providing a 500 mln-dlr short-term bridge loan to Argentina. The Treasury announcecement did not name the other countries nor the amount of financing the United States was willing to supply. Argentina announced a wage and price freeze on Wednesday night and is negotiating with New York bankers for about 2.15 billion dlrs in new loans and other financing. "Our willingness to participate in this multilateral short-term financing indicates our support for Argentina's economic program to achieve sustainable growth and a viable balance of payments position," the Treassury statement said. In announcing a four-month wage and price freeze, Argentine officials said the country needed "a more serene climate" to carry out structural changes in the economy.

But Argentina did not suspend interest payments on its foreign debts, as neighboring Brazil did last week.

The Treasury said the U.S. share of bridge financing for Argentina would come from its Exchange Stabilization Fund.

The one-page statement noted the International Monetary Fund expressed confidence in Argentina's economic policies and

prospects by approving a new stand-by financing arrangement for it on February 18. "Argentina is expected to qualify for IMF balance-of-payments financing which would enable Argentina to repay a multilateral bridge loan and support the implementation of its economic program," the statement said. The latest Argentine action marked the second time in less than two years its government has used a wage and price freeze to restrain inflation. The debt talks in New York are being headed by Argentine Finance Minister Mario Brodersohn and are expected to last for several days. Along with new financing, Argentina reportedly wants lower interest rates on an existing total 53 billion dlrs in foreign debt and elimination of foreign banks' control over how some of the money is loaned in Argentina. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5725" NEWID="182"> <DATE>26-FEB-1987 18:09:37.31</DATE> <TOPICS></TOPICS> <PLACES><D>canada</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0293reute u f BC-COMPANIES-SET-BID-FOR 02-26 0096</UNKNOWN> <TEXT>&#2: <TITLE>COMPANIES SET BID FOR CANADA HELICOPTER CONTRACT</TITLE> <DATELINE> MONTREAL, Feb 26 - </DATELINE><BODY>(E.H. Industries (Canada) Inc) said it plans to bid its EH101 helicopter to replace Canada's fleet of Sea King aircraft. It said it is joining with (Bell Textron of Canada), Canadian Marconi Co (CMW), (IMP Group), and (Paramax Electronics Inc) and is supported by (Augusta S.P.A.), (Sikorsky Aircraft), and (Westland Group) in the bid. The Eh101, aimed at detecting and engaging submarines, was designed for use by the British and Italian navies and is due to enter service in 1992, E.H. said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5726" NEWID="183"> <DATE>26-FEB-1987 18:11:09.21</DATE>

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    Net 1,699,124 vs 1,177,786
    Revs 45.6 mln vs 31.6 mln
    12 mths
    Shr 2.22 dlrs vs 2.20 dlrs
    Net 5,057,292 vs 4,961,085
    Revs 130.2 mln vs 126.7 mln
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             WARRINGTON, Pa., Feb 26 - </DATELINE><BODY>American
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Travellers Corp said its
American Travellers Life Insurance Co unit has expanded its
operations.
    The company said the unit has begun marketing in Maryland,
Idaho and the District of Columbia.
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   Net 5,011,000 vs 2,314,000
   Revs 57.3 mln vs 17.6 mln
   Note: results include extraordinary gains of 1,593,000 dlrs
or 26 cts a share in 1986 and 451,000 dlrs or 13 cts a share in
1985.
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             CHULA VISTA, Calif., Feb 26 - </DATELINE><BODY>Rohr
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Industries Inc said it
has agreed on a three-year labor contract with the
International Association of Machinists and Aerospace Workders,
ending a strike that began ten days ago.
   Under the pact, 4,600 union members at Rohr's Chula Vista
and Riverside plants will receive lump sum payments of ten pct,
six pct and six pct annually, with the first payment going out
in April.
    Rohr will also increase the pension benefit to 24 dlrs per
month for each eligible year of service.
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explain and clarify the freeze on short-term credits.
    The telex could be sent to creditors as early as today,
bankers said.
    Despite the rising tempers, bankers said there are no plans
for Brazilian finance minister Dilson Funaro to meet commercial
bankers during his trip to Washington on Friday and Saturday.
    Funaro will be explaining Brazil's actions to U.S. Treasury
Secretary James Baker, Federal Reserve Board chairman Paul
Volcker and International Monetary Fund managing director
Michel Camdessus before travelling to Europe at the weekend.
    Meanwhile. bankers were to hear in New York this afternoon
what impact Brazil's hard line would have on Argentina, with an
initial presentation from Argentine Treasury Secretary Mario
Brodersohn on his country's request for 2.15 billion dlrs in
new loans and a multi-year rescheduling agreement. Argentina
has threatened to follow Brazil in declaring a payments
moratorium if the banks do not grant its request.
 Reuter
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             NEW YORK, Feb 26 - </DATELINE><BODY>Texaco Canada said
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it lowered the
contract price it will pay for crude oil 64 Canadian cts a
barrel, effective today.
    The decrease brings the company's posted price for the
benchmark grade, Edmonton/Swann Hills Light Sweet, to 22.26
Canadian dlrs a bbl.
    Texaco Canada last changed its crude oil postings on Feb
19.
 Reuter
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Merrell spokesman said a valid application to make and market the drug is with the Food and Drug Administration should the company decide it wants to reintroduce it.

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The company last changed its crude postings on Jan 12. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5738" NEWID="195"> <DATE>26-FEB-1987 18:23:47.08</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A RM f0317reute r f AM-NUCLEAR 02-26 0097</UNKNOWN> <TEXT>&#2; <TITLE>AGENCY VOTES TO END LOCAL NUCLEAR PLANT VETO</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>The Nuclear <DATELINE> Regulatory Commission (NRC) proposed to ease evacuation standards for nuclear plants, which could lead the way to the licensing of controversial plants in New York and New Hampshire. The NRC voted 4-1 to offer the rule for 60 days of public comment before it reconsidered it and set emergency evacuation standards of its own. Local authorites at the plants at Shoreham, Long Island, N.Y., and Seabrook, N.H., had refused to take part in evacuation planning, as required under existing NRC rules. They had claimed the region was too populated for any safe evacuation plan, holding up the NRC's authority to issue full power licenses of the two multi-billon dollar plants. A group of prominent politicians, led by New York Governor Mario Cuomo, charged at a public meeting on the proposed plan on Tuesday that NRC members were more interested in protecting the utilties investments than protecting public safety. An NRC spokesman said after the meeting that the agency had not yet scheduled a meeting to vote on the proposed plan. In a statement today announcing its vote, the commission said the proposed rule change would enable the NRC to act in cases where local authorities refused to take part in emergency evacuation planning. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5739" NEWID="196"> <DATE>26-FEB-1987 18:24:04.23</DATE> <TOPICS><D>earn</D></TOPICS>

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soybean futures and premiums higher, prompting a pick-up in the

weekly crush number.

However, much of that export demand seems to have been met, with most foreign meal users now waiting for the expected surge in shipments of new crop South American soymeal over the next few months.

U.S. processors are now finding domestic livestock feed demand is very light for this time of year due to the milder than normal winter, so they steadily dropped offering prices in an attempt to find buying interest, soyproduct dealers said.

Soybean meal futures have also steadily declined in recent weeks, setting a new contract low of 139.70 dlrs per ton in the nearby March contract today.

"Many speculators down here bought March soymeal and sold May, looking for no deliveries (on first notice day tomorrow, which would cause March to gain on deferreds)," one CBT crush trader said.

"But they've been bailing out this week because the March has been acting like there will be a lot delivered, if not tomorrow, then later in the month," he added.

As a result of the weakness in soymeal, the March crush ratio (The value of soyproducts less the cost of the soybeans) fell from the mid 30s earlier this month to 22.6 cents per bushel today, dropping over five cents in just the last two days.

The May crush ended today just over 17 cents, so no processors will want to lock in a ratio at that unprofitable level, the trader said. Hopefully, they will now start to cut back production to get supplies in line with demand, he added.

With futures down, processors are finding they must bid premiums for cash soybeans, further reducing crush margins.

A central Illinois processor is only making about 30 cents for every bushel of soybeans crushed at current prices, down sharply from levels just seen just a few weeks ago and below the average cost of production, cash dealers said.

Most soybean processing plants are still in operation, with little talk of taking temporary down-time, so far. But processors will start halting production in the next few weeks it they continue to face unprofitable margins, they added. Reuter

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last Thursday that the Fed's policy "has been unchanged up to today."

Although Volcker's statement last Thursday allayed most fears that the Fed had marginally tightened its grip on reserves to help an ailing dollar, many economists still wanted confirmation of a steady policy in today's data, which covered the two-week bank statement period ended yesterday.

This need for additional reassurance was made all the more acute by the Fed's decision yesterday to drain reserves from the banking system by arranging overnight matched sale-purchase agreements for the first time since April of last year, economists added.

Today's data showed that the draining action was for a fairly large 3.9 billion dlrs, economists said.

"The one thing that caught my eye were the relatively sizeable matched sales on Wednesday," said Dana Johnson of First National Bank of Chicago. "But there was a clearly justified need for them. There was nothing ominous."

"The Fed couldn't have waited until the start of the new statement period today. If it had, it would have missed its (reserve) projections," added Security Pacific's Bannon.

A Fed spokesman told reporters that there were no large single-day net miss in reserve projections in the latest week.

Economists similarly shrugged off slightly higher-thanexpected adjusted bank borrowings from the Fed's discount window, which averaged 310 mln dlrs a day in the latest week, compared with many economists' forecasts of about 200 mln.

For the two-week bank statement period as a whole, the

daily borrowing average more than doubled to 381 mln dlrs from 160 in the prior period.

"There were wire problems at two large banks on Tuesday and Wednesday, so I am not too bothered about the borrowings," said Scott Winningham of J.S. Winningham and Co. The Wednesday average rose to 946 mln dlrs from 148 mln a week earlier.

Lending further support to the stable policy view was a relatively steady federal funds rate of about six pct in the latest week and persistently high levels of excess reserves in the banking system, economists said.

"For the time being, the Fed is following a neutral path, with fed funds at about six to 6-1/8 pct," said Darwin Beck of First Boston Corp. "I expect it to continue in that vein."

"Excess reserves fell but they are still over a billion dlrs," added First Chicago's Johnson. Banks' excess reserves averaged 1.03 billion dlrs a day in the latest statement period, down from 1.50 billion in the previous one.

After the Fed declined to assign a 1987 target growth range to the wayward M-1 money supply measure last week, little attention was paid to a steeper-than-anticipated 2.1 billion dlr jump in the week ended February 16.

Looking ahead, economists said the Fed will have to tread a fine line between the dollar's progress in the international currency markets and the development of the domestic economy.

"The market has perhaps exaggerated the dollar's effect on Fed policy," said First Chicago's Johnson. "Of course, it will take the dollar into account in future policy decisions but if the economy is weak, it won't pull back from easing." Reuter

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<TITLE>FEDERAL INDUSTRIES LAUNCHES EUROBOND ISSUE</TITLE> <DATELINE> Winnipeg, Manitoba, Feb 26 - </ DATELINE><BODY>&lt;Federal Industries Ltd> said

it launched a 40 mln Canadian dlr Eurobond issue for five years, bearing a coupon of 9-1/4 pct.

Issue price is 100-5/8. Lead manager is Union Bank of Switzerland. Proceeds will be used to reduce short-term debt. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5748" NEWID="205"> <DATE>26-FEB-1987 18:39:22.63</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES><D>nyse</D></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0346reute r f BC-NYSE-TO-STUDY-REGULAT 02-26 0113</UNKNOWN> <TEXT>&#2; <TITLE>NYSE TO STUDY REGULATION OF SECURITY INDUSTRY</TITLE> <DATELINE> NEW YORK, Feb 26 - </DATELINE><BODY>The New York Stock Exchange said it will begin a review of regulation in the securities industry to determine what changes may be needed to maintain the integrity of the market and protect investors in coming years. The Exchange said the study is needed because of the rapid changes taking place in the securities industry. Among the factors it cited were the increase in trading volume, the proliferation of new trading instruments and the rise of computerized trading techniques. The Exchange did not mention, however, the insider trading scandal that has caught several top Wall Street executives. The NYSE said its study will be chaired by Richard R. Shinn, executive vice chairman of the Exchange and former chairman and chief executive officer of <Metropolitan Life Insurance Co.> Other members of the study committee include Charles F. Barbar, former chairman of Arsarco Inc <AR>, Roger Birk, chairman emeritus of Merrill Lynch and Co <MER> and Irwin Guttag, chairman of the NYSE special surveillance committee. The committee's report should be completed by the end of the year, the Exchange said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5749" NEWID="206"> <DATE>26-FEB-1987 18:40:00.38</DATE> <TOPICS></TOPICS>

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the U.S. rocket fleet -- lifted off at 1805 EST from Cape Canaveral Air Force Station in a crucial test of the space agency's ability to recover from the Challenger disaster and a string of other failures. The launch came after two delays in two days. The first postponement was caused by fuel leak and the second by high-speed crosswinds that NASA officials say could have torn the rocket apart during fiery ascent. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5751" NEWID="208"> <DATE>26-FEB-1987 18:46:50.23</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0358reute d f BC-JAPAN-TO-TRY-TO-OPEN 02-26 0103</UNKNOWN> <TEXT>&#2; <TITLE>JAPAN TO TRY TO OPEN MARKET TO U.S. CAR PARTS</TITLE> WASHINGTON, Feb 26 - </DATELINE><BODY>Japan has pledged <DATELINE> to try to increase its purchase of U.S. car parts and also to exchange data to monitor the purchases, the Commerce Department said. U.S. negotiators opened talks last August with Japanese officials to try to force open the Japanese market to American-made parts in an effort to redress an estimated five billion dlr deficit in car parts trade. Japan had agreed to try to increase purchases of U.S.-made parts by Japanese car makers and to begin long term contracts for parts purchases, a Commerce department official said. He added that the agreement also said Japan agreed to try to devise a way to collect purchasing information in order to monitor progress in stepping up Japanese orders. The Commerce Department said in a statement last year that "statistics support the perception in the United States that American auto parts suppliers are not welcome in the inner circles of Japan's auto companies and their traditional suppliers." It estimated that while Japan's car firms sold almost five billion dlrs worth of parts in the United States in 1985, U.S. firms sold only one per cent of Japan's 55 billion dlr market. reuter </BODY></TEXT>

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forecasts the government yesterday raised its 1987 inflation estimate a half percentage point to 2.5 per cent and cut its economic growth estimate to between two and 2.8 per cent from a 2.8 per cent target written into the annual budget last september.

Finance Minister Edouard Balladur said the revised figures would not push the government off its chosen mix of price deregulation, budget-cutting rigour and pay restraint.

But Trade Union leaders served immediate notice they would push to protect the purchasing power of their members, raising the spectre of a vicious spiral of wage and price rises.

And bank economists contacted by Reuters said they believed Prime Minister Jacques Chirac could be forced by slow growth and rising unemployment to reflate the economy later this year, perhaps in the autumn, to boost his prospects in Presidential elections due by April 1988.

"The outlook is more worrying than it was a few weeks ago," said Societe Generale economist Alain Marais. "We have the impression it may be difficult to get even two per cent growth this year."

"The big question is whether the government's policy of wage moderation will be maintained," he added.

The government has set public sector wage rises at about 1.7 per cent this year, with a three per cent ceiling for rises justified by increased productivity.

But the head of the socialist CFDT union federation, Edmond Maire, meeting with Chirac today, renewed union demands already rejected by the government for indexation clauses to be built into future pay contracts to safeguard workers against higher prices.

Calling the government's policies "unbalanced and unjust," he also demanded investment incentives to boost employment. He announced after his meeting that Chirac had told him the government would spend two billion francs on a series of measures to boost employment and training

Andre Bergeron, a widely respected leader of the moderate Force Ouvriere labour group, put similar demands to Chirac earlier in the week while the Communist-led CGT, the largest of France's unions, declared the defence of its members earnings its top priority.

But with unemployment nearing 11 per cent last month, and still rising, government supporters and some economic analysts said they were confident Chirac could resist union pay demands.

"Salary indexation was ended by the previous Socialist government and I dont think this administration is going to reverse that," commented Michel Develle, economist at recently-privatised Banque Paribas.

Damaging transport and electricity strikes over Christmas and the New Year, partly blamed by the government for higher inflation, had undermined the unions power and popularity, he said.

Develle said Paribas expected inflation to rise even more than the governments revised forecast, perhaps to 2.6 or 2.7 per cent this year against last years 2.1 per cent.

"But that would still be an exceptional achievement considering that for the first time since the Second World War all french prices have been freed," he commented.

Finance Ministry officials said that the governments abolition of price and rent controls last year was responsible for nearly a quarter of a 0.9 per cent surge in January living costs.

But they claimed it was a once-off phenomenon that should have no knock-on impact on the rest of the year.

Both Marais and Develle said they agreed with that, so long as the government kept wages under control.

Prices could rise 1.5 per cent in the first three months of 1987 and two per cent in the first half year, fractionally more than forecast this week by the National Statistics Institute, INSEE, Marais said. But the second half year should be better, he added.

Ironically, one side effect of higher inflation could be to help the government achieve its aim of cutting the state budget deficit, several analysts said.

So long as public sector wages are held down, higher Value Added Tax receipts resulting from rising prices should offset a loss in revenues that otherwise would result from slower than expected growth, they said.

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   Year
    Oper shr profit 12 cts vs loss two cts
   Oper net profit 415,000 vs loss 73,000
   Revs 16.4 mln vs 16.9 mln
   Note: data does not include from discontinued operations,
4th qtr 1986 gain of 632,000 dlrs, or 19 cts per shr; 4th qtr
1985 loss of 250,000 dlrs, or seven cts per shr; 1986 year loss
of 4,054,000 dlrs, or 1.17 dlrs per shr; and 1985 year loss of
606.000 dlrs, or 17 cts per shr.
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HOUSTON, Feb 26 - </DATELINE><BODY>Houston Oil Trust <DATELINE> said that independent petroleum engineers completed an annual study that estimates the trust's future net revenues from total proved reserves at 88 mln dlrs and its discounted present value of the reserves at 64 mln dlrs. Based on the estimate, the trust said there may be no money available for cash distributions to unitholders for the remainder of the year. It said the estimates reflect a decrease of about 44 pct in net reserve revenues and 39 pct in discounted present value compared with the study made in 1985. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5755" NEWID="212"> <DATE>26-FEB-1987 19:07:11.11</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0383reute h f BC-FAMOUS-RESTAURANTS-IN 02-26 0076</UNKNOWN> <TEXT>&#2; <TITLE>FAMOUS RESTAURANTS INC &lt:FAMS> 4TH 0TR LOSS</TITLE> <DATELINE> SCOTTSDALE, Ariz., Feb 26 -</DATELINE><BODY>Shr loss 2.07 dlrs vs loss eight cts Net loss 11.445.000 vs loss 501.000 Revs 14.5 mln vs 11.0 mln Year Shr loss 1.91 dlrs vs profit four cts Net loss 12,427,000 vs profit 211,000 Revs 60.8 mln vs 51.5 mln Note: includes non-recurring charges of 12,131,000 dlrs in the 4th gtr and 12,500,000 dlrs in the year for reserve for underperforming restaurants. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5756" NEWID="213"> <DATE>26-FEB-1987 19:07:28.91</DATE> <TOPICS><D>cpi</D></TOPICS> <PLACES><D>japan</D></PLACES> <PEOPLE></PEOPLE>

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The company said the stock split is effective March 16 with a distribution of one additional share to each shareholder of record March 9. It said the quarterly cash dividend of 10.5 cts per share on the split shares, a 10.5 pct increase from the 19 cts per share before the split. Avery said it will register with the Securities and Exchange Commission shrortly to offer four mln additional common shares. It will use the proceeds to repay debt, finance recent acquisitions and for other corporate purposes. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5758" NEWID="215"> <DATE>26-FEB-1987 19:21:09.73</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0398reute r f BC-MICROSOFT-CORP-<MSFT> 02-26 0093</UNKNOWN> <TEXT>&#2: <TITLE>MICROSOFT CORP & lt;MSFT> HALTS MS-DOS IMPORTS</TITLE> <DATELINE> SAN FRANCISCO, Feb 26 - </DATELINE><BODY>Microsoft Corp said it obtained a federal court order to seize a shipment of over 15,000 unauthorized copies of its MS-DOS operating system labeled "Falcon MS-DOS". Federal marshals made the seizure in San Francisco on Feb 17. Microsoft said the U.S. District Court for the Northern District of California also granted it a temporary restraning order against Wetex International, Quadrant Corp and other persons, prohibiting copyright infringement by reproducing Microsoft software. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5759" NEWID="216"> <DATE>26-FEB-1987 19:26:09.34</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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terms immediately, the sources said.

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WELLINGTON, Feb 27 - </DATELINE><BODY>Monetary and <DATELINE> credit growth rates in New Zealand are not expected to continue at current levels following the Reserve Bank's move to tighten liquidity late last year, Reserve Bank Governor Spencer Russell said. The monetary and credit growth figures for the December quarter were probably artifically inflated by unusually high growth in inter-institutional lending activity on the short term money market, Russell said in a statement. The bank moved to tighten liquidity when the initial signs of the recent expansion became apparent in September and October last year, Russell said. Broadly defined M-3 figures released today showed growth of 17.8 pct in the year ended December compared with 13.1 pct in the year ended September. Annual growth of private sector credit in calendar 1986 was 30.7 pct compared with 16.5 pct in the September year. "Available evidence suggests that corporate customers, including non-bank financial institutions, have been exploiting differences between interest rates on overdrafts with trading banks and rates in the call market," Russell said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5764" NEWID="221"> <DATE>26-FEB-1987 21:05:51.60</DATE> <TOPICS><D>money-fx</D><D>interest</D></TOPICS> <PLACES><D>japan</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0438reute u f BC-AVERAGE-YEN-CD-RATES 02-26 0096</UNKNOWN> <TEXT>&#2: <TITLE>AVERAGE YEN CD RATES FALL IN LATEST WEEK</TITLE> TOKYO, Feb 27 - </DATELINE><BODY>Average interest rates <DATELINE> on yen certificates of deposit, CD, fell to 4.27 pct in the week ended February 25 from 4.32 pct the previous week, the Bank of Japan said. New rates (previous in brackets), were -Average CD rates all banks 4.27 pct (4.32) Money Market Certificate, MMC, ceiling rates for the week starting from March 2 3.52 pct (3.57) Average CD rates of city, trust and long-term banks Less than 60 days 4.33 pct (4.32) 60-90 days 4.13 pct (4.37)

Average CD rates of city, trust and long-term banks 90-120 days 4.35 pct (4.30) 120–150 days 4.38 pct (4.29) 150–180 days unquoted (unquoted) 180–270 davs 3.67 pct (unquoted) 4.01 pct (unquoted) Over 270 days Average yen bankers' acceptance rates of city, trust and long-term banks 30 to less than 60 days unquoted (4.13) 60-90 days unquoted (unquoted) 90–120 davs unquoted (unquoted) REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5765" NEWID="222"> <DATE>26-FEB-1987 21:08:04.81</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0440reute u f BC-BRITAIN'S-ALLIANCE-OP 02-26 0114</UNKNOWN> <TEXT>&#2; <TITLE>BRITAIN'S ALLIANCE OPPOSITION WINS BY-ELECTION</TITLE> LONDON, Feb 27 - </DATELINE><BODY>Britain's centrist <DATELINE> Liberal-Social Democratic Alliance won a surprise victory in a parliamentary by-election in the London borough of Greenwich, a seat held by the main opposition Labour party for the past 50 years. Rosie Barnes, a Social Democratic member of the Alliance, won with 18,287 votes, or 53 pct, and a majority of 6,611 seats over her nearest rival, Labour candidate Deirdre Wood. The Conservatives came third with 3,852 votes. The result is expected to play a key role in determining when Prime Minister Margaret Thatcher, leader of the ruling Conservatives, might call a general election. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5766" NEWID="223"> <DATE>26-FEB-1987 21:26:39.44</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D><D>usa</D><D>uk</D><D>france</D><D>hong-kong</D></ PLACES>

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strategy, said there is evidence Japanese investors began poking around in foreign stockmarkets around July last year, but few made firm commitments until December when net purchases suddenly grew to 1.5 billion dlrs from around 500 mln in each of the previous five months.

Net buying in 1985 totalled only 995 mln dlrs, he added.

This sudden penchent for overseas stocks is likely to draw the widest smiles from Wall Street because about 70 to 80 pct of funds will be invested in the U.S. Markets, Matsumoto said.

"The trend has been to head toward the U.S. Market, first because of its size and next because it has been successful over the last couple of years," said Eugene Atkinson, managing director of Goldman Sachs International Corp.

Wall Street's massive turnover offers good liquidity, enabling institutions to easily move large volumes of money in and out of shares with the minimum of risk, he added.

However, few see holdings in U.S. Treasuries dwindling. They will remain a Japanese mainstay, fund managers said.

Institutions, particularly life insurance companies which concentrate on income rather than capital gains to cover payouts to policy holders, are unlikely to sell their U.S. Treasuries, but will put in less money, said Shinichi Kobuse, manager of Yamaichi Securities Co Ltd's international fixed income activities.

There has been some selling of U.S. Bonds by short-term investors, but the selling is unlikely to amount to a significant chunk of Japanese bond holdings because the

liquidity of the U.S. Bond market remains attractive, he added. Kobuse said investment managers are bullish on the U.S.

Equity markets despite predictions by economists the U.S. Economy will remain sluggish over the next couple of months.

Interest in Wall Street has been spurred by recent reports of significant growth in earnings by major U.S. Corporations, he added.

Yutaka Hashimoto general manager of Nippon Life Insurance Co told an economic conference that insurance companies, which are responsible for 26 pct of Japanese funds in foreign securities, hold a lopsided proportion of U.S. Treasuries and intend to diversify into other instruments and currencies.

Insurance companies have put the dominant portion of their funds into the U.S., But will now invest in Britain, West Germany, France and other countries, Hashimoto said.

Lower interest rates worldwide make the returns on stocks relatively high in comparison with bonds and in light of the strength in the yen, the growth in stock values is expected to offset currency risks, he added.

One trust bank official said his bank aims for a 10 pct annual return on overseas investments but the recent decline in U.S. 30-year bond yields has caused a rethink in pension fund investment stategies.

The bank is looking more at U.S. Equities and European bonds, he said.

Japanese investments in British equities have already turned active and the pace is likely to increase, said Andrew Sheaf, general manager of international equity activities at County Securities Japan.

"Last week was the busiest week we had," he said.

Investments are being spurred by the growth in profits of British companies and the recent deregulation of government controlled firms, fund managers said.

Deregulation in France is also attracting Japanese interest, but stock investments there will be inhibited by worries about the French franc, they said.

Investments in Hong Kong will be mostly short-term and speculative due to uncertainty about the colony's long-term political stability, they added.

Japanese investors are cautious about West Germany, particularly as German firms, like their Japanese counterparts, are concerned about the recent dollar fall.

Australia also poses some risks due to currency values, they added.

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<TITLE>TAIWAN OFFSHORE BANKING ASSETS RISE IN JANUARY</TITLE>
             TAIPEI, Feb 27 - </DATELINE><BODY>The combined assets of
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Taiwan's offshore
banking units (obu) rose to 6.28 billion U.S. Dlrs at end-
January from 6.21 billion in December and 6.34 billion in
January 1986, the central bank said.
    A bank official told Reuters the increase came mainly from
increased local obu borrowings from their Asian counterparts.
    He said the assets, held by 15 foreign and local banks,
were mainly in U.S. Dollars with the remainder in certificates
of deposit and bonds. About 90 pct of the assets came from Asia
and the rest from North America and Europe, he added.
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<TITLE>JAPAN EXPECTED TO CUT BASE RATE FOR STATE BODIES</TITLE>
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             TOKYO, Feb 27 - </DATELINE><BODY>Japan is expected to
cut the base lending
rate for state financial institutions to 5.5 pct from 6.2 as
part of the recent pact by major industrial nations in Paris,
Finance Ministry sources said.
    They said the cut is based on a revision of the Trust Fund
Bureau Law, which should be approved by parliament on March 3,
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abolishing the 6.05 pct minimum interest rate on deposits with the bureau.

The bureau channels funds to government financial institutions for public works and other official uses, they said.

The base lending rate for state bodies such as the Japan Development Bank, People's Finance Corp and the finance corporations of local public enterprises usually moves in tandem with long-term prime rates, the sources said.

However, it was impossible for them to follow the last cut, to 5.8 pct from 6.2 pct on January 28, because the Trust Fund Bureau rate was legally set at 6.05 pct.

The ministry will abolish the minimum rate and introduce a market-related one to resolve the problem and stimulate the domestic economy, they said.

On Tuesday, the ministry allowed long-term bankers to cut their prime to a record low of 5.5 pct, effective February 28. The move suggested it had reached agreement with depositors using the bureau, the postal savings system of the Posts and Telecommunications Ministry and the Japan welfare annuity of the Ministry of Health and Welfare, the sources said.

These ministries are trying to determine which market rates should be considered when setting the bureau's deposit rate, the ministry sources said.

Coupon rates on new 10-year government bonds, minus 0.1 percentage points, is the likeliest choice, they added. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5769" NEWID="226"> <DATE>26-FEB-1987 22:50:01.31</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0487reute u f BC-JAPAN-HOUSE-BUDGET-TA 02-26 0098</UNKNOWN> <TEXT>&#2: <TITLE>JAPAN HOUSE BUDGET TALKS TO REOPEN NEXT WEEK</TITLE> TOKYO, Feb 27 - </DATELINE><BODY>Japan's ruling and <DATELINE> opposition parties agreed to reopen talks on the budget for the fiscal year ending March 31 1988 when the Lower House Budget Committee meets next Tuesday, a parliamentary official said. He said officials of the ruling Liberal Democratic Party and the opposition parties agreed at a meeting of the

committee's board of directors.

Strong opposition objection to government tax reform proposals including a controversial sales tax has delayed deliberation by the Lower House Budget Committee. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="5770" NEWID="227"> <DATE>26-FEB-1987 22:54:22.27</DATE> <TOPICS><D>qnp</D><D>bop</D></TOPICS> <PLACES><D>australia</D></PLACES> <PEOPLE><D>keating</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0490reute u f BC-AUSTRALIA'S-KEATING-C 02-26 0101</UNKNOWN> <TEXT>&#2; <TITLE>AUSTRALIA'S KEATING CHANGES ECONOMIC FORECASTS</TITLE> <DATELINE> CANBERRA, Feb 27 - </DATELINE><BODY>Domestic demand is now expected to make no contribution to Australian economic growth in fiscal 1986/87, ending June 30, while net exports will account for all of the overall increase, Treasurer Paul Keating said here. However, he did not say in his speech to the Economic Planning Advisory Council (EPAC) if the forecast 2.25 pct rise in gross domestic product (gdp) had been revised. But Keating said domestic demand could fall slightly this financial year and net export growth will provide the total source of gdp growth. The August budget had forecast domestic demand would contribute 0.75 percentage points to non-farm gdp growth of 2.5 pct while net exports would account for 1.75 points. Keating said the overall impact of the changed economic parameters is welcome as it appears to have contributed to a slightly more rapid correction in the current account deficit than first anticipated. "The government initially forecast a current account deficit for 1986/87 of 14.75 billion -- our present expectation is that the result will be somewhat lower, around 14 billion," he said. Partial indicators released since the last meeting of EPAC in December indicate that the 1986/87 budget strategy is broadly on track, Keating said. "They indicate that domestic demand has been a little more sluggish than was expected at budget time," he said.

"On the other hand, net exports seem to be expanding by more than expected at budget time, and this is underpinning growth in domestic production and employment."

Keating said it now seems likely that the 1986/87 inflation rate will exceed the budget forecast of eight pct. "Nevertheless, there is likely to be a marked slowing in inflation over coming quarters as depreciation and budgetary effects wane," he said. Keating said the government expects economic growth to pick up moderately in 1987/88 due to a further significant rise in net exports and a very moderate but positive contribution from private domestic demand. He said domestic demand growth will be due to a strengthening in real household disposable income. The moderate rise in economic growth next financial year should be sufficient to sustain employment growth at a level broadly equivalent to that of the current fiscal year. "The current account deficit will continue to show improvement in 1987/88," Keating said. "As the impact of the exchange rate depreciations of recent years recede further, and given continued effective wage restraint, inflation should moderate markedly in 1987/88," he said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="5771" NEWID="228"> <DATE>26-FEB-1987 23:06:45.13</DATE> <TOPICS><D>grain</D><D>rice</D></TOPICS> <PLACES><D>thailand</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0498reute u f BC-THAI-RICE-EXPORTS-RIS 02-26 0103</UNKNOWN> <TEXT>&#2: <TITLE>THAI RICE EXPORTS RISE IN WEEK ENDED FEBRUARY 24</TITLE> BANGKOK, Feb 27 - </DATELINE><BODY>Thailand exported <DATELINE> 84,960 tonnes of rice in the week ended February 24, up from 80,498 the previous week, the Commerce Ministry said. It said government and private exporters shipped 27,510 and 57,450 tonnes respectively. Private exporters concluded advance weekly sales for 79,448 tonnes against 79,014 the previous week. Thailand exported 689,038 tonnes of rice between the beginning of January and February 24, up from 556,874 tonnes during the same period last year. It has commitments to export another 658,999 tonnes this year.

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<TITLE>MANILA SAID TO OFFER DEBT BONDS TO BANKS</TITLE>
<DATELINE> MANILA, March 1 - </DATELINE><BODY>The Philippines will
offer its commercial
bank creditors an innovative pricing plan that will make debt
payments through certificates of indebtedness as an alternative
to cash, the authoritative Business Day newspaper said.
Einance Secretary laime Orgpin told reporters vesterday the

Finance Secretary Jaime Ongpin told reporters yesterday the alternative proposal is designed to avoid an impasse when debt rescheduling talks reopen in New York on Tuesday.

He did not give details but said, "It is a very useful alternative and in the end will permit the banks to say that they achieved their pricing target and will likewise permit the Philippines to say exactly the same thing."

Quoting negotiation documents to be presented to the country"s 12-bank advisory committee, Business Day said the debt certificates will carry maturities of five or six years.

It said the certificates will be classified as zero-coupon bonds or promissory notes with no interest but priced at a considerable discount from their redemption price.

It said the debt bonds will entitle holder banks to a guaranteed return on both interest and principal since no payment of any kind is made until the bond matures.

It said a bank can sell the bonds on the secondary bond market for either dlrs or pesos depending on its requirement.

The documents said peso proceeds can be invested in selected industries under the Philippines" debt/equity program.

Ongpin said Manila is sticking to its demand of a spread of 5/8 percentage points over London Interbank Offered Rates (LIBOR) for restructuring 3.6 billion dlrs of debt repayments.

"(The proposal) will give the banks a choice of 5/8ths or the alternative," Ongpin said. "Our representatives have gone to Washington to the (International Monetary) Fund, the (World) Bank, the Fed (Federal Reserve Board) and the (U.S.) Treasury to brief them in advance on this alternative and it has generally been positively received."

"We don"t believe that there is going to be a problem on the accounting side," Ongpin said. "We have run this alternative proposal to the accounting firms. Neither have the government regulators indicated that there will be a problem."

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The special meeting of the International Coffee Organization (ICO) council was called to find a way to stop a prolonged slide in coffee prices.

However, delegates said no solution to the question of how to implement quotas was yet in sight.

World coffee export quotas -- the major device used to regulate coffee prices under the International Coffee Agreement -- were suspended a year ago when prices soared in reaction to a drought which cut Brazil"s output by nearly two thirds.

Brazil is the world"s largest coffee producer and exporter. Producers and consumers now are facing off over the question of how quotas should be calculated under any future quota distribution scheme, delegates said.

Tempers flared late Saturday when a minority group of eight producing countries was not represented in a contact group of five producer and five consumer delegates plus alternates which was set up to facilitate debate.

The big producers "want to have the ball only in their court and it isn"t fair," minority producer spokesman Luis Escalante of Costa Rica said.

The majority producer group has proposed resuming quotas April 1, using the previous ad hoc method of carving up quota shares, with a promise to try to negotiate basic quotas before September 30, delegates said.

Their plan would perpetuate the status quo, allowing Brazil to retain almost all of its current 30 pct share of the export market, Colombia 17 pct, Ivory Coast seven pct and Indonesia six pct, with the rest divided among smaller exporters.

But consuming countries and the dissident producer group have tabled separate proposals requiring quotas be determined by availability, using a formula incorporating exportable production and stocks statistics.

Their proposals would give Brazil a smaller quota share and Colombia and Indonesia a larger share, and bring a new quota distribution scheme into effect now rather than later.

Brazil has so far been unwilling to accept any proposal that would reduce its quota share, delegates said.

Delegates would not speculate on prospects for agreement on a quota package. "Anything is possible at this phase," even adjournment of the meeting until March or April, one said.

If the ICO does agree on quotas, the price of coffee on the supermarket shelf is not likely to change sinnificantly as a result, industry sources said.

Retail coffee prices over the past year have remained about steady even though coffee market prices have tumbled, so an upswing probably will not be passed onto the consumer either, they said.

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enlarged their lead over the opposition Labour Party, according to results of two opinion polls released on Saturday.

A Market & amp; Opinion Research International (MORI) poll conducted for The Sunday Times showed the Conservatives with a six point lead, while a poll by Telephone Surveys Limited for The Sunday Express found them to be four points ahead.

The Sunday Express poll is the first conducted since the Social Democratic Party scored an upset victory on Thursday in a parliamentary by-election in the former Labour stronghold of Greenwich, near London.

The MORI poll, conducted in the six days leading up to the by-election, showed the Conservatives with 41 pct of the vote, Labour with 35 pct and the Alliance of Social Democrats and Liberals with 21 pct.

The Sunday Express said its poll, conducted on Friday, found the Conservatives ahead with 35.6 pct of the vote, Labour with 31.9 pct and the Alliance with 31.4 pct.

A Harris poll published in The Observer newspaper last Sunday gave the Conservatives only a two-point lead over Labour. In that survey, the Conservatives had the support of 39 pct of the voters, Labour 37 pct and the Alliance 23 pct. REUTER

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<TITLE>INDONESIAN AGRICULTURE GROWTH EXPECTED TO SLOW</TITLE> <DATELINE> JAKARTA, March 1 – </DATELINE><B0DY>Indonesia"s agriculture sector will grow

by just 1.0 pct in calendar 1987, against an estimated 2.4 pct in 1986 as the production of some commodities stagnates or declines, the U.S. Embassy said in a report.

Production of Indonesia"s staple food, rice, is forecast to fall to around 26.3 mln tonnes from an embassy estimate of 26.58 mln tonnes in 1986, according to the annual report on

Indonesia"s agricultural performance.

The government officially estimates 1986 rice production at 26.7 mln tonnes, with a forecast 27.3 mln tonnes output in 1987.

The report says wheat imports are likely to fall to 1.5 mln tonnes in calendar 1987 from 1.69 mln tonnes in 1986 because of a drawdown on stocks.

"Growth prospects for agriculture in 1987 do not look promising as rice production is forecast to decline and the production of sugarcane, rubber and copra show little or no gain," the report says.

"The modest overall increase which is expected will be due to significant gains in production of corn soybeans, palm oil and palm kernels."

Constraints to significant overall increases in agricultural output include a shortage of disease resistant seeds, limited fertile land, insect pests and a reluctance by farmers to shift from rice production to other crops, the report underlines.

The fall in rice production is caused by an outbreak of pests known as "wereng" or brown plant hoppers in 1986 which largely offset gains in yields.

The outbreak has forced the government to ban the use of 57 insecticides on rice because it was believed the wereng are now resistant to these varieties, and to use lower-yielding, more resistant rice types.

The government is depending on increased production of export commodities such as coffee, tea, rubber, plywood and palm oil to offset revenue losses brought on by falling crude oil prices.

Palm oil production is expected to increase by over 7.0 pct in 1987 to 1.45 mln tonnes from 1.35 mln, with exports rising to an estimated 720,000 tonnes from 695,000 tonnes in 1986, the report says.

But while production of soybeans in 1987/88 (Oct-Sept) will rise to 1.075 mln tonnes from 980,000 in 1986/87, imports will also rise to supply a new soybean crushing plant.

The report says that imports of wheat, soybeans, soybean meal and cotton are not likely to decline as a result of last September"s 31 pct devaluation of the rupiah because of a rise in domestic demand.

The report said that Indonesia"s overall economic performance in calendar 1986 was about zero or even a slight negative growth rate, the lowest rate of growth since the mid-1960s. It compares with 1.9 pct growth in 1985 and 6.7 pct in 1984.

The dramatic fall in oil prices last year was responsible for the slump.

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Prices in New York last week dropped to their lowest levels this year and almost three dollars below a three-month high of 19 dollars a barrel.

Sheikh Ali also delivered "a challenge to any international oil company that declared Kuwait sold below official prices."

Because it was charging its official price, of 16.67 dlrs a barrel, it had lost custom, he said but did not elaborate.

However, Kuwait had guaranteed markets for its oil because of its local and international refining facilities and its own distribution network abroad, he added.

He reaffirmed that the planned meeting March 7 of OPEC"s differentials committee has been postponed until the start of April at the request of certain of the body"s members.

Ecuador"s deputy energy minister Fernando Santos Alvite said last Wednesday his debt-burdened country wanted OPEC to assign a lower official price for its crude, and was to seek this at talks this month of opec"s pricing committee.

Referring to pressure by oil companies on OPEC members, in apparent reference to difficulties faced by Qatar, he said: "We expected such pressure. It will continue through March and April." But he expected the situation would later improve. REUTER

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<TITLE>INDONESIA SEEN AT CROSSROADS OVER ECONOMIC CHANGE</TITLE>
<AUTHOR> By Jeremy Clift, Reuters</AUTHOR>

<DATELINE> JAKARTA, March 1 - </DATELINE><BODY>Indonesia appears to be nearing a

political crossroads over measures to deregulate its protected economy, the U.S. Embassy says in a new report.

To counter falling oil revenues, the government has launched a series of measures over the past nine months to boost exports outside the oil sector and attract new investment.

Indonesia, the only Asian member of OPEC and a leading primary commodity producer, has been severely hit by last year"s fall in world oil prices, which forced it to devalue its currency by 31 pct in September.

But the U.S. Embassy report says President Suharto"s

government appears to be divided over what direction to lead the economy.

"(It) appears to be nearing a crossroads with regard to deregulation, both as it pertains to investments and imports," the report says. It primarily assesses Indonesia"s agricultural sector, but also reviews the country"s general economic performance.

It says that while many government officials and advisers are recommending further relaxation, "there are equally strong pressures being exerted to halt all such moves."

"This group strongly favours an import substitution economy," the report says.

Indonesia"s economic changes have been welcomed by the World Bank and international bankers as steps in the right direction, though they say crucial areas of the economy like plastics and steel remain highly protected, and virtual monopolies.

Three sets of measures have been announced since last May, which broadened areas for foreign investment, reduced trade restrictions and liberalised imports.

The report says Indonesia"s economic growth in calendar 1986 was probably about zero, and the economy may even have contracted a bit. "This is the lowest rate of growth since the mid-1960s," the report notes.

Indonesia, the largest country in South-East Asia with a population of 168 million, is facing general elections in April.

But the report hold out little hope for swift improvement in the economic outlook. "For 1987 early indications point to a slightly positive growth rate not exceeding one pct. Economic activity continues to suffer due to the sharp fall in export earnings from the petroleum industry."

"Growth in the non-oil sector is low because of weak domestic demand coupled with excessive plant capacity, real declines in construction and trade, and a reduced level of growth in agriculture," the report states.

Bankers say continuation of present economic reforms is crucial for the government to get the international lending its needs.

A new World Bank loan of 300 mln dlrs last month in balance of payments support was given partly to help the government maintain the momentum of reform, the Bank said.

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But few politicians were prepared to criticise a sharp rise in defence expenditure in the Hindu-majority nation where playing on fear of aggression by Moslem Pakistan has proved a vote winner. The Indian Express, the country"s biggest selling paper, said: "The defence cow has never been holier."

The Sunday Mail newspaper branded the budget "shamelessly political." It said in a front page commentary the "budget is bad for growth, bad for prices, bad for the stock market and neutral in respect of everything else."

Businessmen polled by Reuters said the budget had done little for them.

Gandhi announced small increases in poverty alleviation and education outlays but he ordered a hold-down on current expenditure in an attempt to rein in the budget deficit. He told ministries to curb spending and promised a review of money-losing public sector industries.

Gandhi lowered import tariffs on some computer parts but otherwise did little to extended the economic liberalisation policy launched two years ago.

Reaction in Bombay, India"s business capital, was generally unfavourable.

Businessmen and economists said the budget had no proposals for closing the 1987/88 budget deficit. It also failed to boost industrial investment and productivity needed to lift real economic growth above the five pct a year envisaged by the 1985–90 development plan.

Nalin Vissanji, President of the Indian Merchants Chambers of Commerce said the budget gave no incentives to the capital market and had not fulfilled a government pledge to remove surtax on corporate income.

Shares on The Bombay Stock Exchange, India"s biggest, fell in a post-budget session yesterday but brokers welcomed Gandhi"s proposal to set up a regulatory board for the securities industry.

The exchange was shaken last year by several scandals and

trading was suspended several times. Brokers said trading volume may increase with the change in capital gains tax on stock sales. Stockholders can now sell shares after one year instead of three years without incurring capital gains tax. Stock Exchange President Ramdas Dalal said yesterday the fall in share prices after the budget came as profits were taken and he expected to the market to firm in days to come. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8324" NEWID="239"> <DATE> 1-MAR-1987 04:33:10.87</DATE> <TOPICS></TOPICS> <PLACES><D>china</D><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>worldbank</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0389reute u f BC-CHINA-TO-BORROW-390-M 03-01 0098</UNKNOWN> <TEXT>&#2; <TITLE>CHINA TO BORROW 390 MLN DLRS</TITLE> PEKING, March 1 – </DATELINE><BODY>China will receive <DATELINE> loans totalling 390 mln dlrs from Japan and the World Bank for investment in new highways and port facilities. The Japan Overseas Economic Co-operation Fund is to provide 260 mln dlrs towards China"s plans to improve its road network, the official New China News Agency reported. A 130 mln dlr World Bank loan will be used to build 12 new berths incorporating container handling systems at the northeast China port of Tianjin, the agency said. It gave no details of the repayment terms of the loans. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8325" NEWID="240"> <DATE> 1-MAR-1987 04:37:40.80</DATE> <TOPICS></TOPICS> <PLACES><D>philippines</D></PLACES> <PEOPLE><D>ongpin</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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<TITLE>MANILA SAID TO OFFER DEBT BONDS TO BANKS</TITLE>

<DATELINE> MANILA, March 1 - </DATELINE><BODY>The Philippines will
offer its commercial

bank creditors an innovative pricing plan that will make debt payments through certificates of indebtedness as an alternative to cash, the authoritative Business Day newspaper said.

Finance Secretary Jaime Ongpin told reporters yesterday the alternative proposal is designed to avoid an impasse when debt rescheduling talks reopen in New York on Tuesday.

He did not give details but said, "It is a very useful alternative and in the end will permit the banks to say that they achieved their pricing target and will likewise permit the Philippines to say exactly the same thing."

Quoting negotiation documents to be presented to the country's 12-bank advisory committee, Business Day said the debt certificates will carry maturities of five or six years.

It said the certificates will be classified as zero-coupon bonds or promissory notes with no interest but priced at a considerable discount from their redemption price.

It said the debt bonds will entitle holder banks to a guaranteed return on both interest and principal since no payment of any kind is made until the bond matures.

It said a bank can sell the bonds on the secondary bond market for either dlrs or pesos depending on its requirement.

The documents said peso proceeds can be invested in selected industries under the Philippines' debt/equity program.

Ongpin said Manila is sticking to its demand of a spread of 5/8 percentage points over London Interbank Offered Rates (LIBOR) for restructuring 3.6 billion dlrs of debt repayments.

"(The proposal) will give the banks a choice of 5/8ths or the alternative," Ongpin said. "Our representatives have gone to Washington to the (International Monetary) Fund, the (World) Bank, the Fed (Federal Reserve Board) and the (U.S.) Treasury to brief them in advance on this alternative and it has generally been positively received."

"We don't believe that there is going to be a problem on the accounting side," Ongpin said. "We have run this alternative proposal to the accounting firms. Neither have the government regulators indicated that there will be a problem."

regulators indicated that there will be a problem." REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="8326" NEWID="241"> <DATE> 1-MAR-1987 04:39:39.95</DATE> <TOPICS><D>grain</D><D>wheat</D></TOPICS> <PLACES><D>china</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0398reute u f BC-CHINESE-WHEAT-CROP-TH 03-01 0095</UNKNOWN> <TEXT>&#2: <TITLE>CHINESE WHEAT CROP THREATENED BY PESTS, DISEASE</TITLE> PEKING, March 1 - </DATELINE><BODY>China's wheat crop <DATELINE> this year is seriously threatened by plant pests and diseases, the New China News Agency said. More than 5 mln hectares of wheat-producing land in North China could be affected because relatively warm and dry weather had allowed bacteria and insect eggs to survive the winter, the agency added. China"s Ministry of Agriculture, Animal Husbandry and Fisheries has called for measures including the timely supply of pesticides to farmers to combat the threat, it said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="8327" NEWID="242"> <DATE> 1-MAR-1987 05:27:27.17</DATE> <TOPICS><D>crude</D></TOPICS> <PLACES><D>bahrain</D><D>saudi-arabia</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>opec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0401reute u f BC-SAUDI-RIYAL-DEPOSIT-R 03-01 0108</UNKNOWN> <TEXT>&#2: <TITLE>SAUDI RIYAL DEPOSIT RATES REMAIN FIRM</TITLE> <DATELINE> BAHRAIN, March 1 – </DATELINE><BODY>Saudi riyal interbank deposits were steady at yesterday's higher levels in a guiet market. Traders said they were reluctant to take out new positions amidst uncertainty over whether OPEC will succeed in halting the current decline in oil prices. Oil industry sources said yesterday several Gulf Arab producers had had difficulty selling oil at official OPEC

prices but Kuwait has said there are no plans for an emergency meeting of the 13-member organisation.

A traditional Sunday lull in trading due to the European weekend also contributed to the lack of market activity. Spot-next and one-week rates were put at 6-1/4, 5-3/4 pct after quotes ranging between seven, six yesterday. One, three, and six-month deposits were quoted unchanged at 6-5/8, 3/8, 7-1/8, 6-7/8 and 7-3/8, 1/8 pct respectively. The spot rival was guietly firmer at 3.7495/98 to the dollar after guotes of 3.7500/03 yesterday. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8328" NEWID="243"> <DATE> 1-MAR-1987 05:34:32.47</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>iran</D><D>irag</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0403reute u f BC-IRAN-CLAIMS-NEW-VICTO 03-01 0102</UNKNOWN> <TEXT>&#2; <TITLE>IRAN CLAIMS NEW VICTORIES NEAR BASRA</TITLE> LONDON, March 1 – </DATELINE><BODY>Iran said its forces <DATELINE> had captured one of Irag's strongest fortifications east of Basra on the Gulf War southern front in a major battle overnight. The Iranian National News Agency, received here, said Iranian forces smashed four Iraqi brigades, killed or wounded 1,500 Iragi soldiers and destroyed 45 enemy tanks and personnel carriers. IRNA said the Iranian troops seized one of the strongest Iragi fortifications and breached Iragi defence lines southwest of Fish Lake, 10 kilometres (six miles) east of Irag's second largest city of Basra. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8329" NEWID="244"> <DATE> 1-MAR-1987 05:59:16.64</DATE> <TOPICS></TOPICS> <PLACES><D>bangladesh</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

<UNKNOWN> RM f0404reute u f BC-BANGLADESH-MOVES-AGAI 03-01 0113</UNKNOWN> <TEXT>&#2: <TITLE>BANGLADESH MOVES AGAINST LOAN DEFAULTERS</TITLE> <DATELINE> DHAKA, March 1 - </DATELINE><BODY>Bangladesh police mounted a cross-country hunt for defaulters on bank loans, arresting four industrialists and issuing arrest warrants against 50 others for failure to repay overdue obligations. No names were given. Metropolitan police told reporters the four arrested, put under six month pre-trial detention, owed nearly 50.7 mln taka -- the equivalent of about 1.7 mln dlrs -- to Bangladesh Shilpa (Industrial) Bank. President Hossain Mohammad Ershad has said non-payers are crippling the industrial sector. But the Chamber of Commerce and industry said the crackdown would scare away entrepreneurs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8330" NEWID="245"> <DATE> 1-MAR-1987 07:05:40.66</DATE> <TOPICS></TOPICS> <PLACES><D>iran</D><D>iraq</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM &#22:&#22:&#1:f0409&#31:reute u f BC-IRAO-SAYS-IT-REPELS-I 03-01 0114</UNKNOWN> <TEXT>&#2; <TITLE>IRAQ SAYS IT REPELS IRANIAN ATTACK</TITLE> <DATELINE> BAGHDAD, March 1 – </DATELINE><BODY>Irag said its troops repelled an overnight attack by three divisions of Iranian Revolutionary Guards near Basra in southern Irag. A military communique said the Iranians in a "perfidious" attack rushed forward positions last night and this morning. A military spokesman later said the Iraqi Third Army Corps, whose troops fought off the Iranians, had a new commander, revealing for the first time that the previous general had been replaced. He said Lieutenant General Dhiya'uldin Jamal, former commander of the Fifth Army Corps, also positioned in the Basra area, had replaced Major General Tala' Khalil al-Douri. REUTER </BODY></TEXT>

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security. There was also no projection for oil revenue. Qatar, an OPEC member, has an output ceiling of 285,000 barrels per day. Sheikh Abdul-Aziz said: "Our expectations of positive signs regarding (oil) price trends, foremost among them OPEC's determination to shoulder its responsibilites and protect its wealth, have helped us make reasonable estimates for the coming year's revenue on the basis of our assigned guota." REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8332" NEWID="247"> <DATE> 1-MAR-1987 09:41:37.88</DATE> <TOPICS><D>money-fx</D></TOPICS> <PLACES><D>bahrain</D><D>kuwait</D><D>oman</D><D>saudi-arabia<// D><D>gatar</D><D>uae</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0418reute u f BC-GULF-BOND,-STOCK-MARK 03-01 0110</UNKNOWN> <TEXT>&#2; <TITLE>GULF BOND, STOCK MARKETS LAG BEHIND, GIB SAYS</TITLE> BAHRAIN, March 1 - </DATELINE><BODY>Gulf money markets <DATELINE> have grown reasonably well during the past decade, but bond and stock markets remain to a large extent fragmented and lag behind, <Gulf International Bank BSC> (GIB) said. The bank's economist Henry Azzam said in a review of Gulf capital markets that investors have to relinguish traditional investment vehicles such as real estate, foreign currency bank accounts and precious metals. "Greater financial sophistication is needed coupled with more diversified capital market instruments and a change in the disclosure requirements on company accounts," he said. The GIB study reviewed capital markets under three categories -- money markets, stock and bond markets. Azzam said Gulf states had been making greater use of short-term money market instruments and banks in the region had floated various euronotes and underwriting facilities. "Nevertheless, bond and stock markets remain, to a large extent, fragmented and lagging behind," he said. Most debt in the region is still raised by syndicated loans and bank facilities and very few companies had made use of stock or bond issues. Only Kuwait has an official stock

exchange, while other Gulf nations have yet to establish

exchanges.

But with dwindling financial surpluses in the Gulf, governments are actively pursuing ways to develop capital markets and set up domestic stock exchanges, Azzam said.

He said recession stemming from sliding oil prices had "clearly had a negative impact on the development of capital markets in the region."

In addition, family firms are reluctant to go public, financial awareness among investors is still lacking and investment analysis and corporate reporting standards lack depth. A sharp fall in share prices in the early 1980s prompted investors to hold on to shares hoping for an eventual recovery.

Azzam said the absence of proper commercial law in some Gulf countries and authorities' apparent reluctance to adopt financial innovations had also hampered capital markets.

He called for clearly defined laws governing incorporation of joint stock companies and the flotation of debt instruments.

Azzam said capital market instruments should be made available to all citizens and institutions of Gulf Cooperation Council (GCC) states -- Bahrain, Kuwait, Qatar, Oman, Saudi Arabia and the United Arab Emirates (UAE). Some moves had been taken in this direction, with Bahrain allowing GCC nationals to own up to 25 pct of locally incorporated companies.

Azzam said Gulf money markets had received greater depth from the introduction of treasury bill offerings in Bahrain and the expansion of securities repurchase regulations in Saudi Arabia.

But he added there is "no bond market to speak of" in Saudi Arabia, Qatar, Oman or the UAE, with the last Saudi riyal denominated bond issued in 1978.

While Bahrain plans an official stock exchange and trading in Saudi Arabia has picked up, establishment of formal exchanges in Qatar, Oman and the UAE does not appear imminent, Azzam said. REUTER

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<TITLE>SAUDI ARABIA REITERATES COMMITMENT TO OPEC PACT</TITLE>
<DATELINE> BAHRAIN, March 1 - </DATELINE><BODY>Saudi Arabian Oil
Minister Hisham Nazer

reiterated the kingdom's commitment to last December's OPEC accord to boost world oil prices and stabilise the market, the official Saudi Press Agency SPA said.

Asked by the agency about the recent fall in free market oil prices, Nazer said Saudi Arabia "is fully adhering by the ... Accord and it will never sell its oil at prices below the pronounced prices under any circumstance."

Nazer, quoted by SPA, said recent pressure on free market prices "may be because of the end of the (northern hemisphere) winter season and the glut in the market."

Saudi Arabia was a main architect of the December accord, under which OPEC agreed to lower its total output ceiling by 7.25 pct to 15.8 mln barrels per day (bpd) and return to fixed prices of around 18 dlrs a barrel.

The agreement followed a year of turmoil on oil markets, which saw prices slump briefly to under 10 dlrs a barrel in mid-1986 from about 30 dlrs in late 1985. Free market prices are currently just over 16 dlrs.

Nazer was quoted by the SPA as saying Saudi Arabia's adherence to the accord was shown clearly in the oil market.

He said contacts among members of OPEC showed they all wanted to stick to the accord.

In Jamaica, OPEC President Rilwanu Lukman, who is also Nigerian Oil Minister, said the group planned to stick with the pricing agreement.

"We are aware of the negative forces trying to manipulate the operations of the market, but we are satisfied that the fundamentals exist for stable market conditions," he said.

Kuwait's Oil Minister, Sheikh Ali al-Khalifa al-Sabah, said in remarks published in the emirate's daily Al-Qabas there were no plans for an emergency OPEC meeting to review prices.

Traders and analysts in international oil markets estimate OPEC is producing up to one mln bpd above the 15.8 mln ceiling.

They named Kuwait and the United Arab Emirates, along with the much smaller producer Ecuador, among those producing above quota. Sheikh Ali denied that Kuwait was over-producing. REUTER

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government are expected to more than offset cash injections, it added. The bank said it expects to conduct open market operations during the week and after these, cash balances should fluctuate around 30 mln N.Z. Dlrs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8336" NEWID="251"> <DATE> 1-MAR-1987 20:57:29.58</DATE> <TOPICS></TOPICS> <PLACES><D>hong-kong</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0465reute b f BC-SHARE-TRADING-IN-CHEU 03-01 0102</UNKNOWN> <TEXT>&#2; <TITLE>SHARE TRADING IN CHEUNG KONG GROUP SUSPENDED</TITLE> <DATELINE> HONG KONG, March 2 - </DATELINE><BODY>Trading in the shares of three of the Cheung Kong group of companies will be suspended for two days at the request of the companies, the Stock Exchange of Hong Kong said. The three are Cheung Kong (Holdings) Ltd <CKGH.HK>, Hongkong Electric Holdings Ltd <HKEH.HK> and Hutchison Whampoa Ltd <HWHH.HK>. They will announce their 1986 results later today, with market speculation of a major reorganisation within the group. Cheung Kong rose 75 cents to 45.25 dlrs on Friday, Hk Electric 60 to 16.00 and Hutchison 1.50 dlrs to 54.50. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="8337" NEWID="252"> <DATE> 1-MAR-1987 21:00:57.15</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0466reute

u f BC-FEBRUARY-U.S.-PURCHAS 03-01 0101</UNKNOWN> <TEXT>&#2; <TITLE>FEBRUARY U.S. PURCHASING MANAGER INDEX FALLS</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>The U.S. Economy continued to expand in February but at a slower pace than in January, which saw a spurt of activity, the National Association of Purchasing Management (NAPM) said in a report.

The Association's composite survey index dropped to 51.9 pct in February from 55.8 pct in January, the NAPM said. It was the seventh consecutive month in which this leading indicator was over 50 pct.

A reading above 50 pct generally indicates that the economy is in an expanding phase. One below 50 pct implies a declining economy.

The NAPM report, based on a survey of purchasing managers at 250 U.S. Industrial companies, also found that the growth rate in new orders and production slowed in February.

But production remained vigorous, with more than three times as many members reporting it better rather than worse.

Vendor deliveries improved slightly last month, but members reported that steel supplies were tight as USX Corp gradually resumed production.

The same number of members reported inventories were higher as reported them lower. The NAPM said that had not happened since August 1984.

For a sixth straight month, more purchasers reported paying higher rather than lower prices, this time by a ratio of nine to one.

Robert Bretz, chairman of the NAPM's business survey committee, said: "The economy continued to expand in February, but at a more subdued rate than in January. The slowing of new orders should not be significant enough to dampen prospects for a respectable first quarter."

The composite index is a seasonally adjusted figure, based on five components of the NAPM business survey – new orders, production, vendor deliveries, inventories and employment. REUTER

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G C f0492reute u f BC-CANADA-EGYPT-WHEAT-NE 03-01 0088</UNKNOWN> <TEXT>&#2: <TITLE>CANADA-EGYPT WHEAT NEGOTIATIONS TO CONTINUE</TITLE> <DATELINE> CAIRO, March 2 - </DATELINE><BODY>Canadian and Egyptian wheat negotiators failed to conclude an agreement on Canadian wheat exports to Egypt during talks last week, but the Canadian team will return to Cairo for further negotiations, Canadian embassy officials said. An embassy official declined to identify which issues remained to be resolved and when the talks would resume. In a five-year protocol signed in 1985, Cairo agreed to purchase 500,000 tonnes of Canadian wheat a year. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8339" NEWID="254"> <DATE> 1-MAR-1987 21:37:09.13</DATE> <TOPICS><D>grain</D><D>wheat</D></TOPICS> <PLACES><D>indonesia</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0493reute u f BC-INDONESIAN-WHEAT-IMP0 03-01 0113</UNKNOWN> <TEXT>&#2: <TITLE>INDONESIAN WHEAT IMPORTS EXPECTED TO FALL IN 1987</TITLE> JAKARTA, March 2 - </DATELINE><BODY>Indonesia's wheat <DATELINE> imports are expected to fall to 1.5 mln tonnes in calendar 1987 from 1.69 mln in 1986, the U.S. Embassy's annual agriculture report said. It said the drop was expected, because there will be a drawdown on stocks built up near the end of 1986. It said wheat stocks at the end of 1986 were 390,000 tonnes, up from 223,000 at end-1985. It forecast end-1987 stocks at around 290,000 tonnes. The main suppliers in 1986 were Australia (44 pct), the U.S. (29 pct), Canada (12 pct), Argentina (8 pct) and Saudi Arabia (5 pct). REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="8340" NEWID="255">

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and, he hoped, would be backed by fresh foreign aid funds. Kaunda dismissed central bank statements the new auction system would be used to allocate foreign exchange to private bidders but not to fix the exchange rate. Kaunda said the auction system had faltered because of the government's shortage of foreign exchange to meet demand. It was suspended when the kwacha's rapid devaluation and strong fluctuations made economic planning almost impossible for the government and the private sector, he said. Weekly foreign-exchange auctions began in October 1985. The kwacha fell from 2.20 to the dollar to about 15 in 16 months. In January 1987 the government was more than two months in arrears in paying foreign currency to successful bidders, and the auction was suspended and replaced with a fixed exchange rate of nine kwacha to the dollar. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8342" NEWID="257"> <DATE> 1-MAR-1987 21:55:05.07</DATE> <TOPICS></TOPICS> <PLACES><D>poland</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>imf</D><D>worldbank</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0498reute u f BC-POLISH-BANKER-PLEASED 03-01 0109</UNKNOWN> <TEXT>&#2: <TITLE>POLISH BANKER PLEASED WITH WORLD BANK. IMF TALKS</TITLE> WARSAW, March 2 - </DATELINE><BODY>Poland's talks in <DATELINE> Washington with the World Bank and the International Monetary Fund (IMF) on the country's 33.5 billion dlr foreign debt were concrete, open and frank, a senior Polish banker was quoted as saying. Wladyslaw Baka, head of Poland's National Bank, told the official news agency PAP yesterday the talks were a step towards possible fresh credits or easier terms. "Much attention was given to the Polish delegation and the talks at both institutions involved displayed a lot of understanding for Poland's difficult economic position," PAP quoted Baka as saying. Baka said he stressed Poland would meet its financial obligations to the U.S., "but not in a short time, and not without major changes in the Polish economy as well as a cooperative stand on the part of its foreign economic partners."

Since Poland rejoined the IMF last June, after a 36-year

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absence, IMF and World Bank teams have visited Warsaw on
fact-finding missions on at least three occasions. A major
report is expected to be issued in Washington soon.
    Poland has said it will not be able to meet interest
repayments and debt principle falling due this year.
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contracts traded on the
New Zealand Futures Exchange (NZFE) reached a record 25,559
contracts in February, the International Commodities Clearing
House (ICCH) said.
    The previous high was 22,583 contracts in December 1986.
    The ICCH said the value of the contracts traded in February
was 2.90 billion N.Z. Dlrs.
    The seven contracts currently traded on the NZFE are:
five-year government bonds, the share price index, 90-day bank
bills, 90-day prime commercial paper, the U.S. Dollar,
crossbred wool, and wheat.
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Azuma Steel's current losses are estimated at 3.1 billion

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yen in the year ending March 31 against a 6.99 billion loss a
year earlier, a spokesman said. The firm employs 1,100 workers
    Toshin Steel, with 1,700 workers, has given no forecast for
the year ending March 31.
    But industry sources said they expected the company to show
current losses of about five billion yen or more in 1986/87
compared with a 2.98 billion loss in 1985/86.
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<TITLE>EGYPT TO HOST NINE-NATION AFRICAN TALKS THIS MONTH</TITLE>
             CAIRO, March 2 - </DATELINE><BODY>Representatives of
<DATELINE>
nine African countries
will meet here on March 11 to discuss the African debt crisis,
the Chad political situation and other issues, Egypt's Minister
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of State for Foreign Affairs, Boutros Boutros Ghali, said. He told reporters on his return from Ethiopia and Djibouti that the meeting and venue had been agreed by the Organisation of African Unity (OAU). He said Egypt, Zambia, Djibouti, Zaire, Uganda, Sierra Leone, Congo, Algeria and Mali would be represented. Foreign Ministry sources said Congo President Denis Sassou-Nguesso would chair the meeting. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8348" NEWID="263"> <DATE> 1-MAR-1987 22:52:21.31</DATE> <TOPICS></TOPICS> <PLACES><D>belgium</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0523reute u f BC-EC-MINISTERS-CONSIDER 03-01 0109</UNKNOWN> <TEXT>&#2; <TITLE>EC MINISTERS CONSIDER BIG AGRICULTURE PRICE CUTS</TITLE> <DATELINE> BRUSSELS, March 2 – </DATELINE><BODY>European Community (EC) agriculture ministers meet later today to consider a package of deep cuts in prices and subsidies after a week marked by strong protests by European farmers, Community officials said. The common target for the farmers' wrath is the EC's Brussels Commission, which for the fourth year running has called for radical changes in the price support system. EC Agriculture Commissioner Frans Andriessen says huge food surpluses, which have alienated international trade partners and pushed the Community to the edge of bankruptcy, demand such action. With Community warehouses stocked with some 16 mln tonnes of unwanted cereals, over one mln tonnes of butter and huge stocks of wine and olive oil, Andriessen says bluntly the days of open-ended price guarantees must end. EC agriculture ministers try to fix the guaranteed prices paid to Community farmers before an April 1 deadline for the new marketing year, an increasingly difficult task as EC members cut funds and demand greater budget discipline.

Andriessen has proposed a freeze for most prices, coupled with reductions in other support mechanisms, which could lead to price cuts of as much as eight pct for some products.

A producer's right to sell into EC warehouses at a fixed guaranteed price when he finds no real market outlet is to be scaled back so it applies only in exceptional cases.

The latest proposals are designed to keep expenditure on agriculture virtually stable. EC farm policies now swallow two-thirds of an annual budget of about 36 billion European currency units (Ecu) and are mainly responsible for an expected shortfall this year of about five billion Ecus.

The most contentious aspects of the package are a new oils and fats tax and a change in the "green" exchange rate system, which translates EC farm prices into national currencies.

The tax, of up to 330 Ecus per tonne, would be levied on imported and domestically produced oilseeds, but could trigger a fresh trade dispute with the United States, which provides the EC with the bulk of its soybeans.

It would increase the cost of margarines and low-fat products in an attempt to increase both olive oil and butter consumption.

West Germany has flatly rejected green rate changes, which would cause a fall in prices for producers as countries with weak and strong currencies were brought more into line. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8349" NEWID="264"> <DATE> 1-MAR-1987 22:55:05.21</DATE> <TOPICS></TOPICS> <PLACES><D>australia</D><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:RM f0525reute b f BC-QANTAS-TO-BUY-FOUR-74 03-01 0088</UNKNOWN> <TEXT>&#2: <TITLE>OANTAS TO BUY FOUR 747-400'S FOR ONE BILLION DLRS</TITLE> SYDNEY, March 2 - </DATELINE><BODY>&lt;Qantas Airways <DATELINE> Ltd> has placed a firm order with Boeing Co <BA> for four 747-400 aircraft at a cost of 250 mln Australian dlrs each, chairman Jim Leslie said. The first is due for delivery in April 1989 with the others arriving in May, June and September of that year, he said in a statement. The 400 series is the latest model of the Boeing 747 family, he said. The purchase will take government-owned Qantas's 747 fleet to 28, he said. Leslie said Oantas is talking to three engine makers who are all offering engines for the Boeing 747-400 and it will

announce a decision on engine purchases later this year. He said they are United Technologies Corp <UTX> unit &lt:Pratt^M and Whitney>, General Electric Co <GE> and Britain's &lt;Rolls-Rovce^M Ltd>. He said the 747-400, which incorporates new technology such as extended wings with six-feet high winglets and enhanced electronics, should have its first flight next February. The 400 series has a designed range of 12,500 kms, 2,140 kms further than the current Qantas 747-300's, he said. The aircraft will be financed by foreign borrowings and foreign exchange earnings, and Qantas believes they will pay for themselves in four to five years, Leslie said. The 747-400 has a take-off weight of 870,000 pounds, up from 833,000 for the 300 series, and offers an eight pct fuel saving, he said. The higher range and payload means they will first be used on the route to Britain and Europe via Asia. They will also be used on non-stop flights between Sydney and Los Angeles. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8350" NEWID="265"> <DATE> 1-MAR-1987 23:29:49.33</DATE> <TOPICS></TOPICS> <PLACES><D>australia</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0539reute b f BC-IEL-SETS-100-MLN-DLR 03-01 0108</UNKNOWN> <TEXT>&#2: <TITLE>IEL SETS 100 MLN DLR NOTE/COMMERCIAL PAPER ISSUE</TITLE> SYDNEY, March 2 – </DATELINE><BODY>Australian investment <DATELINE> group <Industrial Equity Ltd> (IEL) said it will raise 100 mln U.S. Dlrs by the issue of medium term notes and commercial paper in the U.S. Domestic market. IEL has mandated <Merrill Lynch Capital Markets> to arrange a letter of credit (LOC) facility in support of the notes and commercial paper, making this the first facility of its kind, the company said in a statement. The notes will be issued by its <IEL Finance Ltd> unit. Merrill Lynch will be the note and paper dealer and

<Sumitomo Trust and Banking Co Ltd> will provide the LOC. The term of the LOC is five years with an evergreen feature which provides for annual reinstatement of the five-year term at the support banks' option, IEL said. The LOC will be underwritten by a group of banks which will receive a facility fee of 20 basis points plus a utilisation fee of 25 basis points, it added. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="8351" NEWID="266"> <DATE> 1-MAR-1987 23:43:44.86</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0546reute u f BC-AMERICAN-EXPRESS-STUD 03-01 0108</UNKNOWN> <TEXT>&#2; <TITLE>AMERICAN EXPRESS STUDIES OPTIONS FOR SHEARSON</TITLE> <DATELINE> NEW YORK, March 1 - </DATELINE><BODY>American Express Co <AXP>, rumoured to be considering a spinoff of part of <Shearson Lehman Brothers Inc>, said it is studying ways to improve Shearson's access to capital and help it meet stiffer international competition. In a joint statement, American Express and the brokerage unit said the actions under consideration are an integral part of American Express's worldwide financial services strategy. The statement also said American Express and Shearson have been having both internal and external discussions on the matter, but no final decision has been reached. American Express said in its statement it would not comment on the rumours circulating on Wall Street last week. Analysts said there was speculation that American Express would sell a stake of Shearson to a Japanese firm and also that 20 pct of the profitable brokerage would be sold to the public. Shearson contributed 316 mln dlrs of American Express's 1.25 billion dlrs net in 1986. American Express remained silent last Thursday and Friday as rumours drove its stock up a total of 5.50 dlrs in two days. It closed Friday at 74. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"

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             TOKYO, March 2 - </DATELINE><BODY>Japan's customs-
cleared trade surplus in
the first 20 days of February jumped to 3.58 billion dlrs from
1.94 billion a year earlier, the Finance Ministry said.
   The February interim surplus was sharply up from a 965.04
mln dlr surplus in the same January period.
   FOB exports rose 14.6 pct from a year earlier in the first
20 days of February to 10.91 billion, while CIF imports fell
3.2 pct to 7.33 billion.
   The average dollar/yen rates were 152.32 for exports and
152.31 for imports against 196.61 for exports and 196.27 for
imports a year earlier.
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             TOKYO, March 2 – </DATELINE><BODY>Nippon Light Metal Co
Ltd <NLGT.T>, which
has annual capacity of 63,000 tonnes, will continue primary
aluminium production at a rate of 35,000 tonnes owing to low
domestic and world prices and low water supplies at its
hydroelectric power plant, a company official said.
   Nippon, which has no plans to restore output to the 48,000
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tonnes a year at which it was working until late 1986, will become Japan's only smelter. <Ryoka Light Metal Industries Ltd> will stop smelting in April owing to high power costs and low prices, and <Mitsui Aluminium Co Ltd> has said it stopped smelting in February. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12456" NEWID="273"> <DATE> 2-MAR-1987 01:05:49.72</DATE> <TOPICS><D>crude</D></TOPICS> <PLACES><D>saudi-arabia</D><D>uae</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>opec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0600reute b f BC-SAUDI-FEBRUARY-CRUDE 03-02 0095</UNKNOWN> <TEXT>&#2; <TITLE>SAUDI FEBRUARY CRUDE OUTPUT PUT AT 3.5 MLN BPD</TITLE> <DATELINE> ABU DHABI, March 2 - </DATELINE><BODY>Saudi crude oil output last month fell to an average of 3.5 mln barrels per day (bpd) from 3.8 mln bpd in January, Gulf oil sources said. They said exports from the Ras Tanurah and Ju'aymah terminals in the Gulf fell to an average 1.9 mln bpd last month from 2.2 mln in January because of lower liftings by some customers. But the drop was much smaller than expected after Gulf exports rallied in the fourth week of February to 2.5 mln bpd from 1.2 mln in the third week, the sources said. The production figures include neutral zone output but not sales from floating storage, which are generally considered part of a country's output for Opec purposes. Saudi Arabia has an Opec quota of 4.133 mln bpd under a production restraint scheme approved by the 13-nation group last December to back new official oil prices averaging 18 dlrs a barrel. The sources said the two-fold jump in exports last week appeared to be the result of buyers rushing to lift February entitlements before the month-end. Last week's high export levels appeared to show continued support for official Opec prices from Saudi Arabia's main crude customers, the four ex-partners of Aramco, the sources said. The four -- Exxon Corp <XON>, Mobil Corp &lt;MOB>, Texaco Inc <TX> and Chevron Corp &lt;CHV> -- signed a long-term agreement last month to buy Saudi crude for 17.52 dlrs a barrel.

However the sources said the real test of Saudi Arabia's ability to sell crude at official prices in a weak market will come this month, when demand for petroleum products traditionally tapers off. Spot prices have fallen in recent weeks to more than one dlr below Opec levels. Saudi Arabian oil minister Hisham Nazer yesterday reiterated the kingdom's commitment to the December OPEC accord and said it would never sell below official prices. The sources said total Saudi refinery throughput fell slightly in February to an average 1.1 mln bpd from 1.2 mln in January because of cuts at the Yanbu and Jubail export refineries. They put crude oil exports through Yanbu at 100,000 bpd last month, compared to zero in January, while throughput at Bahrain's refinery and neutral zone production remained steady at around 200,000 bpd each. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12457" NEWID="274"> <DATE> 2-MAR-1987 01:25:47.73</DATE> <TOPICS><D>veg-oil</D><D>palm-oil</D></TOPICS> <PLACES><D>indonesia</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0609reute u f BC-INDONESIAN-PALM-OIL-0 03-02 0108</UNKNOWN> <TEXT>&#2: <TITLE>INDONESIAN PALM OIL OUTPUT EXPECTED TO RISE</TITLE> JAKARTA, March 2 - </DATELINE><BODY>Indonesia's palm oil <DATELINE> output is expected to rise and exports to increase, the U.S. Embassy said in its annual report on Indonesia's agriculture sector. The Indonesian government said crude palm oil (CPO) output is expected to rise to 1.56 mln tonnes in 1987 and 2.11 mln in 1988, up from a projected 1.45 mln tonnes in 1986 and 1.26 mln in 1985. The 1986 projection of 1.45 mln tonnes is up from a provisional figure of 1.3 mln tonnes. A U.S. Embassy assessment puts 1987 output at 1.45 mln tonnes, against 1.35 mln in 1986 and 1.208 mln in 1985. "More realistic estimates indicate that 1988 production will be between 1.5 and 1.6 mln tonnes," the report said. The report said the abolition of the five pct CPO export tax, the devaluation of the rupiah in September 1986 and higher

international palm oil prices should lead to a modest increase in exports this year. Exports are forecast to rise to 720,000 tonnes against 695,000 tonnes in 1986, the report added. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12458" NEWID="275"> <DATE> 2-MAR-1987 01:28:24.65</DATE> <TOPICS><D>tea</D><D>cocoa</D><D>coffee</D></TOPICS> <PLACES><D>indonesia</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> T C f0611reute u f BC-INDONESIAN-TEA,-COCOA 03-02 0112</UNKNOWN> <TEXT>&#2; <TITLE>INDONESIAN TEA, COCOA EXPORTS SEEN UP, COFFEE DOWN</TITLE> JAKARTA, March 2 - </DATELINE><BODY>Indonesia's exports <DATELINE> of tea and cocoa will continue to rise in calendar 1987 but coffee exports are forecast to dip slightly in 1987/88 (April-March) as the government tries to improve quality, the U.S. Embassy said. The embassy's annual report on Indonesian agriculture forecast coffee output in 1986/87 would be 5.77 mln bags of 60 kilograms each. That is slightly less than the 5.8 mln bags produced in 1985/86. In 1987/88 coffee production is forecast to rise again to 5.8 mln bags, but exports to dip to 4.8 mln from around 5.0 mln in 1986/87. Exports in 1985/86 were 4.67 mln bags. The embassy report says coffee stocks will rise to 1.3 mln tonnes in 1987/88 from 1.15 mln in 1986/87. It bases this on a fall in exports as a result of the "probable" re-introduction of quotas by the International Coffee Organisation. Cocoa production and exports are forecast to rise steadily as the government develops cocoa plantations. Production of cocoa in Indonesia increased to 32,378 tonnes in calendar 1985 from 10,284 tonnes in 1980. It is projected by the government to rise to more than 50,000 tonnes by 1988. Production in 1986 is estimated by the embassy at 35,000 tonnes, as against 38,000 tonnes in 1987. The report forecasts cocoa exports to rise to 35,000 tonnes this year, from 33,000 tonnes in 1986 and 31,000 in 1985. The Netherlands is at present the biggest importer of Indonesian cocoa beans.

The report forecasts that in calendar 1987, Indonesia's CTC

(crushed, torn and curled) tea exports will increase significantly with the coming on stream of at least eight new CTC processing plants. Indonesia plans to diversify its tea products by producing more CTC tea, the main component of tea bags. Production of black and green teas is forecast in the embassy report to rise to 125,000 tonnes in calendar 1987 from 123,000 tonnes in 1986. Exports of these teas are likely to rise to 95,000 tonnes in 1987 from 85,000 in 1986 and around 90,000 in 1985. The embassy noted the ministry of trade tightened quality controls on tea in October 1986 in an effort to become more competititve in the world market. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12459" NEWID="276"> <DATE> 2-MAR-1987 01:41:24.21</DATE> <TOPICS></TOPICS> <PLACES><D>singapore</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES><D>sse</D><D>nasdaq</D><D>lse</D></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0619reute u f BC-SINGAPORE-EXCHANGE-SE 03-02 0100</UNKNOWN> <TEXT>&#2: <TITLE>SINGAPORE EXCHANGE SEEKING NASDAQ/LONDON LINK</TITLE> <DATELINE> SINGAPORE, March 2 - </DATELINE><BODY>The Stock Exchange of Singapore (SES) plans to introduce electronic trading of shares listed on the National Association of Securities Dealers Automated Quotation System (NASDAQ) in the U.S. And on London's Stock Exchange Automated Quotation System, banking sources said. The SES is discussing the idea with the London and New York authorities. Gordon Macklin, president of the National Association of Securities Dealers in Washington, said he was very optimistic about an early agreement, possibly by the end of this month. Monetary Authority of Singapore (MAS) sources told Reuters they supported the proposed linking of computer trading systems on the three exchanges, and the banking sources said local financial support for the plan existed.

Macklin said if an agreement were reached it would move the three exchanges towards 24-hour trading, with Singapore filling a gap when no trading takes place.

A small group of selected stocks would be used at the start

of three-centre trading to determine investor interest.

The Singapore, London and New York authorities have agreed in principle on how the three exchanges would trade and transfer information among the different time zones, but some details still have to be worked out, a senior Singapore bank director said.

Questions remain concerning investor willingness to deploy sufficient capital in Singapore to ensure adequate market liquidity and communication links to the other three centres.

But if agreement is reached, Singapore will have a head start over the other Asian financial centres in Hong Kong, Toyko and Australia, he said.

On February 18 the SES created the Stock Exchange of Singapore Dealing and Automated Quotation System (SESDAQ), modelled on NASDAQ.

At present SESDAQ is trading the shares of only one company, the government-owned Singapore National Printers Ltd (SNP), but its turnover has been fairly active, and other small firms have said they plan to seek listings soon.

Market sources expect the next few companies listed will also be government-owned entities, which would have no problem meeting the listing conditions. Approval for a listing of Trans-Island Bus Service Pte Ltd is expected soon, they said.

SNP, previously wholly-owned by the government's Temasek Holdings (Pte) Ltd, issued seven mln 50-cent shares at one dlr each last month in a public offering oversubscribed 119 times.

In SESDAQ trading, SNP shares have advanced from an initial 1.87 dlrs to a Friday close of 2.32 after a 2.80 high. So far more than 900,000 shares have traded.

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<TITLE>INDONESIA'S EXPORTS DROP IN CALENDAR 1986</TITLE>

<DATELINE> JAKARTA, March 2 - </DATELINE><BODY>The total value of Indonesia's exports

fell in calendar 1986 to 15.995 billion dlrs from 18.762

billion in calendar 1985, according to the central bank's latest report. The value of crude oil exports fell to 7.431 billion dlrs in 1986 from 8.976 billion in 1985, while liquefied natural gas exports dropped to 2.795 billion dlrs from 3.802 billion in 1985. The value of Indonesia's non-oil exports also fell in calendar 1986, to 5.768 billion dlrs from 5.983 billion in 1985. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12461" NEWID="278"> <DATE> 2-MAR-1987 02:01:55.38</DATE> <TOPICS></TOPICS> <PLACES><D>west-germany</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0635reute u f BC-GERMAN-EUROBOND-MARKE 03-02 0099</UNKNOWN> <TEXT>&#2; <TITLE>GERMAN EUROBOND MARKET EXPECTS BREATHING SPACE</TITLE> By Alice Ratcliffe, Reuters</AUTHOR> <AUTHOR> FRANKFURT, March 2 - </DATELINE><BODY>After an onslaught <DATELINE> of new paper, fewer mark eurobonds issues are expected this week, bankers said. Most managers said they were planning a low issue volume for the Bundesbank's two-week bond calendar beginning today. "We want to have a week's pause," one manager said. Last week borrowings totalled 1.775 billion marks, including a 300 mln mark private placement for Deutsche Bank. Issues for all of February rose to nearly five billion marks, from 3.6 billion in January. The heavy volume also meant most borrowers except the very best addresses were having to accept higher coupons. "I think the D-mark market is still good, but only if you can give a good coupon," another manager said. But even some government borrowers were not getting the best reception for bonds which would have been taken up more readily under other conditions. Of the three mark eurobonds launched on Tuesday alone, bonds for Den Danske Bank and Iceland were trading outside fees on Friday, although prices had recovered from initial lows. Den Danske's 5-3/4 1992 bond was guoted at midday on Friday at 97.35/65 compared with its par price, and Iceland's 6-1/2

pct 1997 bond traded at 97.25/75 against a 100-1/4 issue price.

A 300 mln mark 6–1/8 pct 1997 issue for Nippon Telegraph and Telephone was also depressed, but traded Friday within fees at 98.15, 98.50 from its par price.

Some shorter maturities did better. In contrast to the 10-year NTT and Iceland issues, a five-year six pct bond for Hoogovens, traded at 98.40/75 from its 99–1/2 price, thanks mainly to its shorter maturity, dealers said.

The large amount of paper brought to the market in the last two months has also led many syndicate managers to complain about the Bundesbank's present fixed calendar system, which they say is too inflexible.

Currently all mark denominated eurobonds have to be registered with the Bundesbank in the week preceding the two-week issue period. A bank may decline to issue a bond on the requested day in the calendar, but then has to wait for the next calendar period to schedule the bond again.

Some managers said they would prefer to abolish the system. The Bundesbank shortened the reporting period to two weeks from four weeks last July. But few expect the calendar to be completely abolished. "I don't think the Bundesbank would give that up," one banking analyst said.

"I wouldn't have anything against getting rid of the system," the analyst said, adding banks were capable of regulating the volume of new issues themselves.

The Bundesbank plays a passive role in setting the calendar without trying to regulate the issues, but it needs the registration to gauge the volume of mark bonds going through the euromarket, he said.

For this reason, few managers here foresee the Bundesbank sacrificing its present calendar system.

Bond activity in West German bond trading and syndication departments is also expected to be quieter than normal owing to the carnival holiday.

Carnival will close banks in Duesseldorf all day on Monday. In Frankfurt, banks will close on Tuesday in the afternoon. REUTER

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It gave no further details.

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expand its fleet to 58 from 30 aircraft by 1995, company officials said.

Thamnoon Wanglee, vice-president for finance, told a weekend marketing conference Thai would finance the expansion by borrowing, but he did not give details.

He said the airline planned to reduce its yen borrowing to 36.4 pct of overall debt by September 1992. It is currently 64.3 pct of overall debt.

He said dollar borrowing should rise to 56.2 pct of overall debt in the same period, compared to 15.7 pct now.

Other company officials said the state-owned airline had no plans to go private. They said the airline is studying a government proposal for it to merge with Thai Airways Company, the state-owned domestic carrier.

A report presented to the conference showed the airline expects passenger sales revenue to be 13 pct higher in 1987 than in 1986. This follows a 20 pct jump in passenger sales revenue in the past four months.

Executive vice president Chatrachai Bunya-ananta said the current expansion of Bangkok airport would be completed this year.

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             MOSCOW, March 2 - </DATELINE><BODY>A senior Soviet
official said a visit to
Moscow by U.S. Secretary of State George Shultz for arms
discussions was under consideration.
    Deputy Foreign Minister Alexander Bessmertnykh told a news
conference such a visit would be part of continuing contacts
between the two powers "in the framework of security questions."
    Earlier, U.S. Officials with Shultz in Peking said he was
likely to go to Moscow soon following Kremlin leader Mikhail
Gorbachev's weekend proposal for a separate agreement on
withdrawing Soviet and American medium-range missiles from
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distributor for Ford
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Motor Co <F> in Japan, is considering importing cars made by <Mazda Motor Manufacturing (USA) Corp>, (MMUC), a wholly owned U.S. Subsidiary of Mazda Motor Corp <MAZT.T>, an Autorama spokesman said. Mazda, owned 24 pct by Ford, is due to begin production of the 2,000-cc-engine cars at the Michigan plant in September at an annual rate of 240,000, of which between 60 and 70 pct will go to Ford and the rest to Mazda's own U.S. Sales network. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12471" NEWID="288"> <DATE> 2-MAR-1987 03:47:55.86</DATE> <TOPICS></TOPICS> <PLACES><D>bahrain</D><D>iraq</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0727reute u f BC-IRAQ-DEFERS-PAYMENTS 03-02 0105</UNKNOWN> <TEXT>&#2; <TITLE>IRAQ DEFERS PAYMENTS ON 500 MLN DLR EUROLOAN</TITLE> BAHRAIN, March 2 - </DATELINE><BODY>Irag has secured <DATELINE> agreement to defer outstanding payments on a 500 mln dlr syndicated euroloan following five months of negotiations with creditor banks. Banking sources said the rescheduling is part of Iraq's continuing effort to defer payments of foreign debt as its economy comes under strain from the Gulf War and soft world oil prices. Iraq informed the 37 banks in the loan syndicate last September it could not meet the remaining four principal repayments totalling 285 mln dlrs, and missed the first of these for 71.25 mln due on September 29. The 500 mln dlr credit, under the lead management of Paris-based Union de Banques Arabes et Francaises (UBAF), has a five-year maturity and a margin of one percentage point over London Interbank Offered Rates (LIBOR). Banking sources said the agreement now worked out goes some

way to meeting creditor bank demands that at least part of the first missing instalment of 71.25 mln dlrs be paid and not deferred.

One quarter or 17.8 mln dlrs will be paid on signature of the accord, expected in late March, with the remainder in three more instalments to be made every six months.

The remaining three principal instalments – originally due

in March 1987, September 1987 and March 1988 – will each be deferred for two years from the due date, banking sources said.

The margin for the loan remains unchanged and no penalty interest is being imposed, the sources added.

Bank reaction to Iraq's rescheduling request has been one of resignation, with many bankers seeing little alternative for Baghdad's economic planners. Iraq is estimated to have foreign debt of about 50 billion dlrs, although about half is thought to be in the form of loans from its Gulf Arab allies, particularly Saudi Arabia and Kuwait.

The 500 mln dlr credit is in the name of the state-owned Rafidain Bank. The only other major eurocredit, a 500 mln dlr deal under the agency of Gulf International Bank, was signed in October, 1985 and is still in a two year grace period.

The bulk of Iraq's commercial debt – excluding loans by its allies in the Gulf War – is in the form of trade financing.

But Rafidain bank stopped paying debt due on letters of credit last March and a series of negotiations with banks and western government export credit agencies has been underway. Some banks have agreed to a three-year deferrment of obligations due on letters of credit. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12472" NEWID="289"> <DATE> 2-MAR-1987 03:52:34.29</DATE> <TOPICS></TOPICS> <PLACES><D>taiwan</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0735reute u f BC-TAIWAN-CENTRAL-BANK-I 03-02 0085</UNKNOWN> <TEXT>&#2: <TITLE>TAIWAN CENTRAL BANK ISSUES CERTIFICATES OF DEPOSIT</TITLE> TAIPEI, March 2 – </DATELINE><BODY>The Central Bank <DATELINE> issued 2.14 billion Taiwan dlrs of certificates of deposit (CD), bringing the total so far this year to 86.21 billion, a bank official told Reuters. The new CD have maturities of six months and one and two years and bear interest rates ranging from 3.9 pct to 5.15 pct. The issues are aimed at curbing the growth of M-1B money supply, which is the result of large foreign exchange reserves, the official said.

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eurobond due March 31, 1994 paying 5-1/8 pct and priced at 102 pct, lead manager Mitsubishi Trust International Ltd said. The non-callable bond is available in denominations of one mln yen and will be listed in Luxembourg. The selling concession is 1-1/4 pct while management and underwriting combined pays 5/8 pct. The payment date is March 31. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12475" NEWID="292"> <DATE> 2-MAR-1987 03:58:32.30</DATE> <TOPICS></TOPICS> <PLACES><D>china</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0746reute u f BC-CHINESE-BANKS-TO-ISSU 03-02 0112</UNKNOWN> <TEXT>&#2; <TITLE>CHINESE BANKS TO ISSUE MORE BONDS, OFFICIAL SAYS</TITLE> <DATELINE> PEKING, March 2 - </DATELINE><BODY>China's state and collective firms do not have enough cash to operate imported equipment, so banks will issue more bonds to raise funds, a Chinese bank official was quoted by the China Daily as saying. Xie was quoted as saying the present cash shortage means some state firms do not run at full capacity and are inefficient. The central government does not have enough money to meet their needs. The paper said, "Reliable sources disclosed that the country is running a budget deficit." It gave no figure. Xie said her bank sooner or later will have to punish the many firms that have failed to repay loans made to them over the past two years at high interest rates. The bank financed the loans by issuing two billion yuan of bonds, but she gave no other details. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12476" NEWID="293"> <DATE> 2-MAR-1987 04:08:48.28</DATE> <TOPICS><D>sugar</D></TOPICS> <PLACES><D>india</D></PLACES> <PE0PLE></PE0PLE>

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Securities houses will launch an issue about 10 days after a corporate declaration of intent instead of 25 days as now, the securities managers said.

Underwriters are expected to abolish the lump-sum issuance system, in which all corporate bonds are issued at month-end, and accept issue requests during the month, they said.

Securities houses also plan to introduce free competition among underwriters when negotiating with issuers over terms in order to better reflect the market, securities managers said.

Market participants expect the new issue methods to be applied beginning in April, with the projected issue by <Nippon Telegraph and Telephone Corp>.

The so-called proposal method abolishes the practice of taking lead-managership and enables more market-oriented decisions on terms, securities sources said.

The four major Japanese securities houses now take turns underwriting corporate bonds.

Setting issue terms using financial criteria prepared by securities houses and in reference to coupon rates on latest

public bonds is now almost automatic, they said.

The new moves are based on wide-ranging proposals made in late December by advisers to Finance Minister Kiichi Miyazawa. They were aimed at revitalising the domestic corporate bond market, securities house managers said.

The finance ministry, commissioned banks and securities houses agreed in January to lower the eligibility ceiling for companies wanting to issue non-collateral straight and convertible bonds from March 1, securities managers said.

The cut will more than double the number of corporations able to make non-collateral issues from around 70 for straight bonds and 180 for convertibles now, securities managers said.

The Bond Market Committee of the Securities Exchange Council also recommended introduction of a shelf registration system, more use of corporate ratings systems and simplification of disclosure rules to help speed up the issuing process, securities sources said.

It also called for a major review of the commissioned bank system, which increases the cost of issuing domestic bonds, and for deregulation of private placements, they said.

Some of these proposals are likely to take some time to put into effect, the sources said. A shelf registration system would need a revision of Japanese commercial law, expected in 1988, the sources said.

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<TITLE>NEW DUTCH ADVANCES TOTAL 4.8 BILLION GUILDERS</TITLE>

<DATELINE> AMSTERDAM, 2 March - </DATELINE><BODY>The Dutch Central
Bank said it has

accepted bids totalling 4.8 billion guilders at tender for new seven-day special advances at 5.3 pct covering the period March 2 to 9 aimed at relieving money market tightness.

Subscriptions to 300 mln guilders were met in full, amounts above 300 mln at 50 pct.

The new facility replaces old five-day advances worth 8.0

billion guilders at the same rate. Dealers expect this week's money market shortage to be around 12 billion guilders. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12480" NEWID="297"> <DATE> 2-MAR-1987 04:28:59.85</DATE> <TOPICS><D>oilseed</D><D>soybean</D></TOPICS> <PLACES><D>japan</D><D>china</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0788reute u f BC-JAPAN-BUYS-SOME-95,00 03-02 0086</UNKNOWN> <TEXT>&#2; <TITLE>JAPAN BUYS SOME 95,000 TONNES SOYBEANS FROM CHINA</TITLE> <DATELINE> TOKYO, March 2 - </DATELINE><BODY>Japanese importers bought some 95,000 tonnes of Chinese soybeans late last month for May to September shipment, under the semi-annual trade accords, trade sources said. The FOB premium rose to 13.50 dlrs per tonne, up 2.50 dlrs from the premium for the November to April shipment, but down from 13.80 for the last May to September shipment. Flat prices for Chinese beans are based on futures prices in Chicago plus the FOB premium. Japanese purchases of Chinese soybeans, including spot buying, may have totalled 240,000 to 250,000 tonnes of the 1986 crop for November to April 1987 shipment, down from some 300,000 tonnes the previous year, the sources said. Domestic demand for edible-use soybeans is expected to remain stable at about 240,000 to 250,000 tonnes a year, the sources said. In recent years Japanese importers have overbought Chinese edible-use soybeans and sold the surplus to domestic crushers, but low 1986 U.S. Crop prices have discouraged the purchase of Chinese origin beans for crushing, they said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12481" NEWID="298"> <DATE> 2-MAR-1987 04:32:15.51</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES></PLACES>

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    </DATELINE><BODY>Shr 3.25 H.K. Dlrs vs 1.40
    Final div 52 cents vs 38, making 75 cents vs 57
    Net 1.28 billion dlrs vs 551.7 mln
   Note - Earnings excluded extraordinary gains of 983.6 mln
dlrs vs 81.3 mln. Bonus issue one-for-four vs nil. Share split
four-for-one. Dividend payable June 3, books close May 11-21.
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<TITLE>TRADING DELAYED ON SINGAPORE'S NEW BILL MARKET</TITLE> <DATELINE> SINGAPORE, March 2 - </DATELINE><BODY>The start of trading on the new

Singapore Government Securities Market has been postponed until late March or early April because legislative amendments still need parliamentary approval, banking sources said.

The new bill market, intended to establish a base for a wider capital market and to encourage private bond issues in Singapore, was supposed to be launched today.

William K.K. Wong, managing director of Indosuez Asia (Singapore) Ltd, said there is no real obstacle to prevent the new market from taking off. Most dealers are optimistic it will provide more liquidity for operators to trade, he said.

Lawrence Yeo, director of Citicorp Investment Bank (Singapore) Ltd, said the market's success depends on domestic participation.

The five primary dealers and the three registered dealers will all be local companies.

The primary dealers are <Commercial Discount Co Ltd>, <National Discount Co Ltd>, Oversea-Chinese Banking Corp Ltd <OCBM.SI>, &lt;Overseas Union Bank Ltd> and United Overseas Bank Ltd <UOBM.SI>. They will underwrite the Monetary Authority of Singapore (MAS) auctions, maintain market liquidity and channel open-market operations, MAS said.

<Citicorp Investment Bank (Singapore) Ltd>, &lt;Indosuez Asia (Singapore) Ltd> and &lt;Credit Suisse First Boston Asia Ltd> will be recognised as registered dealers. They will act as market makers but will not bid directly at auctions.

MAS plans to launch trading by issuing taxable instruments grossing seven billion dlrs in the first year and a gross 38 billion dlrs of paper over the first five years.

Non-competitive bids from primary dealers prepared to accept average yield will be allocated first, to a maximum 500,000 dlrs for notes and bonds and to an unlimited amount for treasury bills.

The remaining amount will be awarded to competitive bidders from the lowest yield upwards.

In the secondary market, the standard lot traded between dealers will be one mln dlrs worth of treasury bills and 500,000 dlrs worth of government notes and bonds. REUTER </BODY></TEXT> </REUTERS> <REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12484" NEWID="301">

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Investor and Forvaltnings AB Providentia said they had taken over an option held by Nobel Industrier Sweden AB to acquire 33 pct of the voting rights in Swedish Match.

Thre Wallenbergs paid Nobel Industrier <NOBL ST>, in which Penser group has a 72 pct stake, about 20 pct over the market price for the Swedish Match option, the statement said.

Swedish Match's B shares open to foreign buyers closed at 424 crowns on Friday. The A shares -- with increased voting rights -- closed at 450 crowns for the restricted and 455 for the free shares.

The statement said the deal increased Investor's stake to 49.4 pct of the voting rights and 14.8 pct of the share capital while Providentia is left holding 34.1 pct of the voting rights and 14.5 pct of the share capital in Swedish Match.

The Wallenbergs' stake in Swedish Match had previously amounted to 52 pct of the voting rights in the company.

The Swedish Match deal will cost the Wallenbergs about 400 mln crowns, share analysts said, making it one of the most expensise moves the group has undertaken in the last four years to defend its far-flung interests from outside predators.

The Wallenbergs originally sold Nobel Industrier, an arms and chemicals group, to Penser in 1984 to pay for buying Volvo <VOLV ST> out of two other key group companies, Atlas Copco <ASTS ST> and Stora Koppabergs &lt;SKPS ST>.

Since then, the Wallenbergs were ousted as the largest shareholders in SKF (SKFR ST> by Skanska AB <SKBS ST> and Frederik Lundberg wrested control of Incentive AB from them.

Lundberg, a Zurich-based Swedish property tycoon, also managed to acquire a 25 pct stake in another Wallenberg company, the diary equipment firm Alfa –Laval AB <ALFS ST>.

During 1986, the Wallenbergs have been concentrating on building up their stake in Investor and Providentia to prevent any raid on the heart of their business empire.

But analysts say the Wallenbergs' position in the electrical engineering firm ASEA AB <ASEA ST> is also too small at 12.6 pct of the voting rights and there has been growing speculation that the group will be forced to sell off fringe interests to protect its core activities.

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<TITLE>SHV SAYS IT MAKING TENDER OFFER FOR IC GAS</TITLE> LONDON, March 2 - </DATELINE><BODY>&lt;SHV (United <DATELINE> Kingdom) Holding Co Ltd> said it was making a tender offer for up to 33 mln ordinary shares in Imperial Continental Gas Association.&lt:ICGS.L>. It said in a statement the offer was on the basis of 700p for each IC Gas ordinary and 252p for every one stg nominal of IC Gas loan stock. SHV already holds 6.8 mln IC Gas ordinary stock units representing around 4.9 pct of the current issued share capital. Successful completion of the offer would increase SHV's stake in IC Gas to 39.8 mln shares, representing around 27.9 pct of issued share capital, it said. The offer capitalises IC Gas at around one billion stq. It said it was tendering for both ordinary stock and loan stock, which when fully converted, gave a total of 33 mln IC Gas ordinary. It is making the tender offer through N.M. Rothschilds. IC Gas said in a statement it noted the SHV tender offer and the terms were being considered. It said a further statement would be made as soon as possible. REUTER... </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12488" NEWID="305"> <DATE> 2-MAR-1987 05:00:35.83</DATE> <TOPICS></TOPICS> <PLACES><D>france</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0837reute 03-02 0109</UNKNOWN> u f BC-NOBEL/FINANCIERE-ROBU <TEXT>&#2: <TITLE>NOBEL/FINANCIERE ROBUR ISSUE FRENCH FRANC BONDS</TITLE> <DATELINE> PARIS, March 2 - </DATELINE><BODY>Nobel and Financiere Robur are issuing French franc domestic bonds with share warrants, according to announcements in the Official Bulletin (BALO). Nobel is issuing a 200 mln franc 10-year bond with a 5.5 pct coupon in 1,000 franc denominations, to which existing shareholders will have subscription rights in the ratio of one bond for every 120 shares held with a nominal 10 franc value.

The bonds will each carry eight warrants, each giving the

right to subscribe to one 100-franc Nobel share at 140 francs between June 1 1987 and May 31 1994. Payment date is April 28. In a second stage of the operation, the company will issue 3.63 mln new 100-franc nominal shares at a price of 120 francs, in the ratio of three new shares for 20 existing 10-franc nominal shares. This will take the company's capital to 677.6 mln francs from the present 242 mln. In a separate operation, Financiere Robur is issuing a 147.73 mln French franc eight-year bond with a six pct coupon, denominated in 1,100 franc units and priced at par. Payment date will be April 13 and existing shareholders will have a preferential right to subscribe to the issue in the ratio of one bond for every 10 shares held, between March 9 and March 30 1987. Each bond will carry two warrants, each giving the right to subscribe between January 1 1988 and March 31 1992 to one Financiere Robur share at a price of 210 francs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12489" NEWID="306"> <DATE> 2-MAR-1987 05:07:13.58</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D><D>nigeria</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM &#22:&#22:&#1:f0848&#31:reute 03-02 0094</UNKNOWN> u f BC-JAPANESE-BANKS-COOL-0 <TEXT>&#2; <TITLE>JAPANESE BANKS COOL ON NIGERIAN DEBT TALKS</TITLE> By Kunio Inoue, Reuters</AUTHOR> <AUTHOR> <DATELINE> TOKYO, March 2 – </DATELINE><BODY>Japanese banks are expected to give Nigerian debt negotiators a cool response when they arrive here tomorrow for talks, banking sources said. "We're not very enthusiastic about Nigeria's debt rescheduling," said a senior official at a leading Japanese bank. A team of Nigerian officials will meet with Japanese creditor banks here later this week to seek Japanese support for a proposed refinancing of part of Nigeria's 19 billion dlr foreign debt, bankers said. The senior bank official said a majority of Japanese bank creditors are unwilling to provide any new credits to Nigeria

although about 80 pct have reluctantly agreed to accept rescheduling of part of their existing loans.

"The problem is Nigeria has so far neglected us Japanese creditors and we have yet to receive a clear-cut picture of the nation's debt situation," said another Japanese bank official.

He said Japanese bankers were unaware of the exact extent of Western commercial bank exposure to Nigeria and were uncertain about the proposed refinancing package details.

Some 21 Japanese banks have loans outstanding to Nigeria, representing about four pct of the credit extended by Western commercial institutions, banking sources said.

They said Nigeria would probably request about 320 mln dlrs in fresh private bank money and rescheduling of some 1.4 to 1.5 billion dlrs in existing loans due in 1986 and 1987. Japanese banks want Nigeria to make clear its debt repayment scheme as well as its economic reconstruction plans during the two-day meeting here, the sources added.

"Otherwise, our response will be very negative," the senior official said.

Banking sources said some 80 pct of international creditor banks involved have responded positively to the Nigerian debt proposal.

Bank of Japan officials said they hope Japanese commercial banks will help Nigeria overcome its debt problems.

Barclays Bank plc <BCS.L> has the most exposure to Nigeria's debt and is chairing a bank steering committee looking at the problem, the banking sources said. BankAmerica Corp <BAC.N> is coordinating private bank creditors in the Far East and representing them on the committee, they added. REUTER

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<TITLE>U.K. MONEY MARKET DEFICIT FORECAST AT 800 MLN STG</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>The Bank of England said it forecast a shortage of around 800 mln stg in the menoy market today.

shortage of around 800 mln stg in the money market today.

Among the main factors affecting liquidity, bills maturing in official hands and the take-up of treasury bills will drain some 1.61 billion stg. Partly offsetting this outflow, exchequer transactions and a fall in note circulation will add around 425 mln stg and 360 mln stg respectively. In addition, bankers' balances above target will add some 20 mln stg to the system today. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12491" NEWID="308"> <DATE> 2-MAR-1987 05:16:36.39</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D></PLACES> <PEOPLE><D>nakasone</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0865reute u f BC-JAPAN-SALES-TAX-MAY-F 03-02 0110</UNKNOWN> <TEXT>&#2; <TITLE>JAPAN SALES TAX MAY FORCE NAKASONE OUT OF OFFICE</TITLE> <AUTHOR> By Yuko Nakamikado, Reuters</AUTHOR> TOKYO, March 2 - </DATELINE><BODY>Prime Minister <DATELINE> Yasuhiro Nakasone is likely to leave office this summer amid opposition to his controversial tax-reform package, political analysts said. They said Nakasone's reputation as a skilled politician has suffered irreparable damage from his support of a five pct sales tax planned for January 1988. "Nakasone is trying to carry out a drastic tax reform at the end of his administration, which is not only impossible but also is very irresponsible as a politican," Rei Shiratori, professor of politics at Dokkyo University, told Reuters. "Nakasone will almost certainly step down as soon as parliament approves the sales tax, probably in the summer," Shiratori said. Some ruling Liberal Democratic Party (LDP) members of parliament have spoken against the tax, which Nakasone says is needed to balance planned cuts in income and corporate taxes. Nakasone today called for disciplinary action against LDP members who oppose the tax. "There are some who are objecting because of their constituencies," he told a meeting of government and party leaders. "If the party discipline is broken, I would like to see punishment considered." "A proposed sales tax has become a political issue, partly

because Nakasone breached his election pledge against

introducing it," Shiratori said.

"Moreover, the tax is being introduced when the public feels uncertainty about the sluggish economy stemming from the yen's appreciation and about the future when the Japanese society is rapidly aging," he said.

Political analysts said the controversial tax could affect the more than 2,500 local elections scheduled for April, involving governors, mayors, town and village heads and assemblies at all levels.

But the situation is complicated, since opposition parties excluding the communists sometimes put up joint candidates with the LDP, the political analysts added.

Shiratori said, "In the worst case, implementation of the sales tax, now scheduled for next January, may be put off for some time before the government makes a final decision.

"Another alternative is to modify the planned five pct to perhaps three pct.

"A third alternative for the government is to ram through the bills only with the attendance of LDP MPs," he said.

Seizaburo Sato, professor of politics at Tokyo University, thought the last possibility most likely. "I think the LDP alone will take a vote on the tax bills," he said.

The LDP now holds 304 seats in the 512-seat Lower House and 143 in the 252-seat Upper House.

To lure opposition parties back to parliament after the LDP pushes through the tax bills, the Nakasone cabinet will have to resign, Sato said.

"Boycotting opposition members will be more willing to return to parliament if a new cabinet has been formed," he said. REUTER

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<TITLE>BLACK MINERS SUPPORT S. AFRICAN MINES TAKEOVER</TITLE>

<DATELINE> SOWETO, South Africa, March 2 -

DATELINE><BODY>Thousands of black

mineworkers roared support for a union proposal to seize

control of South Africa's gold, uranium, platinum and coal mines if the owners refuse to improve conditions for migrant black workers.

About 15,000 miners attended a rally here to endorse moves proposed by last week's annual meeting of the 200,000 strong National Union of Mineworkers (NUM).

They also supported a proposal for a national strike at the end of this month if the owners refused to begin negotiations.

Migrant workers from surrounding countries make up more than half of the labour force in the mines.

It was not stated how the union would "seize control." The miners' leaders also demanded an end to the system of single sex hostels for migrant workers, to be replaced by

housing schemes so that workers could live with their families. The crowd, one of the largest to attend a meeting since South Africa declared a state of emergency last June, also shouted approval of a proposal to work closely with anti-apartheid movements such as the United Democratic Front (UDF) which claims two mln members. They also shouted their support for a demand that jailed black nationalist leader Nelson Mandela be released. REUTER

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<TITLE>THAILAND ANNOUNCES THIRD TAPIOCA QUOTA FOR EC</TITLE> <DATELINE> BANGKOK, March 2 - </DATELINE><BODY>Thailand's Commerce Ministry announced a

new tapioca export quota of 737,987 tonnes for the European Community against 762,860 tonnes for the previous allocation.

The ministry said the fresh allocation, for the February 27–July 7 shipment period, is the third under a maximum 5.5 mln tonne overall quota that Thailand obtained from the EC for calendar 1987.

It said the quota allocation was based on a national tapioca pellet stock of 4.34 mln tonnes surveyed last week, up from 3.05 mln in mid-January.

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licences only if a six-month review of production trends showed that local mines were not overproducing.

ATPC chairman and Indonesia's Mining and Energy Minister Subroto has pledged his country's support for the export curb.

A spokesman for the state-owned tin mining company PT Tambang Timah told Reuters it would be easy for Indonesia to stick to an export quota of 24,516 tonnes because this was close to exports in calendar 1986 of 24,636.

In Bangkok, Thai Industry Minister Pramual Sabhavasu said Thailand would keep to its 19,000 tonne quota and added this would not cause the local industry hardship at current prices.

To insure adherence, the industry ministry and sole tin exporter Thailand Smelting and Refining Co would encourage bigger stockpiles, and income tax exemptions would be permitted, he said.

The Thai Mineral Resources Department is expected to disallow new tin mines opening this year to prevent excessive production, industry sources said.

But Mining Industry Council President Dam Teutong told Reuters that if the tin price rose above 18 ringgit a kilo, Thai miners would press for the opening of more new mines.

Thailand exported 18,367 tonnes in 1986, up from 17,359 in 1985, Pramual said.

Bolivia said it expects to export less tin this year than its allocated 13,761 tonne quota.

Mining Minister Jaimie Villalobos told Reuters in La Paz that Bolivia expected to export about 9,000 tonnes of tin in calendar 1987.

He said this was due to the sacking after the tin crisis of October 1985 of about 20,000 of the 28,000 workers at the state mining company Comibol, which produces more than 80 pct of Bolivia's total exports.

He said there were risks in the ATPC plan to cut exports but added he was confident the goals set by the plan would be achieved. He did not elaborate.

Mines, Power and Steel Minister Bunu Sheriff Musa said in Lagos that Nigeria would have no difficulty keeping within its ATPC quota of 1,461 tonnes because its metals output had declined due to poor demand and high production costs.

Industry sources told Reuters that Nigeria's output was less than 1,000 tonnes last year.

ATPC officials said they would monitor member countries' export figures every three months using customs documents and make projections from such data to see if quotas were likely to be breached within the year-long quota period.

The ATPC officials said members that appeared likely to breach their quotas would be told to take remedial measures.

They added that if member countries were unable to fulfil their quotas their extra tonnage would be reallocated to other members at the ATPC's discretion.

The ATPC would have produced and exported an estimated 106,000 tonnes of tin in 1987 without the plan. Non-members Brazil and China have pledged to cooperate with the ATPC and limit their exports to 21,000 and 7,000 tonnes respectively during the guota period. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12495" NEWID="312"> <DATE> 2-MAR-1987 05:43:24.77</DATE> <TOPICS><D>trade</D><D>bop</D></TOPICS> <PLACES><D>south-korea</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0912reute u f BC-SOUTH-KOREA-TO-HOLD-C 03-02 0108</UNKNOWN> <TEXT>&#2; <TITLE>SOUTH KOREA TO HOLD CURRENT ACCOUNT SURPLUS DOWN</TITLE> <DATELINE> SEOUL, March 2 – </DATELINE><BODY>South Korea plans totake steps to keep its 1987 current account surplus below five billion dlrs, Economic Planning Board Minister Kim Mahn-je said. Kim told reporters the government would repay loans ahead of schedule and encourage firms to increase imports and investment abroad to prevent the current account surplus from rising too guickly. Last year South Korea's current account surplus was 4.65 billion dlrs. It widened to 622 mln dlrs in January from 484 mln in December and compared with a deficit of 334 mln in January 1986, Bank of Korea figures show. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12496" NEWID="313"> <DATE> 2-MAR-1987 05:43:35.46</DATE> <TOPICS><D>oilseed</D><D>sunseed</D><D>soybean</D><D>rapeseed</ D><D>veg-oil</D><D>soy-oil</D><D>palm-oil</D><D>groundnut-oil</D></ TOPICS> <PLACES><D>netherlands</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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<TITLE>DUTCH OILSEEDS/FATS IMPORTS ROSE IN 1986</TITLE> <DATELINE> THE HAGUE, March 2 – Dutch imports of fat- </ DATELINE><BODY>and oil-bearing

raw materials, fats and oils rose to 2.16 mln tonnes on a fat/oil basis in 1986 from 2.12 mln tonnes in 1985, the Commodity Board for Margarine, Fats and Oils said.

Exports of the same commodities fell to 1.35 mln tonnes from 1.38 mln on a fat-oil basis.

Fat- and oil-bearing raw materials imports rose to 760,000 from 709,200 tonnes on a fat/oil basis and to 3.47 mln tonnes actual weight from 3.32 mln.

Soyabeans were the main component, with imports rising to 2.82 mln tonnes actual weight from 2.75 mln. Sunflowerseed imports fell to 308,200 from 342,900 tonnes while rapeseed imports rose to 292,000 from 201,400 tonnes.

Exports of fat- and oil-bearing raw materials rose to 28,700 tonnes from 19,800 on a fat/oil basis and to 137,200 from 89,900 tonnes actual weight.

Soyabean exports rose to 119,400 tonnes actual weight from 73,200 tonnes.

Imports of vegetable fats, including palm oil, rose to 445,400 tonnes from 362,500 and exports to 151,500 from 139,800.

Vegetable oil imports fell to 227,500 tonnes in 1986 from 286,300 in 1985, and exports to 661,400 from 683,400 tonnes.

Soyabean oil imports were 32,000 (48,200), sunflower oil 61,600 (92,800), rape oil 82,900 (94,900) and groundnut oil 9,300 (12,200). Exports of soybean oil were 325,900 (338,800), sun oil 172,100 (189,800), rape oil 114,300 (103,400) and groundnut oil 7,000 (10,400).

Animal fat imports rose to 371,700 from 345,800 tonnes and exports to 124,100 tonnes from 113,000. Fishoil imports fell to 190,600 from 265,600 and exports to 56,500 from 85,500 tonnes. reuter...

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RM M C f0914reute r f BC-CHINA'S-HEILONGJIANG 03-02 0106</UNKNOWN> <TEXT>&#2: <TITLE>CHINA'S HEILONGJIANG PROVINCE BOOSTS GOLD OUTPUT</TITLE> <DATELINE> PEKING, March 2 - </DATELINE><BODY>Gold output in the northeast China province of Heilongjiang rose 22.7 pct in 1986 from 1985's level, the New China News Agency said. It gave no figures. It said the province, China's second largest gold producer after Shandong, plans to double gold output by 1990 from the 1986 level. China does not publish gold production figures. However, industry sources estimate output at about 65 tonnes a year, with exports put between 11 and 31 tonnes. China is selling more gold abroad to offset large trade deficits in recent years, western diplomats said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12498" NEWID="315"> <DATE> 2-MAR-1987 05:48:46.98</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0923reute u f BC-SALE-TILNEY-BUYS-STAK 03-02 0083</UNKNOWN> <TEXT>&#2: <TITLE>SALE TILNEY BUYS STAKE IN U.S. INSURANCE BROKER</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>&lt;Sale Tilney Plc> said it has purchased 80 pct of the ordinary share capital of < B and R International Inc.>, a U.S. Insurance broker, for 5.6 mln dlrs. Sale is paying 3.6 mln dlrs in cash on completion, with the balance plus interest to be paid in equal instalments over the next six years. B and R posted pretax profit of 855,000 dlrs in the year to Dec 31, 1986 when it had net tangible assets of 563,000 dlrs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12499" NEWID="316"> <DATE> 2-MAR-1987 05:51:40.18</DATE> <TOPICS></TOPICS>

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owners of the 33 mln shares would be adequately protected." Investment analysts polled by Reuters said the UCPB had a right to a slot on the SMC board as trustee for coconut farmers who claim ownership of the disputed shares. The analysts said Sy, backed by the government, would probably suggest replacements for PCGG nominees expected to resign soon in keeping with a new law prohibiting government officials from working for private companies. SMC's annual election is scheduled for May. A UCPB spokesman declined to comment, saying it was up to the PCGG to decide whom to appoint. One analyst said objections were understandable from the family that founded the company 97 years ago. "It is a natural instinct of self-preservation for Soriano," he said. SMC posted a net income of 448.8 mln pesos in 1985 on net sales of 10.99 billion pesos against 422.3 mln in 1984 on sales of 10.36 billion. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12500" NEWID="317"> <DATE> 2-MAR-1987 05:57:58.95</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM &#22:&#22:&#1:f0949&#31:reute u f BC-ESTIMATED-DROP-IN-JAP 03-02 0112</UNKNOWN> <TEXT>&#2; <TITLE>ESTIMATED DROP IN JAPAN CORPORATE PROFITS TRIMMED</TITLE> TOKYO, March 2 – </DATELINE><BODY>The combined profits <DATELINE> of Japan's major corporations, excluding financial institutions, are forecast to fall 19.2 pct in the 1986/87 year ending March 31, compared to the 19.9 pct decline projected in late November, Wako Research Institute of Economics said. The private research body also said in a statement that 437 of the 1,084 firms listed on the first section of the Tokyo Stock Exchange foresee an 11.6 pct fall in sales in the year against an 11.4 pct fall estimated last November. Current profits are projected to fall 4.4 pct in 1987/88 on sales seen increasing by 4.2 pct, it said. Rationalisation measures taken by manufacturing industries to cope with the yen's sharp rise are beginning to brighten

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their business outlook, the institute said.
    It said lower interest rates, which are expected to reduce
corporate borrowing costs, are also behind the improved
performance outlook.
    Earnings performance in the non-manufacturing sector will
be supported by firm demand in the real estate and construction
businesses, it said.
    The forecast was based on average exchange rate estimates
of 160 yen to the dollar in 1986/87 and 155 yen in 1987/88.
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<TITLE>LEBANESE PRESIDENT AGREES NEW PEACE MOVES</TITLE>
              BEIRUT, March 2 - </DATELINE><BODY>Lebanese President
<DATELINE>
Amin Gemayel has
agreed to three key points in a new Syrian-brokered plan aimed
at ending civil war in Lebanon, official sources said.
    They said the Maronite Christian leader has agreed to give
up Cabinet voting rights, to ensure that the Prime Minister is
elected by parliament and to the abolition in principle of
Lebanon's current power-sharing system.
    Gemayel had agreed to the proposals in two months of
indirect negotiations with Syrian leaders, the sources said.
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<TITLE>INDIAN BUDGET DEFICIT SEEN FUELING INFLATION</TITLE>

<AUTHOR> By Ajoy Sen, Reuters</AUTHOR>

<DATELINE> NEW DELHI, March 2 - </DATELINE><BODY>Prime Minister
Rajiv Gandhi's fiscal

1987/88 budget has sparked speculation that a large deficit will push up India's moderate inflation rate and that the country's stock markets will experience prolonged uncertainty, economists, politicians and stockbrokers told Reuters.

The projected deficit for fiscal 1987/88, ending March, is 56.88 billion rupees, down from an upwardly revised estimate of a record 82.85 billion in fiscal 1986/87.

The projected inflation rate for fiscal 1986/87, based on wholesale prices, is 6.5 pct against 3.8 pct in 1985/86.

Economists pointed out that the government itself had expressed concern about inflation in its most recent 1986/87 economic survey report published last week.

Presenting the budget to parliament on Saturday, Prime Minister Gandhi said a cabinet committee would be appointed to trim large non-development expenditures. The deficit for 1987/88 will not be allowed to exceed the budgeted figure, he said.

But few analysts have taken Gandhi's assurance seriously. They say the deficit more than doubled in 1986/87 from an initial estimate of 36.5 billion rupees.

Lal Krishna Advani, president of the opposition Bharatiya Janata party, said Gandhi's failure to mention specific measures to cut non-development expenses will push up prices.

Economists said increased liquidity in the economy, as reflected by expansion of the M3 aggregate money supply, may cause prices to rise. The survey report showed the M3 rose by 15.7 pct or 185.78 billion rupees in the first nine months of 1986/87 against 13.37 pct or 136.42 billion in the same 1985/86 period.

Economists also said uncertain monsoon rain prospects, after bad weather last year, may strain prices further.

Economists said the deficit would also cause the government to rely increasingly on internal borrowing. Market loans and bonds were projected at 981.50 billion rupees for 1987/88, up from the 1986/87 estimate of 852.13 billion.

No reduction has been proposed in personal income taxes, which will discourage savings, economists said.

Avinash Purulkar, chief manager of the state-owned Union Bank of India, said the annual inflation rate may double to around 15 pct in 1987/88 as the government prints more currency notes to cover the deficit.

Brokers said stock market investors have started selling

long-term portfolios to take advantage of a proposal in the budget that reduces the holding period required to claim exemption from the capital gains tax to one year from three. Delhi stockbroker B. D. Aggarwal said, "There is uncertainty in the market. There is going to be growing selling pressure." But Bombay broker Dinesh Walji said the present hectic selling of shares will slow when more buyers appear on the scene. "Just now there is acute nervousness in the market," he said. Brokers said proposals to set up a mutual fund to help small investors buy equity shares and relaxations in the capital gains tax will inject further buoyancy into the market on a long-term basis. New equity and debenture issues, both convertible and non-convertible, rose to an officially estimated 50.70 billion rupees in April/January 1986/87 from an estimated 36.95 billion in all 1985/86 and 20 billion in all 1984/85. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12503" NEWID="320"> <DATE> 2-MAR-1987 06:18:21.95</DATE> <TOPICS><D>veg-oil</D><D>rape-oil</D><D>palm-oil</D></TOPICS> <PLACES><D>uk</D><D>india</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0979reute u f BC-INDIA-BUYS-46,000-TON 03-02 0113</UNKNOWN> <TEXT>&#2: <TITLE>INDIA BUYS 46,000 TONNES OF VEGETABLE OILS</TITLE> LONDON, March 2 - </DATELINE><BODY>The Indian State <DATELINE> Trading Corporation purchased 46,000 tonnes of vegetable oils at its import tender on Friday, market sources said. The business was for April shipments and comprised 20,000 tonnes of European rapeseed oil at 318 dlrs, 20,000 tonnes of soyoil, believed South American origin, at 314, and 6,000 tonnes of Malaysian rbd palm olein at 347 dlrs, all per tonne cif. Palm oil sellers were disappointed at the light purchase of rbd olein and early trading saw the market ease nearly 10 dlrs under Malaysian refiner and dealer selling. April shipments traded down to 326 dlrs per tonne, fob. REUTER </BODY></TEXT>

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             LONDON, March 2 - </DATELINE><BODY>Beecham Group Plc
<BHAM.L> said its
subsidiary <Beecham Pharmaceuticals> launched a new once-a-day,
prescription only medicine for the reduction of pain and
inflammation caused by rheumatoid and osteoarthritis. The
launch took place simultaneously in the U.K. And West Germany.
   The drug, which has the approved name Nabumetone, will be
introduced to doctors in the U.K. Under the brand name of
Relifex and will be known as Arthaxan in West Germany.
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<TITLE>JAPAN TO PROMOTE INTEREST RATE LIBERALISATION</TITLE>
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             TOKYO, March 2 – </DATELINE><BODY>The Bank of Japan
decided at a policy
board meeting to promote further interest rate liberalisation
by lowering the minimum denomination of regulation-free large
deposits and by raising the interest rate ceiling on money
market certificates (MMCs), a central bank official said.
   The new guideline will go into effect on April 6, the bank
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said. Under the guideline, the minimum denomination of regulation-free large deposits will be lowered to 100 mln yen from 300 mln. The interest rate ceiling of MMCs with maturities of between one year and two years will be set at 0.5 percentage point below the prevailing certificate of deposit rate, the bank said. But the ceiling on MMCs with maturities of one year or less will remain the same, or 0.75 percentage point below the CD rates. The minimum denomination of MMCs will be lowered to 10 mln ven from 30 mln. The bank also said time deposit rates will be lowered by 0.37 point, effective March 16, in line with the half-point cut in the official discount rate on February 23. New interest rates on two-year and one-year deposits at banks, for example, will be 3.64 pct and 3.39 pct per annum, respectively. Demand deposit rates, however, will remain the same. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12506" NEWID="323"> <DATE> 2-MAR-1987 06:27:11.46</DATE> <TOPICS><D>reserves</D></TOPICS> <PLACES><D>taiwan</D><D>usa</D><D>japan</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0991reute r f BC-TAIWAN-POWER-FIRM-PLA 03-02 0119</UNKNOWN> <TEXT>&#2: <TITLE>TAIWAN POWER FIRM PLANS MORE FOREIGN DEBT CUTS</TITLE> TAIPEI, March 2 - </DATELINE><BODY>State-owned (Taiwan <DATELINE> Power co) will boost its domestic borrowings to further cut its foreign debt in line with a government policy to trim the island's huge foreign exchange reserves, a company official said. The company's foreign debt, mainly from the Japanese and U.S. Banks, was cut nearly by half to 66.2 billion taiwan dlrs equivalent in calendar 1986 from 124.6 billion in 1985, he said. Its domestic borrowings however rose to 105.2 billion taiwan dlrs from 80.6 billion in the same period, he added. Taiwan's foreign exchange reserves now stood at 50 billion

U.S. Dlrs, due to its 1986 record trade surplus of 15.6 billion. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12507" NEWID="324"> <DATE> 2-MAR-1987 06:33:07.11</DATE> <TOPICS></TOPICS> <PLACES><D>singapore</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0996reute u f BC-CREDITORS-ALLOW-TECK 03-02 0093</UNKNOWN> <TEXT>&#2; <TITLE>CREDITORS ALLOW TECK HOCK TO FULFIL CONTRACTS</TITLE> SINGAPORE, March 2 - </DATELINE><BODY>The nine creditor <DATELINE> banks of international coffee trader <Teck Hock and Co Pte Ltd> met today to discuss ways of letting it fulfil profitable contracts which would help it balance earlier losses, a creditor bank official said. No statement was made after the meeting and officials declined to comment on any decisions made. An unidentified foreign commodities company is pursuing its offer to buy the company and a subsidiary <Coffee Industries Singapore>, banking sources said. The nine creditor banks have the buyer's detailed proposals covering the injection of new capital and payment of some outstanding debt to the creditor banks and are now discussing individual bank counterproposals to increase debt repayments. Teck Hock owes over 100 mln Singapore dlrs and the nine banks have been extending debt repayments since December 23. They are Oversea-Chinese Banking Corp Ltd <OCBM.S>, United Overseas Bank Ltd <UOBM.S>, &lt;Bangue Paribas>, &lt;Bangkok Bank Ltd>, <Citibank NA>, &lt;Standard Chartered Bank Ltd>, Algemene Bank Nederland NV <ABNN.A>, Banque Nationale De Paris &lt;BNPP.P> and <Chase Manhattan Bank NA>. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12508" NEWID="325"> <DATE> 2-MAR-1987 06:39:53.79</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES>

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Details of the issue will be announced later and it will be listed in the Official Bulletin (BALO) of March 9. The issue will be co-led by Banque Nationale de Paris, Caisse Nationale de Credit Agricole and the Societe Marseillaise de Credit. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12510" NEWID="327"> <DATE> 2-MAR-1987 06:41:42.20</DATE> <MKNOTE>Moved TOPICS closure to end of "rape-meal" from "cornglutenfeed" - SPF</MKNOTE> <TOPICS><D>meal-feed</D><D>soy-meal</D><D>tapioca</D><D>grain</ D><D>corn</D><D>cornglutenfeed</D><D>citruspulp</D><D>oilseed<// D><D>rapeseed</D><D>rape-meal</D></TOPICS> <PLACES><D>netherlands</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0006reute u f BC-DUTCH-ANIMAL-FEED-USA 03-02 0092</UNKNOWN> <TEXT>&#2; <TITLE>DUTCH ANIMAL FEED USAGE DOWN IN FIRST HALF SEASON</TITLE> ROTTERDAM, March 2 – </DATELINE><BODY>Dutch animal feed <DATELINE> usage in the first half of the current season from July through December 1986 fell 7.6 pct to 6.5 mln tonnes from 7.1 mln in the same period of 1985, figures in the latest newsletter from the co-operative Cebeco-Handelsraad show. Tapioca usage fell 9.1 pct to 1.4 mln tonnes from 1.6 mln in the first half of the 1985/86 season. Grain usage fell 6.1 pct to 1.1 mln tonnes from 1.2 mln, while soymeal usage fell 10 pct to 967,000 tonnes from 1.1 mln. Cornglutenfeed usage fell 17.8 pct to 729,000 tonnes from 887,000, but cornfeedmeal usage nearly doubled to 399,000 tonnes from 201,000. Citruspulp usage dropped 62.8 pct to 149,000 tonnes from 400,000 tonnes, while rapeseed and meal usage rose 9.6 pct to 217,000 tonnes from 198,000 and sunmeal rose 25.6 pct to 216,000 tonnes from 172,000 tonnes. During the whole of the season from July 1985 to June 1986, Dutch soymeal usage fell 12 pct to 1.9 mln tonnes from 2.1 mln the previous season, while sunmeal usage rose 25 pct to 408,000 tonnes from 325,000. Rapeseed and meal usage during the season also rose 14 pct to 409,000 tonnes from 360,000, but citruspulp fell 37 pct to

516,000 tonnes from 826,000. Meanwhile, the value of exports of agricultural products from the Netherlands in calendar 1986 fell 5.4 pct to 48.7 billion guilders from 51.5 billion in calendar 1985, figures from the Ministry of Agriculture show. During the same period imports of agricultural products dropped 13.1 pct to 31.2 billion quilders from 35.8 billion. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12511" NEWID="328"> <DATE> 2-MAR-1987 06:43:05.58</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0008reute u f BC-REUTERS-TO-CARRY-JIJI 03-02 0102</UNKNOWN> <TEXT>&#2; <TITLE>REUTERS TO CARRY JIJI FINANCIAL SERVICES</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>Reuters Holdings Plc <RTRS.L> said it would display an English language financial news service provided by the Japanese Jiji Press from the second quarter of 1987. The service, which will be provided through the Reuter Monitor and Composite Information Service (CIS), will offer 24-hour reports on Japanese economic and political developments as well as specialised news on money markets and rates, securities and technology. Another Jiji service, offering information on Japanese equity, bond and money markets, is also available on CIS. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12512" NEWID="329"> <DATE> 2-MAR-1987 06:46:08.57</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

RM f0013reute b f BC-FIAT-UNIT-ISSUES-100 03-02 0118</UNKNOWN> <TEXT>&#2: <TITLE>FIAT UNIT ISSUES 100 MLN DLR BOND AND WARRANTS</TITLE> LONDON, March 2 - </DATELINE><BODY>Fiat Finance and <DATELINE> Trade Ltd is issuing a 100 mln dlr eurobond due April 2, 1991 at 7-1/4 pct and 101-1/8 pct, lead manager Morgan Stanley International said. The issue is guaranteed by Internazionale Fiat Holding SA and is accompanied by a 200,000 currency warrant package. The bond is available in denominations of 5,000 dlrs and will be listed in Luxembourg. Payment date for bond and warrants is April 2, 1987. The selling concession is 1-1/8 pct while management and underwriting combined pays 1/2 pct. The warrants indicated at 45 dlrs entitle the holder to buy a minimum of 500 dlrs at a rate of 1.79 marks per dlr. The warrants are exercisable from the April 2 payment date until March 2, 1989. A minimum of 200 warrants must be exercised. They will also be listed in Luxembourg. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12513" NEWID="330"> <DATE> 2-MAR-1987 06:50:18.66</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0018reute b f BC-U.K.-CONFIRMS-JANUARY 03-02 0091</UNKNOWN> <TEXT>&#2: <TITLE>U.K. CONFIRMS JANUARY STERLING M3 RISE</TITLE> LONDON, March 2 - </DATELINE><BODY>The Bank of England <DATELINE> said the broad measure of U.K. Money supply, Sterling M3, rose a seasonally adjusted 1.1 pct in January after a 0.2 pct rise in December. The unadjusted year-on-year rise was 17.6 pct after 18.1 pct in the year to December. The narrow measure of money supply, M0, fell by a seasonally adjusted 0.6 pct in January, and rose by a non-adjusted 4.1 pct year-on-year, the Bank said. The figures confirm provisional data issued by the Bank two weks ago.

In December, M0 grew by a seasonally adjusted 1.4 pct and

by a non-seasonally adjusted 5.2 pct year-on-year. The Bank said sterling bank lending grew by a non-seasonally adjusted 1.75 billion stg in January. This also confirmed provisional figures issued in February. The measure of private sector liquidity, PSL2, fell 0.2 pct in January, but after seasonal adjustment rose 0.6 pct, the Bank said. The Bank said the public sector contribution to the growth in Sterling M3 was contractionary by about 2.3 billion stg. Within this, the Public Sector Borrowing Requirement (PSBR) showed a repayment of 3.7 billion stg, while the non-bank private sector's holdings of government debt fell by about 1.1 billion stg. There was a fall of 290 mln stg in notes and coin in January, a fall of 1.5 billion stg in non-interest bearing sight deposits, and a rise of 1.6 billion stg in interest bearing sight deposits, the Bank said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12514" NEWID="331"> <DATE> 2-MAR-1987 06:54:19.43</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>uk</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM F f0026reute u f BC-EXCO-BUYS-U.S.-GOVERN 03-02 0114</UNKNOWN> <TEXT>&#2: <TITLE>EXCO BUYS U.S. GOVERNMENT SECURITIES BROKER</TITLE> LONDON, Mar 2 - </DATELINE><BODY>&lt;Exco International <DATELINE> Plc>, a subsidiary of British and Commonwealth Shipping Co Plc < BCOM.L>, said it had agreed in principle to buy an 80 pct stake in <RMJ Holdings Corp> for about 79 mln dlrs. Exco Chairman Richard Lacy told Reuters the acquisition was being made from Bank of New York Co Inc <BK.N>, which currently holds a 50.1 pct, and from RMJ partners who hold the remainder. Bank of New York and the partners will retain about 10 pct each and these stakes will be bought over the next six years. RMJ is the holding company of RMJ Securities, one of the largest U.S. Government securities brokers. It is also involved in broking notes, obligations and other instruments sponsored by U.S. Federal agencies. Lacy said Exco had been considering buying a U.S.

Government securities broker for the past four years and had made an offer for RMJ when it was sold by Security Pacific Corp <SPC.N> in 1985. RMJ was then valued at about 50 mln dlrs.

B and C managing director Peter Goldie said RMJ would be bought at about the same multiple as Exco, suggesting net income of around 16 mln dlrs.

The company's earnings had not been hit by the halving of brokerage fees some 14 months ago as volumes had since doubled.

Lacy said that RMJ employed some 300 people, with 200 in the brokerage business and about 70 in its <SMS> unit, which provided computer software for the financial services community.

RMJ Securities had offices in New York, where total market turnover of U.S. Government securities was 110 billion dlrs a day, and in London where it has 15 billion.

It was also given permission last week to open an office in Tokyo where total market turnover had lifted rapidly to about five billion dlrs a day.

The acquisition would contribute between five and 10 pct of B and C's share earnings in 1987 on a proforma basis. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12515" NEWID="332"> <DATE> 2-MAR-1987 06:57:06.79</DATE> <TOPICS><D>veg-oil</D><D>palm-oil</D></TOPICS> <PLACES><D>uk</D><D>pakistan</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0030reute u f BC-PAKISTAN-TO-TENDER-F0 03-02 0035</UNKNOWN> <TEXT>&#2: <TITLE>PAKISTAN TO TENDER FOR RBD PALM OIL</TITLE> LONDON, March 2 - </DATELINE><BODY>Pakistan will hold an <DATELINE> import tender tomorrow for 6,000 tonnes of refined bleached deodorised palm oil for second half March shipments, traders said. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12516" NEWID="333"> <DATE> 2-MAR-1987 06:57:36.55</DATE> <TOPICS></TOPICS> <PLACES><D>west-germany</D><D>japan</D><D>usa</D></PLACES>

<PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0031reute u f BC-HOECHST-TO-RESEARCH-D 03-02 0089</UNKNOWN> <TEXT>&#2: <TITLE>HOECHST TO RESEARCH DISCS WITH U.S., JAPAN FIRMS</TITLE> FRANKFURT, March 2 - </DATELINE><BODY>Hoechst AG <DATELINE> <HFAG.F>, &lt;Kerdix Inc.>, Boulder, Colorado, and <Nakamichi Corp>, Tokyo, have agreed to pool their research and development on magneto-optical memory discs, Hoechst said in a statement. Research will be carried out at each company and Hoechst will start to produce the discs by mid-1988 and distribute them worldwide under the brand name Ozadisc. A Hoechst spokesman said an eventual joint venture was likely but could give no details. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12517" NEWID="334"> <DATE> 2-MAR-1987 06:58:00.68</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D><D>uk</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0032reute u f BC-COLOROLL-AGREES-TO-BU 03-02 0109</UNKNOWN> <TEXT>&#2: <TITLE>COLOROLL AGREES TO BUY U.S. WALLCOVERINGS COMPANY</TITLE> LONDON, March 2 - </DATELINE><BODY>&lt;Coloroll Group <DATELINE> Plc> said it has entered into a conditional agreement to acquire the business and assets of <Wallco Inc> and related companies for 14.5 mln dlrs. Miami-based Wallco manufactures and distributes wallcoverings and showed a pretax profit of 1.5 mln dlrs on turnover of 37 mln in the year ending June 1986. The total U.S. Market was estimated to be worth 840 mln dlrs in 1986, having grown by 47 pct in the previous five years, Coloroll said. The combined sales and profit of the enlarged Coloroll U.S. Business would be 67 mln and four mln dlrs respectively. REUTER

</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12518" NEWID="335"> <DATE> 2-MAR-1987 07:11:48.84</DATE> <TOPICS></TOPICS> <PLACES><D>hungary</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>imf</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0050reute r f BC-ECONOMIC-SPOTLIGHT-- 03-02 0110</UNKNOWN> <TEXT>&#2; <TITLE>ECONOMIC SPOTLIGHT - AUSTERITY MEASURES IN HUNGARY</TITLE> By David Lewis, Reuters</AUTHOR> <AUTHOR> <DATELINE> BUDAPEST, March 2 - </DATELINE><BODY>Hungary is to embark on a new series of austerity measures to tackle a budget deficit which tripled last year after quadrupling in 1985. The target deficit in the 1987 budget approved by Parliament last December was 43.8 billion forints. But Zoltan Boesze, chief of the Finance Ministry's budget financing division, told Reuters the government now saw this as too high and had decided "guite severe" measures were needed. "All the organizations of economic management have been charged with elaborating further (savings) measures," he said. Asked if these measures were being taken under pressure from the International Monetary Fund (IMF), Boesze said: "The Fund suggested it would be good to improve monetary results, and of course the Fund would support these efforts." IMF teams spent several weeks in Budapest late last year. Boesze said preliminary figures showed that Hungary's state budget deficit rose to a preliminary 47 billion forints last year from 15.8 billion in 1985 and 3.7 billion in 1984. The economy overshot a target deficit of 23 billion forints because of poor performance by state firms, which needed subsidies and tax incentives to export and earn hard currency. The exact extent and nature of savings are still under discussion but subsidies to state enterprises -- the largest budget item -- must definitely fall, Boesze said. Subsidies to state firms, including grants to maintain low consumer prices, exceeded the plan by nine billion to reach 164 billion forints in 1986, up from 152.9 billion in 1985.

Parliament approved 1987 subsidies of 170 billion forints. "I think that in 1987 it is quite impossible to keep up the former situation and we will be obliged to reduce subsidies," Boesze said. "The central administration must be hard. ... If we are not hard then we will not be successful."

Boesze said the budget could also make savings from reserve provisions of two billion forints for central expenditure and 800 mln forints for transfers to local authorities. "I believe these reserves should not be used at all," he said.

Wage growth last year outstripped that of gross domestic product, which expanded one pct instead of a planned 2.5 pct.

The authorities had already signalled a small fall in real wages for 1987, but Boesze said firms will suffer severe tax penalties if they award nominal rises of over one or two pct.

This would mean a severe cut in living standards, as retail price inflation is forecast at seven pct after 5.3 pct in 1986.

A four-month basic wage freeze expires on April 1.

About 40 pct of the 1986 subsidies to state enterprises and 33 pct in 1985 were made to maintain low consumer prices.

Boesze said pure economic policy would dictate significant cuts in price subsidies, but that social considerations made this difficult.

But he added: "I think ultimately we will be able to make curtailments in subsidies in this area as well."

He said Hungary plans to introduce price reform at the beginning of 1988 at the same time as personal taxation and value added tax. The IMF supports these aims.

Hungary introduced a bankrupcty law last September in an attempt to shake out surplus labour from inefficient firms.

Between 100,000 and 150,000 workers are expected to be unemployed at least temporarily by 1990. Labour discipline is being tightened and firms may fire workers more easily.

Boesze said the per capita employment tax paid to the state by firms was being raised this year to encourage enterprises to shed labour. He gave no exact figures.

Istvan Nagy, a senior Finance Ministry official responsible for drafting the bankrupcy law, told Reuters last year he hoped the law would cut state subsidies to enterprises by 50 pct.

After subsidies to state enterprises, the largest single budget items are social insurance (153 billion forints approved for 1987) and transfers to local councils (80 billion).

Interest payments on international debt are set to rise to more than 10 billion forints in 1987 from between six and seven billion in 1986, Boesze said.

Hungary's net hard currency debt leapt by 54 pct last year to 7.7 billion dlrs, according to provisional figures, while trade with Western countries plunged into a deficit of more than 400 mln dlrs from a 1.2 billion dlr surplus just two years earlier.

Boesze said last year's budget deficit was financed 90 pct by credits from the National Bank, mostly from abroad, and 10 pct by the issue of domestic state bonds.

Deputy Prime Minister Frigyes Berecz told Hungarian economists in a speech this month that the country's economy was in a "very difficult" situation, but not in crisis. There would have to be a turnround with tangible results this year, however, and borrowing must be used more effectively. "Any rise in our present loans may prove to be dangerous," Berecz said. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12519" NEWID="336"> <DATE> 2-MAR-1987 07:18:18.32</DATE> <TOPICS><D>money-fx</D><D>interest</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0074reute b f BC-U.K.-MONEY-MARKET-SH0 03-02 0038</UNKNOWN> <TEXT>&#2; <TITLE>U.K. MONEY MARKET SHORTAGE FORECAST REVISED DOWN</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>The Bank of England said it revised its forecast of the shortage in the money market down to around 700 mln stg from its original estimate of 800 mln. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12520" NEWID="337"> <DATE> 2-MAR-1987 07:18:46.98</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0075reute b f BC-ALASKA-HOUSING-HAS-15 03-02 0116</UNKNOWN> <TEXT>&#2: <TITLE>ALASKA HOUSING HAS 150 MLN DLR SYNDICATED LOAN</TITLE> <DATELINE> London, March 2 – </DATELINE><BODY>Alaska Housing Finance Corp, a local U.S. Government agency, has become the first municipal entity to tap the syndicated loan market, receiving a 150 mln dlr, seven-year

revolving loan, said Merrill Lynch Capital Markets as arranger. Merrill said the loan is a back-up to a proposed euro-commercial paper program. The syndicated loan, which is unsecured, carries a commitment fee of 0.10 pct per year. Advances will be priced at 31-1/4 basis points over the London Interbank Offered Rate while notes, which need only be purchased by banks if third party investors agree to buy them as well, will be priced at offering. Alaska Housing Finance was established by the legislature of the state of Alaska in 1971, and has so far acquired 6.1 billion dlrs of mortgages originated in Alaska. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12521" NEWID="338"> <DATE> 2-MAR-1987 07:19:13.49</DATE> <TOPICS><D>trade</D></TOPICS> <PLACES><D>sweden</D><D>south-africa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0078reute u f BC-SWEDEN-TO-GO-AHEAD-WI 03-02 0094</UNKNOWN> <TEXT>&#2; <TITLE>SWEDEN TO GO AHEAD WITH S. AFRICAN TRADE SANCTIONS</TITLE> <DATELINE> STOCKHOLM, March 2 - </DATELINE><BODY>Sweden's ruling Social Democratic Party gave full power to the government to decree unilateral trade sanctions against South Africa, Prime Minister Ingvar Calrsson said. Carlsson told a news conference the party decided the fight against apartheid took priority over Sweden's traditional policy of only adopting sanctions with the backing of the U.N. Security Council. The government will decide later what form the trade boycott will take and when it will come into force. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12522" NEWID="339"> <DATE> 2-MAR-1987 07:20:13.63</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D></PLACES> <PE0PLE></PE0PLE>

<ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0079reute r f BC-DIGITAL-AUDIO-TAPE-PL 03-02 0113</UNKNOWN> <TEXT>&#2: <TITLE>DIGITAL AUDIO TAPE PLAYERS GO ON SALE IN JAPAN</TITLE> By Steven Brull, Reuters</AUTHOR> <AUTHOR> TOKYO, March 2 – </DATELINE><BODY>Japanese consumers <DATELINE> hesitated about buying the controversial digital audio tape player (DAT) as it went on sale in Tokyo today, but said the DAT player's near-perfect sound will make it a success once it becomes cheaper. "The sound is great, but I'll wait until more machines hit the market and prices fall to about 100,000 yen before buying

one," said Terumi Fujitsuka, 35, a steel firm employee. Aiwa, Sharp and Matsushita displayed their DAT players

today although delivery will take about two weeks, retailers said. Aiwa's machine, the cheapest, is listed at 188,000 yen.

Machines by Sony, Hitachi, Toshiba and others will appear as early as the end of March, industry sources said.

DAT players can play back and record with fidelity superior to even a compact disc. They use a cassette half the size of the standard audio cassette and unlike conventional analogue machines, they can make copies an infinite number of times with almost no loss of sound quality.

This aroused fears in the music industry of widespread tape piracy and loss of royalties. In negotiations that delayed the DAT player's debut, the industry demanded anti-piracy circuitry be built into the machines.

Machines sold in Japan are fitted with a computer chip to prevent copying through a digital signal. But copies can still be made if the signal is routed through a regular amplifier. "Nobody can tell the difference," one salesman said.

DAT players have been kept off Western markets and some countries are considering banning them or imposing heavy duties unless tougher anti-piracy circuitry is added. But Japanese hardware makers, hard pressed for profits in the era of the high yen and growing competition, are eager to carve out a profitable niche.

Prices of DAT players will probably fall quickly, possibly to around 70,000 yen by next year as other makers put their products on the market, industry analysts said.

They said by 1990, sales could reach six mln units per year.

Philips of the Netherlands has said it will launch its DAT player on the world market later this year. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12523" NEWID="340"> <DATE> 2-MAR-1987 07:20:20.88</DATE> <TOPICS></TOPICS> <PLACES><D>italy</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0080reute r f BC-ECONOMIC-SPOTLIGHT-- 03-02 0101</UNKNOWN> <TEXT>&#2: <TITLE>ECONOMIC SPOTLIGHT - ITALIAN BOOM</TITLE> By Jane Leach, Reuters</AUTHOR> <AUTHOR> <DATELINE> ROME, March 2 - </DATELINE><BODY>Italy's strong economic revival has led some observers to talk of miracles and created euphoria in some quarters about future growth prospects, but many Italian experts warn that the current wave of optimism is excessive.

"I think all this foreign interest in the so-called Italian miracle is really exaggerated...Foreign observers always oscillate in the case of Italy between complete pessimism and unwarranted optimism," says Luigi Spaventa, one of Italy's leading economists and a professor at Rome University.

According to Spaventa, these violent swings of mood have been occurring for the last 15 years, with Italy one minute seen as the "bad boy of Europe" and unable to raise a dollar and the next a worker of miracles and basking in admiration,

"I think there's a lot of exaggeration...Once it used to be the underground economy and all the correspondents of foreign newspapers flocked to Italy to study this. That was another story about nothing – like writing about a black cat in a dark room."

Spaventa, in tune with other economists and industrialists here, stress Italy's recent achievements, particularly the dramatic and solid recovery in the fortunes of industrial enterprises, but warns that the economy is still vulnerable.

Profits of private sector firms such as Fiat S.P.A., <FIAT.M> and &lt;ING. C. Olivetti and C. S.P.A.> are booming, the major state industries are back in the black after years of losses, inflation has nosedived and the trade and balance of payments deficits have been slashed. Expectations by some experts that Italy is poised to replace Britain as the world's fifth largest economy have also boosted optimism.

Italy itself has made it clear it is not happy with what it feels to be its second-rate status among the major

industrialised countries.

Only this week, it angrily demanded clarification of this status after being excluded from a meeting of finance ministers from the Group of Five (G-5) – comprising the United States, Japan, West Germany, France and Britain.

Italy said its exclusion from the meeting violated an agreement reached in Tokyo last year to let Italy and Canada attend meetings held by the five whenever discussions concerned managing the international monetary system.

But Italy needs first to tackle some fundamental problems still facing its economy, economists and industrialists say.

"We must not forget that ours is still a vulnerable economy," warns Fiat managing director Cesare Romiti.

He says that while Italy's recent achievements are indeed cause for satisfaction and optimism, the focus now should be on the problems still remaining rather than those already solved.

The country's huge state sector deficit, high unemployment and a heavy dependence on imported oil are among the most worrying problems, experts say.

The size of the state spending deficit -- estimated at 109,561 billion lire in 1986 and targetted at 100,000 billion lire this year -- means there is a risk inflation could spiral again, says Carlo Scognamiglio, head of the private Luiss university in Rome.

Inflation fell into single digits for the first time in a decade in September 1984 and by January this year was running at 4.5 pct, but it is still not low enough to guarantee international competiveness, economists and industrialists say.

And unemployment was running at 11.6 pct nationally last October according to the latest official data.

Recent official data showed that of a total 2.77 million people seeking work in October 1986, almost 73 pct were aged between 14 and 29. Unemployment in the south was running at 17.7 pct, more than double that in the industrial north.

The Organisation for Economic Cooperation and Development (OECD) recently forecast that Italian gross domestic product (GDP) would rise rise three pct in 1987 after expanding 2.5 pct in 1986. But it warned that growth was unlikely to be enough to check rising unemployment.

Another problem is Italy's reliance on imported raw materials. The country imports around 80 pct of its fuel needs.

This factor actually worked sharply in Italy's favour last year, when lower energy costs helped slash the country's trade deficit to 3,717 billion lire by year end from 23,085 billion lire in 1985.

But economists say the improvement owes little to any structural change in the Italian economy and that any reversal of the trend in costs could have serious consequences.

If Italy truly wants to be counted among the world's top industrialised nations, it also needs to tighten up stockmarket

operating procedures and encourage firms to supply more quality information about their activities, economists say. Italy has no controls on insider trading. The country also needs to shed its rigid capital movements controls -- a European Community directive calls for these to be dismantled by 1992 -- but this too will require a less blinkered attitude and a change in traditional operating procedures, economists say. "Even today, if I wanted to invest in the Tokyo bourse, I doubt I'd find the expertise in a brokerage firm or in banks which would allow me to do that," says Spaventa. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12524" NEWID="341"> <DATE> 2-MAR-1987 07:23:29.84</DATE> <TOPICS><D>money-fx</D><D>interest</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0097reute b f BC-U.K.-MONEY-MARKET-REC 03-02 0074</UNKNOWN> <TEXT>&#2; <TITLE>U.K. MONEY MARKET RECEIVES 37 MLN STG ASSISTANCE</TITLE> <DATELINE> LONDON, March 2 – </DATELINE><BODY>The Bank of England said it had provided the money market with 37 mln stg assistance in the morning session. This compares with the Bank's downward revised estimate of the shortfall in the system today of around 700 mln stg. The central bank purchased bank bills outright comprising four mln stg in band one at 10-7/8 pct and 33 mln stg in band two at 10-13/16 pct. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12525" NEWID="342"> <DATE> 2-MAR-1987 07:27:19.76</DATE> <TOPICS><D>trade</D></TOPICS> <PLACES><D>japan</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>gatt</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

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<TITLE>JAPAN, U.S. SET TO BEGIN HIGH-LEVEL TRADE TALKS</TITLE>
<AUTHOR> By Rich Miller, Reuters</AUTHOR>

<DATELINE> TOKYO, March 2 - </DATELINE><BODY>Japan and the U.S. Kick off top-level

trade talks tomorrow amid signs officials from both sides are growing increasingly irritated with each other.

The talks, held annually at sub-cabinet level to review the whole gamut of U.S./Japan economic relations, will pave the way for American Secretary of State George Schultz's one day stop-over here at end-week on his way home from China.

Faced with growing Congressional protectionist pressure, the U.S. Administration is pressing Japan for speedy action to reduce its still huge trade surplus, U.S. Officials said.

"We appreciate their frustration," a senior Japanese government official said. "But we are also frustrated."

The official said the 40 pct rise of the yen over the last 18 months has hit Japan hard, forcing exporters to slash spending and lay off workers to make up for lost sales abroad. That has not yet shown up in dollar-based statistics on trade, but it will, he said.

He said the U.S. Administration was ignoring the progress that has been made and instead emphasizing the problems that remain when it talks with Congress.

"It would only take five minutes to list their accomplishments," a senior U.S. Official replied.

The talks begin tomorrow with high-level discussions on the economic structures of both countries and how they affect the bilateral trade imbalance, which last year amounted to 51.48 billion dlrs in Japan's favour.

On the following two days, the topics will range from multilateral trade talks under the auspices of the General Agreement on Tariffs and Trade (GATT) to such bilateral trade problems as super computers.

The structural talks are intended to be free-wheeling discussions among senior officials. Tomorrow's topics include savings and investment issues such as consumer credit and housing, and the implications of government budget deficits.

These talks come at a particularly delicate time for the Japanese government, which is facing increasing domestic pressure to abandon its tight-fisted fiscal policy and stimulate the sagging economy by spending more.

Some U.S. Officials complained Japan has no intention of boosting domestic demand and imports, as Washington wants.

Japanese officials in turn pointed the finger at the huge U.S. Budget deficit as one of the main culprits for the trade

imbalance. That budget deficit has meant that the U.S. Is buying more imports.

Japan seems particularly peeved at being singled in a draft trade bill before the Senate as a nation following adverserial trade practices. "It condemns Japan without due process," one Japanese official said.

That reference spoils what is otherwise a well-thought-out bill introduced by Democratic Senator Lloyd Bentsen, he said.

Japan is also not totally happy with the administration's trade bill, particularly its proposal to establish reciprocal access to foreign markets as one criteria for retaliatory trade action by the U.S., Officials said.

Nevertheless, Japanese officials said they remain in a weak bargaining position, especially with the threat of a trade bill overhanging them.

"We have no leverage," one official admitted.

As a result, Tokyo is striving to meet U.S. Complaints about its trade practices in a variety of fields, including super computers.

The U.S. Is pressing for greater access to the Japanese super computer market.

The Japanese government has sent a long questionnaire to public institutions like universities which buy the sophisticated machines in hopes of eventually setting up informal bidding procedures easily understood by all potential sellers, officials said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12526" NEWID="343"> <DATE> 2-MAR-1987 07:30:12.41</DATE> <TOPICS><D>sugar</D></TOPICS> <PLACES><D>uk</D><D>india</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0118reute u f BC-INDIA-TO-HOLD-WHITE-S 03-02 0034</UNKNOWN> <TEXT>&#2: <TITLE>INDIA TO HOLD WHITE SUGAR BUYING TENDER</TITLE> LONDON, March 2 - </DATELINE><BODY>India will hold a <DATELINE> buving tender on Wednesday, March 4, for two to three cargoes of white sugar for March/April shipment, traders said. REUTER </BODY></TEXT>

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The Commission said its decision follows a complaint from EC non-ferrous metals producers that the sales of Soviet mercury were harming their business and threatening jobs in the European industry.

According to the complaint, Soviet mercury sales in the EC had risen from zero in recent years to 100 tonnes between August and October last year and threaten to capture 25 pct of the EC market if they continue at the same pace.

The industry said the mercury was being sold at more than 40 pct below prices charged by EC producers, forcing them to cut their prices to levels that no longer covered costs. The imports had caused producers heavy financial losses, it said.

The Commission said the industry would probably be unable to hold prices at current levels and that any increase would result in loss of sales and jobs.

The so-called anti-dumping procedure opened by the Commission will allow all interested parties to state their cases to the authority.

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<TITLE>MANILA SAID TO OFFER DEBT BONDS TO BANKS</TITLE>

<DATELINE> MANILA, March 2 - </DATELINE><BODY>The Philippines will
offer commercial

bank creditors an innovative pricing plan that will make debt payments through certificates of indebtedness instead of cash, the authoritative Business Day newspaper said.

Finance Secretary Jaime Ongpin told reporters Saturday that the alternative proposal is designed to avoid an impasse when debt rescheduling talks reopen in New York on Tuesday.

He did not give details but said, "It is a very useful alternative and in the end will permit the banks to say that they achieved their pricing target and will likewise permit the Philippines to say exactly the same thing."

Quoting negotiation documents to be presented to the country's 12-bank advisory committee, Business Day said the

debt certificates will carry maturities of five or six years.

It said the certificates will be classified as zero-coupon bonds or promissory notes with no interest but priced at a considerable discount from their redemption price.

It said the debt bonds will entitle holder banks to a guaranteed return on both interest and principal since no payment of any kind is made until the bond matures.

It said a bank can sell the bonds on the secondary bond market for either dlrs or pesos depending on its requirement.

The peso proceeds can be invested in selected industries under the Philippines' debt/equity program. Ongpin said Manila is sticking to its demand of a spread of 5/8 percentage points over London interbank offered Rates (LIBOR) for restructuring 3.6 billion dlrs of debt repayments.

"(The proposal) will give the banks a choice of 5/8ths or the alternative," Ongpin said. "Our representatives have gone to Washington to the (International Monetary) Fund, the (World) Bank, the Fed (Federal Reserve Board) and the (U.S.) Treasury to brief them in advance on this alternative and it has generally been positively received."

"We don't believe that there is going to be a problem on the accounting side," Ongpin said. "We have run this alternative proposal to the accounting firms. Neither have the government regulators indicated that there will be a problem." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12531" NEWID="348"> <DATE> 2-MAR-1987 07:39:01.67</DATE> <TOPICS></TOPICS> <PLACES><D>argentina</D><D>usa</D></PLACES> <PEOPLE><D>brodersohn</D><D>james-baker</D><D>volcker</ D><D>camdessus</D></PE0PLE> <ORGS><D>imf</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0146reute r f BC-ARGENTINE-DEBT-NEGOTI 03-02 0110</UNKNOWN> <TEXT>&#2; <TITLE>ARGENTINE DEBT NEGOTIATOR CONFIDENT OF ACCORD</TITLE> <DATELINE> BUENOS AIRES, March 2 - </DATELINE><BODY>Argentina's chief debt negotiator said he was confident of a prompt accord with international creditor banks for rescheduling the country's foreign debt. "I'm quite optimistic about carrying out a serious and quick negotiation," Treasury Secretary Mario Brodersohn said on return from talks in New York with leading U.S. and world

financial officials. Argentina is currently negotiating terms with the steering committee for its creditor banks that will allow it to meet four pct economic growth targets in 1987. It has also asked for a reduction in interest rates and fresh credit. Brodersohn said the growth targets were not negotiable, but Argentina did not want to follow Brazil in suspending payments on its foreign debt. He said Argentina was seeking 2.15 billion dlrs credit to meet the targets, adding that the banks' attitude had improved following Brazil's decision. The United States and a group of other industrial nations on Thursday granted Argentina a 500 mln dlr bridge loan. Brodersohn held talks in New York with U.S. Treasury Secretary James Baker, Federal Reserve chief Paul Volcker and International Monetary Fund (IMF) head Michel Camdessus. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12532" NEWID="349"> <DATE> 2-MAR-1987 07:39:23.30</DATE> <TOPICS><D>crude</D></TOPICS> <PLACES><D>uae</D><D>bahrain</D><D>saudi-arabia</D><D>kuwait</ D><D>gatar</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>opec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V f0149reute r f BC-GULF-ARAB-DEPUTY-OIL 03-02 0110</UNKNOWN> <TEXT>&#2: <TITLE>GULF ARAB DEPUTY OIL MINISTERS TO MEET IN BAHRAIN</TITLE> ABU DHABI, March 2 - </DATELINE><BODY>Deputy oil <DATELINE> ministers from six Gulf Arab states will meet in Bahrain today to discuss coordination of crude oil marketing, the official Emirates news agency WAM reported. WAM said the officials would be discussing implementation of last Sunday's agreement in Doha by Gulf Cooperation Council (GCC) oil ministers to help each other market their crude oil. Four of the GCC states - Saudi Arabia, the United Arab Emirates (UAE), Kuwait and Qatar - are members of the Organiaation of Petroleum Exporting Countries (OPEC) and some face stiff buyer resistance to official OPEC prices. Reuter </BODY></TEXT> </REUTERS>

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back by the fear of a balance of payments crisis and rising interest rates, the country would fail to achieve its gross national product (GNP) growth target of an average 6.5 pct over the next six years. "If you don't get those seven billion dlrs there is no plan. How can there be a program if there is no finance?" she said, adding Ongpin's stand was not good for the economy. "It (Ongpin's stand) is going to make it much more difficult for the economy to attain its growth targets," Monsod said. "Considering what the Philippine negotiating team is going to press for there is absolutely no reason why they should not be able to come back (from New York) in a day," she said. Monsod, the government's chief economic planner, stressed Manila's policy was growth before debt. She said if the banks refused to lend the new money, the Philippines should copy Brazil's action last week in freezing all debt repayments. "If the banks do not cooperate by lending you back some of the money that you are sending abroad, then of course you have an option," Monsod said. "You just don't send it abroad. You do a Brazil." REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12534" NEWID="351"> <DATE> 2-MAR-1987 07:39:41.35</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D></PLACES> <PEOPLE><D>sumita</D><D>nakasone</D></PEOPLE> <ORGS><D>oecd</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0152reute r f BC-OECD-SAYS-JAPAN-RESOL 03-02 0098</UNKNOWN> <TEXT>&#2: <TITLE>0ECD SAYS JAPAN RESOLVED TO STIMULATE DEMAND</TITLE> <DATELINE> TOKYO, March 2 – </DATELINE><BODY>Japan appears resolved to encourage domestic demand for its goods instead of relying on exports to support its economy, Jean-Claude Paye, Director General of the Organization for Economic Cooperation and Development (OECD), told a news conference. Paye has been in Japan exchanging views on problems confronting the world economy and the role of the OECD. He met with Prime Minister Yasuhiro Nakasone, Foreign

Minister Tadashi Kuranari, Bank of Japan Governor Satoshi Sumita and other high-ranking Japanese officials.

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interview that there were no plans for an emergency OPEC
meeting after the recent weakness in world oil prices.
    Sheikh Ali al-Khalifa al-Sabah was quoted by the local
daily al-Qabas as saying that "none of the OPEC members has
asked for such a meeting."
    He also denied that Kuwait was pumping above its OPEC guota
of 948,000 barrels of crude daily (bpd).
    Crude oil prices fell sharply last week as international
oil traders and analysts estimated the 13-nation OPEC was
pumping up to one million bpd over its self-imposed limits.
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            By Andrew Browne, Reuters</AUTHOR>
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              TAIPEI, March 2 – </DATELINE><BODY>Taiwan plans another
round of deep tariff
cuts this year to help narrow its trade surplus with the U.S.,
A senior economic planner said.
    Wang Chao-Ming, vice-chairman of the council for economic
planning and development, told Reuters Taiwan would further
reduce import tariffs on 1,700 products sometime in the second
half of this year.
    Cuts of up to 50 pct on those items were made last year and
Wang said further cuts would go much deeper.
    "We have to speed up liberalisation and cut import tariffs
faster and more substantially," he said.
    The United States, Taiwan's main trading partner, has said
the island's import tariffs, still ranging from a high of
almost 60 pct, were unacceptable. It has criticised the cuts as
too selective.
     Taiwan's trade surplus with the United States hit 13.6
billion dlrs last year. The surplus has boosted foreign
exchange reserves to 50 billion dlrs, which Wang said made
Taiwan a target for U.S. Protectionism.
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Wang said the trade surplus and the reserves weakened Taiwan's position in talks with Washington over export quotas, particularly for shoes, textiles and machine tools which are among the island's main export-earners.

A special Taiwanese trade delegation leaves for Washington tomorrow to try to renegotiate an agreement signed last year limiting exports of Taiwan textiles.

Under the accord, Taiwan's textile export growth was limited to 0.5 pct each year until 1988. Taipei has said it is losing markets to South Korea and Hong Kong which were given more generous terms.

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<TITLE>RHONE-POULENC TO LAUNCH INVESTMENT CERTIFICATES</TITLE> <DATELINE> PARIS, March 2 - </DATELINE><BODY>French state-owned chemicals group

Rhone-Poulenc <RHON.PA> said it will increase its capital with a 2.5 billion franc issue of preferential investment certificates on March 9.

Company chairman Jean-Rene Fourtou said 500 mln francs of the issue will be placed in the U.S. Details of the issue will be announced by Finance Minister Edouard Balladur on March 6.

The group, due to be privatised at an unspecified date, said in January it was planning a capital increase to pursue its development strategy and make further acquisitions.

Rhone-Poulenc shares were suspended from trading on the Paris Bourse last Thursday ahead of the capital increase. The group's capital currently stands at 4.03 billion francs.

Fourtou, speaking at a news conference, did not give details of acquisitions the company planned for 1987.

He said acquisitions in 1987 would complement an industrial investment program of around five billion francs, and research spending of about 3.5 billion francs. Rhone–Poulenc spent 5.5 billion francs on acquisitions last year.

"Chemistry is on the move and we face opportunities that

must be seized," Fourtou said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12564" NEWID="356"> <DATE> 2-MAR-1987 08:04:31.50</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>hong-kong</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E f0219reute u f BC-HUTCHISON-SEES-HIGHER 03-02 0097</UNKNOWN> <TEXT>&#2; <TITLE>HUTCHISON SEES HIGHER PAYOUT, SATISFACTORY PROFITS</TITLE> HONG KONG, March 2 - </DATELINE><BODY>Hutchison Whampoa <DATELINE> Ltd <HWHH.HK> expects satisfactory profits in 1987 and will pay a higher dividend for the year, chairman Li Ka-shing said. He did not make any specific projections for the company's earnings this year but he said the firm will pay a dividend of not less than 32.5 cents per share after a proposed four-for-one stock split and a one-for-four bonus issue. It paid total dividends of 1.30 dlrs per share last year, equal to 26 cents per share, adjusting for the bonus and share split. Hutchison, which has operations ranging from trading to property and container terminals, earlier reported after-tax profits of 1.62 billion dlrs against 1.19 billion dlrs in 1985. The 1986 total excluded extraordinary gains of 563 mln dlrs, partly from the sale of some of its stake in the South China Morning Post, the leading English language newspaper, compared with 369 mln dlrs the previous year. It said it expects another 277 mln dlr gain in 1987 from the sale of the remaining shares. Li said Hong Kong's property market remains strong while its economy is performing better than forecast with its largely export-led growth. Gross domestic product grew by nearly nine pct last year against an initial government projection of 4.5 pct. But he said Hong Kong's large trade deficit with the U.S. May result in protectionist measures that will adversely affect the British colony. He said all of the company's major operations showed improved results in 1986. Hutchison said earlier it will sell its entire 23.5 pct

interest in Hongkong Electric Holdings Ltd <HKEH.HK> to <Cavendish International Holdings Ltd>, itself a spin-off from Hongkong Electric.

Under a reorganisation announced separately, Hongkong Electric will spin off all its non-electricity related activities into Cavendish, which will be listed on the local stock exchange. Hongkong Electric shareholders will receive one share in Cavendish for every Hongkong Electric share.

Cavendish will buy the 348.2 mln Hongkong Electric shares from Hutchison by issuing 975 mln new shares.

The spin-off and the sale of Hongkong Electric shares will give Hutchison a 53 pct stake in Cavendish.

Li said the decision to spin-off Cavendish is to relieve Hongkong Electric of public criticism of the power company for making risky investments. But he denied there was pressure from the government for the spin-off.

He said Cavendish will have seven billion dlrs of assets and will be almost debt free, with 340 mln dlrs of liabilites. Its major assets are the Hong Kong Hilton Hotel, property development, and interests in Husky Oil Ltd < HYO. TO> of Canada and Pearson Plc < PSON.L> of Britain. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12539" NEWID="357"> <DATE> 2-MAR-1987 08:05:24.65</DATE> <TOPICS></TOPICS> <PLACES><D>france</D></PLACES> <PEOPLE><D>balladur</D></PEOPLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0222reute b f BC-BALLADUR-EXPECTS-IMPR 03-02 0089</UNKNOWN> <TEXT>&#2: <TITLE>BALLADUR EXPECTS IMPROVED FEBRUARY INFLATION DATA</TITLE> PARIS, March 2 - </DATELINE><BODY>The French inflation <DATELINE> rate is expected to show a substantial improvement in February after January's very high 0.9 pct monthly rate, Finance Minister Edouard Balladur said. He told a French television interviewer that half of the high January rise, which took year on year inflation that month to three pct, was due to higher oil prices. "Now, taking account of this inflation index, our forecast

for price rises this year is two and a half pct," he said. Balladur said the upward revision of the inflation target, which the government had initially set at two pct for this year, should not affect wage expectations for this year. "There is no reason to envisage a change in our wage policy," he said, referring to the government's aim of holding public sector wage increases to three pct this year. Price inflation last year fell to 2.1 pct from 4.7 pct in 1985. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12540" NEWID="358"> <DATE> 2-MAR-1987 08:14:24.53</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V f0249reute u f BC-FEBRUARY-U.S.-PURCHAS 03-02 0100</UNKNOWN> <TEXT>&#2; <TITLE>FEBRUARY U.S. PURCHASING MANAGER INDEX FALLS</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>The U.S. economy continued to expand in February, but at a slower pace than in January which saw a spurt of activity, the National Association of Purchasing Management (NAPM) said in a report. The Association's composite survey index declined to 51.9 pct in February from 55.8 pct in January, the NAPM said. It was the seventh consecutive month in which this leading indicator was over 50 pct. A reading above 50 pct generally indicates that the economy is in an expanding phase. One below 50 pct implies a declining economv. The report, based on questions asked of purchasing managers at 250 U.S. industrial companies, also found that the growth rate in new orders and production slowed in February. However, production remained vigorous as more than three times as many members reported it better rather than worse. Vendor deliveries improved slightly last month, but members reported that steel supplies were tight as U.S. Steel <X> gradually resumed production. An equal number of members reported inventories were higher and lower. The NAPM said that had not happened since August 1984. For a sixth month, more purchasers reported paying higher rather than lower prices, this time by a ratio of nine to one.

Robert Bretz, chairman of the NAPM's business survey committee and director of materials management at Pitney Bowes Inc <PBI> said "the economy continued to expand in February, but at a more subdued rate than in January. The slowing of new orders should not be significant enough to dampen prospects for a respectable first quarter."

The composite index is a seasonally adjusted figure, based on five components of the NAPM business survey - new orders, production, vendor deliveries, inventories and employment. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12541" NEWID="359"> <DATE> 2-MAR-1987 08:15:10.94</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>brazil</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>imf</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0254reute r f BC-FUNARO-SAYS-BRAZIL-NE 03-02 0100</UNKNOWN> <TEXT>&#2; <TITLE>FUNARO SAYS BRAZIL NEEDS MORE. FASTER FINANCE</TITLE> WASHINGTON, March 2 - </DATELINE><BODY>Brazil would not <DATELINE> have suspended payments on debt owed to foreign banks if it had received more and faster financing from official lending agencies, Finance Minister Dilson Funaro said. He said he would not seek more money from the International Monetary Fund to which Brazil paid 922 mln dlrs last year and said Brazil's problems could not be solved by IMF intervention. "It's a question of why the official lending agencies don't finance a little bit more quickly and easily," Funaro told reporters at the Brazilian Embassy.

Asked if Brazil would have continued making payments of monthly interest to its foreign commercial bank lenders if official lending agencies had provided more funds, he replied, "Yes, because our country did not receive financing from these agencies."

Asked how long the payment suspension would last, Funaro said "It all depends on what kind of financing we are going to receive from the other side."

Brazil, with foreign debt totaling 108 billion dlrs, stunned the banking community last week by suspending payments on some 68 billion dlrs owed to private banks.

Funaro said Brazil had paid 44 billion dollars to the World

Bank and other lending agencies and commercial banks in the past four years and got only 11 billion dlrs in loans.

He said the net transfer was hurting the country's continued growth and capacity to import goods.

"Something is wrong with the system. Some mechanism has to be found to finance a country like Brazil," Funaro said.

He did not specify what steps he had in mind but said he would like to see "automatic" official lending when needed so that Brazil would not have to dip into its dwindling reserves, now reported to be below four billion dlrs.

Funaro said Brazil had the world's third-largest trade surplus and estimated the 1987 surplus would be at least eight billion dlrs.

But he said that without increased and faster lending from official institutions, the nation could not rely on its export earnings to finance development and imports and also service its debt.

"We must find an equilibrium between foreign adjustment and internal adjustment," Funaro said.

He complained that official lending agencies had imposed tight control on credit over the past four years, leaving commercial bank refinancing as the only credit available.

Funaro said U.S officials understand his position "but they don't like it." Later he left Washington for a tour of Europe and debt discussions with officials in Britain, West Germany, France, Switzerland and Italy.

Brazil's central cank President Francisco Gros said he sent a telex to creditor banks Friday to clarify confusion over Brazil's request that banks expedite procedures for renewal of short-term interbank credit and trade credit lines.

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<TITLE>AMERICAN MOTORS &lt;AMO> BREAKS OFF TALKS ON PLANT</TITLE>
             DETROIT, March 2 - </DATELINE><BODY>American Motors Corp
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said that it broke off talks aimed at extending the life of its only U.S. car assembly plant after the union rejected its final proposal for wage concessions. Negotiations, which continued past a midnight Friday deadline, ended Saturday after United Auto Workers negotiators voted to reject the unspecified concessions, an AMC spokesman said by telephone from Milwaukee, site of the talks. Without a new agreement containing lower labor costs, AMC said it would phase out vehicle production at the complex in Kenosha, Wisconsin, by 1989. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12543" NEWID="361"> <DATE> 2-MAR-1987 08:16:59.80</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0267reute r f BC-SCIENTIFIC-MICRO-SYST 03-02 0111</UNKNOWN> <TEXT>&#2: <TITLE>SCIENTIFIC MICRO SYSTEMS & lt;SMSI> ACUIRES SUPERMAC</TITLE> NEW YORK, March 2 - </DATELINE><BODY>Scientific Micro <DATELINE> Systems Inc said it has acquired Supermac Technology, a rapidly growing supplier of enhancement products and disc drive subsystems for the Apple personal computer market. Scientific Micro said it acquired all the common stock of Supermac in exchange for 1.05 mln shares of its own common stock. The stock closed at 5.50 dlrs bid on Friday. Supermac, a privately held firm based in Mountain View, California, as is Scientific Micro, reported a net profit of 300,000 dlrs on revenue of 9.5 mln dlrs in fiscal 1986. It expects its revenue to approximately double in 1987. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12544" NEWID="362"> <DATE> 2-MAR-1987 08:17:56.66</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES>

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In a joint statement, American Express and Shearson said the actions under consideration are an integral part of American Express' worldwide financial services strategy and that the two companies have been having both internal and external discussions on the matters.

American Express said no decision has been reached on the strategic options and that it and Shearson could ultimately decide to follow growth plans already in place.

Last week, rumors circulated on Wall Street that the financial services giant was considering a spinoff of part of Shearson and there was speculation it may be considering selling a stake to a Japanese firm. Analysts said the speculation also focused on American Express selling 20 pct of the profitable brokerage firm to the public.

There was some speculation that American Express had also considered a total spinoff of Shearson, but the plan was considered highly unlikely, analysts said.

American Express said in the statement on Sunday that it will not comment on rumors and speculation and a spokesman would not go beyond the statement. The company also remained silent last Thursday and Friday, as rumors drove American Express stock up a total of 5–1/2 dlrs in two days to bring it to a Friday close at 74.

It said it issued the statement on Sunday because a similar statement was being circulated to employees.

Analysts have been divided on whether it makes sense for American Express to give up a stake in the wholly-owned brokerage, which improved its after-tax earnings by about 50 pct in the last year.

Some analysts said American Express may consider spinning off part of Shearson because it is concerned that its stock price does not fully reflect the value of the brokerage firm.

Shearson contributed 316 mln dlrs of American Express'

1.25 billion dlr net in 1986.

American Express' ambitious plans for international growth may be also enhanced by the added cash that spinning out part of Shearson would bring. Analysts speculated that all of Shearson would have a market value of about 3.5 billion dlrs.

To some however, the need for added capital is puzzling. "(American) Express is in a position where they can raise capital if they need to," said Larry Eckenfelder of Prudential-Bache Securities.

Analysts said rumors were fed by the reorganization of Shearson management Wednesday. Chief operating officer Jeffrey Lane got the added, previously vacant, post of president.

The reorganization also created four new positions for chairmen of Shearson's operating divisions, a move analysts speculated would allow Shearson to be a stand alone company.

Analysts, contacted on Sunday said the statement does little to clarify last week's market speculation. It does confirm, however, that the financial services firm, which unsuccessfully attempted to expand Shearson with a major acquisition last year, is looking beyond its own walls for growth and positioning in the global market competition.

Late last year, Shearson's takeover offer to the E.F. Hutton Group Inc was rejected by Hutton, and analysts said there had been speculation that Shearson also was rebuffed when it approached another major Wall Street brokerage. Reuter

&#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12545" NEWID="363"> <DATE> 2-MAR-1987 08:19:37.17</DATE> <TOPICS></TOPICS> <PLACES><D>spain</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0284reute u f BC-SPANISH-FARMERS-PROTE 03-02 0102</UNKNOWN> <TEXT>&#2; <TITLE>SPANISH FARMERS PROTEST, THEN CALL TRUCE</TITLE> MADRID, March 2 - </DATELINE><BODY>Spanish farmers <DATELINE> demanding a better deal from the European Community blocked roads and staged protest rallies this weekend before their leaders announced a truce to negotiate with the government. Spain joined the community at the start of last year and farmers say they have suffered competition from EC imports

without sufficient compensation. Leaders of three of the farmers' organisations announced at a press conference in Madrid yesterday they were suspending protests to allow time for negotiations with the government on their grievances. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12546" NEWID="364"> <DATE> 2-MAR-1987 08:21:05.74</DATE> <TOPICS></TOPICS> <PLACES><D>switzerland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0286reute u f BC-SWISS-HAVE-NET-GAIN-I 03-02 0090</UNKNOWN> <TEXT>&#2; <TITLE>SWISS HAVE NET GAIN IN 1985 GOVERNMENT FINANCES</TITLE> <DATELINE> BERNE, March 2 – </DATELINE><BODY>Switzerland recorded last year its first overall surplus in government finances since 1974, ending with a net gain worth 905 mln Swiss francs, the Finance Ministry said. The surplus, including cash transactions and long-term investments, contrasted with the 1985 shortfall of 1.06 billion francs and the 297 mln franc deficit proposed in the 1986 budget. All categories of revenues were higher than forecast, and expenditures were 433 mln francs under forecast. The Finance Ministry said expenditures totalled 23.18 billion francs against 22.88 billion in 1985 and the 23.61 billion proposed in the original 1986 budget. Tax receipts, at 25.11 billion, were well above the 1985 figure of 22.19 billion and the forecast for 1986 of 23.71 billion. This left a surplus on cash transactions totalling 1.94 billion francs against a forecast 102 mln and the 1985 deficit of 696 mln. Income and wealth taxes ended 749 mln francs above forecast, 378 mln of which came from higher than expected

receipts on the stamp duty on financial market transactions. Taxes on comsumption brought in 638 mln francs more than planned and other taxes 16 mln francs more, the ministry said.

The ministry said the improvement in the overall account reflected years of efforts by the government and parliament to introduce saving and the acceptance by people of necessary tax

increases. But economic factors, including the low rate of inflation, the weak dollar, falling interest rates and low oil prices were also important factors. A spokesman for the ministry said the government had used its improved cash position to retire about one billion francs of government debt, which accounted for the difference between the 1.94 billion surplus on cash transactions and the 905 mln franc overall surplus. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12547" NEWID="365"> <DATE> 2-MAR-1987 08:22:05.03</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A f0288reute r f BC-TWO-S&L-FAILURES-RAIS 03-02 0110</UNKNOWN> <TEXT>&#2; <TITLE>TWO S/L FAILURES RAISE U.S. 1987 TOLL TO 10</TITLE> WASHINGTON, March 2 - </DATELINE><BODY>The Federal Home <DATELINE> Loan Bank Board (FHLBB) announced savings and loan association failures in Kansas and Colorado, raising the U.S. 1987 total to 10. The FHLBB said it closed the First Federal Savings and Loan Association of Beloit, Kansas, and transferred its desposits and some other assets to Home Savings Association. It said First Federal, with 82.9 mln dlrs in assets, was closed because he was insolvent The FHLBB said that, due to insolvency, it put Key S and L of Englewood, Colo, into receivorship and replaced it with a new Key Savings and Loan Association with new management. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12548" NEWID="366"> <DATE> 2-MAR-1987 08:22:40.30</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

<UNKNOWN> F f0290reute r f BC-ROPAK-<ROPK>-HAS-34-P 03-02 0109</UNKNOWN> <TEXT>&#2: <TITLE>ROPAK &lt;ROPK> HAS 34 PCT OF BUCKHORN &lt;BKN></TITLE> <DATELINE> FULLERTON, Calif., March 2 - </DATELINE><BODY>Ropak Corp said it received and accepted about 456,968 common shares and 527,035 Series A convertible preferred shares of Buckhorn Inc at four dlrs and 5.75 dlrs each respectively in response to its tender offer that expired Friday, and it now owns 34.4 pct of Buckhorn voting power. The company had owned 63,000 common and 25,100 preferred shares before starting the hostile tender. Ropak said it is borrowing the funds needed to buy the Buckhorn shares from its bank lender and will not need to use any funds that another bank had committed to provide under a margin loan. Ropak said it waived minimum acceptance requirements to buy the shares and intends to evaluate a number of possible ways of completing an acquisition of Buckhorn. It said it hopes that Buckhorn's board will reevaluate its position and enter into meaningful negotiations. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12549" NEWID="367"> <DATE> 2-MAR-1987 08:24:07.74</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0293reute r f AM-MACINTOSH 03-02 0085</UNKNOWN> <TEXT>&#2: <TITLE>APPLE COMPUTER &lt; AAPL> UPGRADES MACINTOSH LINE</TITLE> <AUTHOR> By Dean Lokken</AUTHOR> SAN FRANCISCO, March 2 - </DATELINE><BODY>Apple Computer <DATELINE> Inc today will announce the addition of two new machines to its profitable Macintosh line of personal computers, both aimed at the business market. The Macintosh was first introduced in January 1984 and has been upgraded several times since then. Both of the new

machines, the Macintosh SE and the Macintosh II, will be faster

and more versatile, but considerably more expensive than earlier models.

The Mac SE (SE stands for "system expansion"), which Apple says will operate 15–20 pct faster than its current Mac Plus, goes on sale today. It carries a suggested retail price ranging from 2,899 to 3,699 dlrs depending on its features.

The Mac II, designed to run about four times faster than the Mac Plus, is to be ready for shipping in May and priced between 4,798 and 6,998 dlrs.

Mac Plus, which went on the market one year ago, sells for about 2,200 dlrs.

Both new computers are to be unveiled at the AppleWorld Conference in Los Angeles.

Company officials expressed high hopes for both computers at a press briefing on Friday, especially the high-performance Mac II which is designed to give Apple an entree to the expanding market for science and engineering workstations.

John Sculley, Apple chairman and chief executive officer, declined to estimate anticipated sales, but he said the Mac SE should contribute significantly to Apple's bottom line this year. He said it would appeal to the mainstream of PC users.

"I believe the Mac SE will be the product of choice for most people," he said. "My sense is that it will be a real power product for revenue."

Bruce Lupatkin, senior technology analyst with Hambrecht & amp; Quist in San Francisco, said he had not seen the new computers but expected the new products to do well.

"Apple has recognized the need for a convergence of computer functions into one general all-purpose workstation," he told Reuters. "The graphics interface on the Mac products is significantly better than anything IBM has to date."

International Business Machines is expected to announce updated personal computers this spring.

The Mac II uses the new Motorola 68020 microprocessor, an "open architecture" that allows for the addition of numerous peripheral devices, a built-in hard disk and one megabyte of memory, expandable to eight megabytes. It can be equipped with a 12-inch monochrome or a 13-inch color monitor.

In a demonstration of its speed and power, company executives said they thought the Mac II would push the development of software for Apple computers in new directions that could include sophisticated video editing, electronic mail systems and sound reproduction suitable for studio use.

The Mac II can be upgraded so that its monitor displays 256 colors or shades of gray.

The Mac SE is built around the 68000 microprocessor and will be shipped with one megabyte RAM, expandable to four megabytes, and a nine-inch monochrome screen.

Both new computers have two optional keyboards, a new feature in the Apple line of products.

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ROCKVILLE, Md., March 2 - </DATELINE><BODY>Penril Corp <DATELINE> said it is seeking to sell its Triplett Electrical Instrument Corp subsidiary in Bluffton, Ohio, and Triplett's Alltest division in Hoffman Estates, Ill., as part of a plan to concentrate on its three profitable division and reduce its debt load. The company also said it is evaluating a plan to satisfy its obligations under its 10-7/8 pct subordinated notes but gave no details. Interest on the notes is due today. Penril further said director Clifford L. Alexander Jr. has resigned from the board. It gave no reason. Penril said shareholders at the annual meeting approved the limitation of directors' liability. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12552" NEWID="370"> <DATE> 2-MAR-1987 08:26:22.18</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F Y f0304reute r f BC-LL/E-ROYALTY-<LRT>-RE 03-02 0108</UNKNOWN> <TEXT>&#2: <TITLE>LL/E ROYALTY &lt;LRT> REVENUES MAY BE ESCROWED</TITLE> <DATELINE> HOUSTON, March 2 - </DATELINE><BODY>LL and E Royalty Trust said Louisiana Land and Exploration Co <LLX>, the working interest owner for its oil and natural gas properties, is entitled to start placing all or part of the revenues that would otherwise accrue to the trust. LL and E said Louisiana Land has not yet escrowed any amounts and will monitor the siutuation to determine the necessity of doing so. The trust said "If the working interest owner does begin to escrow funds, the effect on the royalties paid to the trust would be significant." Royalties from the properties are the trust's only source of income. The trust said independent petroleum engineers' preliminary annual estimates of future net revenues and the discounted

present value of future net revenues from proved oil and natural gas reserves attributable to properties in which the trust has an interest are off 64 pct and 56 pct respectively from those estimated in 1986 due to the drop in oil and natural gas prices. It said, however, that oil and natural gas reserves have actually increased in physical amount. The cost estimates reflect prices and costs only through September 30.

The trust said using the September figures, the engineers determined estimated future net revenues to the trust from total proved reserves of about 57 mln dlrs. Usingprices received in January 1987, however, it said the estimate would have been about 87 mln dlrs. LL and E noted that there has been some weakening in prices since January.

The trust said the most significant portion of the drop in estimated future revenues cale from the Jay Field in Alabama and Florida, a fall to seven mln dlrs from 92 mln dlrs in 1986, as prices recieved from Jay in September were near production costs after expenses of nitrogen injection. Reuter

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<TITLE>&lt;DALE BURDETT INC> FACES DAMAGE CLAIM</TITLE> <DATELINE> WESTMINSTER, Calif., March 2 – </DATELINE><BODY>Dale Burdett Inc said it

faces damages claims totalling about 420,000 dlrs from the former owners of Burdett Publications Inc.

The company said on February 20, 1986, its predecessor Nolex Development Inc acquired Burdett Publications Inc in an exchange of 17 mln common shares for all Burdett Publications shares, but the transaction was not qualified with the California Department of Corporations.

As a result, it said, the former Burdett Publications owners have a claim for damages against Dale Burdett as successor to Nolex for one yuear starting January 21, 1987, with the damages measured by the difference in values of shares exchanged plus interest from February 20, 1986. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12554" NEWID="372"> <DATE> 2-MAR-1987 08:29:05.15</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0315reute u f PM-PUROLATOR 03-02 0102</UNKNOWN> <TEXT>&#2; <TITLE>PUROLATOR &lt;PCC> IN BUYOUT WITH HUTTON &lt;EFH></TITLE> <AUTHOR> By Patti Domm</AUTHOR> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>New Jersey-based overnight messenger Purolator Courier Corp said it has agreed to be acquired for about 265 mln dlrs by a company formed by E.F. Hutton LBO Inc and certain managers of Purolator's U.S. courier business. Analysts have said that Purolator has been for sale for some time. Purolator announced earlier it was mulling a takeover bid, but analysts wrongly predicted the offer was from another courier company. Hutton LBO, a wholly owned subsidiary of E.F. Hutton Group Inc, will be majority owner of the company.

Hutton said the acquiring company, PC Acquisition Inc, is paying 35 dlrs cash per share for 83 pct of Purolator's stock in a tender offer to begin Thursday. The rest of the shares will be purchased for securities and warrants to buy stock in a subsidiary of PC Acquisition, containing Purolator's U.S. courier operations.

If all the shares of Purolator are tendered, shareholders would receive for each share 29 dlrs cash, six dlrs in debentures, and a warrant to buy shares in a subsidiary of PC Acquisition containing the U.S. courier operations.

Hutton said in the merger shareholders would get 46 mln dlrs aggregate amount of guaranteed debentures due 2002 of PC Acquisition and warrants to buy 15 pct of the common stock of the PC courier subsidiary. Hutton said the company has valued the warrants at two to three dlrs per share.

Purolator's stock price closed at 35.125 dlrs on Friday. While some analysts estimated the company was worth in the mid 30s, at least one said it would be worth 38 to 42 dlrs.

This follows sales of two other Purolator units. It agreed recently to sell its Canadian Courier unit to Onex Capital for 170 mln dlrs, and previously sold its auto filters business.

Purolator retains its Stant division, which makes closure caps for radiators and gas tanks. A Hutton spokesman said the firm is reviewing its options on Stant. Purolator's courier business has been lagging that of its U.S. rivals because of the high price it paid in the past several years to add air delivery to its ground fleet.

E.F. Hutton will provide 279 mln dlrs of its funds to complete the transaction. This so-called "bridge" financing will be replaced later with long-term debt most likely in the form of bank loans, Hutton said. Hutton LBO is committed to keeping the courier business, its president Warren Idsal said.

"Purolator lost 120 mln dlrs over the last two years largely due to U.S. courier operations, which we believe the management is turning around. We belive it will be a very serious competitor in the future," said Idsal.

William Taggart, chief executive officer of U.S. Courier division, will be chief executive officer of the new company.

The tender offer will be conditioned on a minimum of two thirds of the common stock being tendered and not withdrawn to the expiration of the offer as well as certain other conditions.

The offer will begin Thursday, subject to clearances from the staff of the Interstate Commerce Commission and will expire 20 business days after commencement unless extended. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12555" NEWID="373"> <DATE> 2-MAR-1987 08:38:57.06</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0353reute d f BC-NCR-<NCR>-SIGNS-LICEN 03-02 0032</UNKNOWN> <TEXT>&#2: <TITLE>NCR &lt;NCR> SIGNS LICENSE AGREEMENT</TITLE> NEW YORK, March 2 - </DATELINE><BODY>&lt;Willemijn <DATELINE> Holding BV> of Rotterdam said it has licensed NCR Corp to produce and sell products and services using token ring technology. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12556" NEWID="374">

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Combined sales of Imperial's existing Stuart Pharmaceuticals unit and the new ICI Pharma are projected to be 1.1 billion dlrs in 1990, the company said. Stuart had 1986 sales of 582 mln dlrs.

Imperial said it plans to introduce several new drugs, including diprivan, an anaesthetic, and zestril, a heart drug, over the next three years. ICI Pharma and Stuart will operate as separate units of ICI Pharmaceuticals Group, it said.

Stuart Pharmaceuticals and ICI Pharma will have 1987 sales of approximately 700 mln dlrs, about 450 mln dlrs from the new ICI Pharma and 250 mln dlrs from Stuart, officials said.

The combined sales force of about 900 sales people, split about equally between the two units, will be slightly larger than the existing sales force at Stuart.

Regulatory approval for the annesthetic diprivan is expected in late 1987, while zestril, a hypertension and heart drug, should be approved in mid or late 1988, company officials said.

Approval for oth new drugs, including, statil, a treatment for diabetic complications, is not expected until 1989 and 1990, the officials said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12558" NEWID="376"> <DATE> 2-MAR-1987 08:41:41.32</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0358reute r f BC-FINANCIAL-SANTA-BARBA 03-02 0048</UNKNOWN> <TEXT>&#2: <TITLE>FINANCIAL SANTA BARBARA & lt;FSB> T0 MAKE PURCHASE</TITLE> SANTA BARBARA, Calif., March 2 - </ <DATELINE> DATELINE><BODY>Financial Corp of Santa Barbara said it has signed a definitive agreement to purchase Stanwell Financial, the lending operations unit of mortgage banking company <Stanwell Mortgage>, for undisclosed terms. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12559" NEWID="377"> <DATE> 2-MAR-1987 08:42:00.68</DATE>

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The company said Falk, who will remain on the board, has agreed to sell no more than 75,000 of his remaining shares in the next year without company consent. It said president and chief executive officer William H. Gibb has assumed the added post of chairman. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12563" NEWID="381"> <DATE> 2-MAR-1987 08:43:56.94</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>switzerland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0364reute d f BC-BROWN-BOVERI-OMITS-DI 03-02 0107</UNKNOWN> <TEXT>&#2; <TITLE>BROWN BOVERI OMITS DIVIDEND, PLANS WARRANT BOND</TITLE> <DATELINE> BADEN, Switzerland, March 2 - </DATELINE><BODY>BBC AG Brown Boveri und Cie <BBCZ.Z> said it will omit dividend in 1986 for the second consecutive vear. It said it planned to invite shareholders and non-voting stockholders to subscribe to a warrant bond issue of around 150 mln Swiss francs to be made after the June 2 annual meeting. The value of the stock subscription rights should correspond roughly to the dividend of 30 francs per share paid in 1984. The company also plans to issue participation certificates with a par value of 70 mln Swiss francs, from which existing shareholders are excluded. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12565" NEWID="382"> <DATE> 2-MAR-1987 08:47:06.03</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM A f0375reute

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<TITLE>U.S. CORPORATE FINANCE - ASSET-BACK MARKET GROWS</TITLE>
<AUTHOR> By John Picinich, Reuters</AUTHOR>
<DATELINE> NEW YORK, March 2 - </DATELINE><BODY>The U.S. assetbacked debt securities
market, which grew explosively last year, is broadening and
investment bankers say 1987 could see a variety of issuers.

"It is interesting to note that the first two asset-backed deals of the year were done by commercial banks," said Anthony Dub, who heads First Boston Corp's asset-backed group.

BankAmerica Corp's <BAC> Bank of America unit last week issued 400 mln dlrs of securities backed by credit card receivables via sole manager First Boston. Dub said the offering sold out quickly, mostly to institutional investors.

The Bank of America offering followed a January 16 issue of 200 mln dlrs of similar debt by RepublicBank Corp's <RPT> RepublicBank Delaware unit. Goldman, Sachs and Co ran the books on that deal, with First Boston acting as co-manager.

However, Dub said the Bank of America securities were more closely related to the so-called "cars deals" that raced to market last year than were the RepublicBank securities.

"The RepublicBank issue was secured by credit card receivables. In contrast, the Bank of America deal was the first public offering of credit card receivables because we used a grantor trust vehicle," he said.

In a grantor trust, investors buy asset-backed certificates that represent a specified percentage of an undivided interest in the trust, analysts explained.

The Bank of America certificates were issued by California Credit Card Trust A, which the bank established for that single purpose, investment bankers pointed out.

The debt has an average life of 1.79 years and matures in 1992. First Boston gave the issue a 6.90 pct coupon and priced it at 99.8125 to yield 6.95 pct, or 65 basis points over comparable Treasury securities. Non-callable for life, the deal was rated AAA by both Moody's and Standard and Poor's.

Underwriters away from the syndicate said they believed the Bank of America deal was priced too aggressively. "AAA-rated auto paper was trading about 75 basis points over Treasuries when First Boston priced the deal," one said.

However, Dub said the offering sold out quickly anyway.

The First Boston executive attributed this to the deal's top-flight rating by both agencies, unlike many of last year's cars deals, which were rated by S and P alone.

"Investors receive interest only payments for the first 18 months and then interest and principal payments for the remaining five to seven months," Dub detailed.

Investment bankers pointed out that because the Bank of America deal did not pay principal for a year and a half, the issue had a longer average life than some of the cars deals that were brought to market late last year.

The collateral for the trust includes a pool of VISA credit card receivables, backed by a letter of credit. Bank of America has about four billion dlrs of credit card receivables, making it one of the biggest in the U.S., analysts said.

Last week's deal was Bank of America's second foray into the young asset-backed securities market, analysts noted.

In mid-December 1986 Bank of America sold, via California Cars Grantor Trust 1986-A, 514 mln dlrs of certificates backed by automobile receivables through Salomon Brothers Inc.

Upcoming asset-backed issues include 200 mln dlrs of notes backed by the car leases of Volvo 1986 Lease Finance Corp, a unit of Volvo Finance North America Inc, via First Boston, and 450 mln dlrs of notes secured by sales contracts of Mack Trucks Receivables Corp, a unit of Mack Trucks Inc <MACK>, via Shearson Lehmand Brothers Inc.

The asset backed market, which began in March 1985, totals an estimated 11.9 billion dlrs. Reuter

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network connections and MS-DOS compatibility, the company said.

Apple said the Macintosh SE, priced from 2,898 dlrs to 3,698 dlrs, has internal storage capacity and an additional slot for added functions. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12569" NEWID="386"> <DATE> 2-MAR-1987 09:02:11.51</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>iran</D><D>lebanon</D></PLACES> <PEOPLE><D>reagan</D><D>howard-baker</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V f0407reute r f PM-REAGAN 03-02 0099</UNKNOWN> <TEXT>&#2; <TITLE>REAGAN AND BAKER BEGIN TASK OF REBUILDING</TITLE> <AUTHOR> By Peter Szekely</AUTHOR> WASHINGTON, March 2 - </DATELINE><BODY>After a week that <DATELINE> left his presidency shaken and his popularity at a new low, Ronald Reagan and his new chief of staff today begin trying to revive an administration tattered by the Iran-contra arms scandal. Reagan and former Senate Republican leader Howard Baker, whose appointment as White House chief of staff won bipartisan praise, will begin mapping strategy to deal with scathing criticism by a report on his failed bid to trade U.S. arms with Iran for help in freeing Ameican hostages in Lebanon. Among the chores facing Reagan's new inner circle is assessing the damage the 300-page Tower commission report has done to the nomination of Robert Gates to succeed William Casey as the new head of the Central Intelligence Agency. White House officials are checking to see how much support Gates, a 43-year old career spy agency bureaucrat, would have if his nomination is submitted to the full Senate for a vote, Senate Republican leader Robert Dole said. Appearing on the NBC News program, "Meet the Press," the Kansas senator said the Gates nomination "could be in some difficulty." Aides said that Gates' future would be given high priority by Baker. Even though he was not deeply implicated in the arms sale scandal, lawmakers said Senate confirmation of the Gates nomination is not assured and, even if won, would come only after months of congressional probes into the affair. "He has the smell of Iran on him," said former Nevada Sen.

and Reagan confidant Paul Laxalt. "He is a victim."

Laxalt, appearing on the ABC News program, "This Week With David Brinkley," bluntly admitted "the Gates nomination is in trouble." Senate Armed Services Committee Chairman Sam Nunn said the odds are now slightly against confirmation of Gates.

When asked on the syndicated television program, "John McLaughlin: One on One," if he thought Gates would be confirmed, the Georgia Democrat shot back: "I wouldn't bet any money on it.

"I think this report hurts that," Nunn said. "It indicates that the National Security Council had policy-type influence over intelligence-type activities and we're going to go into that with Mr. Gates.

Only a day after it was issued last week, the Tower report prompted the abrupt exit of Donald Regan as White House chief of staff.

Regan, the former Wall Street executive and Treasury secretary who has been the president's top aide for the past two years, was assigned the lion's share of the blame for the botched handling of the Iran arms sale.

The report blamed Regan for the "chaos that descended on the White House" since it was first revealed last November that profits from the Iran arms sales had been diverted to contra rebels fighting the leftist Nicaraguan government.

The two other victims of the scandal are former National Security Adviser Vice Adm. John Poindexter who resigned and Marine Lt. Col. Oliver North who was fired after it was disclosed last November 23 that profits from the Iran arms sale were diverted to the contras. The two, pictured by the Tower commission as the key operators of the Iran arms deal, have refused to testify.

Reagan, who freely admits disliking details, is portrayed in the Tower report as a befuddled chief executive whose inattention let his aides run away with his foreign policy.

That perception has wrecked Reagan's popularity and threatened to condemn him to lame duck status until he leaves office in January 1989. A recent Newsweek magazine poll found that just 40 pct of Americans approved of Reagan's leadership, a record low, and a third believed he should consider resignation.

After meeting with aides over the weekend and poring over the meaty report of the commission headed by former Texas Sen. John Tower, Reagan is now preparing for a nationwide television address this week to respond to the criticisms of his presidency.

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<TITLE>LAROCHE STARTS BID FOR NECO &lt;NPT> SHARES</TITLE>
             NEW YORK, March 2 - </DATELINE><BODY>Investor David F.
<DATELINE>
La Roche of North
Kingstown, R.I., said he is offering to purchase 170,000 common
shares of NECO Enterprises Inc at 26 dlrs each.
   He said the successful completion of the offer, plus shares
he already owns, would give him 50.5 pct of NECO's 962,016
common shares.
   La Roche said he may buy more, and possible all NECO
shares. He said the offer and withdrawal rights will expire at
1630 EST/2130 gmt, March 30, 1987.
 Reuter
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   Oper shr loss 1.08 dlrs vs loss 84 cts
    Oper loss 7,700,000 vs loss 1,700,000
   Revs 11,800,000 vs 9,800,000
   Note: Current shr and net exclude extraordinary gain of
300,000 dlrs or five cts shr, versus extraordinary gain of
200,000 dlrs or four cts shr
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He did not give a specific earnings projection but he told reporters the firm will pay total dividends of not less than 19 cents a share this year after a one-for-four bonus issue and a four-for-one stock split.

The company earlier declared total dividends equal to 15 cents a share for 1986, adjusting for the stock split and bonus issue.

Cheung Kong's earnings rose to 1.28 billion H.K. Dlrs in 1986, well above market expectations of 920 mln to one billion dlrs. They compared with profits of 551.7 mln dlrs in 1985.

Cheung Kong also reported extraordinary gains of 983.6 mln dlrs mainly from the firm's sale of the Hong Kong Hilton Hotel to Hongkong Electric Holdings Ltd <HKEH.HK> for one billion dlrs. It had gains of 81.3 mln dlrs in 1985.

Li attributed the surge in 1986 earnings to a buoyant local property market and substantial increases in contributions from associated companies.

"Looking ahead, 1987 should be another year of stability for the property market," Li said. "The growth in (Hong Kong's) exports is expected to stimulate the demand for industrial buildings."

Cheung Kong is cash rich and is looking for new projects in the British colony, Li said, noting the firm is interested in a land reclamation project along the Hong Kong harbour and is exchanging views with the government on a proposal to build a second airport.

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<TITLE>OCCIDENTAL &lt;OXY> UNIT TO REDEEM DEBENTURES</TITLE> <DATELINE> LOS ANGELES, March 2 – </DATELINE><BODY>Occidental Petroleum Corp said its

MidCon Corp subsidiary will redeem on March 31 all 269,000 dlrs of its outstanding 10–1/4 pct convertible subordinated debentures due 2009 at 107.18 pct of par.

It said interest payable March 31 will be paid in the usual

manner to holders of record on March 15. The debentures convert to common stock at 14.168319 dlrs per share, or 70.58 shares per 1,000 dlrs principal amount, through March 31. Holders converting through March 17 will be entitled to receive Occidental's regular guarterly dividend of 62-1/2 cts per share on common stock that is payable April 15. The company said any holders surrendering debentures for conversion after March 15, other than those surrendering for conversion on March 31, will be required to pay to the conversion agent an amount equal to the interest paytable on the debentures on March 31. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12575" NEWID="392"> <DATE> 2-MAR-1987 09:15:11.93</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0446reute 03-02 0009</UNKNOWN> f f BC-\*\*\*\*\*WHITTAKER-CORP <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>WHITTAKER CORP 1ST QTR OPER SHR 17 CTS VS 25 CTS </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12576" NEWID="393"> <DATE> 2-MAR-1987 09:16:08.70</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0448reute b f BC-/VIACOM-<VIA>-RECEIVE 03-02 0045</UNKNOWN> <TEXT>&#2; <TITLE>VIACOM &lt;VIA> RECEIVES TWO REVISED OFFERS</TITLE> NEW YORK, March 2 - </DATELINE><BODY>Viacom <DATELINE>

International Inc said it

received revised merger offers from <National Amusements Inc> and &lt;MCV Holdings Inc>.

The company said the special committee plans to meet later today to review both offers.

Viacom said National Amusements' Arsenal Holdings Inc raised the value of its offer for the Viacom shares not held by National Amusements in three areas. National Amusements holds 19.6 pct of Viacom's stock.

The cash value of the offer was raised to 42.00 dlrs from the 40.50 dlrs a Viacom share offered February 23 while the value of the fraction of a share of exchangeable preferred being offered was increased to 7.50 dlrs a share from six dlrs. The interest rate to be used to increase the cash value of the merger, if delayed beyond April 30, was raised to nine pct from eight pct and 12 pct after May 31.

A Viacom spokesman said the Arsenal Holdings's offer continues to include a 20 pct interest in Arsenal for present Viacom shareholders.

Viacom said MCV Holdings, a group which includes the company's senior management and the Equitable Life Assurance Society of the United States, raised the value of its offer by increasing the value of the preferred being offered to 8.50 dlrs from 8.00 dlrs a share and raising the ownership in the new company to be held by present Viacom shareholders to 45 pct from 25 pct. MCV called its previous offer, made February 26, the "final" proposed revision of its agreement with Viacom. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12577" NEWID="394"> <DATE> 2-MAR-1987 09:19:07.47</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0464reute r f BC-DOW-<DOW>-TO-OFFER-13 03-02 0096</UNKNOWN> <TEXT>&#2: <TITLE>DOW &lt;DOW> TO OFFER 130 MLN DLRS IN SWISS NOTES</TITLE> MIDLAND, MICH., Mar 2 - </DATELINE><BODY>Dow Chemical Co <DATELINE> said it will issue 200 mln Swiss franc-denominated bonds worth about 130 mln dlrs U.S. at current exchange rates. The 12-year bonds will carry a coupon of 4-3/4 pct and will

be sold primarily to European investors for 100.25 pct of face value, Dow said. Proceeds from the offering will be used to refinance existing debt, it said. Underwriters are led by Union Bank of Switzerland. The bonds will be listed on stock exchanges in Basle, Berne, Geneva, Lausanne and Zurich. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12578" NEWID="395"> <DATE> 2-MAR-1987 09:19:23.20</DATE> <TOPICS><D>grain</D><D>wheat</D><D>corn</D><D>barley</D></TOPICS> <PLACES><D>france</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0465reute u f BC-FRENCH-ESTIMATED-86/8 03-02 0098</UNKNOWN> <TEXT>&#2; <TITLE>FRENCH ESTIMATE 86/87 WHEAT DELIVERIES UNCHANGED</TITLE> <DATELINE> PARIS, March 2 – </DATELINE><BODY>The French Cereals Intervention Board, ONIC, left its estimate of French 1986/87 (July/June) soft wheat deliveries unchanged from its last forecast at 21.98 mln tonnes. This compared with deliveries of 24.38 mln tonnes in 1985/86 (August/July). Estimated 1986/87 maize deliveries were also left unchanged from ONIC's previous forecast at the beginning of February at 9.91 mln tonnes against 10.77 mln the previous season. Barley deliveries were also unchanged at 6.62 mln tonnes against 7.7 mln in 1985/86. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12579" NEWID="396"> <DATE> 2-MAR-1987 09:20:19.86</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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             DALLAS, March 2 -
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   Net 3,150,185 vs 2,665,284
   Revs 27.9 mln vs 24.1 mln
   Avg shrs 2,653,646 vs 1,826,858
   Year
   Shr 1.45 dlrs vs 1.37 dlrs
   Net 3,611,802 vs 2,502,443
   Sales 62.2 mln vs 52.8 mln
   Avg shrs 2,489,978 vs 1,826,858
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from First National Bank of Minneapolis and Salomon Inc <SB>. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12585" NEWID="402"> <DATE> 2-MAR-1987 09:28:48.30</DATE> <TOPICS><D>coffee</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ico-coffee</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0483reute b f BC-COFFEE-QUOTA-TALKS-CO 03-02 0113</UNKNOWN> <TEXT>&#2; <TITLE>COFFEE QUOTA TALKS CONTINUE BUT NO AGREEMENT YET</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>Coffee guota talks at the International Coffee Organization council meeting here continued this afternoon, but producers and consumers still had not reached common ground on the key issue of how to estimate export quotas, delegates said. The 54 member contact group was examining a Colombian proposal to resume quotas April 1 under the ad hoc system used historically, with a pledge to meet again in September to discuss how quotas would be worked out in the future, they said. Delegates would not speculate on the prospects for agreement at this time. "Anything could happen," one delegate said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12586" NEWID="403"> <DATE> 2-MAR-1987 09:28:54.43</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F RM f0484reute r f BC-federal-industries 03-02 0079</UNKNOWN> <TEXT>&#2;

<TITLE>FEDERAL INDUSTRIES SETS COMMERCIAL PAPER ISSUE</TITLE> WINNIPEG, Manitoba, March 2 - </ <DATELINE> DATELINE><BODY>&lt;Federal Industries Ltd> said it introduced a commercial paper program with an authorization of 440 mln dlrs through agents <Bank of Montreal>, &lt;Dominion Securities Inc> and Wood Gundy Inc. Net proceeds from the sale of notes will be used for general corporate purposes and will replace existing outstanding debt, the company said. It did not elaborate on financial terms of the issue. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12587" NEWID="404"> <DATE> 2-MAR-1987 09:31:07.69</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0489reute r f BC-WASTE-MANAGEMENT-<WMX 03-02 0056</UNKNOWN> <TEXT>&#2: <TITLE>WASTE MANAGEMENT &lt;WMX> VOTES SPLIT, UPS PAYOUT</TITLE> OAK BROOK, ILL., Mar 2 - </DATELINE><BODY>Waste <DATELINE> Management Corp said its board voted a two-for-one stock split payable April 21, record March 30. In other action, Waste Management directors approved an increase in the quarterly dividend to 18 cts from 14 cts, payable April three, record March 18. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12588" NEWID="405"> <DATE> 2-MAR-1987 09:31:27.97</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0490reute

u f BC-POREX-TECHNOLOGIES-<P 03-02 0040</UNKNOWN> <TEXT>&#2: <TITLE>POREX TECHNOLOGIES & lt; PORX> SETS INITIAL DIVIDEND</TITLE> <DATELINE> FAIR LAWN, N.J., March 2 – </DATELINE><BODY>Porex Technologies Corp said its board declared an initial annual dividend of 10 cts per share, its first payout, payable March 26 to holders of record March 12. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12589" NEWID="406"> <DATE> 2-MAR-1987 09:31:36.26</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0491reute u f BC-DAVIS-WATER-<DWWS>-DE 03-02 0035</UNKNOWN> <TEXT>&#2; <TITLE>DAVIS WATER &lt;DWWS> DECLARES STOCK DIVIDEND</TITLE> THOMASVILLE, Ga., March 2 - </DATELINE><BODY>Davis Water <DATELINE> and Waste Industries Inc said its board declared a 33–1/3 pct stock dividend, payable March 23 to holders of record March 12. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12590" NEWID="407"> <DATE> 2-MAR-1987 09:31:58.00</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>F f0492reute u f BC-MEDCO-CONTAINMENT-<MC 03-02 0041</UNKNOWN> <TEXT>&#2; <TITLE>MEDCO CONTAINMENT &lt;MCCS> SETS INITIAL PAYOUT</TITLE> ELMWOOD PARK, N.J., March 2 - </DATELINE><BODY>Medco <DATELINE> **Containment Services** 

Inc said its board declared an initial annual dividend of 10 cts per share, its first payout, payable March 19 to holders of record March 12. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12591" NEWID="408"> <DATE> 2-MAR-1987 09:33:32.93</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0501reute u f BC-PITTSTON-<PCO>-AGREES 03-02 0111</UNKNOWN> <TEXT>&#2; <TITLE>PITTSTON & lt;PCO> AGREES TO ACQUIRE WTC & lt;WAF></TITLE> <DATELINE> STAMFORD, Conn., March 2 - </DATELINE><BODY>Pittston Co said it has tentatively agreed to acquire WTC International N.V. in a tax-free exchange of stock. Pittston said it agreed to exchange 0.523 common share for each of the about 8,612,000 WTC common shares outstanding. Pittston said WTC's three principal shareholders, who own 62 pct of its stock, are parties to this agreement. They have granted Pittston the right of first refusal to their shares. WTC has granted Pittston an option to buy WTC shares equal to 18.5 poct of its outstanding stock. The agreement is subject to approval of both boards and WTC shareholders. Pittston said described WTC as a fast growing air freight forwarding company with operations throughout the world. Its revenues totaled nearly 200 mln dlrs in the year ended November 30 and for the quarter ended on that date it earned 1.3 mln dlrs on revenues of 55.8 mln dlrs. Pittston said its Burlington Air Express subsidiary generates about two-thirds of its 450 mln dlrs in annual revenes with its domestic air freight services. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12592" NEWID="409"> <DATE> 2-MAR-1987 09:34:10.64</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>canada</D></PLACES> <PE0PLE></PE0PLE>

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             VANCOUVER, British Columbia, March 2 - </
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Development Corp>, earlier reporting an increased nine month
operating loss, said a cost control review now underway may
result in cost reduction and elimination of unprofitable and
non-strategic products and services.
    The company's operating loss for the nine months ended
December 31, 1986 increased to 7.7 mln dlrs from a loss of 1.7
mln dlrs in the prior year, it said earlier.
    Revenues increased by 20 pct to 11.8 mln dlrs from
year-earlier 9.8 mln dlrs.
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The company said that there are no immediate prospects for financing through other sources, though efforts will continue. The company said operations wil continue while further efforts are made. Negotiations with an undisclosed company had been onging for four months, the company said. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12596" NEWID="413"> <DATE> 2-MAR-1987 09:36:46.03</DATE> <TOPICS></TOPICS> <PLACES><D>bangladesh</D><D>netherlands</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G T M f0515reute d f BC-NETHERLANDS-GRANTS-47 03-02 0064</UNKNOWN> <TEXT>&#2; <TITLE>NETHERLANDS GRANTS 47 MLN DLRS TO BANGLADESH</TITLE> DHAKA, March 2 - </DATELINE><BODY>Bangladesh will <DATELINE> receive a grant equivalent to 47 mln U.S. Dlrs from the Netherlands during 1987 under an agreement signed here Saturday, officials said. This raised the amount of Dutch grants to Bangladesh to 759 mln dlrs since 1972, used mainly for commodity imports and implementing development projects, they said. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12597" NEWID="414"> <DATE> 2-MAR-1987 09:37:12.60</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0516reute u f BC-QUEBEC'S-CAISSE-DES-J 03-02 0110</UNKNOWN> <TEXT>&#2; <TITLE>QUEBEC'S CAISSE DES JARDINS ISSUES YEN EUROBOND</TITLE> LONDON, March 2 - </DATELINE><BODY>Caisse Centrale <DATELINE>

Desjardins du Quebec is issuing a 10 billion yen step-up eurobond maturing on March 25, 1992 and priced at 101–3/4 pct, joint-bookrunner Warburg Securities said. The issues pays a coupon of one pct in years one and two and then pays a coupon of 7-7/8 pct in years three, four and five. The selling concession is 1-1/4 pct while management and underwriting combined pays 5/8 pct. The payment date is March 25 while the issue will be listed in Luxembourg. The borrower is the wholesale financing arm of a major group of credit unions in the Province of Quebec. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12598" NEWID="415"> <DATE> 2-MAR-1987 09:38:05.80</DATE> <TOPICS></TOPICS> <PLACES><D>switzerland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0519reute 03-02 0068</UNKNOWN> b f BC-DOW-CHEMICAL-LAUNCHES <TEXT>&#2; <TITLE>DOW CHEMICAL LAUNCHES 200 MLN SWISS FRANC BOND</TITLE> ZURICH, March 2 - </DATELINE><BODY>Dow Chemical Co has <DATELINE> launched a 200 mln Swiss franc, 12-year bond with a 4-3/4 pct coupon priced at 100–1/4 pct, lead manager Union Bank of Switzerland said. The issue carries a call option from 1993 at 102 pct, declining thereafter by 1/2 percentage point per year. Subscriptions close March 18 and payment date is April 2. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12599" NEWID="416"> <DATE> 2-MAR-1987 09:38:13.72</DATE> <TOPICS><D>reserves</D></TOPICS> <PLACES><D>switzerland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM

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Myers said soybean plantings are expected to decrease as a result of the action on oats, planting of which are expected to increase by two to three mln acres.

Reuter </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12601" NEWID="418"> <DATE> 2-MAR-1987 09:42:34.14</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0529reute b f BC-cons-tvx-mining-says 03-02 0015</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>CONSOLIDATED TVX SAYS IT WILL ISSUE SHARES TO BUY STAKES IN THREE BRAZIL MINING FIRMS </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12602" NEWID="419"> <DATE> 2-MAR-1987 09:43:38.51</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>brazil</D><D>usa</D><D>japan</D></PLACES> <PEOPLE><D>leigh-pemberton</D><D>conable</D><D>camdessus</D></PEOPLE> <ORGS><D>imf</D><D>worldbank</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0530reute u f BC-BRAZIL-CRITICISES-ADV 03-02 0118</UNKNOWN> <TEXT>&#2: <TITLE>BRAZIL CRITICISES ADVISORY COMMITTEE STRUCTURE</TITLE> <AUTHOR> By Sandy Critchley, Reuters</AUTHOR> <DATELINE> LONDON, March 2 – </DATELINE><BODY>Brazil is not happy with the existing structure of the 14-bank advisory committee which coordinates its commercial bank debt, Finance Minister Dilson Funaro said. U.S. Banks have 50 pct representation on the committee while holding only 35 pct of Brazil's debt to banks, he said, adding "This is not fair with the European and Japanese banks."

The committee had played a useful role in 1982 and 1983,

however.

Noting the often different reactions of U.S., Japanese and European banks, Funaro told journalists that Brazil might adopt an approach involving separate discussions with the regions.

Since debtor nations' problems were normally treated on a case-by-case basis, "Perhaps the same principle should apply to creditors," central bank president Francisco Gros said.

Brazil on February 20 suspended indefinitely interest payments on 68 billion dlrs owed to commercial banks, followed last week by a freeze on bank and trade credit lines deposited by foreign banks and institutions, worth some 15 billion dlrs.

Funaro and Gros spent two days at the end of last week in Washington talking to government officials and international agencies and will this week visit Britain, France, West Germany, Switzerland and Italy for discussions with governments.

Funaro and Gros are today meeting British Chancellor of the Exchequer Nigel Lawson, Foreign Secretary Geoffrey Howe and Governor of the Bank of England Robin Leigh-Pemberton.

Bankers have estimated that Brazil owes U.K. Banks around 8.5 billion dlrs in long and medium term loans, giving the U.K. The third largest exposure after the U.S. And Japan.

The crisis began when Brazil's trade surplus, its chief means of servicing its foreign debt, started to decline sharply and the problem was compounded by a renewed surge in the country'sate of inflation. Reserves were reported to have dropped below four billion dlrs.

Funaro envisaged that any eventual solution to problems with Brazil's 108 billion dlr foreign debt would involve only partial servicing of the debt.

"What we propose is to arrive at a mechanism of refinance for part of the service, because we cannot service all that," he said. "I really think we have to change the old rules."

Asked why Brazil was first approaching governments, rather than the commercial banks themselves in its search for a solution to the crisis, Funaro said "We must first talk to the governments and then we can talk to the banks, because the banks have some limits."

"It is a political discussion from our point of view," he said.

Funaro said he hoped next week to travel to talk to Japanese and Canadian government officials. He would then talk to the commercial banks "If I've got some solution from the governments. I can't take the burden only to the banks." He was not sure how long it would take to reach a solution.

In discussions with governments Brazil would review the mechanisms whereby finance was made available to nations in need. Finance from official lending agencies had been virtually closed since 1982. "You must open these mechanisms," he said.

He said that while the U.S. Officials had been disturbed by

Brazil's suspension of interest payments, they understood Brazil had no other choice, as it had to protect its reserves.

Also the financing mechanisms had to be discussed "because we can't stay as we were the last few years."

"I'm trying to put the problem on the table.... All of us would like to have a kind of equilibrium." he said. Although Brazil has rejected a substantive role for the International Monetary Fund (IMF) in managing its economy, Funaro paid a call in Washington to IMF Managing Director Michel Camdessus and to World Bank President Barber Conable.

Funaro noted that inflation in February had started to decline again and he expected Brazil to achieve a minimum eight billion dlr trade surplus in 1987.

Banking sources noted that Brazil's monthly surplus had declined to some 150 mln dlrs in the final three months of last year, against a monthly one billion in the first nine months.

Brazil had the third largest trade surplus in the world, Funaro said, although its share of international trade was only one pct. "The solution is linked with growth, not recession," he said, noting an IMF program would involve promoting exports and inducing an internal recession in order to service debt.

Banking sources said Brazil's debts to foreign governments, as opposed to commercial banks, now benefit from a sounder structure following last month's rescheduling by the Paris Club of creditor nations of 4.12 billion dlrs of official debt. REUTER

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<TITLE>WHITTAKER CORP & Lt; WKR> 1ST QTR JAN 31 NET</TITLE> <DATELINE> LOS ANGELES, March 2 –

</DATELINE><BODY>Oper shr 17 cts vs 25 cts

Otly div 15 cts vs 15 cts prior

Oper net 1,522,000 vs 3,501,000

Sales 98.0 mln vs 86.3 mln

NOTE: Prior year net excludes loss from discontinued operations of 1,817,000 dlrs.

Company said common shares outstanding down significantly to 7,814,000, reflecting retirement of about 5,200,000 shares since start of restructurining in August 1986. Dividend pay April 30, record April 16. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12604" NEWID="421"> <DATE> 2-MAR-1987 09:47:04.97</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E f0542reute d f BC-QUEBEC'S-CAISSE-DES-J 03-02 0108</UNKNOWN> <TEXT>&#2: <TITLE>QUEBEC'S CAISSE DES JARDINS ISSUES YEN EUROBOND</TITLE> LONDON, March 2 - </DATELINE><BODY>Caisse Centrale <DATELINE> Desjardins du Quebec is issuing a 10 billion yen step-up eurobond maturing on March 25, 1992 and priced at 101–3/4 pct, joint-bookrunner Warburg Securities said. The issues pays a coupon of one pct in years one and two and then pays a coupon of 7-7/8 pct in years three, four and five. The selling concession is 1-1/4 pct while management and underwriting combined pays 5/8 pct. The payment date is March 25 while the issue will be listed in Luxembourg. The borrower is the wholesale financing arm of a major group of credit unions in the Province of Quebec. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12605" NEWID="422"> <DATE> 2-MAR-1987 09:48:03.02</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0545reute u f BC-STOP-AND-SHOP-COS-INC 03-02 0060</UNKNOWN>

<TEXT>&#2; <TITLE>STOP AND SHOP COS INC &lt;SHP> 4TH QTR JAN 31 NET</TITLE> BOSTON, March 2 -<DATELINE> </DATELINE><BODY>Oper shr 1.80 dlrs vs 1.46 dlrs Oper net 25.0 mln vs 20.2 mln Sales 1.09 billion vs 996.4 mln Avg shrs 13.9 mln vs 13.8 mln Year Oper shr 3.20 dlrs vs 2.57 dlrs Oper net 44.4 mln vs 35.4 mln Sales 3.87 billion vs 3.43 billion Avg shrs 13.9 mln vs 13.8 mln NOTES: Operating net excludes losses of 12.1 mln dlrs, or 87 cts a share, vs 321,000 dlrs, or two cts a share, in quarter and 6.0 mln dlrs, or 43 cts a share, vs 5.1 mln dlrs, or 37 cts a share, from discontinued operations. This includes provision in latest guarter of 12.2 mln dlrs for closing of Almys Department Store Co. Operating net in latest quarter and year includes 750,000 dlrs charge for restructuring announced in early January Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12606" NEWID="423"> <DATE> 2-MAR-1987 09:49:36.74</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0553reute s f BC-JIM-WALTER-CORP-<JWC> 03-02 0025</UNKNOWN> <TEXT>&#2: <TITLE>JIM WALTER CORP &lt;JWC> REGULAR DIVIDEND</TITLE> <DATELINE> TAMPA, Fla., March 2 – </DATELINE><BODY>Qtly div 35 cts vs 35 cts in prior gtr Payable April one Record March 14 Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12607" NEWID="424"> <DATE> 2-MAR-1987 09:49:48.14</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES>

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five-year government bonds, the share price index, 90-day bank

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bills, 90-day prime commercial paper, the U.S. Dollar,
crossbred wool, and wheat.
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             ELK GROVE VILLAGE, ILL., Mar 2 - </DATELINE><BODY>AAR
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Corp said that the
U.S. Air force exercised an option valued at about eight mln
dlrs with its Brooks and Perkins Cadillac manufacturing
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launched a 200 mln
Swiss franc, 12-year bond with a 4-3/4 pct coupon priced at
100–1/4 pct, lead manager Union Bank of Switzerland said.
   The issue carries a call option from 1993 at 102 pct,
declining thereafter by 1/2 percentage point per year.
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Subscriptions close March 18 and payment date is April 2. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12611" NEWID="428"> <DATE> 2-MAR-1987 09:55:14.04</DATE> <TOPICS></TOPICS> <PLACES><D>tanzania</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>imf</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> T f0578reute d f BC-TANZANIA-SAYS-NO-NEED 03-02 0138</UNKNOWN> <TEXT>&#2; <TITLE>TANZANIA SAYS NO NEED FOR NEW ECONOMIC MEASURES</TITLE> <DATELINE> DAR ES SALAAM, March 2 – </DATELINE><BODY>Tanzania's ruling Chama cha Mapinduzi (CCM) party has endorsed the government's economic reform programme but said it did not think more changes, such as a further devaluation of the shilling, would be needed. Tanzania has devalued the shilling more than 65 pct in less than a year and has started to overhaul inefficient government firms in line with a package agreed with the IMF. The CCM's national executive committee said it was satisfied with government efforts to implement IMF conditions. "Measures taken so far are satisfactory and there is no need to take other ones -- the devaluation of the shilling included," it said. The committee's statement was in response to a government report on the IMF package submitted last Thursday. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12612" NEWID="429"> <DATE> 2-MAR-1987 09:57:01.54</DATE> <TOPICS></TOPICS> <PLACES><D>taiwan</D><D>usa</D><D>hong-kong</D><D>south-korea</D></ PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G f0581reute

d f BC-TAIWAN-TO-SEEK-HIGHER 03-02 0127</UNKNOWN> <TEXT>&#2: <TITLE>TAIWAN TO SEEK HIGHER TEXTILE EXPORTS TO U.S.</TITLE> <DATELINE> TAIPEI, March 2 – </DATELINE><BODY>A Taiwan mission will leave next week for Washington to renegotiate an agreement severely limiting the growth of the island's textile exports, a Board of Foreign Trade official said. Under the agreement signed last July, Taiwan's textile export growth was limited to 0.5 pct each year until 1988, based on the value of 1985 exports. The official said the pact was unfair because the United States had signed more favourable agreements with Hong Kong and South Korea. They were each given about one pct growth until 1991. He said Taiwan now found it difficult to compete with its two main rivals and the problem had been made worse because of the surging value of the Taiwan dollar. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12613" NEWID="430"> <DATE> 2-MAR-1987 10:01:38.70</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM &#22:&#22:&#1:f0591&#31:reute f f BC-\*\*\*\*\*U.S.-JAN-CONSTR 03-02 0013</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>U.S. JAN CONSTRUCTION SPENDING ROSE 1.0 PCT AFTER REVISED 0.9 PCT DEC DROP </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12614" NEWID="431"> <DATE> 2-MAR-1987 10:01:42.80</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES>

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Manufacturing output rose 3.3 pct in the fourth quarter and as hours gained 3.4 pct and compensation per hour 2.1 pct, the department said. Real compensation per hour in manufacturing fell 0.6 pct in the fourth quarter when inflation was taken into account. Business productivity, including farms, fell 2.8 pct in the fourth quarter after a 0.4 pct third-quarter decline but was 0.7 pct higher overall in 1986 than in 1985. Hourly compensation increased three pct overall in 1986 in the non-farm business sector, the smal.0 pct.e since 1919. In 1985, hourly compensation rose 4.0 pct. The implicit price deflator for non-farm business rose 2.2 pct in 1986 after a 3.3 pct rise a year earlier and was the smallest increase since 1965. Unit labor costs were up 2.3 pct in 1986 after rising 3.5 pct in 1985. Productivity in manufacturing rose 2.7 pct last year after a 1985 rise of 4.4 pct, the department said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12616" NEWID="433"> <DATE> 2-MAR-1987 10:02:31.29</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0596reute f f BC-FRENCH-13-WEEK-T-BILL 03-02 0012</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*<TITLE> FRENCH 13-WEEK T-BILL AVERAGE RATE FALLS TO 7.69 PCT FROM 7.82 PCT </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12617" NEWID="434"> <DATE> 2-MAR-1987 10:04:24.87</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES>

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<TEXT>&#2; <TITLE>WHITTAKER & lt; WKR> TO HAVE GAINS FROM SALES</TITLE> <DATELINE> LOS ANGELES, March 2 - </DATELINE><BODY>Whittaker Corp said it will have a gain on the sale of discontinued businesses after any operating losses from the businesses up until the dates of disposition, but it will defer reporting the gain until its restructuring program hsa been substantially completed. The company said in the first quarter ended January 31,m it completed the divestiture of its health maintenance organization operations to Travelers Corp <TIC> , sold its Whittar Steel Strip operations to <DofascoxInc> and sold its equity investment in Bertram-Trojan Inc to an affiliate of <Investcorp>. The company said it has entered into definitive agreements to sell Whittaker General Medical Corp, Bennes MArrel SA of France and Juster Steel Corp as well. The company said to date it has received proceeds of about 90 mln dlrs from divestitures and has used the funds to reduce debt incurred in the repurchase of its common shares. Whittaker today reported first quarter earnings from continuing operations fell to 1,522,000 dlrs from 3,501,000 dlrs a year before. The year-earlier figure excluded a 1,817,000 dlr loss from discontinued operations. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12619" NEWID="436"> <DATE> 2-MAR-1987 10:06:32.63</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0625reute u f BC-THE-JAPAN-FUND-<JPN> 03-02 0085</UNKNOWN> <TEXT>&#2: <TITLE>THE JAPAN FUND &lt; JPN> GETS BUYOUT OFFER</TITLE> NEW YORK, March 2 - </DATELINE><BODY>The Japan Fund Inc <DATELINE> said it has received an unsolicited offer from <Sterling Grace Capital Management LP>, acting together with certain other persons and entities, to purchase all the assets of the fund at five pct below its aggregate net asset value. The Japan Find said the deal is subject to obtaining satisfactory financing and a due diligence review.

It added that the proposal has been referred to its Board of Directors for consideration. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12620" NEWID="437"> <DATE> 2-MAR-1987 10:12:12.79</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0635reute r f BC-STANSBURY-MINING-<STB 03-02 0105</UNKNOWN> <TEXT>&#2; <TITLE>STANSBURY MINING &lt;STBY> GETS FUNDING FOR MINE</TITLE> ALPINE, Utah, March 2 – </DATELINE><BODY>Stansbury <DATELINE> Mining Corp said it has arranged the financing it needs to bring its vermiculite mine into operation later this year. The company said New York investment banking firm Matthews and Wright has arranged 7,300,000 dlrs in tax-free industrial revenue bonds and 4,700,000 dlrs in conventional bonds. It said it expects to produce saleable ore from the mine before year-end. The company said it has also signed an agreement for Wright Engineers Ltd of British Columbia to recoup the cost of its services to Stansbury by converting warrants. The company said Wright Engineers would convert the warrants to Stansbury common on a monthly basis at the monthly market value as the 1,700,000 dlrs of engineering work is completed. It said it does not expect more than 400,000 warrants to be converted over the next 12 months. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12621" NEWID="438"> <DATE> 2-MAR-1987 10:13:07.54</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>south-korea</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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   Net profit 6.91 billion won vs 6.10 billion
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   Note – company has set 1987 sales target of 5,200 billion.
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             ANKARA, March 2 - </DATELINE><BODY>Turkish retail prices
rose 2.7 pct in
February after 2.9 pct in January and 1.7 pct in February 1986,
the State Statistics Institute said.
    Prices in the year to February rose 31.6 pct, compared with
30.3 pct in the year to January and 38.8 pct in the 12 months
to February 1986.
   The index (base 1978/79), covering 14 towns and five
regions, was 1,886.8 in February, 1,837.2 in January and
1,434.0 in February 1986.
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Bally also acquired from Golden Nugget various parcels of real estate in Atlantic City, it noted. The transaction included 140 mln dlrs in cash and stock and the assumption of a 299 mln dlrs mortgage. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12631" NEWID="448"> <DATE> 2-MAR-1987 10:36:13.53</DATE> <TOPICS><D>gold</D><D>acg</D><D>platinum</D></TOPICS> <PLACES><D>canada</D><D>brazil</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0710reute r f BC-cons-tvx-to-buy 03-02 0090</UNKNOWN> <TEXT>&#2: <TITLE>CONSOLIDATED TVX TO BUY BRAZIL GOLD MINE STAKES</TITLE> TORONTO, March 2 - </DATELINE><BODY>&lt;Consolidated TVX <DATELINE> Mining Corp> said it agreed to issue 7.8 mln treasury shares to acquire interests in three gold mining companies in Brazil and an option to increase the company's interest in a platinum property. The company said the transactions will bring immediate production and earnings to Consolidated TVX, enhance its precious metal potential and is expected to improve cash flow and earnings on a per share basis. The company did not give specific figures. Consolidated TVX said it will acquire 29 pct of CMP, a public gold mining company in which TVX already holds a 15 pct interest, making TVX the largest single shareholder. The company also agreed to acquire a 19 pct stake in Novo Astro, a private company, and a 16 pct interest in Teles Pires Mining, increasing the TVX's ownership to 51 pct. In addition, Consolidated TVX said it will acquire the

right to add a 10 pct interest to a platinum property in which it already owns a 29.4 pct stake.

CMP earned 11 mln Canadian dlrs in 1986 and expects to produce 42,000 ounces of gold in 1987 at a cost of 160 U.S. dlrs an ounce, Consolidated TVX said.

Novo Astro operates Brazil's richest gold mine located in Amapa State, with an average grade of 0.8 ounces of gold a ton in a hardrock quartz vein, Consolidated TVX said. Mining of eluvial surface material produced 25,000 ounces in 1986 and is expected to produce 60,000 ounces in 1987.

It also said Teles Pires Mining controls rights to a 350

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kilometer section of the Teles Pires River, where one dredge is
expected to produce 10,000 ounces of gold in 1987.
 Reuter
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    </DATELINE><BODY>Oper shr 17 cts vs 19 cts
   Oper net 636,000 vs 358,000
   Revs 10.6 mln vs 7,024,000
   Avg shrs 3,808,000 vs 1,924,000
   Year
   Oper shr 73 cts vs 65 cts
   Oper net 2,467,000 vs 1,199,000
   Revs 31.5 mln vs 22.9 mln
   Avg shrs 3,372,000 vs 1,785,000
   NOTE: Net excludes investment gains 20,000 dlrs vs 86,000
dlrs in quarter and 586,000 dlrs vs 195,000 dlrs in year.
    1985 year net excludes 304,000 dlr tax credit.
    Share adjusted for one-for-two reverse split in November
1985.
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u f BC-CANADA-INDUSTRIAL-PRI 03-02 0085</UNKNOWN> <TEXT>&#2: <TITLE>CANADA INDUSTRIAL PRICES UP 0.2 PCT IN MONTH</TITLE> <DATELINE> OTTAWA, March 2 – </DATELINE><BODY>Canada's industrial product price index rose 0.2 pct in January after falling 0.2 pct in each of the two previous months, Statistics Canada said. The rise was led by price gains for papers, pharmaceuticals and petroleum and coal products. Price declines were recorded for meat products, lumber and motor vehicles. On a year over year basis, the federal agency said the index fell 0.9 pct in January, the largest yearly decline on record. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12634" NEWID="451"> <DATE> 2-MAR-1987 10:39:20.23</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:F f0731reute b f BC-/OLIVER'S-STORES-<OLV 03-02 0037</UNKNOWN> <TEXT>&#2: <TITLE>OLIVER'S STORES &lt;OLVR> FILES CHAPTER 11</TITLE> <DATELINE> RIDGEFIELD, N.J., March 2 - </DATELINE><BODY>Oliver's Stores Inc said it has decided to reorganize under Chapter 11 of the federal bankruptcy laws and will file a petition by the end of this week. The company said it has failed to reach agreement with primary lenders Manufacturers Hanover Corp <MHC> and Midlantic Corp <MIDL> on a debt restructuring. It said Manufacturers has declared the company in default and demanded repayment of about six mln dlrs in debt. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12635" NEWID="452"> <DATE> 2-MAR-1987 10:39:41.75</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE>

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f0761reute r f BC-JUDGE-RULES-IN-FAVOR 03-02 0099</UNKNOWN> <TEXT>&#2: <TITLE>JUDGE RULES IN FAVOR OF DOW CHEM &lt;DOW> UNIT</TITLE> FREEHOLD, N.J., March 2 - </DATELINE><BODY>Dow Chemical <DATELINE> Co said a judge on the New Jersey Superior Court for Monmouth County granted its Merrell Dow Pharmaceuticals Inc unit a motion for a directed verdict in its favor in a case alleging its morning sickness drug, Bendectin, caused a child's birth defects. Merrell Dow said after plaintiffs had completed their presentation of evidence, Judge Marshall Selikoff granted the company's motion and discharged the jury on grounds tha plaintiffs did not present evidence showing the drug caused the child' problems. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12641" NEWID="458"> <DATE> 2-MAR-1987 10:44:46.86</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>brazil</D><D>france</D><D>west-germany</ D><D>switzerland</D><D>italy</D><D>canada</D><D>japan</D></PLACES> <PEOPLE><D>lawson</D><D>volcker</D><D>james-baker</D></PEOPLE> <ORGS><D>imf</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0762reute u f BC-U.K.-SAYS-HAS-NO-ROLE 03-02 0118</UNKNOWN> <TEXT>&#2: <TITLE>U.K. SAYS HAS NO ROLE IN BRAZIL MORATORIUM TALKS</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>U.K. Chancellor of the Exchequer Nigel Lawson has told Brazil's Finance Minister Dilson Funaro that negotiations on Brazil's debt to commercial banks are a matter for the commercial banks themselves, a Treasury spokesman said. The spokesman said the Chancellor had emphasised in talks this morning with Funaro the need for the Brazilian authorities to be able to present a convincing economic program to the country's creditors. He added an accord with the International Monetary Fund (IMF) could be a very helpful support. Brazil on February 20 suspended interest payments on 68 billion dlrs of its debts to commercial banks. Lawson's attitude was interpreted by banking sources as a clear rebuff to Brazilian hopes of obtaining official cooperation in resolving its external debt crisis.

Funaro, accompanied by central bank president Francisco

Gros, is on the first leg of a tour of European capitals in an attempt to explain to governments Brazil's indefinite suspension of interest payments earlier this month.

Brazil has in the past rejected a substantial role for the IMF in managing its economy, arguing that an IMF austerity program by promoting exports and dampening domestic consumption would lead to recession and threaten democracy.

Funaro and Gros last week visited Washington as part of their trip to enlist support from governments for its attempts to change the means by which developing countries finance growth.

Funaro said on Saturday in Washington that Brazil would not have suspended payment on its debt if it had received more and faster financing from international agencies.

He said earlier today that Brazil was first approaching governments before talking to the commercial banks themselves about the interest payment moratorium "because the banks have some limits.... It's a political discussion from our point of view."

Funaro said on Friday that his talks with U.S. Officials had resulted in no new financial arrangement to help resolve Brazil's debt crisis, describing the meeting as an initial contact.

He had earlier met Federal Reserve Board Chairman Paul Volcker and U.S. Treasury Secretary James Baker.

The Treasury spokesman pointed out that today's talks had been at Funaro's request.

After travelling this week to France, Germany, Switzerland and Italy, Funaro hopes to visit Canada and Japan next week before starting negotiations with banks. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12642" NEWID="459"> <DATE> 2-MAR-1987 10:44:49.67</DATE> <TOPICS><D>crude</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>Y E f0763reute f f BC-\*\*\*\*\*SHELL-CANADA-CU 03-02 0015</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>SHELL CANADA CUTS CRUDE OIL PRICES BY UP TO 1.27 CANADIAN DLRS/BBL EFFECTIVE MARCH ONE </TITLE>Blah blah blah.

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<TITLE>BANK OF ENGLAND ANNOUNCES ONE BILLION STG TAP</TITLE>
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             LONDON, March 2 - </DATELINE><BODY>The Bank of Enlgand
said it was creating
and taking onto its own books a one stg tranche of the nine pct
Exchequer stock due 2002.
   The issue is part paid with 20 stg pct payable on issue and
the 76 stg pct balance due on April 27. First dealings will
take place this Wednesday, March 4.
   The initial reaction among dealers was to mark prices
around 1/8 point easier. The market had been untapped prior to
this announcement.
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    Pay April six
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Record March 20 Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12645" NEWID="462"> <DATE> 2-MAR-1987 10:47:27.01</DATE> <TOPICS></TOPICS> <PLACES><D>south-africa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V f0778reute u f BC-BLACK-SOUTH-AFRICAN-M 03-02 0061</UNKNOWN> <TEXT>&#2; <TITLE>BLACK SOUTH AFRICAN MINERS SEEK WAGE RISE</TITLE> <DATELINE> JOHANNESBURG, March 2 - </DATELINE><BODY>The National Union of Mineworkers, NUM, said it will demand a 55 pct annual wage increase in upcoming negotiations with South Africa's mining companies. The union, representing some 360,000 black workers at about 118 mines, last year sought a 45 pct boost in salaries and settled for 23.5 pct. NUM General Secretary Cyril Ramaphosa told a news conference the miners were "very angry at low wages...And are prepared to press their struggle for as long as it takes to get their demands met." Salaries for black miners currently range from a low of 195 rand or 94 dlrs a month to 800 rand, or 384 dlrs, with an average monthly wage of 345 rand or 165 dlrs, Ramaphosa said. He also said the union has asked the mining companies to begin new contract talks on April one instead of the usual May one starting time. The current one-year contract expires at the end of June. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12646" NEWID="463"> <DATE> 2-MAR-1987 10:48:41.45</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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<TITLE>FEDERAL INDUSTRIES PAPER ISSUE JUST IN CANADA</TITLE>
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             WINNIPEG, Manitoba, March 2 - </DATELINE><BODY>Federal
Industries Ltd's
earlier announced commercial paper issue of up to 440 mln dlrs,
will be made only in Canada, a company spokesman said.
    The issue currently underway is expected to be completed
within the next few weeks.
    The final amount of the issue depends on market conditions,
but will likely be close to 400 mln dlrs, the spokesman said.
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             TORONTO, March 2 -
    </DATELINE><BODY>Shr 35 cts vs 25 cts
    Net 1,590,000 vs 1,140,000
    Revs 32.2 mln vs 23.0 mln
    YEAR
    Shr 1.16 dlrs vs 68 cts
    Net 5,300,000 vs 3,100,000
    Revs 110.0 mln vs 85.4 mln
 Reuter
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102 with declining premiums thereafter.
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<TITLE>REGENCY CRUISES INC &lt;SHIP> ELECTS NEW CHAIRMAN</TITLE>
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             NEW YORK, March 2 - </DATELINE><BODY>Regency Cruises Inc
said its board
elected William Schanz as its chairman and chief executive
officer. He replaces Anastasios Kyriakides, who resigned in
December.
    Schantz has served as president, treasurer, and a director
since its inception in 1984.
   The company also elected three directors. They are Paul
Hermann, John Clive Bayley and Costas Galetakis. The company
said they replace Paul Wells and Douglas MacGarvey, who also
resigned in December. One new director's post has been added,
Regency said.
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<TEXT>&#2; <TITLE>&lt;GENZYME>, PFIZER &lt;PFE> UNIT IN JOINT VENTURE</TITLE> <DATELINE> BOSTON, March 2 - </DATELINE><BODY>Genzyme Corp said it and Howmedica, a Rutherford, N.J.-based company owned by Pfizer Inc, have agreed to an initial joint research and development program. The company said the venture will focus on using Genzyme's proprietary technologies to procued hyaluronic acid-based products for use in orthopedic surgery. Hyaluronic acid is a natural water retaining and lubricating component in the body's soft tissue, and a key part of certain body fluids. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12656" NEWID="473"> <DATE> 2-MAR-1987 10:59:16.80</DATE> <TOPICS><D>earn</D><D>acq</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0832reute r f BC-multi-step-to-sell 03-02 0108</UNKNOWN> <TEXT>&#2; <TITLE>MULTI-STEP TO SELL LADDER UNIT, CANCEL SHARES</TITLE> <DATELINE> TORONTO, March 2 - </DATELINE><BODY>&lt;Multi-Step Products Inc>, earlier reporting an initial six month loss, said it agreed to sell wholly owned Multi-Step Manufacturing Inc for 100,000 dlrs cash, subject to shareholder and regulatory approval. Multi-Step also said it will pay 900,000 dlrs to cancel 711,192 of its own shares, which will be acquired from Michael Penhale and his benficiaries. Penhale will control and manage Multi-Step Manufacturing, following the transactions. Multi-Step had a 739,146 dlr loss for the six months ended December 31. The company received its initial public listing in December. The company said its ladder-making unit has been losing 300,000 dlrs quarterly. The sale, expected to close in April, also calls for retirement of the unit's 400,000 dlr bank debt, Multi-Step said. The unit also has agreed to pay a debt of 400,000 dlrs to

Tarxien Company Ltd, which is 40 pct owned by Multi-Step. Multi-Step previously said it agreed to acquire the remaining 60 pct of Tarxien it does not already own.

Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12657" NEWID="474"> <DATE> 2-MAR-1987 10:59:28.36</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D><D>sweden</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0833reute r f BC-ESSELTE-BUSINESS-<ESB 03-02 0097</UNKNOWN> <TEXT>&#2; <TITLE>ESSELTE BUSINESS &lt;ESB> UNIT BUYS ANTONSON UNIT</TITLE> <DATELINE> GARDEN CITY, N.Y., March 2 - </DATELINE><BODY>Esselte Business Systems Inc's Esselte Meto division said it has acquired the Antonson America Co, a subsidiary of <Antonson Machines AB>, of Sweden. Esselte said the Antonson unit, based in LaPorte, Indiana, manufactures scales and label printers. The company said the purchase is part of a plan to increase the range of retail electronic scales being offered by Esselte in the U.S. It said the acquisition will enble Esselte to increase its distribution base in its effort to grow in the U.S. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12658" NEWID="475"> <DATE> 2-MAR-1987 11:03:46.46</DATE> <TOPICS><D>money-fx</D><D>interest</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM f0842reute b f BC-/-FED-EXPECTED-TO-ADD 03-02 0108</UNKNOWN> <TEXT>&#2; <TITLE>FED EXPECTED TO ADD TEMPORARY RESERVES</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>The Federal Reserve is expected to enter the U.S. Government securities market to add temporary reserves, economists said.

They expect it to supply the reserves indirectly by arranging a fairly large round, two billion dlrs or more, of customer repurchase agreements. The Fed may add the reserves directly instead via System repurchases. Federal funds, which averaged 6.02 pct on Friday, opened at 6-1/8 pct and traded between there and 6-1/16 pct. Funds are under upward pressure from settlement of recently sold two-year notes and from a Treasury tax and loan call on banks. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12659" NEWID="476"> <DATE> 2-MAR-1987 11:04:07.61</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>china</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0845reute u f BC-REUTER-DEALING-SERVIC 03-02 0074</UNKNOWN> <TEXT>&#2; <TITLE>REUTER DEALING SERVICE INTRODUCED IN CHINA</TITLE> LONDON, March 2 – </DATELINE><BODY>Reuters Holdings Plc <DATELINE> <RTRS.L> said it had its first subscriber installation in China of its foreign exchange dealing service. The subscriber is the banking department of the China International Trust and Investment Corp's (CITIC) head office in Beijing. The service is also due to be connected soon at the Bank of China's new headquarters in Beijing, Reuters said. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12660" NEWID="477"> <DATE> 2-MAR-1987 11:08:38.38</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0878reute

r f BC-CAMBRIDGE-MEDICAL-<CM 03-02 0075</UNKNOWN> <TEXT>&#2: <TITLE>CAMBRIDGE MEDICAL &lt;CMTC> IN DEAL ON AIDS TEST</TITLE> BILLERICA, Mass., March 2 - </DATELINE><BODY>Cambridge <DATELINE> Medical Technology corp said it has signed a letter of intent with Panbaxy Laboratories to jointly make a new AIDS test. The company said it will have the exclusive right to market the product worldwide. The new test will be used to detect specific viral antigens in serum and whole blood samples. It said it hopes to design a simplified test for home use. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12661" NEWID="478"> <DATE> 2-MAR-1987 11:09:06.82</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>canada</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0882reute r f BC-FOUR-SEASONS-BUYING-M 03-02 0100</UNKNOWN> <TEXT>&#2; <TITLE>FOUR SEASONS BUYING MARRIOTT &lt;MHS> HOTEL</TITLE> TORONTO, March 2 - </DATELINE><BODY>&lt;Four Seasons <DATELINE> Hotels Inc> and VMS Realty Partners said they agreed to acquire the Santa Barbara Biltmore Hotel in California from Marriott Corp, for undisclosed terms. Closing was expected by March 31, they added. The companies said they would jointly own the hotel and rename it the Four Seasons Biltmore at Santa Barbara. They said they would spend more than 13 mln U.S. dlrs "to enhance the Biltmore's position as one of the finest resort hotels in North America." Chicago-based VMS Realty is a real estate and development firm. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12662" NEWID="479"> <DATE> 2-MAR-1987 11:09:13.77</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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Airways Inc said it will serve 12 cities when it starts operating Continental Express under a joint marketing agreement with Texas Air Corp's <TEX> Continental Airlines on March 23. From its base at Dulles Airport in Washington, Presidential will serve Albany, N.Y., Birmingham and Huntsville in Alabama, Columbus, Ohio, Daytona Beach, Melbourne and Sarasota, all in Florida, Indianapolis, New York's Kennedy Airport, Philadelphia, Portland, Me., and Savannah, Ga. Under the agreement, Presidential will continue as a separate company but its mileage plan and other services will be combined with those of Continental Airlines. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12666" NEWID="483"> <DATE> 2-MAR-1987 11:10:41.60</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0894reute r f BC-S-K-I-LTD-<SKII>-2ND 03-02 0041</UNKNOWN> <TEXT>&#2; <TITLE>S-K-I LTD &lt;SKII> 2ND QTR JAN 25 NET</TITLE> <DATELINE> KILLINGTON, Vt., March 2 -</DATELINE><BODY>Shr 81 cts vs 57 cts Net 3.660.273 vs 2.437.914 Rev 28.5 mln vs 23.1 mln Six months Shr 29 cts vs 12 cts Net 1,325,755 vs 483,559 Rev 31.7 mln vs 26.4 mln Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12667" NEWID="484"> <DATE> 2-MAR-1987 11:10:45.64</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

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U.S. policy now is to raise the strategic reserve to 750 mln barrels, from its present 500 mln, to help protect the economy from an overseas embargo or a sharp price rise.

The Aspen Institute for Humanistic Studies, a private group, also called for new research for oil exploration and development techniques.

It predicted prices would remain at about 15–18 dlrs a barrel for several years and then rise to the mid 20s, with imports at about 30 pct of U.S. consumption.

It said instead that such moves as increasing oil reserves and more exploration and development research would help to guard against or mitigate the risks of increased imports. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12673" NEWID="490"> <DATE> 2-MAR-1987 11:20:13.54</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0938reute d f BC-K-TRON-INTERNATIONAL 03-02 0102</UNKNOWN> <TEXT>&#2; <TITLE>K-TRON INTERNATIONAL INC &lt;KTII> 4TH QTR NET</TITLE> <DATELINE> PITMAN, N.J., March 2 -</DATELINE><BODY>Oper shr profit 36 cts vs loss 1.48 dlrs Oper net profit 1,353,000 vs loss 5,551,000 Revs 11.3 mln vs 8,142,000 Year Oper shr profit 31 cts vs loss 1.58 dlrs Oper net profit 1,165,000 vs loss 5,919,000 Revs 38.0 mln vs 31.6 mln NOTE: Net includes pretax unusual gain 64,000 dlrs vs loss 4,744,000 dlrs in guarter and losses 3,0077,000 dlrs vs 4,744,000 dlrs in year. 1986 items include settlement of patent suit and provision for investment writeoff and 1985 item provision for loss on sale of scale business. 1986 net both periods excludes 400,000 dlr tax credit. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12674" NEWID="491"> <DATE> 2-MAR-1987 11:20:39.84</DATE>

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<TITLE>FORD &lt;F> INCREASES 2ND 0TR OUTPUT PLANS -REPORT</TITLE>
             DETROIT, March 2 - </DATELINE><BODY>Ford Motor Co has
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increased its U.S.
production schedule for the second guarter by 52,000 cars and
32,000 trucks from previous plans, the trade paper Ward's
Automotive Reports said.
    The paper, which tracks industry production, said Ford
plans to build 485,000 cars in the April-June period, compared
with 497,000 a year ago.
    Ford's new production schedule represents a 12 pct increase
from previous production plans for cars and 10 pct for trucks,
Ward's said.
 Reuter
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             WASHINGTON, March 2 - </DATELINE><BODY>The Federal
National Mortgage
Association said it arranged a swap of 250–350 mln dlrs in
stripped mortgage-backed securities with Shearson Lehman
Brothers Inc.
    The exact amount of the swap will be determined later, it
said. Fannie Mae said the swap includes 15-year mortgages for
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said. Fannie Mae said the swap includes 15-year mortgages for Fannie Mae stripped mortgage-back securities that bear a nine pct coupon.

The stripped securities consist of two classes. One receives all the principal payments from the underlying pool of mortgages and the other receives all the interest. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12676" NEWID="493"> <DATE> 2-MAR-1987 11:21:31.19</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0943reute r f BC-MCI-<MCIC>-GETS-PENNE 03-02 0104</UNKNOWN> <TEXT>&#2; <TITLE>MCI &lt;MCIC> GETS PENNEY &lt;JCP> CONTRACT</TITLE> <DATELINE> RYE BROOK, N.Y., MArch 2 - </DATELINE><BODY>MCI Communications Corp said it has received a contract to provide telecommunications services to J.C. Penney Co Inc to accomodate much of Penney's nationwide vboice and information transfer requirements, via a privatge satellite network. It said video teleconferencing will be provided at five locations, data will be transmitted among seven locations and voice service will be provided to 350 locations. The company said Penney's use of the services is expected top exceed four mln call minutes per month of voice traffic. Value was not disclosed. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12677" NEWID="494"> <DATE> 2-MAR-1987 11:21:58.83</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0946reute d f BC-PRESIDENTIAL-REALTY-C 03-02 0048</UNKNOWN> <TEXT>&#2;

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    Net 5,370,000 vs 4,901,000
    Rev 8.4 mln vs 7.8 mln
    NOTE: 1986 net gain from property investments 717,000 dlrs,
or 22 cts per share, vs 721,000 dlrs, or 22 cts per share.
 Reuter
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              DETROIT, March 2 - </DATELINE><BODY>Ford Motor Co has
increased its U.S.
production schedule for the second guarter by 52,000 cars and
32,000 trucks from previous plans, the trade paper Ward's
Automotive Reports said.
    The paper, which tracks industry production, said Ford
plans to build 485,000 cars in the April-June period, compared
with 497,000 a year ago.
    Ford's new production schedule represents a 12 pct increase
from previous production plans for cars and 10 pct for trucks,
Ward's said.
 Reuter
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<TITLE>REDSTONE DETAILS SWEETENED VIACOM &lt;VIA> OFFER</TITLE> <DATELINE> WASHINGTON, March 2 – </DATELINE><BODY>Investor Sumner Redstone, who leads

one of the two groups vying for control of Viacom International Inc, offered to sweeten his bid for the company by 1.50 dlrs a share cash and 1.50 dlrs in securities.

In a filing with the Securities and Exchange Commission, Redstone, who controls Dedham, Mass.,-based National Amusements Inc, a theater chain operator, offered to raise the cash portion of its Viacom offer to 42 dlrs a share from 40.50 dlrs.

Redstone also raised the face value of the preferred stock he is offering to 7.50 dlrs from six dlrs.

The Redstone offer, which is being made through Arsenal Holdings Inc, a National Amusements subsidiary set up for that purpose, which also give Viacom shareholders one-fifth of a share of Arsenal common stock after the takeover.

Viacom said earlier today it received revised takeover bids from Redstone and MCV Holdings Inc, a group led by Viacom management which is competing with Redstone for control of the company and already has a formal merger agreement with Viacom.

The company did not disclose the details of the revised offers, but said a special committee of its board would review them later today.

The Redstone group, which has a 19.5 pct stake in Viacom, and the management group, which has a 5.4 pct stake, have both agreed not to buy more shares of the company until a merger is completed, unless the purchases are part of a tender offer for at least half of the outstanding stock.

The two rivals also signed confidentiality agreements, which give them access to Viacom's financial records provided they keep the information secret.

In his SEC filing, Redstone, who estimated his cost of completing the takeover at 2.95 billion dlrs, said Bank of America is confident it can raise 2.275 billion dlrs.

Besides the financing it would raise through a bank syndicate, Bank of America has also agreed to provide a separate 25 mln dlr for the limited purpose of partial financing and has committed to provide another 592 mln dlrs, Redstone said.

Merrill Lynch, Pierce Fenner and Smith Inc has increased its underwriting commitment to 175 mln dlrs of subordinated financing debt for the Viacom takeover, from the 150 mln dlrs it agreed to underwrite earlier, Redstone said.

Redstone said his group would contribute more than 475 mln dlrs in equity toward the takeover.

The Redstone equity contribution to the takeover would consist of all of his group's 6,881,800 Viacom common shares

and at least 118 mln dlrs cash, he said. The new offer, the second sweetened deal Redstone has proposed in his month-long bidding war with management, also contains newly drawn up proposed merger documents, he said. Last week, the management group submitted what it called its last offer for the company, valued at 3.1 mln dlrs and consisting of 38.50 dlrs a share cash, preferred stock valued at eight dlrs a share and equity in the new company. Redstone's previous offer had been valued at 3.2 billion dlrs. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12680" NEWID="497"> <DATE> 2-MAR-1987 11:23:45.24</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>italy</D><D>spain</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0956reute d f BC-MONTEDISON-CONCLUDES 03-02 0093</UNKNOWN> <TEXT>&#2; <TITLE>MONTEDISON CONCLUDES TALKS WITH ANTIBIOTICOS</TITLE> MILAN, March 2 - </DATELINE><BODY>Montedison Spa <DATELINE> <MONI.MI> said it has concluded its negotiations with Spanish pharmaceuticals company &lt:Antibioticos SA>. A company spokesman told Reuters "We have concluded the talks and we are now awaiting authorization from Spanish authorities." He declined to comment further. Earlier today the Italian company postponed a scheduled press conference on its talks with Antibioticos. An Italian press report today said Montedison has agreed to acquire Antibioticos for 500 billion lire. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12681" NEWID="498"> <DATE> 2-MAR-1987 11:24:06.09</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

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The special daily rebate for maize was set in the context

of a Commission commitment to grant this season rebates for the export of 500,000 tonnes of French maize to non-EC countries, in compensation for concessions to the U.S. in the recent dispute over grain sales to Spain. If the latest French requests are accepted as expected, this will bring the total of French maize exported in this context to 25,500 tonnes. The Commission last Thursday granted weekly rebates for the sale of 15,000 tonnes of free market maize to non-EC countries. Requests for barley were for export to Switzerland, Austria and Lichtenstein, Ceuta and Melilla at an unchanged pre-fixed restitution of 125 Ecus a tonne, while requests for soft wheat flour were for export to various non-EC countries at an unchanged 178 Ecus a tonne. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12685" NEWID="502"> <DATE> 2-MAR-1987 11:28:26.03</DATE> <TOPICS><D>crude</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> Y f0976reute d f BC-STUDY-GROUP-URGES-INC 03-02 0099</UNKNOWN> <TEXT>&#2: <TITLE>STUDY GROUP URGES INCREASED U.S. OIL RESERVES</TITLE> WASHINGTON, March 2 - </DATELINE><BODY>A study group <DATELINE> said the United States should increase its strategic petroleum reserve to one mln barrels as one way to deal with the present and future impact of low oil prices on the domestic oil industry. U.S. policy now is to raise the strategic reserve to 750 mln barrels, from its present 500 mln, to help protect the economy from an overseas embargo or a sharp price rise. The Aspen Institute for Humanistic Studies, a private group, also called for new research for oil exploration and development techniques. It predicted prices would remain at about 15–18 dlrs a barrel for several years and then rise to the mid 20s, with imports at about 30 pct of U.S. consumption.

The study cited two basic policy paths for the nation: to protect the U.S. industry through an import fee or other such device or to accept the full economic benefits of cheap oil.

But the group did not strongly back either option, saying

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there were benefits and drawbacks to both.
    It said instead that such moves as increasing oil reserves
and more exploration and development research would help to
quard against or mitigate the risks of increased imports.
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<TITLE>NCR CORP &lt;NCR> UNIT SIGNS DISTRIBUTION PACT</TITLE>
             DAYTON, Ohio, March 2 - </DATELINE><BODY>NCR Corp's
<DATELINE>
Personal Computer
division said it signed an agreement to distrubute its personal
computer products to 544 <Computerland Corp> stores in the U.S.
    The company said the agreement covers its entire PC line,
which will be sold by Computerland franchises, Computerland
Stores Inc, and for major corporate bids, through the
Computerland National Accounts Program.
    Computerland said it is planning a direct mail campaign and
other publicity on its private satellite network to promote the
NCR line.
    The primary products to be sold by Computerland stores
include the PC8 AT-compatible unit, the PC6 dual-speed model
and the 2114/PC Retail Management System, according to NCR.
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Michael Seibel, Bank of America vice-president and regional manager, said the negotiations were proceeding well. He declined to give further details. Bank of America's West German branch lost some 32 mln marks in 1985. The result includes profit and loss transfers from Bankhaus Centrale Credit and the Visa organisation. The sale of the units is part of the bank's worldwide restructuring plan. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12689" NEWID="506"> <DATE> 2-MAR-1987 11:30:44.04</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0987reute r f BC-<FRANKLIN-GOLD-FUND> 03-02 0023</UNKNOWN> <TEXT>&#2; <TITLE>&lt;FRANKLIN GOLD FUND> CUTS DIVIDEND</TITLE> SAN MATEO, Calif., March 2 -<DATELINE> </DATELINE><BODY>Semi div 13 cts vs 18 cts prior Pay March 13 Record March Two Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12690" NEWID="507"> <DATE> 2-MAR-1987 11:32:35.88</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F Y f0000reute r f BC-COLUMBIA-GAS-<CG>-FOR 03-02 0110</UNKNOWN> <TEXT>&#2: <TITLE>COLUMBIA GAS &lt;CG> FORMS ERIE PIPELINE SUBIDIARY</TITLE> <DATELINE> WILMINGTON, Del., March 2 - </DATELINE><BODY>Columbia Gas System Inc said it has formed Columbia Erie Pipeline Corp as a subsidiary to

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participate with Coastal Corp's <CGP> ANR Pipeline Co in
construction and operation of the Erie Pipeline System.
   As previously announced, Columbia Gas and ANR Pipeline
signed a letter of intent to form a partnership to construct
and operate the Erie system, which will run from ANR's
facilities in Defiance County, Ohio, to Clinton, County, Pa.
    Columbia said specific terms of participation are to be
spelled out in a partnership agreement to be negotiated within
the next 60 days.
 Reuter
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discount of 300 dlrs that would be provided by GM's Buick motor division if they accept GMAC's offer to finance or lease a new Buick. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12699" NEWID="516"> <DATE> 2-MAR-1987 11:40:59.07</DATE> <TOPICS><D>grain</D><D>corn</D></TOPICS> <PLACES><D>usa</D><D>canada</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0045reute u f BC-CANADA-RULING-ON-U.S. 03-02 0147</UNKNOWN> <TEXT>&#2; <TITLE>CANADA RULING ON U.S. CORN INJURY DUE THIS WEEK</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>The Canadian government is expected to announce later this week its final ruling whether U.S. corn exports to Canada have injured Ontario corn growers, U.S. government and farm group representatives said. The deadline for a final determination is March 7. U.S. officials said they are encouraged by the outcome in a similar case covering European pasta imports. In that case, Canada decided pasta imports, which take about ten pct of the Canadian market, did not injure domestic producers. U.S. corn exports represent only about five pct of the Canadian market. Canada slapped a 1.05 dlrs per bushel duty on U.S. corn imports in November 1986, but reduced the duty to 85 cts last month because the Canadian government said U.S. subsidies to corn producers were less than Canada earlier estimated. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12700" NEWID="517"> <DATE> 2-MAR-1987 11:41:35.88</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F

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             NEW YORK, March 2 - </DATELINE><BODY>The Federal Reserve
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entered the U.S.
Government securities market to arrange 1.5 billion dlrs of
customer repurchase agreements, a Fed spokesman said.
   Dealers said Federal funds were trading at 6-3/16 pct when
the Fed began its temporary and indirect supply of reserves to
the banking system.
Reuter
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Terms of the contract were not disclosed.
 Reuter
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   Net 531,896 vs 727,781
   Revs 16.0 mln 16.8 mln
   Six mths
   Shr 30 cts vs 39 cts
   Net 1,532,431 vs 2,000,732
   Revs 32.7 mln vs 34.5 mln
 Reuter
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             EDEN PRAIRIE, MINN., March 2 -
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   Net 5,220,000 vs 3,143,000
   Revs 236.1 mln vs 256.2 mln
   Avg shrs 7.8 mln vs 13.7 mln
   Six Mths
   Shr 85 cts vs 59 cs
   Net 8,919,000 vs 8,158,000
   Revs 483.8 mln vs 515.5 mln
   Avg shrs 10.4 mln vs 13.7 mln
   NOTE: Fiscal 1987 second guarter and first half earnings
include a gain of 3.4 mln dlrs and exclude preferred dividend
requirements of five mln dlrs in the quarter and 5.6 mln dlrs
in the first half.
    Fiscal 1986 net reduced by currency losses equal to six cts
a share in the second quarter and equal to nine cts in the six
months.
 Reuter
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    Net 1,037,690 vs 1,270,460
    Sales 10.1 mln vs 9,215,836
    Six Mths
    Shr 25 cts vs 31 cts
    Net 2,319,376 vs 2,930,507
    Sales 21.2 mln vs 18.9 mln
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    Net loss 353,000 vs loss 541,000
    Revs 2,668,000 vs 2,525,000
    Avg shrs 2,452,3000 vs 2,552,300
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<TITLE>PREFERRED HEALTHCARE LTD &lt;PHCC> 4TH QTR NET</TITLE> <DATELINE> WILTON, Conn, March 2 -</DATELINE><BODY>Shr six cts vs four cts Net 383,189 vs 241,857 Revs 1,506,756 vs 793,459 12 mths Shr 24 cts vs 15 cts Net 1,520,797 vs 929,017 Revs 5,268,486 vs 2,617,995 Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12719" NEWID="536"> <DATE> 2-MAR-1987 12:03:42.65</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0136reute s f BC-TRANZONIC-COS-<TNZ>-S 03-02 0022</UNKNOWN> <TEXT>&#2; <TITLE>TRANZONIC COS &lt;TNZ> SETS QUARTERLY</TITLE> CLEVELAND, March 2 -<DATELINE> </DATELINE><BODY>Qtly div 11 cts vs 11 cts prior Pay April 17 Record March 20 Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12720" NEWID="537"> <DATE> 2-MAR-1987 12:03:50.97</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0137reute r f BC-NUEUTROGENA-<NGNA>-T0 03-02 0080</UNKNOWN> <TEXT>&#2; <TITLE>NUEUTROGENA &lt;NGNA> T0 BUY BACK STOCK</TITLE> LOS ANGELES, March 2 - </DATELINE><BODY>Neutrogena Corp <DATELINE>

said it may purchase up to 100,000 shares of its outstanding common stock from time to time in the open market to reduce dilution from the future issue of employee stock options. The company said it currently has 9.2 mln shares outstanding. It said the shares that may be purchased and those currently outstanding will be adjusted to reflect a three-for-two stock split effective March two. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12721" NEWID="538"> <DATE> 2-MAR-1987 12:03:58.46</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0138reute r f BC-CRONUS-INDUSTRIES-INC 03-02 0072</UNKNOWN> <TEXT>&#2: <TITLE>CRONUS INDUSTRIES INC &lt;CRNS> 4TH 0TR LOSS</TITLE> <DATELINE> DALLAS, March 2 -</DATELINE><BODY>Oper Shr loss 40 cts vs loss 10 cts Oper net loss 2,136,000 vs loss 467,000 Revs 21.9 mln vs 12.9 mln 12 mths Oper shr loss 63 cts vs loss 30 cts Oper net loss 3,499,000 vs loss 1,756,000 Revs 82.0 mln vs 54.5 mln NOTE: Excludes income from discontinued operations of 1,478,000 vs 952,000 for qtr, and 31.2 mln vs 6,500,000 for year. Excludes extraordinary charge of 2,503,000 for current gtr, and 4,744,000 for year. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12722" NEWID="539"> <DATE> 2-MAR-1987 12:04:04.87</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE>

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In addition to a recommendation on dual trading, Melamed said the special committee will also make suggestions about a possible automatic order entry and execution system for S and P 500 futures and futures-options and rule changes that would alleviate congested conditions in the trading pit.

Melamed said directors are likely to approve the recommendations of the special committee because "most actions of the board are in line with committee recommendations."

CME senior vice president Gerald Beyer said if the board accepts the member's petition this week, a rule change will be submitted to the Commodity Futures Trading Commission for approval.

If the board does nothing, or rejects the petition request, a rule change must then be submitted to the exchange membership for a vote within 15 days, Beyer said.

Melamed also added that if the petition must be ruled on before the recommendations from the special committee are made "it will confuse the issue."

Not all traders agree on the need to eliminiate or restrict dual trading.

Although Jonathan Wolff, senior vice president at Donaldson Lufkin and Jenrette, noted dual trading is evident on most exchanges.

"It's a question of the integrity of the person you do business with," Wolff said.

Futures traders who act as brokers, however, maintain that trading for their own accounts is necessary in order to make up for errors they inevitably make when filling customer orders in chaotic futures trading pits.

"To have an absolute ban on dual trading makes it difficult for a broker to function because of his errors," said John Michael, vice president at First Options of Chicago.

"What it comes down to is the ethics of the people involved," he said.

Furthermore, the competitive nature of futures brokerage makes front-running risky to a broker's livelihood, he said.

"If I ever discovered a broker doing it (front-running), or even suspected him of doing it, I would cut him off," Michael said.

An average broker in the Treasury bond futures pit, for instance, will fill orders for 5,000 to 10,000 contracts a day at 1.25 dlrs per contract, floor sources said. Even figuring what is considered a typical 25 pct loss for errors such brokerage can be lucrative.

Front-running by brokers not only runs the market risk of an adverse price move, but also the risk of losing the brokerage business, Michael said. Reuter </BODY></TEXT>

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   Operating revenues 4.42 billion vs 3.3 billion
   Operating profit 621.2 mln vs 203.4 mln
   Earnings per share 4.80 vs 3.95
   NOTE: Company statement said gold operations contributed 74
pct of consolidated earnings.
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             HOUSTON, March 2 - </DATELINE><BODY>Pogo Producing Co
said it has
consolidated its onshore and offshore Gulf Coast divisions into
a Southern Division responsible for its onshore and offshore
oil and gas exploration and development activities in the Gulf
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dlrs per mln Btu from 2.69 dlrs per mln Btu. The company said the lower rate results from a reduction in the average price the pipeline is paying for gas, adding this reflects contract reformation agreemats with producers. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12728" NEWID="545"> <DATE> 2-MAR-1987 12:18:36.20</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0228reute r f BC-AMI 03-02 0104</UNKNOWN> <TEXT>&#2: <TITLE>INVESTOR GROUP HAS TALKS WITH PESCH ON AMI &lt;AMI></TITLE> WASHINGTON, March 2 - </DATELINE><BODY>WEDGE Group Inc, <DATELINE> a Houston investment firm with a 5.5 pct stake in American Medical International Inc, said it has had talks with Pesch and Co, which is seeking control of the company. In a filing with the Securities and Exchange Commission, WEDGE, which is owned by Issam Fares, a Lebanese citizen living in Switzerland, also said it discussed the possibility of joining with others in its own bid to seek control of AMI. WEDGE stressed that it has no current plans to seek control of AMI, but refused to rule out a takeover try in the future. WEDGE said it has had discussions with AMI management, Pesch, the closely held health care and investment concern controlled by Chicago physician LeRoy Pesch, and other AMI shareholders. It did not specify in its SEC filing which issues -selling its AMI stake or joining with others in a takeover try -- were discussed with which group. But it said the talks did not produce any agreements or understandings. WEDGE said it believes that "some form of restructuring of AMI and its business would be highly desirable and appropriate at this time." WEDGE, which holds 4.8 mln shares of AMI common stock, said it plans to hold further talks with company management, Pesch and other shareholders. Pesch last week sweetened his bid for the company to 22 dlrs a share in cash and securties, or 1.91 billion dlrs based on AMI's total outstanding, from an all-cash 20 dlr a share

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bid, which the company rejected.
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             NEW YORK, March 2 - </DATELINE><BODY>Banner Industries
Inc said 19.8 mln of
the outstanding 20 mln shares in Rexnord Inc were tendered
pursuant to its 26.25 dlr a share offer that closed at midnight
EST Feb 27.
   Together with the five mln Rexnard shares it already owns,
the company said it now holds a 97 pct stake in the company.
    It said the completion of the deal is subject to approval
by Rexnard holders and to other closing conditions. It expects
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the deal to close in about 60 days.
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             NEW YORK, March 2 - </DATELINE><BODY>Mobil Corp's Mobil
Chemical Co's
subsidiary, the world's largest producer of disposable plastic
products, said it will enter the food packaging market.
   Mobil said it will begin making clear container food
packaging for supermarkets and institutions in March and will
sharply raise production in the fall to an annual rate of more
than 20 mln pounds of finished products.
    It said industry demand for the products is projected to
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rise 15 pct annually over the next five years, and it is prepared to boost production substantially with future plant additions. Mobil's Chemical's Plastic Packaging Division, which will make and sell the new product line, operates nine plants in the U.S. and one in Canada. It also said the clear containers, seen in packaging for cookies, candy and bakery trays, grocery sald bar items, and other items, will be made from oriented polystyrene at the company's Canandiagua, N.Y., plant. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12733" NEWID="550"> <DATE> 2-MAR-1987 12:27:27.54</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>west-germany</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0268reute u f BC-CORRECTED---BANKAMERI 03-02 0130</UNKNOWN> <TEXT>&#2: <TITLE>CORRECTED - BANKAMERICA NEGOTIATING UNITS SALE</TITLE> FRANKFURT, March 2 - </DATELINE><BODY>Bank of America NT <DATELINE> and SA's <BAC.N> West German branch said it is negotiating the sale of Bankhaus Centrale Credit AG, a small local West German bank it acquired in 1965, and of its West German Visa credit card operation. Michael Seibel, Bank of America vice-president and regional manager, said the negotiations were proceeding well. He declined to give further details. Bank of America's West German branch lost some 32 mln marks in 1985. The result includes profit and loss transfers from Bankhaus Centrale Credit and the Visa organisation. The sale of the units is part of the bank's worldwide restructuring plan. -- corrects year of loss in third paragraph in item which originally ran February 27. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12734" NEWID="551"> <DATE> 2-MAR-1987 12:28:20.58</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES>

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dlrs a year before.
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             DALLAS, March 2 – </DATELINE><BODY>Cronus Industries Inc
said it agreed to
sell its heat transfer equipment business, Southwestern
Engineering Co, for a slight premium over book value, plus a
release of Cronus from liability on approximately three mln
dlrs of subsidiary indebtedness.
    The company said the sale to a subsidiary of Senior
Engineering Group PLC, a British company, will take place this
month.
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design and manufacture intelligent controllers for resale by
TEC worldwide.
    The company said the controller will allow TEC's new FT-70
point-of-sale terminal system to communicate with IBM PC/AT
personal computers and compatibles.
    The controller will be ready for shipment by October, the
company said.
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             MILWAUKEE, Wis., March 2-
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    Oper net 1,048,000 vs 1,870,000
    Revs 72.2 mln vs 73.5 mln
    Avg shrs 5,910,000 vs 3,680,000
    Year
    Oper shr 82 cts vs 72 cts
    Oper net 4,307,000 vs 2,637,000
    Revs 295.3 mln vs 287.5 mln
    Avg shrs 5,235,000 vs 3,680,000
    NOTE: Results exclude one-time gains of 223,000 or four cts
and 564,000 or 11 cts for 1986 gtr and year vs gains of
6,359,000 or 1.73 dlrs and 7,318,000 or 1.99 dlrs for prior
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<TITLE>ICO QUOTA TALKS CONTINUE, OUTCOME HARD TO GAUGE</TITLE>
              LONDON, March 2 - </DATELINE><BODY>Talks at the extended
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special meeting of
the International Coffee Organization (ICO) on the
reintroduction of export quotas continued, but chances of
success were still almost impossible to gauge, delegates said.
    Producer delegates were meeting to examine a Colombian
proposal to resume historical quotas from April 1 to September,
with a promise to define specific new criteria by which a new
quota system would be calculated in September for the new crop
year, they said.
    Opinions among delegates over the potential for reaching a
quota agreement varied widely.
    Some consumers said the mood of the meeting seemed slightly
more optimistic. But Brazil's unwillingness to concede any of
its traditional 30.55 pct of its export market share looks
likely to preclude any accord, other delegates said.
    No fresh proposals other than the Colombian initiative had
been tabled formally today, delegates said.
    A full council meeting was set for 1900 hours for a
progress report, delegates said.
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<TITLE>SEC STAFF ADVISES FRAUD CHARGES AGAINST WPPSS</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>The staff of the federal Securities

and Exchange Commission (SEC) plans to recommend that the Washington Public Power Supply System (WPPSS) be charged with securities fraud in connection with its July 1983 default on 2.25 billion dlrs of bonds, a WPPSS official told Reuters.

WPPSS attorney Ron English said the system was advised by SEC staff attorneys that the five SEC commissioners would be asked to charge WPPSS in connection with its official statements about its plans to build its No. 3 and No. 4 nuclear power plants in the Pacific Northwest at the time it was selling the bonds.

English, in a telephone interview, said the SEC staff planned to allege that WPPSS had overstated the demand for power in the region and had understated the cost of the plants, which were to built with the bonds' proceeds.

English denied the allegations. He said WPPSS had made no public forecasts of power demand in connection with the bond sale and had never understated the cost of the plants.

"We at all times told the public everything we knew about the costs," he said.

English said WPPSS had no indication when the SEC might meet on the staff's recommendations.

The SEC, as a matter of policy, never comments on its enforcement activities.

The SEC's WPPSS investigation began in late 1983 and the agency's slow pace on the probe has been publicly criticized on several occasions since then by Rep. John Dingell, the Michigan Democrat who chairs the House panel responsible for the SEC's budget and operations.

Of the five nuclear plants originally envisioned by WPPSS, one has been completed, two remain under construction, and two others—those for which the defaulted bonds were sold— have been terminated.

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f0333reute 03-02 0111</UNKNOWN> r f BC-PACIFIC-WESTERN-FUSES <TEXT>&#2: <TITLE>PACIFIC WESTERN FUSES MANAGEMENT WITH CP AIR</TITLE> CALGARY, Alberta, March 2 - </DATELINE><BODY>&lt;Pacific <DATELINE> Western Airlines Corp> said it integrated the senior management of Pacific Western and recently acquired Canadian Pacific Air Lines Ltd in preparation for the companies' merger this summer. Pacific Western said it appointed president and chief executive Rhys Eaton as chairman and chief executive in the new management structure, and Murray Sigler as president. Sigler was previously president of Pacific Western's airline unit, Pacific Western Airlines Ltd. Pacific Western acquired Canadian Pacific Air Lines for 300 mln dlrs last December from Canadian Pacific Ltd <CP>. Canadian Pacific Air Lines said president and chief executive Donald Carty and four senior vice-presidents resigned last week. Carty said in a company memorandum that he accepted another senior post in commercial aviation and that some of the vice-presidents were taking early retirment and others were resigning for personal reasons. Pacific Western said the new management structure "will facilitate our objective of proceeding quickly to successfully position ourselves in the marketplace as a single airline network beginning this summer." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12748" NEWID="565"> <DATE> 2-MAR-1987 12:39:56.89</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0334reute r f BC-AMGEN-<AMGN>-TO-FORM 03-02 0080</UNKNOWN> <TEXT>&#2: <TITLE>AMGEN &lt:AMGN> TO FORM PARTNERSHIP</TITLE> <DATELINE> THOUSAND OAKS, Calif., March 2 - </DATELINE><BODY>Amgen Inc said it signed a letter of intent for an estimated 75 mln dlr research and development limited partnership to fund the clinical investigation of certain pharmaceutical products currently under development.

Neither terms of the arrangement nor the products covered by the partnership were disclosed, but Amgen said the limited partnership units will include warrants to purchase Amgen common stock. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12749" NEWID="566"> <DATE> 2-MAR-1987 12:40:09.75</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0336reute h f BC-BENETTON-IN-FINANCIAL 03-02 0101</UNKNOWN> <TEXT>&#2: <TITLE>BENETTON IN FINANCIAL SERVICES JOINT VENTURE</TITLE> TREVISO, Italy, March 2 - </DATELINE><BODY>Benetton <DATELINE> Group Spa [BTOM.MI] said it reached agreement with textiles concern [GFT-Gruppo Finanziario Tessile Spa] for a joint venture in the financial services sector. A Benetton spokeswoman said details of the accord would be outlined at a news conference on Thursday in Milan. The Italian clothing group has targeted financial services as a sector in which to expand its activities. In January, Benetton acquired a large minority stake in the Italian unit of the U.K. Financial services group Prudential Corp PLC [PRUL.L]. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12750" NEWID="567"> <DATE> 2-MAR-1987 12:40:44.04</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0338reute u f BC-AIBD,-CEDEL,-EUROCLEA 03-02 0112</UNKNOWN>

<TEXT>&#2; <TITLE>AIBD, CEDEL, EUROCLEAR JOIN IN TRADE MATCH SYSTEM</TITLE> LONDON, March 2 - </DATELINE><BODY>The Association of <DATELINE> International Bond Dealers, AIBD, said it will cooperate with major clearing agencies Cedel and Euroclear on a eurobond trade confirmation and matching system to come into force by September this year. The system, designed to give market participants a fast and reliable way of checking whether transactions are matched, will initially cover reporting of confirmed and mismatched trades. It will include recording additional trade data, checking, comparison and matching any new elements but will only apply initially to delivery against payment transactions, AIBD said. The AIBD said in a statement it would be responsible for developing suitable rules to back up the two clearing systems when they introduce their new matching matching facilities and confirmation systems by September this year. Euroclear and Cedel intend to bring a "trade date-plus-one" matching capacity, reporting on a given day on trades entered by 1000 London time, designed to work with a planned AIBD rule requiring the entry of previous day's trades by that time. The confirmation system covering critical trade data is designed to aid the trader and the settlements department and also reduce trading risks in volatile markets, AIBD said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12751" NEWID="568"> <DATE> 2-MAR-1987 12:42:29.11</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A RM f0344reute u f BC-ZAPATA-<ZOS>-WON'T-PA 03-02 0044</UNKNOWN> <TEXT>&#2: <TITLE>ZAPATA &lt;ZOS> WON'T PAY INTEREST ON DEBENTURES</TITLE> <DATELINE> HOUSTON, March 2 - </DATELINE><BODY>Zapata Corp said it does not intend to

pay the interest due March 15 on its 10-1/4 pct subordinated debentures due 1997 or the interest due May One on its 10-7/8 pct subordinated debentures due 2001.

Zapata said the results of continuing discussions with its bank lenders and the company's future financial position will determine Zapata's ability to meet its obligations to holders

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of the subordinated debentures.
   The company said deferrals of payment obligations and
covenant waivers provided by all of its bank lenders, which
were scheduled to expire February 28, have been extended
through April 30.
    Zapata stopped paying interest on the debentures in April
1986.
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<TITLE>HARNISCHFEGER INDUSTRIES INC &lt;HPH> 1ST QTR NET</TITLE>
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             MILWAUKEE, WIS., March 2 -
   </DATELINE><BODY>Shr 24 cts vs 1.20 dlrs
   Net 5.8 mln vs 20.2 mln
   Revs 193.5 mln vs 107.0 mln
   Avg shrs 16.4 mln vs 12.3 mln
   NOTE: 1987 net includes tax credits equal to 18 cts.
   1986 net includes tax credits of 17 cts and a gain of 1.16
dlrs from a change in accounting for pensions.
   Periods end January 31, 1987 and 1986, respectively.
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<TEXT>&#2; <TITLE>IRISH OIL CONCERN HAS 8.5 PCT OF CYNERGY &lt;CRG></TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>Bryson Oil and Gas Plc, a Belfast, Northern Ireland, oil company, said it has acquired an 8.5 pct stake in Cynergy Corp and took steps to help it consider the possibility of seeking control or influencing the company. In a filing with the Securities and Exchange Commission in which it disclosed its stake, Bryson said it also asked Cynergy for a list shareholder list in case it decided to communicate with the holders. Shareholder information would be vital to anyone planning a tender offer and is commonly requested by individuals or groups mulling takeover attempts. Bryson told the SEC it may review the feasibility of trying to influence the management policies of Cynergy, or of trying to gain control of the company through representation on its board of directors. A shareholder list would also be necessary for a group trying to mount a campaign for the election of directors. Bryson, which said it has retained D.F. King and Co Inc to work on its Cynergy dealings, said it bought 841,887 Cynergy common shares for 5.4 mln dlrs to gain an "equity position" in the company. Last week, Texas developer James Sowell told the SEC he sold his entire 823,387-share stake in the company. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12754" NEWID="571"> <DATE> 2-MAR-1987 12:48:50.97</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0364reute b f BC-\*\*\*\*\*ALCAN-ALUMINIUM 03-02 0009</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*<TITLE>ALCAN ALUMINIUM LTD SETS THREE FOR TWO STOCK SPLIT </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12755" NEWID="572">

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insurance on deceased director. 1985 quarter net includes 150,000 dlr tax credit. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12757" NEWID="574"> <DATE> 2-MAR-1987 12:51:30.71</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0368reute d f BC-FRANKLIN-RESOURCES-<B 03-02 0105</UNKNOWN> <TEXT>&#2; <TITLE>FRANKLIN RESOURCES & lt; BEN> FORMS THREE FUNDS</TITLE> SAN MATEO, Calif., March 2 - </DATELINE><BODY>Franklin <DATELINE> Resources Inc said it formed three mutual funds that free Pennsylvania residents of taxes levied by the state's counties on stocks, bonds and mutual fund shares. The funds include the Franklin Pennsylvania Investors U.S. Government Securities Fund, which invests in Ginnie Mae securities, and the Franklin Pennsylvania Investors High Income Fund, investing in high-yield corporate bonds. Both funds pay monthly dividends. The Franklin Pennsylvania Investors Equity Fund invests in stocks of U.S. companies and pays semi-annual dividends. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12758" NEWID="575"> <DATE> 2-MAR-1987 12:51:34.27</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0369reute u f BC-CINCINNATI-BELL-INC-< 03-02 0023</UNKNOWN> <TEXT>&#2;

<TITLE>CINCINNATI BELL INC &lt;CSN> RAISES QUARTERLY</TITLE> <DATELINE> CINCINNATI, March 2 – </DATELINE><BODY>Qtly div 48 cts vs 44 cts prior Pay May One Record April One Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12759" NEWID="576"> <DATE> 2-MAR-1987 12:52:26.32</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0371reute u f BC-CINCINNATI-BELL-<CSN> 03-02 0057</UNKNOWN> <TEXT>&#2; <TITLE>CINCINNATI BELL &lt;CSN> SETS STOCK SPLIT</TITLE> CINCINNATI, March 2 - </DATELINE><BODY>Cincinnati Bell <DATELINE> Inc said its board declared a two-for-one stock split, subject to two thirds approval at the annual meeting on April 20 of an increase in authorized common shares to 120 mln from 60 mln. It said the split would be payable May 20 to holders of record May Five. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12760" NEWID="577"> <DATE> 2-MAR-1987 12:52:57.90</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:F f0375reute r f BC-BRT-REALTY-TRUST-<BRT 03-02 0096</UNKNOWN> <TEXT>&#2; <TITLE>BRT REALTY TRUST &lt;BRT> RAISES QUARTERLY PAYOUT</TITLE> GREAT NECK, N.Y., March 2 - </DATELINE><BODY>BRT Realty <DATELINE> Trust said it raised

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its quarterly dividend to 50 cts a share from the 42 cts paid
in the previous guarter.
    It said the dividend is payable March 31 to shareholders of
record March 17.
   BRT also said it filed a registration statement with the
Securities and Exchange Commission for the public offering of
1.2 mln shares of common stock.
    BRT, which has about 3.3 mln common shares currently
outstanding, said Merrill Lynch Capital Markets will be the
sole manager of the offering.
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             KING OF PRUSSIA, Pa., March 2 - </
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DATELINE><BODY>Universal Health Realty
Income Trust, which recently went public, said its board has
declared an initial quarterly dividednd of 33 cts per share,
pavable MArch 31 to holders of record March 16.
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             DENVER, March 2 -
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   Net 132,151 vs 261,560
   Revs 622,909 vs 968,4287
   1st half
   Shr nine cts vs 24 cts
   Net 204,765 vsd 539,769
   Revs 1,181,424 vs 1,867,892
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             NEW YORK, March 2 -
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   Net 1,520,797 vs 929,017
   Revs 5,268,486 vs 2,617,995
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             MIDLAND, Texas, March 2 -
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It will include recording additional trade data, checking, comparison and matching any new elements but will only apply initially to delivery against payment transactions, AIBD said.

The AIBD said in a statement it would be responsible for developing suitable rules to back up the two clearing systems when they introduce their new matching matching facilities and confirmation systems by September this year.

Euroclear and Cedel intend to bring a "trade date-plus-one" matching capacity, reporting on a given day on trades entered by 1000 London time, designed to work with a planned AIBD rule requiring the entry of previous day's trades by that time.

The confirmation system covering critical trade data is

designed to aid the trader and the settlements department and also reduce trading risks in volatile markets, AIBD said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12766" NEWID="583"> <DATE> 2-MAR-1987 12:54:17.76</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0385reute h f BC-WESTERN-DIGITAL-<WDC> 03-02 0101</UNKNOWN> <TEXT>&#2; <TITLE>WESTERN DIGITAL &lt;WDC> ADDS E-MAIL PACKAGE</TITLE> IRVINE, Calif., March 2 - </DATELINE><BODY>Western <DATELINE> Digital Corp said it signed a licensing agreement under which it will sell an electronic mail software package from <Consumers Software>, Gilroy, Calif. Western Digital said the software package, named Network Courier, allows computer users operating on a local area network to exchange messages and files without having to exit their current applications. Western Digital said the agreement marks its intention to widen the market for local area network products by selling specific applications rather than components. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12767" NEWID="584"> <DATE> 2-MAR-1987 12:54:45.73</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0387reute d f BC-MIDWAY-<MDWY>-TO-EXPA 03-02 0059</UNKNOWN> <TEXT>&#2; <TITLE>MIDWAY &lt;MDWY> TO EXPAND SERVICE</TITLE>

CHICAGO, March 2 - </DATELINE><BODY>Midway Airlines Inc <DATELINE> said will begin to serve several new cities in the United States this year, starting April five with new flights to Atlanta from Chicago. The carrier will fly three daily Atlanta flights out of Chicago's Midway Airport using two new airplanes and aircraft acquired from KLM. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12768" NEWID="585"> <DATE> 2-MAR-1987 12:55:35.01</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0390reute r f BC-FOOTHILL-<GFI>-ARRANG 03-02 0080</UNKNOWN> <TEXT>&#2; <TITLE>FOOTHILL &lt;GFI> ARRANGES DEBT PLACEMENT</TITLE> <DATELINE> LOS ANGELES, March 2 - </DATELINE><BODY>Foothill Group Inc said its Foothill Capital Corp unit arranged the private placement of 23 mln dlrs in senior debt and 27 mln in senior subordinated debt. The senior and senior subordinated debt was purchased by institutional lenders and will bear interest at 9.4 pct and 10.15 pct, respectively, Foothill said. It said completion of the transaction will increase the company's capital funds to 138 mln dlrs. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12769" NEWID="586"> <DATE> 2-MAR-1987 12:56:32.74</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0392reute d f BC-KEVEX-CORP-<KEVX>-2ND 03-02 0042</UNKNOWN>

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    Net 399,000 vs 44,000
    Sales 9,603,000 vs 7,107,000
    Six Mths
    Shr 10 cts vs one ct
    Net 503,000 vs 69,000
    Sales 17.3 mln vs 13.8 mln
 Reuter
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             UPPER SADDLE RIVER, N.J., March 2 - </
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Pope Jr has been elected president of the telegraph company and
executive vice president of the corporation.
    Western Union said Pope, formerly the executive vice
president of the company, succeeds Robert Leventhal.
    The company said Leventhal will remain chairman and chief
executive officer of the corporation and company, the prinipal
subsidiary of Western Union Corp.
 Reuter
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             WAYZATA, Minn., March 2 -
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   Net 388,000 vs 328,000
   Sales 7.1 mln vs 4.1 mln
   Avg shrs 4,066,309 vs 3,688,890
   Year
   Shr 37 cts vs 30 cts
   Net 1,415,000 vs 955,000
   Sales 27 mln vs 13.1 mln
   Avg shrs 3,849,659 vs 3,133,446
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             APPLETON, Wis., March 2 -
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   Net 2,362,000 vs 384,000
   Revs 29.5 mln vs 31.2 mln
   Year
   Shr 66 cts vs 18 cts
   Net 4,869,000 vs 1,336,000
   Revs 119.2 mln vs 120.2 mln
   NOTE: Net includes tax credits of 963,000 dlrs vs 720,000
dlrs in quarter and 613,000 dlrs vs 1,460,000 dlrs in year.
   Year net includes gains on sale of assets of 35 cts shr vs
14 cts shr.
 Reuter
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<TITLE>OPEC PRESIDENT SAYS OIL MARKET BEING MANIPULATED</TITLE>
             KINGSTON, March 2 - </DATELINE><BODY>OPEC president
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Rilwanu Lukman accused
"oil market manipulators" of drawing down their own stocks and
spreading rumours to give the impression OPEC was breaking its
15.8 mln barrels per day output ceiling, set last December.
   Lukman told reporters the aim was to pull prices below the
18 dlrs per barrel reference level set by OPEC.
   "People are playing a waiting game to test the will of OPEC
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by drawing down more on their stock than normal, and this is
having the effect of giving an apparent excess supply on the
market which we know is not real," Lukman said.
    Lukman, Nigeria's oil minister, said that despite probable
"minor deviations" by one or two member countries, "basically OPEC
is producing around what it said it would produce."
    After OPEC's price and production accord last December, the
market firmed steadily but spot prices fell in the last week to
around 16 dlrs. Industry reports estimated the organization was
producing up to one mln bpd above its ceiling during February.
    But Lukman was confident OPEC would maintain its
discipline, in view of past experience. "We have the experience
of what happened in 1986 behind us, when violations of
agreements led to the collapse of the market," he said.
    Lukman was in Kingston as a guest of the state-owned
Petroleum Corp of Jamaica.
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<TITLE>ARBOR DRUGS INC &lt;ARBR> 2ND QTR JAN 31 NET</TITLE>
             TROY, Mich., March 2 -
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    Net 1,914,388 vs 1,906,095
    Sales 58.7 mln vs 40.6 mln
    Six mths
    Shr 47 cts vs 53 cts
    Net 2,961,718 vs 2,817,439
    Sales 107.6 mln vs 74.9 mln
    Avg shrs 6,342,353 vs 5,342,353
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<TITLE>EPITOPE &lt;EPTO> SETS THREE FOR ONE STOCK SPLIT</TITLE>
             BEAVERTON, Ore., March 2 - </DATELINE><BODY>Epitope Inc
<DATELINE>
said its board of
directors has authorized a three-for-one common stock split for
which shareholder approval is expected in the next two weeks.
    The company announced a two-for-one split last week, but
said the board reconvened and agreed to change it to a
three-for-one split.
    Epitope is involved in the production of monoclonal
antibodies for diagnostic and therapeutic use in AIDS and other
immunological diseases.
 Reuter
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Markets. Quaker Oats Co <OAT> - Shelf offering of up to 250 mln dlrs of debt securities on terms to be set at the time of the sale through Goldman, Sachs and Co and Salomon Brothers Inc. Paine Webber Group Inc <PWJ> - Offering of 3.6 mln shares of convertible exchangeable preferred stock through and underwriting group led by its PaineWebbber Inc subsdiary. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12786" NEWID="603"> <DATE> 2-MAR-1987 13:14:23.92</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0467reute d f BC-INTERNATIONAL-HYDRON 03-02 0091</UNKNOWN> <TEXT>&#2; <TITLE>INTERNATIONAL HYDRON CORP &lt;HYD> 4TH QTR NET</TITLE> <DATELINE> WOODBURY, N.Y., March 2 -</DATELINE><BODY>Oper shr profit six cts vs loss 20 cts Oper net profit 634,000 vs loss 2,312,000 Sales 16.8 mln vs 13.9 mln Year Oper shr profit 30 cts vs profit three cts Oper net profit 3,342,000 vs profit 318,000 Sales 67.5 mln vs 52.6 mln NOTE: Operating net excludes loss of 41,000 dlrs vs profit 7,000 dlrs in quarter and profit 247,000 dlrs, or two cts a share, vs profit 88,000 dlrs, or one cent a share, in year from net operating loss carryforwards Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12787" NEWID="604"> <DATE> 2-MAR-1987 13:14:52.64</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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             LOMBARD, Ill., March 2 -
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   Net 481,189 vs 697,381
   Revs 6.1 mln vs 6.4 mln
   Year
   Shr 1.04 dlrs vs 1.35 dlrs
   Net 1,846,670 vs 2,391,638
   Revs 25.6 mln vs 28.6 mln
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REVENUES.
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             FORT LAUDERDALE, Fla., March 2 -
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    Net loss 1,429,226 vs loss 153,680
    Revs 202,628 vs 282
    Avg shrs 2,883,812 vs 9,500
    Note: 1986 net includes loss from discontinued operations
of 114,887 or four cts a share.
 Reuter
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    Net 53.5 mln vs 180.9 mln
    Revs 915.5 mln vs 836.0 mln
    Note: 1986 net includes 125 mln dlr or 1.90 dlr shr
writedown of investment in <Canada Northwest Energy Ltd> vs
yr-ago extraordinary loss of 17 cts shr (net fig not given).
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Nine mths
    Shr 2.10 dlrs vs 1.73 dlrs
   Net 8,972,000 vs 7,337,000
    Revs 169.9 mln vs 161.7 mln
   Note: Net includes gain from sale of land of 1,105,000 dlrs
or 26 cts a share for the nine mths.
 Reuter
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             TROY, Mich., March 2 -
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    Net 1,914,388 vs 1,906,095
    Sales 58.8 mln vs 40.7 mln
    1st half
    Shr 47 cts vs 53 cts
    Net 2,961,718 vs 2,817,439
    Sales 107.7 mln vs 74.9 mln
    Avg shrs 6,342,353 vs 5,342,353
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<REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12811" NEWID="628"> <DATE> 2-MAR-1987 13:31:15.85</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:C T f0522reute b f BC-U.S.-DELEGATION-PLANS 03-02 0118</UNKNOWN> <TEXT>&#2: <TITLE>U.S. DELEGATION PLANS TO LEAVE ICO TALKS TUESDAY</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>The U.S. Delegation at the International Coffee Organization (ICO) talks on export quotas is planning to leave tomorrow morning, but will ask a representative from the U.S. Embassy in London to attend the negotiations if they continue, a U.S. Spokesman said. One delegate said: "If the U.S. Delegation is going home and the Brazilians are not budging, then there's no negotiation." A full ICO council meeting is set for 1900 hours local for a progress report. Opinions among delegates over the potential for reaching an agreement vary widely and several delegates have said the chances of success were almost impossible to gauge. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12812" NEWID="629"> <DATE> 2-MAR-1987 13:31:47.09</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0525reute r f BC-FORD-<F>-AIR-BAG-PROG 03-02 0117</UNKNOWN> <TEXT>&#2: <TITLE>FORD &lt:F> AIR-BAG PROGRAM FLAGGING - REPORT</TITLE> <DATELINE> DETROIT, March 2 - </DATELINE><BODY>Ford Motor Co's program to introduce air-bags in its compact cars is facing widespread resistance from both consumers and dealers, a trade paper said.

As of February 20, Automotive News said Ford dealers had sold only 455 1987-model Ford Tempos equipped with airbags and 294 similarly-equipped Mercury Topaz models compared with more than 100,000 of the standard-equipped compact models.

Ford has projected output of 12,000 Tempo and Topaz models equipped with airbags in the 1987 model year, but Automotive News said the current inventory of unsold cars represents a disastrously high 1-1/2-year supply at current selling rates.

Most of Ford's sales of the compact cars equipped with air bags have been made to fleet buyers such as the U.S. government, the paper said, with 11,000 having been sold since they were announced in late 1985.

Ford executives recently said their goal is to sell annually between 500,000 and one mln cars equipped with air bags by 1990 if the federal government will relax certain regulatory standards as has been urged by some traffic safety administrative staff.

Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12813" NEWID="630"> <DATE> 2-MAR-1987 13:34:27.68</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F &#22:&#22:&#1:f0539&#31:reute u f BC-MURGOLD-RESOURCES-<MG 03-02 0104</UNKNOWN> <TEXT>&#2; <TITLE>MURGOLD RESOURCES &lt;MGDVF> HAS PARTIAL ASSAYS</TITLE> <DATELINE> TORONTO, March 2 – </DATELINE><BODY>Murgold Resources Inc said the number three vein zone at its Timmins, Ontario property yielded partial assay results of 1.08 ounces gold a short ton across an average width of 4.2 feet and length of 200 feet. It said many of the individual assays were more than one ounce a ton but had not been cut. The company said these results were expected, because the structure was known from previous drilling as a narrow but very high-grade gold vein. Its known length is 2,800 feet and will be explored and tested as part of the underground work, Murgold said. Reuter </BODY></TEXT>

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</TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12816" NEWID="633"> <DATE> 2-MAR-1987 13:36:32.59</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A RM f0546reute r f BC-S/P-MAY-DOWNGRADE-MAC 03-02 0113</UNKNOWN> <TEXT>&#2; <TITLE>S/P MAY DOWNGRADE MACK TRUCKS &lt;MACK> DEBT</TITLE> NEW YORK, March 2 - </DATELINE><BODY>Standard and Poor's <DATELINE> Corp said it placed on creditwatch with negative implications Mack Trucks Inc's 140 mln dlrs of BB-plus senior debt. S and P said Mack lost significant market share in heavy duty trucks last year. Through the nine months ended September 30, 1986, the company's pretax loss before restructuring costs, equity income and extraordinary items widened to 30 mln dlrs from 23 mln dlrs in the year earlier period, it noted. S and P withdrew the BB-plus ratings on the unit Mack Financial Corp's 9-5/8 pct debentures due 1990 and 9-3/4 pct debentures of 1991 as they were called for redemption. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12817" NEWID="634"> <DATE> 2-MAR-1987 13:37:22.97</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0547reute d f BC-ZIMBABWE'S-MAIZE-MOUN 03-02 0108</UNKNOWN> <TEXT>&#2: <TITLE>ZIMBABWE'S MAIZE MOUNTAIN POSES ECONOMIC PROBLEM</TITLE> <AUTHOR> By Peter Gregson, Reuters</AUTHOR> HARARE, March 2 - </DATELINE><BODY>More than two mln <DATELINE> tonnes of surplus maize

dotted across Zimbabwe in huge piles is posing an economic headache for the country.

The grain, Southern Africa's staple, has been bought by the Grain Marketing Board (GMB) at prices guaranteed before it was planted, and is costing the GMB about 27 mln dlrs a month in storage and interest payments to make the purchases.

Accumulated over the past two years of bumper harvests, the surplus represents about two years of domestic consumption and is set to grow as further deliveries are due shortly.

Some deals have been made with aid donors, such as European countries and Australia, to provide Zimbabwe with wheat in return for maize sent to neighbouring Mozambique, where the United Nations has urged greater world efforts to feed the hungry.

But transport constraints keep those figures low and the only significant dent was a sale of 250,000 tonnes to South Africa last year.

Because of the costs it has incurred, the GMB cannot afford to give the maize away and the standard 90 kg bags have been accumulating, economists here said.

But failure to find buyers on glutted world grain markets is damaging Zimbabwe, as it needs foreign exchange to finance imports for other areas of the economy, the economists added.

"At present, it is a no-win situation. Let us hope some of the extra aid (UN) Secretary General Javier Perez de Cuellar called for at the weekend will be spent here," a Western aid specialist said.

"At least this year's poor rains haven't exacerbated the situation too badly," he added. Rainfall during the current rainy season has been far below average, ravaging all but the irrigated lands of large commercial farmers.

While this may curb the amount of maize delivered this year to the GMB, the government also acted late last year to slash maize production and force diversification.

Calling for a switch to other crops such as oilseeds, Agriculture Minister Moven Mahachi said an economically-viable price of 180 dlrs a tonne would be paid this year for only half the amount of maize bought by the GMB in 1986, and above that growers would be paid an unprofitable 100 dlrs.

The poor rains have also adversely affected other crops, such as sorghum, soybeans, groundnuts, tobacco and cotton, the Agriculture Ministry reported at the end of February.

Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12819" NEWID="635"> <DATE> 2-MAR-1987 13:37:46.04</DATE> <TOPICS></TOPICS> <PLACES></PLACES>

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for a very specific application or product – is expected to expand by 25 to 30 pct this year, compared with only about six pct for the entire integrated circuit industry.

Market researcher Dataquest Inc estimates that sales of customized chips totaled about 4.5 billion dlrs worldwide last year, about 12 pct of the total chip market. By 1990, however, customized chips are expected to represent a 12 billion to 15 billion dlr market, about 25 pct of total chip sales.

More important for their vendors, because they are not a standard design customized chips represent a sellers' market, and prices and profit margins can be set accordingly.

High volume memory chips have become "a perfect commodity market," Robert Brodersen, a professor of electrical engineering at the University of California at Berkeley, told an industry forum.

"The product is interchangeable between one manufacturer and another and customers base their buying decisions almost entirely on price," Brodersen said.

He predicted that, in the next few years, only a handful of the world's largest chip manufacturers (most of them Japanese) will produce memory chips, the standard electronic component found in everything from digital watches to computers. "The rest of the industry just won't be involved."

Last week's International Solid State Circuits Conference, the chip industry's annual forum for new developments, seemed to support Brodersen's prediction.

Of the 116 papers presented at the conference, some 40 pct had Japanese authors, the first time they have outnumberd the United States. Most of the Japanese chip designs were in the memory category, including Nippon Telephone and Telegraph Co's attention-grabbing 16 mln bit dynamic random access memory (dram) chip, 16 times more powerful than anything now available. The most advanced memory chip described by a U.S. company was International Business Machine Corp's <IBM> four mln bit chip, and IBM only manufactures chips for its own internal use, not for the open market.

The problem with memory chips is that they are all based on the same, well known design standards, so they are easy to copy and inexpensive to manufacture. Because such large Japanese conglomerates as Sony Corp <SNE>, NEC Corp, &lt;NIPNY> Matushita and Mitsui have their own enormous consumer and electronics product lines, they also have a guaranteeed internal market for their chips, so they can produce huge amounts at a very low cost per unit.

Customized chips, however, are designed for a specific customer, manufactured in small quantities and expensive relative to standard chips. Computer markets are increasingly looking to customized chips because they are difficult to copy, thus making the final product harder to clone as well.

Intel Corp <INTC>, the leading manufacturer of the microprocessors that form the brains of most computers, alerted the industry to its intention to switch to customized chips last fall.

The company, which just reported a loss for 1986, said it will spend 75 mln dlrs over the next three years to turn itself into a leading manufacturer of custom and semi-custom chips.

Intel joins some 275 companies already competing for a piece of the customized chip business but it has an advantage that the others do not. IBM, which owns a 20 pct stake in Intel, has agreed to share the designs for many of the 15,000 chips it makes for its own use. Intel will customize those designs and sell them to others.

It will also get to use IBM's proprietary computer system for designing chips, considered by experts to be one of the most advanced in the world.

Intel's success is still not guaranteed, however. Industry analysts noted that it is far different to design a mass market item than a customized chip that requires a close working relationship with the customer.

Intel spent five years and 100 mln dlrs developing its newest 30386 microprocessor. A much faster turnarouond time, and much lower development costs, will be required for customized chips if the firm is to succeed.

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<TITLE>CONTINENTAL ILL &lt;CIL> TO RECHARACTERIZE LOSS</TITLE>
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             WASHINGTON, March 2 - </DATELINE><BODY>Continental
Illinois Corp settled an
administrative complaint by the Securities and Exchange
Commission by agreeing to recharacterize 425 mln dlrs
previously reported in the second quarter 1984 as a "loss of
sale on loans."
    Under the settlement, which was announced simultaneously
with the filing of the SEC's administrative action, Continental
agreed to restate earlier financial reports to single out the
425 mln dlrs as a separate loan loss item instead of lumping it
together with another item. The bank holding company said the
change does not affect its operating results for 1984.
    The SEC stressed in the complaint that it was not
challenging Continental's reported net loss for the second
quarter of 1984.
    But it said it was misleading for the bank to split the 950
mln dlr loan loss provision in half, attributing 425 mln dlrs
of it to the event of sale.
    The 425 mln dlrs should have been part of a 950 mln dlr
billion dlr loan loss provision required by the Office of the
Comptroller of the Currency, the SEC said.
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Continental had originally listed 565 mln dlrs of the loan loss provision as a credit loss and another 425 mln dlrs as a loss on sale of loans, the SEC said.

It was misleading for the bank to list the 425 mln dlrs as loss on sale, which implied the loss would not have occurred had there not been a sale of distressed loans to the Federal Deposit Insurance Corp, the SEC said.

The bank should have listed 990 mln dlrs as a credit loss instead of 565 mln dlrs and should not have charecterized the other 425 mln dlrs as a provision for loss on sale of loans, the SEC said.

Continental agreed to the settlement with the SEC without admitting or denying any violations, the SEC said.

But it agreed to restate its 1984 financial statements to accommodate the SEC's objections and to report to its shareholders a summarized version of the SEC's administrative action against it, the agency said.

A Continental official stressed that the settlement in no way will result in any change or restatement of the company's earnings for that period. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12822" NEWID="638"> <DATE> 2-MAR-1987 13:39:39.16</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0559reute d f BC-REX-NORECO-INC-<RNX> 03-02 0027</UNKNOWN> <TEXT>&#2: <TITLE>REX\_NORECO INC &lt;RNX> 1ST HALF JAN 31 NET</TITLE> ENGLEWOOD CLIFFS, N.J., March 2 -<DATELINE> </DATELINE><BODY>Shr 20 cts vs 28 cts Net 393,371 vs 555,989 Revs 3,669,602 vs 3,498,780 Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12823" NEWID="639"> <DATE> 2-MAR-1987 13:42:05.80</DATE> <TOPICS></TOPICS> <PLACES></PLACES>

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Share adjusted for August 1986 100 pct stock dividend. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12825" NEWID="641"> <DATE> 2-MAR-1987 13:43:40.15</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0571reute d f BC-MOLECULAR-BIOSYSTEMS 03-02 0073</UNKNOWN> <TEXT>&#2; <TITLE>MOLECULAR BIOSYSTEMS &lt;MOBI> OFFERS NEW PRODUCTS</TITLE> <DATELINE> ATLANTA, March 2 - </DATELINE><BODY>Molecular Biosystems Inc said it announced new SNAP DNA Probe Kits for the detection of rotavirus and malaria. The company said it also introduced the Extractor, a new DNA/RNA sample preparation column. The company, based in San Diego, Calif., said the Extractor dramatically simplifies the isolation and purification of DNA and RNA from actual clnical samples. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12826" NEWID="642"> <DATE> 2-MAR-1987 13:44:05.00</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0573reute h f BC-G.D.-RITZY'S-INC-<RIT 03-02 0051</UNKNOWN> <TEXT>&#2: <TITLE>G.D. RITZY'S INC &lt;RITZ> 4TH QTR LOSS</TITLE> COLUMBUS, Ohio, March 2 - </DATELINE><BODY>Ended Jan <DATELINE> four Shr loss 14 cts vs loss 27 cts Net loss 850,000 vs loss 1,400,000

Revs 2,280,000 vs 2,220,000 Year Shr loss 30 cts vs loss 1.06 dlrs Net loss 1,800,000 vs loss 5,500,000 Revs 9,500,000 vs 12.9 mln Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12827" NEWID="643"> <DATE> 2-MAR-1987 13:44:39.75</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0574reute h f BC-WESTERN-DIGITAL-<WDC> 03-02 0072</UNKNOWN> <TEXT>&#2; <TITLE>WESTERN DIGITAL &lt;WDC> ADDS ELECTRONIC MAIL</TITLE> <DATELINE> IRVINE, Calif., March 2 - </DATELINE><BODY>Western Digital Corp said it is adding the Network Courier, an electronic mail software package by Consumers Software, to its Local Area Network (LAN) products. The company said The Network Courier allows LAN users to exchange messages and complete files without having to exit their current applications and to exchange mail and files with remote networks. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> 0LDID="12828" NEWID="644"> <DATE> 2-MAR-1987 13:45:56.85</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0576reute u f BC-TRIANGLE-INDUSTRIES-I 03-02 0072</UNKNOWN> <TEXT>&#2; <TITLE>TRIANGLE INDUSTRIES INC &lt;TRI> 4TH 0TR LOSS</TITLE>

NEW YORK, March 2 -<DATELINE> </DATELINE><BODY>Oper shr loss three cts vs profit 27 cts Oper net loss 178,000 vs profit 4,165,000 Sales 783.7 mln vs 464.6 mln Ava shrs 25.3 mln vs 10.3 mln Year Oper shr profit 2.61 dlrs vs profit 2.75 dlrs Oper shr diluted profit 2.05 dlrs vs profit 2.66 dlrs Oper net profit 47.6 mln vs profit 31.0 mln Sales 2.67 billion vs 1.65 billion Ava shrs 16.0 mln vs 9.8 mln Avg shrs diluted 24.5 mln vs 10.2 mln NOTES: Results include American Can Packaging Inc and National Can Corp from acquisition on Nov 1, 1986, and April 16, 1985, respectively 1986 4th gtr oper results reduced 3.0 mln dlrs, or 12 cts a share, by retroactive elimination of investment tax credits 1985 operating profit includes gains of 1.8 mln dlrs, or 17 cts a share, in quarter and 6.8 mln dlrs, or 67 cts a share, in year from sale of investments Operating net excludes loss of 647,000 dlrs, or three cts a share, vs profit 173,000 dlrs, or two cts a share, in quarter and loss 647,000 dlrs, or four cts a share, vs profit 5,847,000 dlrs, or 60 cts a share, in year from discontinued operations. 1986 operating results also exclude charges of 1,271,000 dlrs, or five cts a share, in quarter and 34.0 mln dlrs, or 2.12 dlrs a share, in year from early extinguishment of debt Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12829" NEWID="645"> <DATE> 2-MAR-1987 13:46:13.38</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A RM f0577reute u f BC-FLUOR-CORP-<FLR>-DEBT 03-02 0112</UNKNOWN> <TEXT>&#2: <TITLE>FLUOR CORP & lt; FLR> DEBT DOWNGRADED BY MOODY'S</TITLE> NEW YORK, March 2 - </DATELINE><BODY>Moody's Investors <DATELINE> Service Inc said it lowered the ratings on about 390 mln dlrs of Fluor Corp's long-term debt and commercial paper. Moody's said the action, which completes a review begun

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February 6, reflects expectations that pressure on earnings and
cash flow are likely to continue for some time.
    This will result in stress on debt-protection measures,
although the firm's continuing core businesses have strong
positions within their industries. Ratings cut include those on
senior notes, Eurobonds and pollution control bonds to BA-2
from BAA-3 and commercial paper to not-prime from prime-3.
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<TITLE>ESI INDUSTRIES INC &lt;ESI> 4TH QTR NET</TITLE>
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              DALLAS, March 2 -
    </DATELINE><BODY>Oper shr five cts vs 15 cts
    Oper net 236,996 vs 661,780
    Revs 11.3 mln vs 11.00 mln
    Avg shrs 4,249,221 vs 4,218,754
    Year
    Oper shr 33 cts vs 57 cts
    Oper net 1,465,700 vs 2,033,457
    Revs 44.0 mln vs 41.4 mln
    Avg shrs 4,348,127 vs 3,431,669
   NOTE: Net excludes discontinued TGC Industries Inc
operations nil vs gain 123,174 dlrs in quarter and loss 213,809
dlrs vs gain 377,412 dlrs in year.
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             EAST ORANGE, N.J., March 2 – </DATELINE><BODY>Electronic
Control Security
Inc said an initial public offering of 1,250,000 units is under
way at 1.60 dlrs each through underwriters led by Jersey
Capital Markets Group Inc.
Reuter
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*****<TITLE>SEARS TO CLOSE CHICAGO DISTRIBUTION CENTER, LAY OFF UP TO
1.800 EMPLOYEES
</TITLE>Blah blah blah.
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ELKHART, Ind., March 2 -
<DATELINE>
    </DATELINE><BODY>Shr 73 cts vs 58 cts
    Shr diluted 69 cts vs 54 cts
    Net 1,101,000 vs 901,000
    Sales 33.0 mln vs 29.1 mln
    NOTE: Results include BMD of New England Inc from September
1, 1986 purchase.
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<TITLE>TYLAN &lt;TYLN> RENEWS CREDIT LINE</TITLE>
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              CARSON, Calif., March 2 - </DATELINE><BODY>Tylan Corp
said it renewed its
eight mln dlr annual credit agreement with Bank of America and
First Los Angeles Bank.
    The agreement includes a revolving credit line and a term
loan through December 31, 1987, both of which are secured by
the assets of the company, Tylan said.
    It said both lines bear interest at one pct over the prime
rate, subject to upward adjustment based on certain
contingencies.
    Terms of the agreement include warrants for the banks to
buy up to 200,000 Tylan shares, the company also said.
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F f0584reute r f BC-NACCO-INDUSTRIES-<NC> 03-02 0114</UNKNOWN> <TEXT>&#2: <TITLE>NACCO INDUSTRIES &lt:NC> UNIT TO BE SOLD</TITLE> <DATELINE> CLEVELAND, March 2 - </DATELINE><BODY>Nacco Industries Inc said a group of utilities, called the Capco group, has taken actions to exercise its option to acquire the Quarto Mining Co unit of Nacco's North American Coal Co. The purchase would be for about 10 mln dlrs, and would, if completed, generate a substantial capital gain for Nacco, the company said. The price is equal to the value of coal reserves contributed to Quarto by North American Coal. In 1986, Quarto produced about 3.6 mln tons of coal and net earnings of 5.9 mln dlrs, Nacco said. Capco is a group of utilities that includes Ohio Edison Co <OEC> and Centerior Energy Corp &lt;CX>. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12836" NEWID="652"> <DATE> 2-MAR-1987 13:51:06.07</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F &#22:&#22:&#1:f0588&#31:reute d f BC-<PORSCHE-AG>-RAISING 03-02 0108</UNKNOWN> <TEXT>&#2; <TITLE>&lt;PORSCHE AG> RAISING U.S. PRICES</TITLE> RENO, Nev., March 2 - </DATELINE><BODY>Porsche AG said <DATELINE> its Porsche Cars North America Inc affiliate will raise prices of 1987 models, starting with vehicles produced after April 30, an average of three pct on base prices and 2.5 pct on all options. It said new prices are 23,910 dlrs for the 924S, up from 22,995 dlrs, 27,840 dlrs for the 944, up from 26,775 dlrs, 30,850 dlrs for the 944S, up from 29,665 dlrs, 36,300 dlrs for the 944 Turbo, up from 34,915 dlrs, 41,440 dlrs for the 911 Coupe, up from 40,425 dlrs, 43,.590 dlrs for the 911 Targa, up from 42,525 dlrs, and 47,895 dlrs for the 911 Cabriolet, up from 46,725 dlrs. The company said it also raised prices to 63,295 dlrs for the 911 Turbo Coupe, up from 61,750 dlrs, to 71,035 dlrs on the

911 Turbo Targa, up from 69,300 dlrs, to 78,415 dlrs on the 911 Turbo Cabriolet, up from 76,500 dlrs, and to 63,520 dlrs on the 928S 4, up from 61,970 dlrs. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12837" NEWID="653"> <DATE> 2-MAR-1987 13:51:28.96</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0589reute r f BC-VALLEY-FEDERAL-<VFED> 03-02 0074</UNKNOWN> <TEXT>&#2; <TITLE>VALLEY FEDERAL &lt;VFED> NAMES NEW OFFICERS</TITLE> <DATELINE> VAN NUYS, Calif., March 2 – </DATELINE><BODY>Valley Federal Savings and Loan Association said it appointed Joseph Biafora to the post of chairman and the company's president, Donald Headlund, was named to the additional post of chief executive. The new appointments follow the death of former chairman and chief executive Robert Gibson, the company said. It said Biafora had been vice chairman of the board. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12838" NEWID="654"> <DATE> 2-MAR-1987 13:51:52.51</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0590reute u f BC-DEAN-WITTER 03-02 0084</UNKNOWN> <TEXT>&#2; <TITLE>SEARS &lt;S> DEAN WITTER UNIT AGREES TO SEC CENSURE</TITLE> WASHINGTON, March 2 - </DATELINE><BODY>Federal <DATELINE> regulators said Dean Witter Reynolds Inc, the brokerage subsidiary of Sears, Roebuck and

Co, agreed to a censure to settle charges that it failed to fully report cash transactions.

In a complaint which was issued simultaneously with the settlement, the Securities and Exchange Commission charged Dean Witter, the fourth largest U.S. brokerage house, with failing to report more than one mln dlrs of cash transactions.

In its administrative complaint, the SEC stressed that was not charging Dean Witter with taking part in a scheme to launder cash.

But it said it found 35 single lump sum cash deposits in excess of 10,000 dlrs made with Dean Witter's branch offices and another three multiple cash deposits made by a customer on a single day which totaled more than 10,000 dlrs. The total unreported cash was 1,062,234 dlrs, the agency said.

Federal law requires brokerage firms and banks to report to the Treasury Department all cash deposits greater than 10,000 dlrs.

After examining seven pct of the Dean Witter's branch offices between July 1983 and April 1985, the SEC said it found that the firm reported 1,880,376 dlrs in cash deposits, each of which had been greater than 10,000 dlrs, but failed to report another 1,062,234 dlrs.

Besides agreeing to the censure, Dean Witter agreed to tighten its oversight of its branch offices.

Another major brokerage firm, E.F. Hutton Group Inc, recently disclosed in an SEC filing that a federal grand jury in Providence, R.I., was probing its compliance with cash deposit reporting requirements at its Providence office. Reuter

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It said the acquisition is worth about 11.3 mln dlrs. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12840" NEWID="656"> <DATE> 2-MAR-1987 13:52:50.73</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C M f0594reute u f BC-U.S.-SAYS-TIN-DISPOSA 03-02 0139</UNKNOWN> <TEXT>&#2; <TITLE>U.S. SAYS TIN DISPOSALS WILL NOT AFFECT ACCORD</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>U.S. tin disposals should have little effect on an agreement reached last weekend by tin producing countries to limit group exports to 96,000 tonnes in the year started March 1, a government official said. The agreement by the seven-member Association of Tin Producing Countries (ATPC) aimed to cut the world surplus and boost prices. Following the accord, ATPC Chairman Subroto appealed to the United States to restrict its tin releases from its strategic stockpile. "We don't think that (the U.S. government) has a large influence in the (tin) market at this stage of the game," said Thomas O'Donnell, Director of International Commodities at the State Department. Last year the United States released about 4,900 tonnes of tin to two ferroalloy firms. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12841" NEWID="657"> <DATE> 2-MAR-1987 13:53:11.09</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0596reute u f BC-BANNER-<BNR>-TO-ACCEP 03-02 0105</UNKNOWN>

<TEXT>&#2; <TITLE>BANNER & Lt; BNR> TO ACCEPT REXNORD & Lt; REX> SHARES</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>Banner Industries Inc said it plans to accept for payment after the close of business today all the common shares of Rexnord Inc that were tendered under its 26.25 dlr per share tender offer. Banner said its offer for all of the roughly 20 mln shares of Rexnord it did not already own expired last Friday and will not be extended. Based on a preliminary count, about 19.8 mln Rexnord shares were tendered under the offer, Banner said. Combined with the roughly five mln shares it already holds, Banner said it will own about 97 pct of Rexnord's shares. Banner said last Friday that it had arranged bank credit to finance most of the tender offer and the subsequent merger with Rexnord, under which remaining Rexnord holders may receive 26.25 dlrs a share. It said the balace of the funds will be obtained through a private placement, for which Drexel Burnham Lambert Inc is acting as agent. Banner said it expects to complete the merger with Rexnord within 60 days. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12842" NEWID="658"> <DATE> 2-MAR-1987 13:53:46.33</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0601reute h f BC-AMERICAN-NURSERY-<ANS 03-02 0051</UNKNOWN> <TEXT>&#2: <TITLE>AMERICAN NURSERY &lt;ANSY> MAKES ACQUISITION</TITLE> <DATELINE> TAHLEQUAH, Okla., March 2 – </DATELINE><BODY>American Nursery Products Inc said it has purchased Heini's Nursery Inc of Miami, which grows indoor foliage plants for wholesale distribution and had sales of 4,472,0000 dlrs for the year ended August 31. Terms were not disclosed. Reuter </BODY></TEXT> </REUTERS>

<REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12843" NEWID="659"> <DATE> 2-MAR-1987 13:54:34.62</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0605reute 03-02 0109</UNKNOWN> r f BC-DOT-REJECTS-SMOKING-B <TEXT>&#2: <TITLE>DOT REJECTS SMOKING BAN ON DOMESTIC FLIGHTS</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>The U.S. Department of Transportation (DOT) has concluded that a ban on smoking on all domestic airline flights is not justified at this time. The department made known its conclusions in a report to Congress, made public today, on a recommendation by the National Academy of Sciences that such a ban be adopted. "We agree that exposure to environmental tobacco smoke could be viewed as a problem by some crew and passengers. However, we believe that further study is needed before the department can propose a definitive response to this recommendation," the DOT report said. The National Academy of Sciences (NAS) had studied the issue of smoking on airlines under a DOT grant. It recommended a ban in August after concluding that tobacco smoke, when confined to an airliner's cabin, posed potential health hazards to cabin crew members, irritated passengers and crew, and created a risk of fires. The DOT said more study was needed of the health effects of environmental tobacco smoke and of the concentration and distribution of pollutants on various aircraft types. It also called for more study of possible changes in aircraft ventilation systems and said it wanted to spend more time considering whether a ban should be extended to international as well as domestic flights. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12844" NEWID="660"> <DATE> 2-MAR-1987 13:55:04.22</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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3/8 to 3-1/2, a 9.7 pct decline since Friday's close.

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Northwest provides physical therapy services and has annual
sales of about six mln dlrs and Houyse provides speech therapy
services and has annual sales of about 4000,000 dlrs. Both are
based in Minneapolis.
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<TITLE>STATUS GAME &lt;STGM> TO INTRODUCE VIDEO BINGO</TITLE>
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             LAS VEGAS, March 2 - </DATELINE><BODY>Status Game Corp
said it is
introducing a new Video Bingo game that enables the player to
buy up to four bingo cards and at the same time play against
computer simulated bingo games.
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Bahrain and Oman.

Before the formal session had begun, chairman Yousef Shirawi, Bahrain's Development and Industry Minister, told reporters the gathering was a follow-up to talks held last Sunday in Qatar at full ministerial level.

GNA gave no details on the outcome of today's talks.

It said only, "The deputy ministers discussed current developments in the oil market, particularly those relating to production and prices."

The meeting in Qatar had reaffirmed the six Gulf Arab countries' commitment to OPEC's pricing and production accord forged in December last year.

It also discussed ways of marketing crude oil on behalf of those GCC states encountering resistance to official OPEC prices.

Oil industry sources have said Qatar has faced particular difficulty in selling its full quota of production.

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<TITLE>APPLE &lt;AAPL>, AST &lt;ASTA> OFFER MS-DOS PRODUCTS</TITLE> <DATELINE> LOS ANGELES, March 2 - </DATELINE><BODY>Apple Computer Inc and AST Research

Inc said they are offering two products that allow MS-DOS software compatibility with Apple's new Macintosh SE and Macintosh II.

"Apple understands the importance of information sharing in multiple vendor environments," said Apple Chairman John Sculley, at a seminar where the new products were released.

The products allow the new Macintosh computers to run MS-DOS applications in a window at the speed of an IBM PC-XT and IBM PC-AT.

The products will require an external MS-DOS drive, which Apple also announced today.

Apple also introduced a host of other products, including storage devices, memory upgrade kits, keyboards and two display monitors.

In addition, it announced jointly with Dow Jones and Co <DJ> and MCI Communications Corp &lt;MCIC> new electronic mail software, called Desktop Express, that lets users send graphic documents over telephone wires. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12854" NEWID="670"> <DATE> 2-MAR-1987 14:08:21.36</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0658reute d f BC-NOLAND-<NOLD>-FEBRUAR 03-02 0054</UNKNOWN> <TEXT>&#2; <TITLE>NOLAND &lt;NOLD> FEBRUARY SALES OFF TWO PCT</TITLE> NEWPORT NEWS, Va., March 2 - </DATELINE><BODY>Noland Co <DATELINE> said February sales were off 2.3 pct to 29.4 mln dlrs from 300.1 mln dlrs a year earlier, with year-to-date sales off 9.6 pct to 55.3 mln dlrs from 61.2 mln dlrs. The company blamed extremely disruptive winter weather in many of its markets. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12855" NEWID="671"> <DATE> 2-MAR-1987 14:09:40.87</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0661reute u f BC-GOVERNMENT-BOND-BROKE 03-02 0104</UNKNOWN> <TEXT>&#2; <TITLE>GOVERNMENT BOND BROKER SEES WIDER DATA ACCESS</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>The major U.S. Government bond brokers are likely to give in to pressure from regulators and investors

within the next 18 months, making their direct-dealing screens available to many of those firms that are not now eligible to receive them, said Richard Lacy, Chairman of Exco International Inc.

Earlier today, Exco said it purchased an 80 pct interest in RMJ Holdings Corp, one of the largest of the four bond brokers that dominate the business.

In a telephone interview, Lacy said "Within 18 months, we think the number of players will be expanded."

Currently, the four major brokers will sell their direct-dealing screens to only primary dealers in U.S. Government securities or those that have applied to the Federal Reserve Bank of New york to become a primary dealer.

The U.S. Justice department is looking into whether limiting access to the screens to just a small group of dealers is a violation of U.S. Anti-trust laws.

Primary dealers, of which there are now 40, are an elite group of firms approved to buy Treasury securities directly from the Fed.

But Lacy said that any agreement to expand access to the brokers' direct-dealing screens is likely to be not as far-reaching as some would like. Instead of making screens available to any firm willing to pay for one, he said, it is more likely that a "second tier" will be established.

He also said that RMJ is not willing to break away from the group of bond brokers and be the only firm to make its screens widely available to any one who wants them.

Bond market sources had speculated that RMJ is better prepared to offer its services nationwide than its three major competitors.

Lacy also said that he does not see any immediate pressure for a further cut in commissions paid on bond transactions any time soon. In late 1985, transaction fees paid to brokers were cut in half to 39 dlrs per mln dlr transaction from 78 dlrs.

Some U.S. primary bond dealers have been suggesting that with further increases in transaction volume, fees can be cut without hurting the brokers' profits.

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u f BC-EC-MINISTERS-STRUGGLE 03-02 0140</UNKNOWN>
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<TITLE>EC MINISTERS STRUGGLE TO AGREE ON DAIRY CUTS</TITLE>

<DATELINE> BRUSSELS, March 2 - </DATELINE><BODY>European Community, EC, agriculture

ministers struggled today to finalise new rules aimed at limiting sales into public cold stores of unwanted butter at high guaranteed EC prices, diplomats said.

The plan is the key element in a landmark accord to cut dairy output by 9.5 pct over two years agreed in outline last December after virtually nine days of non-stop negotiations.

The accord, which is due to operate from the start of the new milk marketing year on April 1, was hailed as the most significant step in an on-going campaign to reform costly EC farm policies and cut embarrassing food surpluses.

Diplomats say the December agreement itself is not threatened but that its effect could be considerably weakened if the proposals are altered too radically.

West Germany and Ireland are opposed to proposed limits on a farmer's now automatic right to sell surplus butter into public stores when market prices and stocks are high.

Faced with a butter "mountain" of a record 1.2 mln tonnes costing over two mln dlrs per day just to store, EC farm Commissioner Frans Andriessen says farmers must be encouraged to cut production to meet demand.

He is keen to reach an agreement on the milk problem before the ministers move on to consider this year's annual price review which proposes extending the new system for butter sales to other sectors such as cereals. Reuter

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RECHARACTERIZE LOSS," please read in second paragraph ... to report the 425 mln dlrs together with other required loan loss provisions instead of singling it out as a separate item. .... Reverses previous. Reuter </TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12857" NEWID="674"> <DATE> 2-MAR-1987 14:13:37.89</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0674reute u f BC-/SEARS-<S>-TO-RESTRUC 03-02 0096</UNKNOWN> <TEXT>&#2; <TITLE>SEARS &lt;S> TO RESTRUCTURE DISTRIBUTION</TITLE> CHICAGO, March 2 - </DATELINE><BODY>Sears, Roebuck and <DATELINE> Co said it will restructure its distribution operations, resulting in a 20 mln dlr after-tax charge against earnings in its first quarter. The retailer on April 30 will close its major Chicago distribution center as the first part of the restructuring. A spokesman said up to 1,800 workers will be affected, with many of them laid off. Some of the workers may be transferred to other Sears operations. Sears said the restructuring and consolidation will save about 150 mln dlrs by 1991. Sears said it will set up a nationwide network of seven regions to handle all aspects of distribution of its products. The closing of the Chicago plant will be followed by the shutdown of four other distribution units over the next several years. Distribution centers will be closed in Boston, Atlanta, Memphis and Minneapolis, with the Boston shutdown coming early next year. No other closings are planned before 1989. A spokesman said that, while there will be layoffs at those facilities, the company does not yet know how many workers will be let go. Sears' distribution will be consolidated under regional management in Columbus, Ohio, Dallas, Greensboro, N.C., Jacksonville, Fla., Kansas City, Mo., Los Angeles and Philadelphia. However, Sears said it will also evaluate the productivity of the Los Angeles and Philadelphia facilities "to

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determine whether they will be modernized or relocated."
    Responsibility for ordering distribution center inventory
will be centralized in Chicago.
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<TITLE>DELTA AIR &lt;DAL> BEGINS ATLANTA-TOKYO SERVICE</TITLE>
             ATLANTA, March 2 - </DATELINE><BODY>Delta Air Lines Inc
<DATELINE>
said it began
service from Atlanta to Tokyo today.
    The carrier will fly single-plane through service departing
daily from Atlanta and Tokyo five days a week, it said.
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    Shr profit three cts vs loss three cts
    Net profit 129,000 vs loss 85,000
    Revs 4,001,000 vs 4,347,000
    Avg shrs 3,994,347 vs 3,769,347
    Nine mths
    Shr loss 75 cts vs profit 39 cts
    Net loss 2,900,000 vs profit 1,753,000
    Revs 7,472,000 vs 15.3 mln
    Avg shrs 3,845,438 vs 4,470,275
    NOTE: net 1986 includes tax gain carryforward from
discontinued operations of Master's Merchandise Group in year
prior.
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Management Corp said it
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revised the agreement under which it provides data processing
services to First Union Corp of Georgia & Lt; FUNC>.
    The company said the revised agreement establishes specific
minimum payments to be made by First Union and shortens the
duration of the original pact by 16 months, with the new
agreement expiring on December 31, 1989.
    Under terms of the amended contract, First Financial said
it received 19.8 mln dlrs in cash and is guaranteed an
additional 50.3 mln dlrs in service revenues.
    The company said the agreement calls for minimum payments
of 16.5 mln dlrs for the balance of 1987, 18 mln dlrs in 1988
and 15.8 mln dlrs in 1989.
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              LOS ANGELES, March 2 – </DATELINE><BODY>Renouf Corp of
New Zealand said it
has decided to proceed with its offer for all outstanding units
of Benequity Holdings at 31 dlrs per unit.
    The company had been required to redice by March Two
whether to proceed with the offer or terminate it, based on its
ability to obtain financing and on its review of Benequity
operations. The offer is to expire March 13.
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Normally Syria calls white sugar buying tenders for forward delivery, and last month's spot requirement resulted in the sale of several cargoes. Cuba in its telex told operators they would not receive March shipments as Cuba has to meet its contracts to export markets, traders said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12868" NEWID="685"> <DATE> 2-MAR-1987 14:21:54.25</DATE> <TOPICS><D>rubber</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0693reute u f BC-GOODRICH-<GR>-TO-PHAS 03-02 0064</UNKNOWN> <TEXT>&#2; <TITLE>GOODRICH & Lt;GR> TO PHASE OUT SOME BUSINESSES</TITLE> AKRON, Ohio, March 2 - </DATELINE><BODY>B.F. Goodrich Co <DATELINE> said it will phase out the production of aircraft tires, missile and marine products and molded rubber products in Akron, Ohio, by the end of 1987, laying off about 790 salaried, production, maintenance and support services employees. The company said layoffs will start within the next few weeks. Goodrich said it will continue to make chemicals and adhesives in Akron, employing about 356. Another 5000 salaried employees in Akron work for Goodrich. The company said it has not been able to operate the businesses being discontinued in Akron profitably enough to justify the large investment that it has in them. Goodrich said it will continue to make aircraft tires at Norwood, N.C., and sonar domes at Jacksonville, Fla., and will relocate its molded rubber products business to a site not yet chosen. It said it will stop making insulators for missiles. Goodrich said it is prepared to discuss with officials of the United Rubber Workers Union severance benefits for affected employees and issues related to the continued operation in Akron of the chemical and adhesives businesses and to the

phaseout of the Akron aircraft tire, missile and marine and molded rubber products manufacturing.

A company spokesman said it does not expect any adverse impact on earnings from the move.

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             ELKHART, Ind., March 2 -
    </DATELINE><BODY>Shr 73 cts vs 58 cts
   Net 1,101,000 vs 901,000
   Sales 32.9 mln vs 29.1 mln
   Note: Results include operations of BMD of New England Inc,
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Financial Services Co>
said it has set the final income and capital gain distributions
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dlrs and 7.645 dlrs, respectively, payable today.
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chief executive officer Sigi Ziering said he expects to maintain the same compound average annal net income growth in 1987 as the company has for the past five years.

"We expect the same performance in net income over the next five years as we have had in the past," Ziering said.

Over the past five years Ziering said the company has had average compound net income growth of 32 pct annually with a 27 pct per year growth in earnings per share. For 1986 the company had net income of 6.3 mln dlrs, or 1.07 dlrs per share, vs 3.9 mln dlrs, or 73 cts per share in 1985.

Diagnostic manufactures medical immunological diagnostic test kits.

Ziering said he expects the earnings growth to result from positive effect of the weaker dollar on the company's exports sales as well as accelerated market penetration. Ziering said he expected the Food and Drug Administration to approve three more of its drug abuse test kits by the end of the year, which, depending on approval, should also help earnings growth.

Ziering said as a result of the new tax laws he expected the company's taxes to decrease by five pct to 31 pct of net income in 1987.

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bankers Samuel Montagu and Co Ltd said in a market report.
    But the firm said silver may lag behind gold in any
reactions to movements on foreign exchanges.
    "OPEC's failure to address the recent decline in oil prices
remains a worrying factor however, and on balance it appears
that the market should be approached cautiously," Montagu said.
    The bank said the US economy has shown no noticeable
long-term improvement and that both Latin American debt and the
Iranian arms affair could undermine confidence in the dollar.
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   Revs 24.7 mln vs 26.2 mln
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             SAN JOSE, Calif., March 2 - </DATELINE><BODY>Convergent
Technologies Inc
said it has reached an agreement in principle to buy Oakleaf
Corp, which supplies finance, insurance and leasing computers
to auto dealers.
   The transaction will involve an exchange of Oakleaf stock
for cash and debt and is subject to a definitive agreement, the
companys said. No other terms were disclosed.
   Oakleaf had 1986 sales of about 26 mln dlrs.
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differential to NYMEX prices, McKiernan explained. The expanded program "will serve the industry because the oil market does not close when NYMEX does," said Frank Capozza, secretary of Century Resources Inc.

The rule change, which has already taken effect for platinum futures on NYMEX, is expected to increase the open interest and liquidity in U.S. energy futures, according to traders and analysts.

Currently, at least one trader in this transaction, called an exchange for physical or EFP, must hold a futures position before entering into the transaction.

Under the new arrangement, neither party has to hold a futures position before entering into an EFP and one or both parties can offset their cash transaction with a futures contract the next day, according to exchange officials.

When NYMEX announced its proposed rule change in December, NYMEX President Rosemary McFadden, said, "Expansion of the EFP provision will add to globalization of the energy markets by providing for, in effect, 24-hour trading."

The Commodity Futures Trading Commission approved the rule

change in February, according to a CFTC spokeswoman. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12888" NEWID="705"> <DATE> 2-MAR-1987 14:38:44.40</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES><D>nasdaq</D></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0754reute d f BC-CCR-VIDEO-<CCCR>-NOW 03-02 0125</UNKNOWN> <TEXT>&#2; <TITLE>CCR VIDEO &lt;CCCR> NOW MEETS NASDAQ REQUIREMENTS</TITLE> <DATELINE> LOS ANGELES, March 2 – </DATELINE><BODY>CCR Video Corp said it is now current in its filing requirements with both the Securities and Exchange Commission and NASDAQ, and meets the trading system's net worth requirements. The company reported a first quarter, ended November 30, profit of 156,726 dlrs compared to a year earlier loss of 776,000 dlrs. CCR also said its previously reported refinanceing in December resulted in an extraordinary gain of 456,004 dlrs, leaving the company with a net worth of 633,581 dlrs at the end of December. At the end of November, a spokesman noted, CCR did not meet NASDAO's requirement of a net worth of 100.000 dlrs and has been trading on an exception to those rules. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12889" NEWID="706"> <DATE> 2-MAR-1987 14:40:23.89</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0759reute u f BC-ROSPATCH-<RPCH>-TO-RE 03-02 0080</UNKNOWN>

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             CHICAGO, March 2 - </DATELINE><BODY>North American Group
Ltd's North
American Acquisition Corp said it has a definitive agreement to
buy 100 pct of Pioneer Business Group Inc of Atlanta.
   Terms of the acquisition were not disclosed. Closing of the
acquisition is scheduled for April.
   North American Acquisition said the agreement is subject to
due diligence and a satisfactory review of Pioneer's operation.
Pioneer makes business forms.
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Both sides raised their bids over the weekend. A source close to the management side insisted that timing was on his side. He said if outside directors approve the management proposal, a merger plan could be put to a vote of shareholders with proxy material going out late this week. "It would take 20 days from the day we mail," said the source.

The source predicted National Amusements, controlled by investor Sumner Redstone, would need "half a year" to complete a tender offer because of the regulatory approvals that must accompany any change in control of Viacom's broadcast licenses and cable television franchises.

Redstone was not available for comment.

Some of Wall Street's arbitrage players said it was a rare situation that could only be enjoyed – a true bidding war. One said Redstone could begin a tender offer whenever he wanted and if enough people were convinced his proposal was superior to the Viacom management plan, he would have a chance to win.

The independent directors of Viacom were called into a meeting today. Word on a decision was expected early tomorrow.

Viacom shares climbed 2-1/2 to 50-3/8 by midafternoon. One major Wall Street firm issued a sell recommendation. "We think we're at the end now, in terms of bidding," said the firm's arbitrageur, who spoke on condition he not be identified.

Both Redstone's proposal and the management proposal would create a restructured company heavily leveraged with debt. The management plan would result in a balance sheet with about 2.5 billion dlrs in debt and nearly 500 mln dlrs in preferred stock, convertible into 45 pct of the common stock.

Redstone's newest proposal offers holders 42 dlrs in cash, a fraction of a share of exchangeable preferred stock with a value of 7.50 dlrs, and one-fifth of a share of common stock stock of Arsenal Holdings, representing 20 pct of the equity interest in the restructured Viacom. One arbitrageur calculated the equity in the Redstone plan was worth 2.50 dlrs making the total package worth 52 dlrs per share.

Management offered 38.50 dlrs in cash, exchangeable preferred stock worth 8.50 dlrs and a fractional share of convertible preferred. The arbitrageur said the equity portion was worth about 4.00 dlrs for a total of 51 dlrs.

Redstone's newest plan raised the amount of interest he would pay on the cash portion of his offer for every day beyond April 30 that a merger with Arsenal is not consummated. The plan calls for intest to be paid at an annual rate of nine pct during May and 12 pct thereafter. Previously Redstone offered eight pct interest.

Other arbitrageurs said both Redstone and the management group, led by president and chief executive Terrence Elkes, were offering high prices. "Redstone really wants to own the company," one said. Another said management seemed to have the edge on the timing issue.

Redstone's company owns 19.6 pct ov Viacom's 35 mln shares.

A Wall Street analyst said it was hard to determine what the equity in the newly leveraged company would be worth. He noted as an example that new stock in FMC Corp <FMC>, which adopted a highly leveraged structure last year, inititally traded at 12.50 dlrs per share, dipped to nine dlrs, and is now just over 30 dlrs.

Last week, Viacom reported fourth quarter earnings fell two two cts per share from 23 cts. The company said interest costs from several acquisitions affected results.

Shares of Warner Communications Inc <WCI> rose 7/8 to 31–1/8. Analysts noted Warner owns warrants to purchase 3.25 mln Viacom shares at 35 dlrs and another 1.25 mln shares at 37.50 dlrs.

Chris Craft Industries <CCN>, which owns a stake in Warner, rose 1-1/4 to 22-3/4.

Viacom was created in 1970 and spun off from CBS Inc <CBS>. The company has 940,000 cable television subscribers, operates nine satellite television services and owns television and radio stations. It is one of the largest distributors of films and other programs for television.

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- 8-1/4 pct bonds due March 1, 1997, - 8-1/2 pct bonds due June 1, 2011. The 2011 maturity will be issued to a maximum of 374 mln dlrs. The Bank of Canada will buy 100 mln dlrs of the new issue, including 10 mln dlrs of the 2011 maturity. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12900" NEWID="717"> <DATE> 2-MAR-1987 15:09:53.70</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM F A f0839reute u f BC-U.S.-ELECTRONIC-SALES 03-02 0100</UNKNOWN> <TEXT>&#2; <TITLE>U.S. ELECTRONIC SALES FLAT IN 1986</TITLE> <DATELINE> PALO ALTO, Calif, March 2 - </DATELINE><BODY>U.S. electronic companies' sales last year totalled 226.5 billion dlrs, slightly below the 228.7 billion dlrs reported in 1985, the American Electronic Association said. Despite the decline, the fourth-quarter total of 61.1 billion dlrs matched the industry record for the same period of 1984, the AEA said. AEA senior vice president Ralph Thomson said that, although the 1986 sales trend was mostly positive with an upturn at the end of the year, the industry is waiting early 1987 figures before trying to forecast the future. "Many of our companies, including the semiconductor sector, are still being impacted by the enormous and growing trade deficit with Japan," he said. Fourth-guarter orders totalled 60 billion dlrs for a 3.1 pct increase over the same quarter of 1985. December sales were 22.2 billion dlrs, up 2.8 pct from the same month in 1985. The association represents more than 2,800 firms that produce electronic goods and services. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12901" NEWID="718"> <DATE> 2-MAR-1987 15:11:09.09</DATE> <TOPICS><D>trade</D></TOPICS>

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A recent example was the 15 per cent duty the U.S. imposed on Canadian lumber exports on grounds the shipments were being subsidized.

The council said the chief U.S. concerns included ending curbs against U.S. banking, insurance, telecommunications, and the so-called "cultural industries" – publishing, broadcasting and films.

It said other major U.S.-Canadian issues were defense cooperation, "acid rain" and the U.S. rejection of a Canadian assertion of sovereignty over waters of the Northwest Passage.

Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12902" NEWID="719"> <DATE> 2-MAR-1987 15:16:16.44</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0857reute d f BC-U.S.-ACTS-TO-PROTECT 03-02 0085</UNKNOWN> <TEXT>&#2; <TITLE>U.S. ACTS TO PROTECT KAISER STEEL RETIREES</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>The Pension Benefit Guaranty Corp, a federal agency, said it took action to protect pensions of employees and retirees of Kaiser Steel Corp, which filed for bankruptcy reorganization last month. The agency said it entered into an agreement to terminate the Kaiser plan, and was appointed its trustee. It said that Kaiser retirees will receive their March pension checks without interruption and thereafter at levels quaranteed by law. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12903" NEWID="720"> <DATE> 2-MAR-1987 15:25:05.77</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0877reute h f BC-<DAIWA-SECURITIES-CO> 03-02 0096</UNKNOWN> <TEXT>&#2; <TITLE>&lt:DAIWA SECURITIES CO> TO SUPPLY MARKET UPDATE</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>Daiwa Securities Co Ltd said it will provide Financial News Network <FNNI> with an exclusive daily market update from Tokyo.

The report can be seen on FNN's World Business Update, the company said. Daiwa Securities said the new program describes major business developments around the world, using videotaped news and feature stories as well as market and commodities information. Viewers will be able to get closing prices in Tokyo prior to opening trading in New York due to the time difference. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12904" NEWID="721"> <DATE> 2-MAR-1987 15:30:30.39</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0884reute d f AM-UNITED 03-02 0123</UNKNOWN> <TEXT>&#2; <TITLE>UAL &lt;UAL> UNIT ATTACKED ON MINORITY HIRING</TITLE> CHICAGO, March 2 - </DATELINE><BODY>UAL Inc's United <DATELINE> Airlines was accused in a congressional hearing today of locking blacks out of key jobs, but the company said it had made tremendous progress in minority hiring. The issue was aired during a hearing of a House Government Operations subcommittee whose chairman, Rep. Cardiss Collins, called the treatment of minorities by the country's largest airline "pathetic." "It strikes me odd," said the Illinois Democrat, "that the number of white women pilots is more than double that of black pilots, and that white women are more fairly represented in upper management." United has been under a court order since 1976 to increase its minority employment. David Pringle, United's senior vice president for human resources, said "We take a very aggressive approach to minority hiring and have made tremendous progress ... we will continue to pursue even wider goals." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12905" NEWID="722">

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<TITLE>CHEMICAL NEW YORK &lt;CHL> TO CLOSE DUBAI OFFICE</TITLE>
             NEW YORK, March 2 - </DATELINE><BODY>Chemical Bank, the
<DATELINE>
main subsidiary of
Chemical New York Corp, is closing its representative office in
Dubai, United Arab Emirates, a spokeswoman said in response to
an enquiry.
    She said the decision to close the office was made as a
result of changes in Chemical's regional customer base and to
improve efficiency by centralizing the bank's Gulf activities
in Bahrain.
    The Bahrain office will assume the local contact role for
all of Chemical's corporate and institutional customers now
served by the Dubai office, the spokeswoman added.
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Security Pacific announced its intention to merge with Diablo Bank, headquartered in Danville, Calif., in September 1986 as part of its plan to expand its retail network in Northern California. Diablo has a bank offices in Danville, San Ramon and Alamo, Calif., Security Pacific also said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12909" NEWID="726"> <DATE> 2-MAR-1987 15:39:05.89</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0908reute r f BC-PALL-CORP-<PLL>-2ND-Q 03-02 0062</UNKNOWN> <TEXT>&#2; <TITLE>PALL CORP & lt; PLL> 2ND OTR SALES RISE 17 PCT</TITLE> CHICAGO, March 2 - </DATELINE><BODY>Pall Corp said sales <DATELINE> in the second quarter rose about 17 pct to 94 mln dlrs from 80 mln dlrs a year ago, bringing sales for the six months to 174.6 mln dlrs, up 16 pct from 150.3 mln dlrs. Orders in the guarter ended Jan 31 rose about 15 pct to 101.1 mln dlrs and 13 pct to 189.6 mln dlrs in the six months. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12910" NEWID="727"> <DATE> 2-MAR-1987 15:39:33.60</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0909reute d f BC-J.P.-INDUSTRIES-<JPI> 03-02 0120</UNKNOWN> <TEXT>&#2; <TITLE>J.P. INDUSTRIES & lt;JPI> FORMS TWO OPERATING GROUPS</TITLE> ANN ARBOR, Mich., March 2 - </DATELINE><BODY>J.P. <DATELINE>

Industries Inc said it has formed two operating groups to serve major markets in its transportation components business -- an Engine Products Group to serve original equipment manufacturers and an Automotive Aftermarket Group to serve repair market customers. The company said senior vice president Gareth L. Reed has been appointed president and general manager of the Engine Products Group. Gerald W. McGrath was appointed vice president and general manager of the Automotive Aftermarket Group. He was formerly vice president of sales with the Engine Parts Division of Clevite Industries Inc, recently acquired by J.P. Industries. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12911" NEWID="728"> <DATE> 2-MAR-1987 15:39:40.79</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0910reute r f BC-U.S.-INTEC-INC-<INTK> 03-02 0053</UNKNOWN> <TEXT>&#2; <TITLE>U.S. INTEC INC &lt; INTK> 4TH QTR NET</TITLE> PORT ARTHUR, March 2 -<DATELINE> </DATELINE><BODY>Shr six cts vs five cts Net 188,000 vs 130,000 Revs 12.2 mln vs 10.1 mln Avg shrs 3,029,930 vs 2,764,544 12 mths Shr 81 cts vs 1.45 dlrs Net 2,463,000 vs 3,718,000 Revs 52.4 mln vs 47.5 mln Avg shrs 3,029,930 vs 2,566,680 NOTE: net for 1985 includes 500,000, or 20 cts per share, for proceeds of a life insurance policy. includes tax benefit for prior gtr of approximately 150,000 of which 140,000 relates to a lower effective tax rate based on operating results for the year as a whole. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12912" NEWID="729"> <DATE> 2-MAR-1987 15:39:51.85</DATE>

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ICI's pharmaceutical division is the second largest drug maker behind Glaxo in the U.K. Last year U.S. drug sales were about 40 pct of its worldwide drug sales of 1.5 billion dlrs, which in turn brought in 27 pct of its total profits.

He estimated that by 1990, ICI's pharmaceutical division would account for about 30 pct of total company profits.

"The drug division far and away brings in the highest rate of return," said A.W. Clements, finance director of ICI, who was also at the meeting.

Henderson said the new U.S. drug concern would basically act as a second sales force to double the exposure of its drugs to doctors. ICI will hire 145 new salespeople by October one.

Henderson said the major new products in the company's pipeline, expected to each bring in sales of over 200 mln dlrs annually, were Statil, a treatment for diabetic complications, Zoladex, a treatment for advanced prostate cancer, and Carwin, a treatment for mild to moderate congestive heart failure.

Henderson said U.S. Food and Drug Administration approval to market Statil and Zoladex, both under joint licensing agreements with Merck and Co Inc <MRK>, is not expected until about 1989. ICI expects to file for permission to market Carwin in the U.S. later this year.

Henderson said the company's 1987 results would top 1986 income of 888 mln dlrs or 5.45 dlrs per ADR on sales of 15 billion dlrs, but he declined to specify by how much.

Henderson said 1987's results would be boosted by Glidden Paints, which ICI bought last November for 580 mln dlrs from a unit of Hanson Industries Inc.

Henderson also said that ICI has about nine billion dlrs available for acquisitions. Last year the company made 40 acquisitions, the largest being Glidden. He said that more acquisitions may be made this year but he ruled out an acquisition of a pharmaceutical concern as "too expensive."

Henderson said that in his new role of chairman, effective April one when he takes over from Sir John Harvey–Jones who will retire, the biggest challenge ahead lay in continuing the earnings momentum ICI has established over the past few years after restructuring and selling off unprofitable businesses.

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RENO, Nev., March 2 -<DATELINE> </DATELINE><BODY>Shr profit six cts vs loss 4.51 dlrs Net profit 815,167 vs loss 12,955,562 Revs 7,981,022 vs 2,954,488 Year Shr profit 16 cts vs loss 7.22 dlrs Net profit 2,446,100 vs loss 19,175,931 Revs 23.6 mln vs 14.6 mln Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12918" NEWID="735"> <DATE> 2-MAR-1987 15:42:29.51</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0928reute r f BC-INT'L-MINERALS-<IGL> 03-02 0076</UNKNOWN> <TEXT>&#2; <TITLE>INT'L MINERALS & lt; IGL> BUYS ANIMAL PRODUCTS UNIT</TITLE> NORTHBROOK, Ill., March 2 - </ <DATELINE> DATELINE><BODY>International Minerals and Chemical Corp said it completed its acquisition of Johnson and Johnson Co's Pitman-Moore unit, a producer of animal health products. Terms of the acquisition were not disclosed. International Minerals and Chemical said annual sales of the unit are about 45 mln dlrs. Pitman-Moore makes health products for pets and for farm and feedstock animals. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12919" NEWID="736"> <DATE> 2-MAR-1987 15:43:03.73</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F

f0929reute u f BC-JWT-<JWT>-NOT-APPROAC 03-02 0102</UNKNOWN> <TEXT>&#2: <TITLE>JWT &lt;JWT> NOT APPROACHED BY GROUP SEEKING SHARES</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>JWT Group Inc has not been approached by former Ted Bates Worldwide Chairman Robert Jacoby about the possibility of a syndicate buying a 35 pct stake in JWT Group on a friendly basis, a company spokesman said. He said JWT would have no comment on an Advertising Age report that Jacoby is considering heading up a venture capital syndicate to purchase a 35 pct stake in JWT group. Jacoby was not immediately available for comment on the report. Ted Bates is now owned by <Saatchi and Saatchi>, the world's largest advertising agency. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12920" NEWID="737"> <DATE> 2-MAR-1987 15:43:37.81</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0930reute r f BC-UAW-WANTS-TO-REVIVE-A 03-02 0101</UNKNOWN> <TEXT>&#2: <TITLE>UAW WANTS TO REVIVE AMERICAN MOTORS &lt:AMO> TALKS</TITLE> DETROIT, March 2 - </DATELINE><BODY>The United Auto <DATELINE> Workers said it is willing to enter renewed negotiations to end the impasse between American Motors Corp and two UAW locals in Wisconsin. American Motors earlier said it broke off talks with the UAW on a new labor contract for its plant at Kenosha, Wis. The company's move came after its latest contract offer was rejected by union negotiators. UAW vice president Marc Stepp said he "strongly recommends" new meetings be scheduled "at the earliest possible time." Stepp heads the UAW's American Motors department. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12921" NEWID="738"> <DATE> 2-MAR-1987 15:44:15.36</DATE>

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             COLUMBUS, Ohio, March 2 - </DATELINE><BODY>Banc One Corp
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said the First
National Bank of Fenton has become Bank One, Fenton, bringing
the number of its affiliates to three in Michigan.
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             COEUR D'ALENE, Idaho, March 2 -
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    Net loss 1,343,000 vs loss 49,000
    Revs 6,778,000 vs 1,976,000
    Year
    Shr loss 67 cts vs loss ten cts
   Net loss 4,693,000 vs loss 672,000
    Revs 14.0 mln vs 7,034,000
    Note: 1986 loss included one-time loss of 3,624,000 dlrs on
write-off of certain silver, oil and gas interests.
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Funaro was in Britain on the first leg of a tour of European capitals to explain the motives of the Brazilian debt moratorium and to seek support for intiatives to improve capital flows between developed countries and third world debtor nations.

Talking before his departure for Paris, he said there could be no question of Brazil adopting another IMF austerity plan after a similar package four years ago "put Brazil in a very big recession."

"We had an IMF program – it simply meant export more and import less. We are not going to go the IMF," he said.

Funaro was reactnng to a British statement following his talks with Chancellor of the Exchequer Nigel Lawson, saying the U.K. Government had no part to play in what it viewed as a problem between Brazil and its commercial creditor banks.

Britain also believed an IMF program would help along negotiations between Brazil and the commercial banks, the statement, which banking sources interpreted as an outright rebuttal of all Brazilian demands, said.

"That was not my impression of the meeting," Funaro said; "But if the (British) answer is more or less like this, then that means nothing is helping to find a solution."

Funaro stressed that his talks in Washington last week and in Europe this week were aimed at gaining official support to unblock lending from official credit agencies, rather than to deal with Brazils ties with commercial banks.

"Since 1982, all official agencies have been closed to my country," he said.

He said Lawson had made no commitments to support Brazil's

efforts. Lawson would officially state his position when the two meet again next month for the IMF and World Bank spring meetings in Washington, Funaro said. Stressing there was no binding time schedule for Brazil's debt problem to be resolved, Funaro said Brazil had not come to Europe with specific proposals to overcome the present crisis. "We didn't come here to make a cash-flow programme," he said, "We will have meetings at the IMF next month – let's see what happens." Neither did Brazil plan a major overhaul of current domestic economic policies, which Funaro said would likely lead to a five pct economic growth this year. "Over the past five years we paid back 45 billion dlrs and received 11 billion ... This is a very big effort," he said. "What we have to offer is our cooperation." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12924" NEWID="741"> <DATE> 2-MAR-1987 15:45:38.79</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0936reute r f BC-FOOTE-MINERAL-<FTE>-S 03-02 0071</UNKNOWN> <TEXT>&#2: <TITLE>FOOTE MINERAL &lt:FTE> SELLS CAMBRIDGE PLANT</TITLE> EXTON, Pa., March 2 - </DATELINE><BODY>Foote Mineral Co <DATELINE> said it signed a letter of intent with Shieldalloy Corp, a wholly-owned subsidiary of <Metallurg Inc>, for the sale of its Cambridge, Ohio, business. The company said the sale, which will be explained in greater detail after the definitive agreement has been signed, is part of Foote's previously-announced plan to sell the entire company. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12925" NEWID="742"> <DATE> 2-MAR-1987 15:46:40.19</DATE> <TOPICS><D>grain</D><D>wheat</D></TOPICS>

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The recent Australian proposals were a good starting point for discussions, "but we do not want the Australians to feel they are alone in developing an agenda for discussions" on world grain trade, the president of the National Association of Wheat Growers, NAWG, and the chairman of U.S. Wheat Associates said in a letter to U.S. Agriculture Secretary Richard Lyng and U.S. Trade Representative Clayton Yeutter.

Future discussions on international wheat trade should include three topics -- a commitment to privatization of government-run export trading entities, a commitment to public disclosure of sales and other terms if government entities are involved, and a recognition that supply reductions by the U.S. have kept world prices higher than they otherwise would be, the two organizations said

While the Australian proposals are welcome the two organizations said they are not in total agreement with their assessments.

Australia's proposals, which aim to reduce U.S. target prices and "quarantine" U.S. wheat stocks, would continue to place the burden of supply adjustment and reform on U.S. farmers, they said.

Other countries, including Australia, have benefitted from the higher world prices that have resulted from past U.S. acreage and crop reduction programs, the organizations said.

"We will not continue to hurt ourselves economically -- and subsidize foreign wheat production -- by unilaterally stocking grain and changing programs which protect our growers," Jim Miller, president of NAWG said.

"We sincerely hope for some type of agreement among the world's major grain producing nations to reduce stocks and restore profitability to agriculture," Miller said. Reuter

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ordered an increase in cost-of-living allowances for many U.S.
military personnel abroad because of the decreased value of the
dollar against foreign currencies, the Pentagon said.
    The allowances are expected to rise between 10 and 20 per
cent in many areas beginning this month, the Pentagon said...
   Weinberger also is providing for some family members of
financially-pressed troops to fly home from West Germany,
Japan, Italy and Spain on military transports if they desire.
   He said in a statement to the military that the
cost-of-living increases "will help keep your overseas
purchasing power close to your stateside counterparts."
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             KANSAS CITY, Mo., March 2 - </DATELINE><BODY>UtiliCorp
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United Inc said it
has closed the previously announced acquisition of West
Virginia Power from Dominion Resources Inc for about 21 mln
dlrs.
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<TEXT>&#2; <TITLE>DAISY SYSTEMS & lt;DAZY> INTRODUCES WORKSTATIONS</TITLE> <DATELINE> MOUNTAIN VIEW, Calif., March 2 – </DATELINE><BODY>Daisy Systems Corp said it has introduced a line of computer-aided engineering workstations. The workstation family includes the Personal Logician 386, the Logician 386 and the Personal Logicial 286. The Personal Logician 386 is a desktop, 32-bit IBM Personal Computer AT-compatible workstation, base priced at 20,000 dlrs. The Logician 386 is a 32-bit accelerated graphics workstation, priced at 50,000 dlrs. The Personal Logician 286 is based on the IBM PC AT and the EGA graphics standard, base priced at 15,000 dlrs. Daisy said the products will be available in 90 days. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12930" NEWID="747"> <DATE> 2-MAR-1987 15:59:04.30</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0969reute d f BC-WESTERN-TELE-COMMUNIC 03-02 0073</UNKNOWN> <TEXT>&#2: <TITLE>WESTERN TELE-COMMUNICATIONS &lt:WTLCA> JOINS GROUP</TITLE> ENGLEWOOD, Colo., March 2 - </DATELINE><BODY>Western <DATELINE> Tele-Communications Inc said that through its subsidiary, Westlink Inc, it has joined "Netlink USA", a general partnership consisting of Telluride Cablevision Inc and McCaw Satellite Programming Investments Inc. Western said it will act as a 40 pct investor, converting its cable television signals to satellite distribution in selected markets. The conversion is expected to improve reception of Denver television signals delivered to cable operators and other customers in underserved rural or remote areas of the U.S., the company said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre>

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dlrs in preferred stock and one dlr in common stock for each American Medical share. Wedge said it has no plans to join in an effort to seek control of American Medical, but it would not rule out a future takeover try.

Pesch said he did not discuss a joint takeover proposal with the Bass family.

Some analysts saw the Wedge statement as a boost to Pesch's takeover effort and a further sign that there could be some shareholder dissatisfaction following American Medical's previous rejection of a 20 dlr per share all cash offer from Pesch.

American Medical is expected to resist Pesch's latest bid. Larry Feinberg, an analyst with Dean Witter Reynolds Inc said a management-led leveraged buyout cannot be ruled out.

An American Medical spokesman said the company will comment on the new Pesch offer by March 10.

Analysts continue to view the Bass family as a factor in the outcome of the bid for control of American Medical.

The Bass family holds an 11. 6 pct stake in American Medical, and the company has previously said the investors support management's internal plan to improve the company's performance. The Bass family would not comment on American Medical or Pesch.

Pesch, who led the leveraged buyout of Republic Health Corp last year, continues to face a credibilty problem on Wall Street because of the long time it took to finish the Republic acquisition.

Republic also has substantial debt, and has left wall street questioning whether financing can be completed for the much larger American Medical takeover proposal.

Pesch's first offer for American Medical was made without an investment banking firm, another cause for concern to Wall Street. However, Pesch entered his second offer with representation from Donaldson, Lufkin, and Jenrette Securities and Security Pacific Merchant Banking Group.

"I don't have any doubt that the current transaction can be worked out and completed, provided we get to the point where Ami management will sit down and talk in a friendly environment," Pesch said.

Pesch would not elaborate on what type of financing arrangements are being made. He did say if he succeeds in acquiring American Medical he plans to keep much of American Medical management in place.

He said he plans to combine the company with Republic to form an efficient network of hospitals.

Analysts said they do not believe a much higher offer could be made for American Medical.

Byron Nimocks of E.F. Hutton Group said improved second fiscal quarter earnings could make American Medical stock worth about 20 dlrs per share.

Nimocks estimates American Medical earnings for the second quarter ended February 28 could be 35 cts, compared to a 95 ct loss last year.

Nimocks said Pesch's revised offer is not worth much more than the 20 dlrs cash offered previously.

But Feinberg said there is a better chance a transaction

could be completed because of the revised structure of the offer. "I think it's much more doable," he said. Analysts have said American Medical has begun a turnaround by replacing some members of management and reducing costs. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12932" NEWID="749"> <DATE> 2-MAR-1987 16:01:01.69</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0972reute h f BC-THREE-CONVICTED-IN-H0 03-02 0130</UNKNOWN> <TEXT>&#2: <TITLE>THREE CONVICTED IN HOME STATE FAILURE</TITLE> CINCINNATI, March 2 - </DATELINE><BODY>Marvin Warner and <DATELINE> two fellow officers of the former Home State Savings Bank were convicted on charges connected with the collapse of Home State. Warner, the owner of Home State, was found guilty of six counts of performing unauthoriazed acts -- investing some Home State money without authorization from the board of directors -- and three counts of securities violations in the 1985 collapse. He was acquitted on 76 counts of willful misapplication. Burton Bongard, former Home State president, was convicted of all 81 counts willful misapplication. David Schiebel, also a former president, was convicted on three of four counts of securities violations but was acquitted on 84 charges of willful misapplication. -- corrects warner's conviction

The irregularities in which the men were charged led to a state-imposed moratorium on all state-insured savings and loan companies in Ohio, which was lifted on an individual basis as the firms were able to show proof of their solvency.

Judge Richard Niehaus of Hamilton County Common Pleas Court ordered Warner jailed in lieu of 3.5 mln dlrs bond. He set a 1.5 mln dlr bond for Bongard and 25,000 dlr bond for Schiebel pending the appearance of the trio for sentencing March 30.

Lawrence Kane, special prosecutor, said that Warner and Bongard could receive a maximum of 15 years in prison. He said that Schiebel could receive a maximum of 5 to 6 years on his convictions.

All three were accused in the draining of 144 mln dlrs of

Home State funds through investments with ESM Government Securities Inc. of Fort Lauderdale, Fla., which went bankrupt and triggered the collapse of Home State. On March 5, 1985, Ohio Governor Richard Celeste closed all of the state's privately-insured savings and loan companies and they remained closed until they could obtain federal deposit insurance or merge with other companies which had federal deposit insurance. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12934" NEWID="750"> <DATE> 2-MAR-1987 16:04:26.65</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0979reute d f BC-VIDEO-SHOPPING-MALL-A 03-02 0056</UNKNOWN> <TEXT>&#2; <TITLE>VIDEO SHOPPING MALL ADDS FLORIDA STATION</TITLE> JENKINTOWN, Pa., March 2 - </DATELINE><BODY>&lt;Video <DATELINE> Shopping Mall Inc> said it signed WJTC-TV, Pensacola, Fla, to carry its self-improvement and specialized business opportunity programs. Video Shopping said the station, carried over UHF channel 44 in the Pensacola area, reaches about 120,000 households. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12935" NEWID="751"> <DATE> 2-MAR-1987 16:04:50.43</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0980reute d f BC-NATIONAL-EARLY-WARNIN 03-02 0063</UNKNOWN> <TEXT>&#2; <TITLE>NATIONAL EARLY WARNING SEEKS OMEGA BALLISTICS</TITLE>

TAMARAC, Fla., March 2 - </DATELINE><BODY>&lt;National <DATELINE> Early Warning Systems Inc> said it has offered to purchase <Omega Ballistics Systems Inc> for an undisclosed amount of cash, stock and notes. Valley Cottage, N.Y., based Omega is a developer and designer of lightweight, custom-crafted ballistic, assault, flame and fire resistant paroducts. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12936" NEWID="752"> <DATE> 2-MAR-1987 16:05:07.05</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0982reute u f BC-UNITED-MERCHANTS-<UMM 03-02 0091</UNKNOWN> <TEXT>&#2; <TITLE>UNITED MERCHANTS & lt;UMM> TO BUY ITS OWN STOCK</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>United Merchants and Manufactuerers Inc said its board has authorized the repurchase of up to one mln shares of the company's common stock. The company now has about 9.1 mln shares outstanding. It said the stock will be acquired from time to time on the open market, depending on market conditions and other factors. The number of shares purchased and the timing of the purchases are also subject to restrictions under certain of the company's debt instruments, it added. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12937" NEWID="753"> <DATE> 2-MAR-1987 16:06:20.44</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0986reute

r f BC-WESTINGHOUSE-<WX>,-MA 03-02 0091</UNKNOWN> <TEXT>&#2: <TITLE>WESTINGHOUSE &lt;WX>, MATSUSHITA &lt;MC> SET VENTURE</TITLE> <DATELINE> PITTSBURGH, March 2 - </DATELINE><BODY>Westinghouse Electric Corp said it agreed in principle to form a joint venture in factory automation with Matsushita Electric Industrial Co Ltd of Japan. The company said the venture aims to combine Matsushita's experience in high-volume electronics manufacturing and Westinghouse's knowledge of computer integrated manufacturing. The venture will design, sell and service automated manufacturing systems, and is expected to begin operations by the summer, it added. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12938" NEWID="754"> <DATE> 2-MAR-1987 16:06:47.27</DATE> <TOPICS><D>coffee</D></TOPICS> <PLACES><D>uk</D><D>brazil</D></PLACES> <PEOPLE><D>dauster</D></PEOPLE> <ORGS><D>ico-coffee</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0987reute b f BC-COFFEE-QUOITA-TALKKS 03-02 0107</UNKNOWN> <TEXT>&#2: <TITLE>SENIOR DELEGATES PESSIMISTIC ON ICO TALKS</TITLE> <DATELINE> LONDON, March 2 - </DATELINE><BODY>Efforts to break an impasse between coffee exporting and importing countries over regulating the world coffee market in the face of falling prices appear to have failed, senior delegates said after a contact group meeting. The full ICO council is due to meet this evening. President of the Brazilian Coffee Institute (IBC) Jorio Dauster told Reuters after the contact group meeting there had been no agreement on guotas as consumers had tried to dictate market shares rather than negotiate them. Dauster said there are no plans yet to renew negotiations at a later date. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12939" NEWID="755"> <DATE> 2-MAR-1987 16:07:49.52</DATE> <TOPICS></TOPICS>

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             NEW YORK, March 2 - </DATELINE><BODY>EDO Corp said
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McDonnell Aircraf Co has
invoked its 1987 production option calling for ejection release
units for the F-15E aircraft.
    The company said the contract is not to exceed 10.1 mln
dlrs and will be handled by its government systems division in
College Point, N.Y.
    The company said the contract is a follow up to the full
scale development and 1986 contracts previously awarded to EDO.
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             VANCOUVER, British Columbia, March 2 -
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    </DATELINE><BODY>Shr 16 cts vs 22 cts
    Net 1,226,597 vs 1,327,016
    Revs 6,598,580 vs 5,921,828
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             PORTLAND, Maine, March 2 - </DATELINE><BODY>Coastal
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Bancorp said the U.S.
Federal Reserve Board approved the acquisition of Coastal by
Suffield Financial Corp <SSBK>.
    The acquisition still requires approval from the Banking
Department in Maine, the company noted.
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             NEW YORK, March 2 - </DATELINE><BODY>Qtr ended Dec 31
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   Revs 7,372 vs 1,500
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U.S. Banks have 50 pct representation on the committee while holding only 35 pct of Brazil's debt to banks, he said, adding "This is not fair with the European and Japanese banks." The committee had played a useful role in 1982 and 1983, however.

Noting the often different reactions of U.S., Japanese and European banks, Funaro told journalists that Brazil might adopt an approach involving separate discussions with the regions.

Since debtor nations' problems were normally treated on a case-by-case basis, "Perhaps the same principle should apply to creditors," central bank president Francisco Gros said.

Brazil on February 20 suspended indefinitely interest payments on 68 billion dlrs owed to commercial banks, followed last week by a freeze on bank and trade credit lines deposited by foreign banks and institutions, worth some 15 billion dlrs.

Funaro and Gros spent two days at the end of last week in Washington talking to government officials and international agencies and will this week visit Britain, France, West Germany, Switzerland and Italy for discussions with governments.

Funaro and Gros are today meeting British Chancellor of the Exchequer Nigel Lawson, Foreign Secretary Geoffrey Howe and Governor of the Bank of England Robin Leigh-Pemberton.

Bankers have estimated that Brazil owes U.K. Banks around 8.5 billion dlrs in long and medium term loans, giving the U.K. The third largest exposure after the U.S. And Japan.

The crisis began when Brazil's trade surplus, its chief means of servicing its foreign debt, started to decline sharply and the problem was compounded by a renewed surge in the country'rate of inflation. Reserves were reported to have dropped below four billion dlrs.

Reuter

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Under the one-year contract, which also has two one-year optional performance periods, the company said it will provide local area network operations, coordination of hardware installation and maintenance, user support services and systems and applications programming. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12945" NEWID="762"> <DATE> 2-MAR-1987 16:19:21.48</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>canada</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0029reute r f BC-AMCA-<AIL>-TO-SELL-S0 03-02 0106</UNKNOWN> <TEXT>&#2; <TITLE>AMCA &lt;AIL> TO SELL SOME DOMINION BRIDGE ASSETS</TITLE> TORONTO, March 2 - </DATELINE><BODY>AMCA International <DATELINE> Ltd said it finalized agreement to sell certain assets and inventories of its Dominion Bridge steel service center operations to <Federal Industries Ltd>'s Russelsteel Inc unit. Terms were undisclosed. It said the sale involved assets and operations of the general line of steel service centers in Toronto and Edmonton, Alberta and steel from inventories of closed AMCA branches. The company said the sale was part of a previously announced restructuring program to allow it to focus on certain core businesses and generate cash to cut debt. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12946" NEWID="763"> <DATE> 2-MAR-1987 16:19:28.52</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0030reute d f BC-CONDOR-COMPUTER-INTRO 03-02 0058</UNKNOWN>

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<TITLE>FUNARO REJECTS SUGGESTION OF IMF BRAZIL PLAN</TITLE> LONDON, March 2 – </DATELINE><BODY>Brazilian Finance <DATELINE> Minister Dilson Funaro flatly rejected a U.K. Suggestion that his country seek International Monetary Fund (IMF) help in order to facilitate debt negotiations with commercial creditor banks. Talking to reporters, Funaro said this attitude would not help resolve the crisis started when Brazil suspended indefinitely interest payments on 68 billion dlrs in external debt on February 20. Funaro was in Britain on the first leg of a tour of European capitals to explain the motives of the Brazilian debt moratorium and to seek support for intiatives to improve capital flows between developed countries and third world debtor nations. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12949" NEWID="766"> <DATE> 2-MAR-1987 16:20:33.93</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0035reute u f BC-SAATCHI-AND-SAATCHI-< 03-02 0087</UNKNOWN> <TEXT>&#2: <TITLE>SAATCHI AND SAATCHI &lt;SACHY> COMBINES UNITS</TITLE> NEW YORK, March 2 - </DATELINE><BODY>AC and R <DATELINE> Advertising, a subsidiary of Ted Bates Worldwide, a unit of one of the largest advertising agencies in the U.S., Saatchi and Saatchi, said it will merge with two other Bates units to form a new entity under Bates called AC and R/DHB and Bess. The company said the other units are Diener/Hauser/Bates (DHB) and Sawdon and Bess. AC and R chairman Stephen Rose said the combined billings will be 311 mln dlrs, representing a total of 157 clients. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12950" NEWID="767"> <DATE> 2-MAR-1987 16:21:29.63</DATE> <TOPICS><D>acg</D></TOPICS>

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Purolator's stock slipped 3/8 today to close at 34-3/4. It

had been trading slightly higher than the 35 dlr offer on Friday. At least one analyst Friday speculated the company might fetch 38 to 42 dlrs per share.

analysts and wall street sources doubted a competitive offer would emerge since the company has been for sale for sometime before the deal with Hutton was struck Friday.

Hutton had been in talks with Purolator's adviser, Dillon, Read and Co since late December, a Hutton spokesman said.

Hutton is offering 35 dlrs cash per share for 83 pct of the shares. If all shares are tendered, shareholders would receive 29 dlrs cash, six dlrs in debentures, and warrants for stock in a subsidiary of PC Acquisition containing the Purolator U.S. courier operation. Hutton values the warrants at two to three dlrs per share.

Wall Street sources also said today that a rival bidder might be discouraged by a breakup fee Purolator would have to pay if it ends its agreement with Hutton. The sources would not reveal the amount of the fee, which will be noted in documents on the transaction to be made public later this week. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="12952" NEWID="769"> <DATE> 2-MAR-1987 16:23:35.22</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:F f0043reute r f BC-FORMER-BROKER,-INVEST 03-02 0101</UNKNOWN> <TEXT>&#2; <TITLE>FORMER BROKER, INVESTOR SENTENCED FOR TRADING</TITLE> <DATELINE> NEW YORK, March 2 - </DATELINE><BODY>A former stock broker and an investor who pleaded quilty last June to insider trading as a participant in the scheme that involved lawyer Michael David were sentenced by the Manhattan federal court today. Morton Shapiro, who was employed as a broker at Moseley Hallgarten Stabrook and Weeden Inc, drew a two month jail sentence and a 25,000 dlr fine. Daniel J. Silverman, who pleaded guilty to securities fraud, was sentenced to three years probation, a 25,000 dlr

fine, and ordered to provide 250 hours of community service. As a result of trading on information supplied by David, while he was at the firm of Paul, Weiss, Rifkind, Wharton and Garrison, the defendants gained about 160,000 dlrs in their insider trading scheme, according to U.S. Attorney Rudolph W. Giuliani. The prosecutor also said Shapiro attempted to conceal his unlawful trading by lying in testimony before the Securities and Exchange Commission. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12953" NEWID="770"> <DATE> 2-MAR-1987 16:25:16.17</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G L f0047reute d f BC-ANNUAL-MAILING-TO-DEL 03-02 0106</UNKNOWN> <TEXT>&#2; <TITLE>ANNUAL MAILING TO DELINQUENT FARMERS -- USDA</TITLE> WASHINGTON, March 2 - </DATELINE><BODY>The Farmers Home <DATELINE> Admininstration (FmHA) is undertaking its annual mailing of notices to delinguent farm borrowers, the U.S. Agriculture Department said. It said about 26,400 FmHA farm borrowers were delinguent on December 31, 1986, and will be sent letters by early March. They should get in touch with the FmHA county office as soon as possible to make an appointment to discuss the account, it said. The letter requests the borrower choose one or more servicing options listed on an accompanying form and return the form within 30 days, the department said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12954" NEWID="771"> <DATE> 2-MAR-1987 16:26:06.69</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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             DALLAS, March 2 -
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   Net 557,000 vs 2,020,000
   Revs 8,872,000 vs 13,908,000
   Year
   Shr 60 cts vs 2.52 dlrs
   Net 2,198,000 vs 9,313,000
   Revs 36.9 mln vs 55.7 mln
 Reuter
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   Shr 33 cts vs 29 cts
   Net 14.8 mln vs 11 mln
   Revs 108.6 mln vs 70.0 mln
   Ava shrs 45.2 mln vs 37.6 mln
   Nine mths
   Shr 88 cts vs 76 cts
   Net 36.7 mln vs 28.7 mln
   Revs 260.4 mln vs 193.0 mln
   Avg shrs 41.9 mln vs 37.8 mln
   Note: Net for nine mths includes gains from dispositions of
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1,783,000 dlrs or four cts a share vs 900,000 dlrs or two cts a share. Avg shrs and shr data restated to reflect three-for-two stock split in January. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12958" NEWID="775"> <DATE> 2-MAR-1987 16:26:59.15</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0054reute u f BC-WARNER-COMMUNICATIONS 03-02 0104</UNKNOWN> <TEXT>&#2: <TITLE>WARNER COMMUNICATIONS &lt;WCI>IN CONTRACT WITH ROSS</TITLE> NEW YORK, March 2 - </DATELINE><BODY>Warner <DATELINE> Communications Inc said its board has approved a 10-year employment contract with Chairman Steven J. Ross. The company said the contract was opposed by the six board members who are nominees of Chris-Craft Inc <CCN>. It said the new contract calls for "new bonus awards to be paid out over the period of the contract," based on the price of the company's stock. Its statement provided no details. Warner said the contract, which has been under discussion for a lengthy period, assures the stability and creative future of the company. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12959" NEWID="776"> <DATE> 2-MAR-1987 16:27:10.48</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0056reute s f BC-PEOPLES-BANCORPORATIO 03-02 0023</UNKNOWN>

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   Record March 31
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             NEWPORT BEACH, Calif., March 2 - </
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changing its fiscal year-end to a calendar year from the
previous fiscal year ending June 30.
 Reuter
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    </DATELINE><BODY>Shr 24 cts
   Net 412,737
   Revs 605,321
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Year
   Shr 93 cts
   Net 1,577,892
   Revs 2,345,261
   NOTE: Full name CPL Real Estate Investment Trust.
   Company was formed Dec 30, 1985.
 Reuter
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             STERLING, Va., March 2 - </DATELINE><BODY>Star
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Technologies Inc said its
shares will begin trading on the Nasdag national market system
tomorrow.
   The company, a manufacturer of very high-speed computers
for scientific applications, has annual revenues of about 40
mln dlrs.
    In the nine months ended Dec 31, the company earned 1.9 mln
dlrs against a loss of 16.5 mln dlrs in the year-ago period, as
sales rose to 32.6 mln dlrs from 9.3 mln dlrs.
 Reuter
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             BRENTWOOD, Tenn., March 2 -
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    Net loss 2,410,000 vs loss 2,466,0000
    Revs 24.0 mln vs 23.9 mln
    Year
    Shr loss 1.18 dlrs vs loss 81 cts
    Net loss 3,338,000 vs loss 2,275,000
    Revs 101.4 mln vs 112.3 mln
 Reuter
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    Net profit 155,383 vs loss 577,336
    Note: Net includes tax credit of 51,226 dlrs or one ct per
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             LOS ANGELES, March 2 - </DATELINE><BODY>Cybertek said it
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is forming a
General Products division which will be located in Dallas.
   The new division will market personal computer software
products targeted at the Fortune 500 companies, Cybertek said.
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   Net 3,660,273 vs 2,437,914
   Revs 28.5 mln vs 23.1 mln
   Six mths
   Shr 29 cts vs 12 cts
   Net 1,325,755 vs 483,559
   Revs 31.7 mln vs 26.4 mln
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             NEW YORK, March 2 - </DATELINE><BODY>Holiday Corp said
it would redeem on
March 11 all outstanding 9-1/2 pct first mortgage bonds due
1995 of its Holiday Inns Inc unit and all 9-1/2 pct first
mortgage bonds, Series A, due 1996 of its Harrah's subsidiary.
    The Holiday bonds will be bought back at 101.6 pct of the
bonds' principal amount plus accrued interest, or 1,038.69 dlrs
per 1,000 dlr face amount. Holiday will redeem the Harrah's
bonds at 104.5 pct of the principal amount plus accrued
interest, or 1,079.31 dlrs per 1,000 dlr face amount.
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<TITLE>ANCHOR GLASS &lt;AGLS> CLEARED FOR LISTED ON NYSE</TITLE>
             TAMPA, Fla., March 2 - </DATELINE><BODY>Anchor Glass
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Container Corp said it
has been cleared to apply for listing on the New York Stock
Exchange and expects to file its formal application for listing
later this month, with trading to begin during the week of
April 20.
    The company said the NYSE advised it management that the
company meets the criteria for listing following successful
completion of a preliminary eligibility review.
    Anchor also said its stock is being split two-for-one
effective March 24 to holders of record March three. After the
split, it said it will have 13.3 mln shares outstanding.
 Reuter
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             DALLAS, March 2 - </DATELINE><BODY>Computer Language
Research Inc said its
CLR/Micro-Tax unit introduced a Micro-Tax W-4 Generator, a new
software package for accounts and corporate personnel
departments.
   The company said the package takes the user through each
question on the new W-4, gives explanatory instructions,
automatically calculates entries, checks tables and generates
the completed W-4.
 Reuter
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151,800 tons in January from 124,800 tons in December. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12977" NEWID="794"> <DATE> 2-MAR-1987 16:44:54.87</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V f0096reute b f BC-REAGAN-CIA-BULLETIN 03-02 0040</UNKNOWN> <TEXT>&#2; <TITLE>WHITE HOUSE WITHDRAWS GATES NOMINATION AS CIA CHIEF</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>The White House announced it was withdrawing the controversial nomination of Robert Gates as CIA director at Gates's request and has not yet decided on a replacement. Withdrawal of the Gates nomination was announced by new White House Chief of Staff Howard Baker, who said President Reagan had several names under consideration to replace Gates but had made no decision on that score. Baker said Gates had sent Reagan a letter today requesting his name be withdrawn from nomination to succeed the ailing and resigned William Casey and that Reagan had "accepted with great rearet." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12978" NEWID="795"> <DATE> 2-MAR-1987 16:51:00.84</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0111reute d f BC-DIAMOND-SHAMROCK-<DIA 03-02 0033</UNKNOWN> <TEXT>&#2; <TITLE>DIAMOND SHAMROCK &lt;DIA> SETS MEETING RECORD DATE</TITLE>

DALLAS, MARCH 2 - </DATELINE><BODY>Diamond Shamrock Corp <DATELINE> said it set March 26 as the record date for stockholders entitled to vote at its April 30 annual meeting. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12979" NEWID="796"> <DATE> 2-MAR-1987 16:51:24.19</DATE> <TOPICS></TOPICS> <PLACES></PLACES> <PEOPLE><D>reagan</D><D>howard-baker</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM f0113reute f f BC-\*\*\*\*\*WHITE-HOUSE'S-B 03-02 0010</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*<TITLE>WHITE HOUSE'S BAKER SAYS REAGAN TO MEET PRESS "VERY SOON" </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12980" NEWID="797"> <DATE> 2-MAR-1987 16:51:32.60</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>canada</D><D>switzerland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E f0114reute r f BC-CCL-UNIT-ACQUIRES-NES 03-02 0097</UNKNOWN> <TEXT>&#2; <TITLE>CCL UNIT ACQUIRES NESTLE CANADA CAN OPERATIONS</TITLE> <DATELINE> TORONTO, March 2 – </DATELINE><BODY>&lt;CCL Industries Inc>'s Continental Can Canada Inc unit said it acquired the Wallaceburg, Ontario, metal can making operations of Nestle Enterprises Ltd, wholly owned by <Nestle SA>, of Switzerland. Terms were undisclosed. Continental Can said it would supply Nestle's equivalent can requirements under a long-term agreement.

Nestle said it decided to stop manufacturing cans "in order to be in a better position to take full advantage of the changes underway or on the horizon in food packaging technology." Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12981" NEWID="798"> <DATE> 2-MAR-1987 16:51:43.42</DATE> <TOPICS><D>livestock</D><D>hog</D></TOPICS> <PLACES><D>usa</D></PLACES> <PEOPLE></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G L f0115reute r f BC-AMERICAN-PORK-CONGRES 03-02 0133</UNKNOWN> <TEXT>&#2: <TITLE>AMERICAN PORK CONGRESS KICKS OFF TOMORROW</TITLE> CHICAGO, March 2 - </DATELINE><BODY>The American Pork <DATELINE> Congress kicks off tomorrow, March 3, in Indianapolis with 160 of the nations pork producers from 44 member states determining industry positions on a number of issues, according to the National Pork Producers Council, NPPC. Delegates to the three day Congress will be considering 26 resolutions concerning various issues, including the future direction of farm policy and the tax law as it applies to the agriculture sector. The delegates will also debate whether to endorse concepts of a national PRV (pseudorabies virus) control and eradication program, the NPPC said. A large trade show, in conjunction with the congress, will feature the latest in technology in all areas of the industry, the NPPC added. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12982" NEWID="799"> <DATE> 2-MAR-1987 16:52:00.53</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

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the Treasury Board said. The board noted the growth in the main estimates is the lowest since 1962, and below last year's 3.9 pct increase. After inclusion of two special accounts, an unemployment insurance fund and a grain stabilization fund, total expenditures amount to 122.55 billion dlrs, the same as the estimate in the government's budget last month. The budget also estimated a deficit of 29.3 billion dlrs for fiscal 1988. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12986" NEWID="803"> <DATE> 2-MAR-1987 16:59:50.45</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0136reute d f BC-ADVANCE-CIRCUITS-<ADV 03-02 0094</UNKNOWN> <TEXT>&#2; <TITLE>ADVANCE CIRCUITS &lt;ADVC> GETS LOAN AGREEMENT</TITLE> MINNETONKA, Minn., March 2 - </DATELINE><BODY>Advance <DATELINE> Circuits Inc said it has signed a 9,500,000 dlrs borrowing agreement with Washington Square Capital Inc. The new loan consists of a revolving credit facility of seven mln dlrs based on accounts receivable and a term loan of 2,500,000. The interst rate on the loans is 2.75 pct over the prime rate, with future rate reductions scheduled if certain income levels are achieved. It said the entire loan is due March 1990, with monthly payments of 29,800 due on the term loan. The money was used to completely repay its debt to First National Bank of St. Paul. It would not say how much that was. The bank took a discount on its gross amount and accepted 125,000 shares of Class C preferred stock which is convertible into 375,000 shares of common. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12987" NEWID="804"> <DATE> 2-MAR-1987 17:02:13.59</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES>

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cities. They are available at all times with no restrictions. Flights depart between 0100 and 0415 CST and arrive around 0600 local time. Normal baggage checking services are not

available because the flights carry air freight cargo so passengers are limited to two pieces of carry-on baggage. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12989" NEWID="806"> <DATE> 2-MAR-1987 17:03:53.73</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>australia</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0148reute d f BC-TONKA-<TKA>-EXPANDS-A 03-02 0085</UNKNOWN> <TEXT>&#2; <TITLE>TONKA & lt; TKA> EXPANDS AUSTRALIAN OPERATIONS</TITLE> <DATELINE> MINNETONKA, MINN., March 2 - </DATELINE><BODY>Tonka Corp said it agreed to become the exclusive distributor of Tokyo-based Bandai Co Ltd toy lines in Australia and New Zealand and also agreed to buy the business of Bandai Australia. Terms of the transaction were not disclosed. The Bandai agreement and other actions are expected to add 15 mln dlrs to Tonka's international sales in 1987. International sales accounted for 11 pct of Tonka's 293.4 mln dlrs of revenues in 1986. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="12990" NEWID="807"> <DATE> 2-MAR-1987 17:05:09.92</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0153reute r f BC-BARNETT-BANKS-OF-FLOR 03-02 0100</UNKNOWN> <TEXT>&#2; <TITLE>BARNETT BANKS OF FLORIDA &lt;BBF> REDEEMS STOCK</TITLE> JACKSONVILLE, Fla., March 2 – </DATELINE><BODY>Barnett <DATELINE>

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Banks of Florida Inc
called for redemption of all outstanding shares of its Series E
4.25 dlrs cumulative convertible preferred stock.
    The company said the redemption date will be May 8, 1987.
    Under the terms of the redemption, shareholders may convert
or redeem their shares. The bank said shares may be converted
into 2.25 shares of Barnett common stock if surrenderred by
April 23.
    Shares surrendered after will be redeemed for 51.50 dlrs
per share plus dividends accured through May 8, the bank said.
 Reuter
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<TITLE>HECK'S &lt;HEX> SAYS CREDIT AGREEMENT EXPIRED</TITLE>
             NITRO, W.Va., March 2 - </DATELINE><BODY>Heck's Inc said
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that its credit
agreement with a group of banks expired on February 28 and that
the banks are demanding payment on the loans.
    Heck's, which did not disclose the amount being sought by
the banks, said it is holding discussions with its lenders that
should be completed sometime this week.
    Heck's added, however, that it could not predict whether a
new credit agreement will be reached.
 Reuter
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spokesman said.
 Reuter
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             CHICAGO, March 2 - </DATELINE><BODY>Advanced Systems Inc
said it acquired
distribution rights to three interactive video courses
developed by NCR Corp <NCR>.
    The three courses, for data processing professionals and
bankers, are delivered through interactive video, which
combines video discs, personal computers and touch-screen
monitors.
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<TITLE>U.S. BRASS MILL COPPER STOCKS LOWER IN JANUARY</TITLE>
             NEW YORK, March 2 - </DATELINE><BODY>U.S. brass mill
<DATELINE>
copper stocks fell to
185,400 short tons (copper content) at the end of January from
191,200 short tons at the end of December, according to the
American Bureau of Metal Statistics.
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Consumption by brass mills increased to 60,700 short tons in January from 48,900 short tons in December. Mills consumed 29,600 tons of refinery shapes in January versus 24,000 tons in December. Scrap consumption increased to 31,100 tons in January from 24,900 tons in December. Total brass mill shipments increased to 69,600 tons in January from 54,400 tons in December, while receipts rose to 63,800 tons from 47,100 tons. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13000" NEWID="817"> <DATE> 2-MAR-1987 17:23:30.47</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0204reute h f BC-MFS-MUNICIPAL-INCOME 03-02 0050</UNKNOWN> <TEXT>&#2; <TITLE>MFS MUNICIPAL INCOME TRUST &lt;MFM> SETS PAYOUT</TITLE> BOSTON, March 2 – </DATELINE><BODY>MFS Municipal Income <DATELINE> Trust said it declared a monthly income distribution of 5.7 cts a share compared with 5.5 cts a share paid in the previous month. It said the distribution is payable March 27 to shareholders of record March 13. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13001" NEWID="818"> <DATE> 2-MAR-1987 17:23:55.56</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0206reute u f BC-PITTWAY-CORP-<PRY>-4T 03-02 0043</UNKNOWN> <TEXT>&#2; <TITLE>PITTWAY CORP &lt;PRY> 4TH QTR NET</TITLE>

NORTHBROOK, Ill., March 2 -<DATELINE> </DATELINE><BODY>Shr 1.35 dlrs vs two dlrs Net 6,195,000 vs 9,202,000 Sales 157.5 mln vs 151.6 mln Year Shr 6.02 dlrs vs 6.78 dlrs Net 27,608,000 vs 31,117,000 Sales 585.7 mln vs 541.3 mln Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13002" NEWID="819"> <DATE> 2-MAR-1987 17:25:58.93</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0210reute r f BC-<SIEMENS-AG>-U.S-UNIT 03-02 0104</UNKNOWN> <TEXT>&#2; <TITLE>&lt;SIEMENS AG> U.S UNIT TO BEGIN MAKING SYSTEMS</TITLE> BOCA RATON, Fla., March 2 - </DATELINE><BODY>&lt;Siemens <DATELINE> AG's> U.S. subsidiary, Siemens Public Switching Systems Inc said two existing plants have been selected to allow immediate start up of manufacturing on an interim basis of EWSD digital central office switching systems in the U.S. The company said the two facilities, one in Cherry Hill, N.J., the other in Hauppauge, N.Y., will be used while a rigorous review process for selecting a facility devoted only to EWSD manufacturing continues. Siemens Public is part of Siemens Communication Systems Inc, also headquartered in Boca Raton. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13003" NEWID="820"> <DATE> 2-MAR-1987 17:26:06.03</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

<UNKNOWN> F f0211reute r f BC-ARMTEK-<ARM>-TO-SELL 03-02 0095</UNKNOWN> <TEXT>&#2: <TITLE>ARMTEK &lt;ARM> TO SELL INDUSTRIAL TIRE UNIT</TITLE> NEW HAVEN, CONN., March 2 - </DATELINE><BODY>Armtek <DATELINE> Corp, previously the Armstrong Rubber Co, said it agreed to sell its industrial tire and assembly division to a Dyneer Corp <DYR> for an undisclosed sum. It said the agreement covers the division's tire production facility in Clinton, Tenn., and its plants serving original equipment and replacement markets. Armstrong Tire Co, an Armtek unit, will continue to sell replacement industrial tires, the company said. Final closing is expected in the third fiscal guarter ending June 30. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="13004" NEWID="821"> <DATE> 2-MAR-1987 17:27:14.40</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D><D>us-virgin-islands</D><D>guam</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:A RM f0212reute u f BC-U.S.-SIGNS-TAX-TREATY 03-02 0104</UNKNOWN> <TEXT>&#2; <TITLE>U.S. SIGNS TAX TREATY WITH VIRGIN ISLANDS</TITLE> <DATELINE> WASHINGTON, March 2 – </DATELINE><BODY>The Treasury Department said the United States and the Virgin Islands have signed a tax treaty to exchange tax information and provide mutual assistance in tax matters. The agreement was needed to trigger provisions of the Tax Reform Act of 1986 allowing the Virgin Islands to offer investment incentives by reducing Virgin Islands taxes on non-U.S. source income, the Treasury said. The treaty will be a model for similar agreements to be negotiated with three other U.S. possessions -- American Samoa, the Mariana Islands and Guam, the Treasury said. The new agreement, which expands and replaces a prior

agreement with the Virgin Islands, was signed on February 24, the Treasury said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13005" NEWID="822"> <DATE> 2-MAR-1987 17:29:03.06</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES><D>cme</D></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F RM f0216reute u f BC-CME-SETS-FEBRUARY-TRA 03-02 0116</UNKNOWN> <TEXT>&#2; <TITLE>CME SETS FEBRUARY TRADING VOLUME RECORD</TITLE> CHICAGO, March 2 - </DATELINE><BODY>The Chicago <DATELINE> Mercantile Exchange (CME) posted record trading volume for the month of February when 6,556,464 futures and options contracts changed hands, up 15.2 pct from last February's volume of 5,693,243 contracts. Interest rate futures trading was the most active segment at the exchange, with Eurodollar futures setting a monthly record of 1,472,184 contracts, up 78.4 pct, from volume of 825,087 contracts in February last year and surpassing the previous record of 1,288,729 contracts set in September, 1986. Options on Eurodollar futures also set a monthly record of 235,916 contracts, up 92.4 pct from 122,616 a year ago. Trading in currency futures and options at the CME fell 4.6 pct during February from a year ago, with 2,012,148 contracts changing hands compared to 2,119,198 contracts in the same period last year. Volume in most currency futures contracts fell in February, while options on the currency futures rose 28.2 pct. Options on mark futures set a monthly record at 273,749 contracts, up from the previous record of 268,831 contracts in January. Agricultural futures volume rose 17.1 pct during the month, with live hog futures volume leading the market segment, rising 27.7 pct to 138,543 contracts. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13006" NEWID="823"> <DATE> 2-MAR-1987 17:29:23.35</DATE> <TOPICS></TOPICS>

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the bonds at par plus accrued interest.
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             NEW YORK, March 2 – </DATELINE><BODY>Standard and Poor's
Corp said it
affirmed the B-plus rating on AVX Corp's 28 mln dlrs of
subordinated debt.
   The company's implied senior debt rating is BB.
    S and P said AVX's purchase offer for CTS Corp <CTS> has
expired and the acquisition does not appear likely to occur.
AVX was listed on S and P's creditwatch with negative
implications on December 17, 1986, because of the proposed
acquisition.
 Reuter
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<TITLE>FDA OKAYS DRUG TO LESSEN HEMOPHILIACS' BLEEDING</TITLE>
             WASHINGTON, March 2 - </DATELINE><BODY>The federal Food
<DATELINE>
and Drug
Administration said it approved for U.S. marketing a drug that
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reduces bleeding in hemophiliacs requiring dental work. The FDA said the drug, tranemaxic acid, would lessen and in some cases eliminate altogether the need for blood transfusions in hemophiliacs who must have teeth extracted. The drug will be made by Kabivitrum of Stockholm, Sweden and distributed here under the trade name Cyklokapron by Kabivitrum Inc of Alameda, Calif. Hemophilia is a hereditary diseease whose victims lack the particular proteins that promote blood clotting. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="13010" NEWID="827"> <DATE> 2-MAR-1987 17:32:38.66</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F A RM f0227reute r f BC-KIDDER-UNIT-SELLS-CM0 03-02 0109</UNKNOWN> <TEXT>&#2; <TITLE>KIDDER UNIT SELLS CMOS, INCLUDING FLOATERS</TITLE> NEW YORK, March 2 - </DATELINE><BODY>Kidder, Peabody <DATELINE> Mortgage Assets Trust Five, a unit of Kidder, Peabody and Co Inc, is offering 500 mln dlrs of collateralized mortgage obligations in seven classes, including floating-rate and inverse-rate tranches. Sole manager Kidder Peabody said the first floating-rate class has an initial rate of 6.755 pct that will be reset quarterly at 40 basis points over three-month LIBOR, with an 11 pct cap. Totaling 53.3 mln dlrs, this floating-rate class contains a so-called catchup provision that allows investors to recapture possible lost interest, according to Kidder Peabody. For instance, if three-month LIBOR rises to 15 pct during the life of the floating-rate tranche and falls back below the

the life of the floating-rate tranche and falls back below the 11 pct cap, investors would be paid back, dollar for dollar, the amount of interest they would have received if the CMOs did not carry a maximum interest rate, a Kidder officer said. Kidder Peabody introduced this concept on February 12.

The other floating-rate class totals 132.4 mln dlrs and has an initial rate of 6.975 pct that will be reset quarterly at 60 basis points over three-month LIBOR, with a 13 pct cap. This tranche does not have a catch-up provision, the Kidder officer said.

The inverse-rate tranche totals 71.3 mln dlrs and has an initial rate of 10.903 pct. The rate will be reset quarterly according to the formula of 22.44027 minus the product of 1.8097 times three-month LIBOR. Yields on the remaining fixed-rate CMOs, the balance of the 500 mln dlr issue, range from 7-1/4 to 9.27 pct, or 90 to 160 basis points over comparable Treasuries. The issue is rated a top-flight AAA by Standard and Poor's. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="13011" NEWID="828"> <DATE> 2-MAR-1987 17:33:12.06</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0232reute s f BC-PETROLITE-CORP-<PLIT> 03-02 0021</UNKNOWN> <TEXT>&#2; <TITLE>PETROLITE CORP &lt;PLIT> SETS PAYOUT</TITLE> ST. LOUIS, March 2 -<DATELINE> </DATELINE><BODY>Qtly dividend 28 cts vs 28 cts Pay April 24 Record April 10 Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13012" NEWID="829"> <DATE> 2-MAR-1987 17:33:23.03</DATE> <TOPICS><D>propane</D><D>heat</D><D>gas</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES><D>nymex</D></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> Y f0233reute r f BC-NYMEX-TO-SUBMIT-PROPA 03-02 0100</UNKNOWN> <TEXT>&#2: <TITLE>NYMEX TO SUBMIT PROPANE PROPOSAL TO CFTC</TITLE> NEW YORK, March 2 -</DATELINE><BODY>The New York <DATELINE>

Mercantile Exchange expects

to submit a propane futures contract for federal regulatory approval within a few days, according to an exchange spokeswoman.

As previously announced, the Board of Governors of the exchange approved the contract last month. The exchange will now submit the contract to the Commodity Futures Trading Commission, according to the spokeswoman.

Contract specifications will resemble those of heating oil and gasoline futures. The contract size will be 1,000 barrels, or 42,000 U.S. gallons.

The minimum price fluctuation for the propane futures contract will be 0.01 cent per gallon, or 4.20 dlrs a barrel, according to the exchange.

The maximum daily price limit will be two cts a gallon on all contracts except spot. Trading will terminate on the last business day of the month preceding the delivery month.

The exchange said delivery will be F.O.B from the seller's pipeline, storage, or fractionation facility in Mont Belvieu, Texas, which has a direct pipeline access to the Texas Eastern Transmission Pipeline (TET) in Mont Beliview.

Delivery method will be by in-line or in-well transfer, inter-facility transfer or pumpover, or book transfer and cannot be done earlier than the tenth calendar day of the delivery month, according to the exchange. Deliveries must be completed no later than two business days prior to the end of the delivery month.

Buyers taking delivery of the propane must pay the seller by certified check and the deadline for payment is 1200 EST (noon) of the second business day following receipt of the propane. Reuter </BODY></TEXT> </REUTERS>

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In a statement issued by the trade representative's office following a speech to the American Soybean Association's board of directors, Yeutter said the proposed tax would have a severe impact on American soybean farmers, who export some 2.4 billion dlrs in soybeans and products annually to the EC.

"This is an unacceptable situation for us and its (vegetable oils tax) enactment would leave us no choice but to vigorously protect our trade rights and defend our access to the European market," Yeutter said.

Yeutter said the proposed vegetable oils tax would violate EC obligations under the GATT.

He said the effect of the tax would be to double the price of soyoil produced from imported soybeans, making margarine made from soyoil more expensive than tallow-based margarine, and closer in price to expensive European butter.

"I am astonished that the EC commission would propose such a provocative measure so soon after we successfully resolved the agricultural dispute over the enlargement of the EC to include Spain and Portugal," Yeutter said.

"It serves no purpose to embark on another confrontational course before the recent wounds have healed and as we are beginning to make progress on the Uruaguay round (of global trade talks)," he said.

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             NEW YORK, March 2 – </DATELINE><BODY>0il traders in New
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York said Exxon
Corp's Exxon U.S.A. unit reduced the price it charges contract
barge customers for heating oil in New York harbor 0.75 cent a
gallon, effective today.
    They said the reduction brings Exxon's contract barge price
to 43.25 cts. The price decrease follows sharp declines in
heating oil prices on spot and futures markets, traders said.
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<TITLE>GREECE SAYS IT HAS RIGHT ON AEGEAN OIL DRILLING</TITLE>
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             ATHENS, March 2 - </DATELINE><BODY>Greece, responding to
a warning by Turkey
against conducting oil activities in the Aegean Sea, said today
it had the right to decide where and how to do research or
drilling work in the area.
   A government spokesman said the Greek position was made
clear to Turkey's ambassador Nazmi Akiman when he met Greek
Foreign Affairs Undersecretary Yannis Kapsis last week.
   Acting Turkish Prime Minister Kaya Erdem said earlier today
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Greek activities in the northern Aegean contravened the 1976

Berne Agreement which set the framework for talks on the Aegean continental shelf disputed between Ankara and Athens.

The Greek statement today said, "Greece is not prepared to give up even a trace of its sovereignty rights to the seabed. It has been stressed to...Mr Akiman that the decision where or how to drill belongs exclusively to the Greek government."

"The Greek government has repeatedly let the Turkish side know that it considers the 1976 Berne protocol as inactive through the fault of Turkey," it said.

The Greek statement said Athens was ready to put the continental shelf issue before international courts. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13019" NEWID="836"> <DATE> 2-MAR-1987 17:51:33.39</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0263reute u f BC-MINSTAR 03-02 0118</UNKNOWN> <TEXT>&#2; <TITLE>LEUCADIA &lt;LUK> HAS 7.2 PCT OF MINSTAR &lt;MNST></TITLE> <DATELINE> WASHINGTON, March 2 – </DATELINE><BODY>Leucadia National Corp said two of its subsidiaries have acquired a 7.2 pct stake in Minstar Inc, a corporation controlled by corporate raider Irwin Jacobs and used by him in his forays to acquire stock in companies. In a filing with the Securities and Exchange Commission, Leucadia said its LNC Investments Inc, a Newark, Del., investment firm, and Charter National Life Insurance Co, a St.

Louis joint stock life insurance company, bought their combined 1,261,000 Minstar common shares for investment purposes only. The Leucadia subsidiaries had held an 11.0 pct stake in Minstar, but cut to 1.8 pct, or 313,200 shares, last July.

Since July, Leucadia said its companies have bought 947,800 Minstar common shares for a total of 24.7 mln dlrs.

Leucadia said it bought the Minstar stake to obtain an equity position in the company and has no intention of seeking control of it.

Nearly half of Leucadia's common stock is owned by TLC Associates, a Salt Lake City, Utah, general partnership, whose partners include the chairman and president of Leucadia and other investors.

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             NEW YORK, March 2 -
    </DATELINE><BODY>Oper shr loss eight cts vs profit 20 cts
   Oper net loss 768,000 vs profit 1,962,000
   Revs 49.0 mln vs 43.6 mln
    12 mths
   Oper shr loss 1.41 dlrs vs profit 96 cts
   Oper net loss 13.6 mln vs profit 9,305,000
   Revs 175.3 mln vs 140.7 mln
   Note: Oper excludes loss from discontinued operations of
4,676,000 dlrs or 48 cts a share for year-ago qtr and 7,571,000
dlrs or 78 cts a share for year-ago 12 mths.
    Oper includes charge of 1.1 mln dlrs for cumulative effect
of repeal of the investment tax credit for gtr and writedown of
21.6 mln dlrs on gas and oil facilities for 12 mths.
    Year-ago shr data restated to reflect two pct stock
dividend of December 1986.
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<TEXT>&#2; <TITLE>MONTREAL EXCHANGE NAMES NEW PRESIDENT</TITLE> <DATELINE> MONTREAL, March 2 - </DATELINE><BODY>The Montreal Exchange said it named Bruno Riverin, president of Quebec's Caisse centrale Desjardins, as its new president and chief executive officer. Riverin replaces former exchange president Andre Saumier, who resigned in January to set up a brokerage firm. Riverin's appointment is effective March 26, the exchange, Canada's second largest, said. The Caisse central is the main investment arm of Quebec's huge credit union movement. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13022" NEWID="839"> <DATE> 2-MAR-1987 17:57:47.94</DATE> <TOPICS><D>money-supply</D></TOPICS> <PLACES><D>australia</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0270reute u f BC-AUSTN-JANUARY-ANNUAL 03-02 0092</UNKNOWN> <TEXT>&#2; <TITLE>AUSTRALIAN JANUARY ANNUAL BROAD MONEY UP 10.3 PCT</TITLE> <DATELINE> Sydney, March 3 - </DATELINE><BODY>Australia's broad money supply rose 10.3 pct in the year ended January, up from a revised 9.6 pct in December, the Reserve Bank said. This compares with the previous January's 13.9 pct. In January broad money growth slowed to 0.7 pct from December's 1.5 pct and compared with nil growth in January 1986. Within the broad money total, non-bank financial intermediaries rose by 0.2 pct from a revised decline of 0.2 in December and a previous January's 0.8 pct increase. In the January year, NBFI's borrowings rose by 9.5 pct from a revised 10.1 in December and compared with a previous Januarv's 12.8. At the end of January, broad money stood at 175,866 mln dlrs dlrs from December's 174,668 mln dlrs and a January 1986 level of 159,453 mln. In the same period, borrowings from the private sector by the NBFIs rose to 70,389 mln dlrs from December's 70,237 mln and the previous January's 64,299 mln.

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Coffee Agreement to stabilise prices -- were suspended a year ago after coffee prices soared in reaction to a drought in Brazil which cut its output by two thirds. Delegates and industry representatives predicted coffee prices could plummet more than 100 stg a tonne to new four year lows tomorrow in response to the results of the meeting. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13026" NEWID="843"> <DATE> 2-MAR-1987 18:03:14.58</DATE> <TOPICS><D>gnp</D><D>trade</D></TOPICS> <PLACES><D>france</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>oecd</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0279reute r f BC-FRANCE-HAS-LITTLE-RO0 03-02 0119</UNKNOWN> <TEXT>&#2; <TITLE>FRANCE HAS LITTLE ROOM FOR MANOEUVRE, OECD SAYS</TITLE> PARIS, March 3 - </DATELINE><BODY>French industry is <DATELINE> failing to produce the goods its markets need and its loss of competitiveness has left the government little room for manoeuvre to reflate the economy, the Organisation for Economic Cooperation and Development said. With gross domestic product likely to grow only 2.1 pct this year, the same rate as last year, unemployment could climb to 11.5 pct of the workforce by mid-1988, from its present 10.9 pct, it said in an annual review of the French economy. The report said the French economy was "increasingly ill-adapted to demand" selling goods at "uncompetitive relative prices on both domestic and export markets." "France's poor export performance reflects a geographical bias in favour of markets less dynamic than the average... And...A substantial loss of market share...In the past 18 months," it said. Pointing to a likely widening of the French trade deficit to around 2.9 billion dlrs this year from 2.4 billion in 1986, it warned that a further depreciation of the dollar against the franc could lead to "a (renewed) loss of competitiveness relative not only to the United States but also to the newly industrialised countries." This could result in further major losses of market share, particularly in the non-OECD area, which accounts for almost a quarter of French exports, it said. Until the competitive ability of industry improved, the authorities would have "little scope for macroeconomic

manoeuvre, even if the unemployment situation or the need to encourage a pickup in investment could require demand to grow more briskly," it added.

But rising unemployment could help to hold down wage demands, contributing to a slowdown in inflation to around a two pct annual rate this year and early next, the OECD said.

Written mainly in December last year, the report took no account of a rise in oil prices early in 1987, and a 0.9 pct surge in January consumer prices, caused partly by the government's deregulation of service sector tariffs.

"We took a bet that the freeing of prices would not provoke runaway rises, and it is not absolutely certain that bet has been lost," one OECD official commented.

OECD officials said the January data and a rise in oil prices above the 15 dlrs a barrel average assumed in the report, indicated an upward revision in the inflation forecast to around 2.5 or three pct.

The government last week revised its forecast up to between 2.4 and 2.5 pct from two pct, against last year's 2.1 pct.

But the OECD backed the government's view that the underlying trend for inflation remained downwards this year, with a slowdown in domestic costs taking over from last year's fall in oil and commodity prices as the chief cause of disinflation.

With French unit productivity costs now among the lowest in the OECD area, the inflation differential between France and its main trading rival, West Germany, could fall to just one pct this year, it said.

On the other hand, the report noted, consumer prices for industrial goods and private services have been rising steeply as companies built up their profits.

"For the disinflationary process to continue, and price competitiveness to become lastingly compatible with exchange rate stability, it is essential that wage restraint continue," it said.

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   Shr profit 45 cts vs loss 15 cts
   Net profit 1,276,472 vs loss 340,081
   Revs 16.0 mln vs 9,304,466
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             BROOKFIELD, Wis., March 2 - </DATELINE><BODY>Rexnord Inc
said it will redeem
all of its preferred stock purchase rights for 10 cts a right
effective today.
    Rexnord said the rights will be redeemed because it is
expected its shares will be tendered under a January 30
takeover offer from Banner Acquisition Corp. The rights trade
in tandem with Rexnord's common stock.
 Reuter
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pct of the total outstanding from 585,600 shares, or 9.7 pct. In a filing with the Securities and Exchange Commission, Fidelity International Ltd, a Bermuda-based firm, said its funds bought 68,000 LDBrinkman common shares between Jan 5 and Feb 19 at prices ranging from 5.30 to 5.445 dlrs a share. Funds controlled by FMR Corp, a Boston-based investment firm affiliated with Fidelity, hold 251,100 shares, bringing the combined total to 653,600 shares, Fidelity said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13035" NEWID="852"> <DATE> 2-MAR-1987 18:14:47.75</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0306reute d f BC-ITT'S-<ITT>-HARTFORD 03-02 0103</UNKNOWN> <TEXT>&#2; <TITLE>ITT'S &lt;ITT> HARTFORD UNIT POSTS 4TH QTR GAIN</TITLE> HARTFORD, Conn., March 2 - </DATELINE><BODY>Hartford <DATELINE> Insurance Group, a unit of New York-based ITT Corp, said higher worldwide premiums help boost net income for the 1986 fourth quarter to 88.6 mln dlrs, from net income of 36.7 mln dlrs for the 1985 quarter. For the full year, Hartford said it earned 329 mln dlrs, up from 151.4 mln dlrs in 1985. Hartford said results for the year were aided by a gain of 46.5 mln dlrs on the sale of its remaining 52 pct stake in Abbey Life Group PLC. For 1985, the company posted a gain of 14.3 mln dlrs on the sale of 48 pct of Abbey Life. Hartford said total property-casualty and life-health written premiums rose 25 pct in 1986, to eight billion dlrs, from 6.4 billion dlrs in 1985. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13036" NEWID="853"> <DATE> 2-MAR-1987 18:17:48.07</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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The attorneys, who asked not to be identified, said the SEC was investigating whether Sugarman and other firms with TRE holdings were working together without disclosing their cooperation, as would be required by the federal securities laws.

One attorney said SEC probers also were examining whether Sugarman and Drexel had made adequate disclosures of its intended usage of the proceeds in the prospectus for the 35 mln dlr bond offering.

A TRE spokesman confirmed that TRE, since December a unit of Aluminum Co of America, had been contacted by SEC investigators and was cooperating with the probe.

The spokesman added that TRE Chairman Leopold Wyler had been interviewed by the SEC probers.

A Jefferies spokesman said the SEC had asked for information a few months ago as part of an informal probe.

The spokesman said Jefferies had cooperated with the agency and had heard nothing more since that time.

"To the best of our knowledge, Jefferies is not the target of a formal SEC investigation" in connection with the TRE bid, he said.

A Drexel spokesman acknowledged that his firm had underwritten the debt offering for Sugarman but added:

"We had nothing to do with TRE."

As a matter of policy, the SEC routinely declines to

comment on its enforcement activities. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13037" NEWID="854"> <DATE> 2-MAR-1987 18:18:59.79</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PEOPLE><D>reagan</D><D>volcker</D><D>sprinkel</D><D>howard-baker</ D><D>james-baker</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM f0311reute u f BC-REGAN-DEPARTURE-MAKES 03-02 0083</UNKNOWN> <TEXT>&#2; <TITLE>REGAN DEPARTURE MAKES 3RD VOLCKER TERM LIKELY</TITLE> By Peter Torday, Reuters</AUTHOR> <AUTHOR> <DATELINE> WASHINGTON, March 2 - </DATELINE><BODY>Last week's White House shake-up has increased the odds that Federal Reserve Board chairman Paul Volcker, a symbol of strength in a government reeling from the arms-to-Iran scandal, will serve a third term, sources close to the Fed sav. But they said that no decision on the appointment, which must be filled this August, has been taken by the White House and Volcker too has not made up his mind. Former White House Chief of Staff Donald Regan, who resigned last week when ex-senator Howard Baker was named as his replacement, was implacably opposed to Volcker and tried often to undermine him. It is an open secret in Washington that Regan tried to ensure that Volcker, first appointed in 1979 by President Carter, will not be offered a third term by President Reagan. Only Volcker's key allies in the Reagan administration, Vice-President George Bush and Treasury Secretary James Baker, kept Regan's recent maneuvering at bay, the sources said. Sources close to the administration say Regan leaked a story, quickly shot down by others in the administration, that Beryl Sprinkel, chairman of the council of economic advisers, had been chosen to replace Volcker. But as the administration's credibility was increasingly under fire, it became clear that Regan's power to bring about such changes was on the wane. The sources said New White House Chief of Staff Howard Baker has a very good relationship with his namesake at the Treasury Department and is likely to respect his views on the

Fed chairmanship.

As a moderate Republican, Baker is also unlikely to share the right-wing's opposition to Volcker.

"This new White House is going to need all the strength it can get," said one source when asked about the possibility of Volcker's reappointment.

Paul Volcker is deeply respected in financial markets both in the United States and around the world. At a time when the stability of the dollar and the viability of major debtor nations are in question, Volcker's departure would definitely undermine U.S. leadership, foreign exchange analysts say.

U.S. officials say Volcker works very closely with Treasury Secretary Baker on issues like international debt and global economic cooperation.

The two men seem only to differ on how far to deregulate the banking industry, but recent statements by Volcker, in which he adopted a more liberal attitude on deregulation, signalled the politically-independent central bank is coming around at least partially to the Treasury position.

And a recent statement by a Reagan administration official that the two men saw "exactly eye-to-eye" on the dollar was seen as an indication of Baker's support for the Fed chairman.

Baker is understood to have played a key role in Volcker's reappointment to the Fed in mid-1983.

The sources said Baker respects Volcker and when appointed Treasury Secretary in February 1985, he decided to ensure a good working relationship, in part because he believed the two key government economic institutions have to work closely.

Regan, Treasury Secretary during President Reagan's first term, was formerly head of Wall Street's largest brokerage firm Merrill Lynch and came to Washington determined to be America's pre-eminent economic spokesman.

He developed a deep antipathy for Volcker, whose political skills undermined that ambition, and who financial markets took much more seriously.

But the sources said Volcker would have to be invited to stay. "Is the president going to ask him? he wouldn't stay otherwise," said one. "He'd have to be asked," said Stephen Axilrod, formerly staff director of monetary policy at the Fed and now vice-chairman of Nikko Securities Co. International.

Otherwise, the list of potential candidates is not awe-inspiring. And if Volcker left this Augsut, he would leave behind one of the most inexperienced Fed Boards in years.

Many analysts believe this lack of collective experience the four sitting members were all appointed within the last three years — is dangerous, coming at a time when the global economy is threatened by instability.

An experienced successor, therefore, would seem a necessity. One widely mentioned possibility is Secretary of State George Shultz, whose experience as Treasury Secretary

under Preesident Nixon and background as a trained economist would make him ideal. But Shultz too may have been damaged by the arms-to-Iran scandal, while vice-chairman Manuel Johnson is regarded at 37 years old as too young for the job. Other potential candidates include economist Alan Greenspan, frequently an informal presidential economic adviser, New York Fed President E. Gerald Corrigan, Federal Deposit Insurance Corp chairman William Seidman, and Sprinkel. Long a Regan protege, Sprinkel's chances may be damaged by his patron's departure from the White House. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13038" NEWID="855"> <DATE> 2-MAR-1987 18:20:38.72</DATE> <TOPICS><D>grain</D><D>oat</D><D>corn</D><D>oilseed</D><D>soybean<// D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES><D>cbt</D></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0313reute d f BC-CBT-FEBRUARY-VOLUME-D 03-02 0137</UNKNOWN> <TEXT>&#2; <TITLE>CBT FEBRUARY VOLUME DOWN 14 PCT FROM YEAR AGO</TITLE> <DATELINE> CHICAGO, March 2 - </DATELINE><BODY>February volume at the Chicago Board of Trade, CBT, declined 14 pct from the year-ago month to 8,191,266 contracts, the exchange said. A relatively steady interest rate climate reduced volume in the most active contract, Treasury bond futures, by 17.5 pct from a year ago to 4,307,645 contracts. However, trading in most agricultural futures contracts increased last month, led by oats and corn futures. Oats volume tripled to 27,662 contracts, and corn volume increased 35 pct to 580,204 contracts. Wheat and soybean oil futures activity also rose from a year ago, while soybean and soybean oil volume slipped, the exchange said. Major Market Index futures increased activity 37 pct during the month with 194,697 contracts changing hands. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="13039" NEWID="856">

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to speculate that the Reagan administration will offer subsidized wheat to the Soviet Union, while U.S. Agriculture Department officials said there was no substance to the reports.

"It's pure fiction," said one senior official at USDA's Foreign Agricultural Service, referring to the rumor that the administration would make an export enhancement offer to Moscow in the next two to three weeks.

An aide to Agriculture Secretary Richard Lyng who asked not to be identified said there was nothing to substantiate the speculation, which he said was started by "somebody fanning the (wheat) market." Wheat futures strengthened today, partly on the basis of the speculation.

One lobbyist with close connections to the Reagan administration said a Soviet trade team told private grain trade officials in New York last week that Moscow would buy as much as four mln tonnes of U.S. wheat, much of it before mid-year, if it was "competitively priced."

Alexander Ivlev, an official with Amtorg, a Soviet trading organization, told Reuters he had no information to substantiate the rumors of an imminent wheat subsidy offer, but said that Moscow "would consider" buying U.S. wheat if it was competitively priced.

"We don't care if it is EEP, what we (the Soviets) are looking for is competitive prices," Ivlev said. "If they (the administration) are interested in selling it (wheat), they should find ways to do it."

Reuter

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to provide a confidential method for the purchasing, selling
and financing of commercial property.
   The system, set for testing in August in selected U.S.
cities, is expected to be operational 90 days after initial
testing, Reuters said.
 Reuter
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   Oper net loss 1,626,000 vs pofit 702,000
   Revs 98.3 mln vs 105.1 mln
    12 mths
   Oper shr profit 18 cts vs profit 82 cts
   Oper net profit 1,293,000 vs profit 5,940,000
   Revs 396.2 mln vs 396.7 mln
   Note: Oper net excludes loss from discontinued operations
of 2,112,000 dlrs or 39 cts a share for year-ago gtr and
2,036,000 dlrs or 1.10 dlrs a share for year-ago 12 mths.
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work declined by three pct in January to an annualized rate of 236.1 billion dlrs, a report on the industry said.

The report by the F.W. Dodge Division of McGraw-Hill Information Systems Co said a 10 pct reversal of nonbuilding construction was largely responsible for the month's setback from December's higher level.

Residential building eased three pct in January, while contracts for commercial, industrial and institutional buildings rebounded slightly, according to the report.

Nonbuilding construction, which soared to an annualized rate of 47.8 billion dlrs in December when last year's only major electric power plant was started, fell back 10 pct to 43.1 billion.

Dodge said contracting for highway and bridge construction advanced five pct in January. However, available funding for 1987 construction could dry up if Congress fails to act after the Federal highway program runs out of carryover spending authority.

Nonresidential buildings edged up one pct in January to an annualized rate of 77.6 billion. Contracting for institutional structures, such as schools and health facilities, was the reason for the gain, the report said.

Residential building was valued at 115.4 billion dlrs in January, a decrease of three pct from December's seasonally adjusted rate, the report stated. However, demand will be strong for single-family units supported by falling mortgage rates, but multi-family buildings will not be in high demand as a result of the tax reform, according to the report. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> 0LDID="13044" NEWID="861"> <DATE> 2-MAR-1987 18:42:50.85</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0336reute r f BC-DILLARD-DEPARTMENT-ST 03-02 0071</UNKNOWN> <TEXT>&#2;

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<DATELINE> LITTLE ROCK, Ark., March 2 - </DATELINE><BODY>Qtr ended Jan 31 Shr 1.16 dlrs vs 1.15 dlrs Net 32.4 mln vs 33.5 mln Revs 629.0 mln vs 538.6 mln Avg shrs 32.1 mln vs 29.2 mln 12 mths Shr 2.35 dlrs vs 2.29 dlrs Net 74.5 mln vs 66.9 mln Revs 1.85 billion vs 1.60 billion Avg shrs 31.7 mln vs 29.2 mln Note: Shr/avg shrs data show 2-for-1 split in Nov. 1985. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13045" NEWID="862"> <DATE> 2-MAR-1987 18:44:52.22</DATE> <TOPICS></TOPICS> <PLACES><D>belgium</D><D>spain</D><D>west-germany</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G f0344reute d f PM-COMMUNITY-FARM 03-02 0103</UNKNOWN> <TEXT>&#2; <TITLE>EC MINISTERS BID TO SAVE DAIRY ACCORD</TITLE> <AUTHOR> By Jonathan Clayton, Reuters</AUTHOR> <DATELINE> BRUSSELS, March 3 - </DATELINE><BODY>European Community (EC) farm ministers were fighting hard early today to prevent a deal on cutting overflowing milk production from turning sour before trying to agree widescale reforms in other surplus sectors. Meanwhile, protests from angry European farmers over successive attempts to scale down unwanted Community food production appeared to be gathering strength. In the northeastern Spanish city of Saragossa thousands of Spanish farmers battled with police during a march to demand a better deal from Brussels. The farmers traded stones for tear gas and rubber pellets and occupied local government buildings while in the southern city of Malaga, citrus growers dumped more 20 tonnes of lemons on the streets in protest at EC duties. Towards the end of last week, about 10,000 angry West German farmers marched through the streets of Hanover burning

effigies of Agriculture Minister Ignaz Kiechle while in France pig-farmers barricaded roads in protest at falling prices. Europe's 12 mln farmers are furious over plans by the European Commission to cut subsidised prices and severely limit farmers' automatic right to sell unwanted food into public stores at high guaranteed EC prices.

In the toughest-ever proposals for the annual price review, at which EC ministers set the levels of subsidies, Agriculture Commissioner Frans Andriessen has included measures that could result in price cuts for some products of up to 11 pct.

The plans form part of an on-going campaign to reform surplus-creating farm policies that have become a political embarrassment at home and commercial flash-point abroad and threatened to leave the Community with no cash for other areas.

Andriessen's latest package comes only months after a decision to cut dairy production by 9.5 pct over two years and to slash beef prices by around 10 pct.

That decision, agreed in outline last December after virtually nine days of non-stop negotiations, was hailed as the most significant step yet in the reform offensive, but has since run into difficulties over the fine print.

West Germany and Ireland are objecting to the new rules governing the sales of surplus butter into cold stores, but the Commission is loathe to abandon its position as the accord has been used as the inspiration for Andriessen's latest package.

Ministers failed yesterday to overcome the problem, and resumed negotiations in a bid to finalise the details before starting the price review which is confidently predicted to last many months.

EC farm spending currently swallows two thirds of an overall annual budget of around 40 billion dlrs and is almost entirely blamed for a projected budget shortfall later this year of some 5.7 billion dlrs. Reuter

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said it has filed a multi-million-dlr suit against PepsiCo Inc and its La Petite Boulangerie unit. Calny, which holds 15 La Petite Boulangerie franchises, alleges it and PepsiCo breached their agreements with Calny by failing to support the franchises in a number of ways. The company further alleges that PepsiCo and La Petite Boulangerie had fiduciary responsibilities to Calny because of the longstanding relationship between Calny and Taco Bell, also a PepsiCo subsidiary. Calny operates 143 Taco Bell restaurants. Calny said Pepsico misrepresented the readiness of the La Petite Boulangerie to expand outside San Francisco and misrepresented costs involved in operating the restaurants. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13047" NEWID="864"> <DATE> 2-MAR-1987 18:52:50.11</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0353reute r f BC-BRANIFF-<BAIR>-FEBRUA 03-02 0116</UNKNOWN> <TEXT>&#2: <TITLE>BRANIFF &lt;BAIR> FEBRUARY LOAD FACTOR UP SLIGHTLY</TITLE> <DATELINE> DALLAS, March 2 - </DATELINE><BODY>Braniff Inc said its load factor. or precentage of seats filled, was 50.5 pct in February, up slightly from 50.2 pct for the same month last year. Braniff said traffic for the month rose 44 pct, to 210.5 mln revenue passenger miles, from 146.2 mln a year ago. A revenue passenger mile is one paying passenger flown one mile. The airline said capacity for February was up 43.3 pct. to 417.2 mln available seat miles, from 291.1 mln in 1986. Year to date, it said load factor was 50.5 pct vs 48.3 pct, traffic was 436 mln revenue passenger miles vs 295.4 mln and capacity was 863.3 mln available seat miles vs 611.4 mln. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13048" NEWID="865"> <DATE> 2-MAR-1987 18:57:32.30</DATE> <TOPICS><D>earn</D></TOPICS>

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             LEXINGTON, Ky., March 2 – </DATELINE><BODY>Kentucky
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Central Life Insurance
Co said it declared a semi-annual dividend of 55 cts per share,
payable March 31 to shareholders or record March 19.
    The dividend is equal to the company's previous semi-annual
payout.
 Reuter
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GENEVA, March 3 - </DATELINE><BODY>Ford Europe's net <DATELINE> earnings soared by 71 per cent last year to 559 mln dlrs, Kenneth Whipple, chairman of Ford Europe, said. Whipple, here to attend the Geneva Auto Show which opens on Thursday, said that the Ford Motor Co unit had sold a record 1.5 million vehicles in Europe in 1986. Net earnings were 326 mln dlrs in 1985. Sales in 1986 represented 11.8 per cent of the European market share, Whipple said. Ford will invest 1.2 billion dollars in Europe in 1987, and a total of seven billion over the next seven years, he added. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13052" NEWID="869"> <DATE> 2-MAR-1987 21:05:26.12</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE><D>reagan</D></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0392reute u f BC-REAGAN'S-CIA-MAN-WITH 03-02 0114</UNKNOWN> <TEXT>&#2; <TITLE>REAGAN'S CIA MAN WITHDRAWS, VICTIM OF IRAN SCANDAL</TITLE> <DATELINE> WASHINGTON, March 2 - </DATELINE><B0DY>President Reagan's nominee as director of the Central Intelligence Agency (CIA). Robert Gates, withdrew his name from consideration by the Senate in the face of a long battle for confirmation. His withdrawal was announced at a White House news conference by Reagan's new Chief-of-Staff, Howard Baker, who said the President had accepted it with great regret. Gates, now deputy head of the CIA, had been questioned about CIA involvement in the Iran-contra scandal and leading senators had warned his nomination was in trouble. Baker said Gates would remain as deputy director of the spy agency. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="13053" NEWID="870"> <DATE> 2-MAR-1987 21:16:12.44</DATE> <TOPICS><D>lei</D></TOPICS> <PLACES><D>south-korea</D></PLACES>

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Deng added.

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its agreed output

ceiling of 15.8 mln barrels a day, and had expected current fluctuations in the spot market of one or two dlrs, Indonesian Energy Minister Subroto said.

He told reporters after meeting with President Suharto that present weakness in the spot oil market was the result of warmer weather in the U.S. And Europe which reduced demand for oil.

Prices had also been forced down because refineries were using up old stock, he said.

He denied that Opec was exceeding its agreed production ceiling. Asked what Opec's output level was now, he replied: "Below 15.8 (mln barrels per day)." He did not elaborate.

He said there appeared to have been some attempts to manipulate the market, but if all Opec members stick by the cartel's December pricing agreement it would get through present price difficulties.

He predicted that prices would recover again in the third and fourth quarters of 1987.

He also reiterated that there was no need for an emergency Opec meeting.

He said Opec had expected to see some fluctuations in the spot price. "We hope the weak price will be overcome, and predict the price will be better in the third and fourth quarters."

Refiners, he said, appeared to have used up old stock deliberately to cause slack demand in the market and the price to fall. But Opec would get through this period if members stuck together.

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industry, Primary Industry Minister John Kerin said.

The IAC has been asked to report on the need for assistance to the industry and the nature, duration and extent of any aid, he said in a statement.

He said the inquiry will be the first step in setting marketing arrangements to apply after June 30, 1989, when the underwriting and pricing provisions of the 1984 Wheat Marketing Act expire.

Kerin said the broad-ranging reference would allow a full examination of all aspects of the wheat-marketing system.

"The inquiry will be required to take into account changes which have taken place in the industry as a result of the agricultural policies of major wheat producing countries and the industry's capacity to adjust to any recommended changes," he said.

"The inquiry is at an important time for the wheat industry, as the substantial fall in world prices is likely to trigger underwriting support from the government for the first time," he said.

Kerin was referring to the government's underwriting of the guaranteed minimum price paid to wheatgrowers by the Australian Wheat Board near the start of the season.

The IAC's report will be due at the same time as the findings of the current Royal Commission into Grain Storage, Handling and Transport, Kerin said.

He said the timing of the IAC inquiry would allow its findings and those of the Royal Commission to be considered in later negotiations on wheat-marketing arrangements between the federal and state governments and the industry.

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           By Lisa Vaughan, Reuters</AUTHOR>
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             LONDON, March 3 - </DATELINE><BODY>The failure of the
<DATELINE>
International Coffee
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Organization (ICO) to reach agreement on coffee export quotas could trigger a massive selloff in London coffee futures of at least 100 stg per tonne today, coffee trade sources said.

Prices could easily drop to as low as 1.00 dlr or even 80 cents a lb this year from around 1.25 dlrs now, they said.

A special meeting between importing and exporting countries ended in a deadlock late yesterday after eight days of talks over how to set the quotas. No further meeting to discuss quotas was set, delegates said.

Quotas, the major device used to stabilize prices under the International Coffee Agreement, were suspended a year ago after prices soared following a damaging drought in Brazil.

With no propects for quotas in sight, heavy producer selling initially and a price war among commercial coffee roasting companies will ensue, the trade sources predicted.

Lower prices are sure to trickle down to the supermarket shelf this spring, coffee dealers said.

The U.S. And Brazil, the largest coffee importer and exporter respectively, each laid the blame on the other for the breakdown of the talks.

Jon Rosenbaum, U.S. Assistant trade representative and delegate to the talks, said in a statement after the council adjourned, "A majority of producers, led by Brazil, were not prepared to negotiate a new distribution based on objective criteria.

"We want to insure that countries receive export quotas based on their ability to supply the market, instead of their political influence in the ICO."

Brazilian Coffee Institute (IBC) President Jorio Dauster countered, "Negotiations failed because consumers tried to dictate quotas, not negotiate them."

Previously, quotas were determined by historical amounts exported, which gave Brazil a 30 pct share of a global market of about 58 mln 60-kilo bags. A majority of producers wanted quotas to continue under this basic scheme.

But most consumers and a maverick group of eight producers proposed carving up the export market on the basis of exportable production and stocks, which would reduce Brazil's share to 28.8 pct.

Consumer delegates said this method would reflect changes in many countries' export capabilities and make coffee more readily available to consumers when they need it.

A last-minute attempt by Colombia, the second largest exporter, to rescue the talks with a compromise interim proposal could not bring the two sides together.

Delegates speculated Brazil's financial problems, illustrated by its recent suspension of interest payments on bank debt, have increased political pressure on the country to protect its coffee export earnings.

Developing coffee-producing countries that depend heavily

on coffee earnings, particularly some African nations and Colombia, are likely to be hurt the most by the ICO's failure to agree quotas, analysts said. The expected drop in prices could result in losses of as much as three billion dlrs in a year, producer delegates forecast. The ICO executive board will meet March 31, but the full council is not due to meet again until September, delegates said. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="13059" NEWID="876"> <DATE> 2-MAR-1987 23:41:52.16</DATE> <TOPICS></TOPICS> <PLACES><D>belgium</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0462reute u f BC-EC-MINISTERS-POSTPONE 03-02 0110</UNKNOWN> <TEXT>&#2; <TITLE>EC MINISTERS POSTPONE TALKS ON SAVING DAIRY PACT</TITLE> BRUSSELS, March 3 – </DATELINE><BODY>European Community <DATELINE> (EC) farm ministers early today abandoned talks aimed at saving an agreement on cutting excessive milk production after making no progress in over 12 hours of negotiations. The ministers will resume talks at 10.00 local time in a bid to clear the way for a full-scale review of proposed reforms for other surplus sectors. Diplomats said member states were unable to settle differences over new rules limiting farmers' automatic right to sell unwanted butter at high guaranteed prices into EC cold stores. West Germany and Ireland are opposed to the steps. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16197" NEWID="877"> <DATE> 3-MAR-1987 00:09:47.36</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PEOPLE><D>reagan</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES>

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seismologist added.

A state of civil defence emergency in the area was declared yesterday and is still in force, with schools closed and access to the worst-hit towns of Edgecumbe, Whakatane and the forestry town of Kawerau severely restricted.

Yesterday's quake measured 6.25 on the Richter scale.

The seismologist said if the pattern of other large earthquakes was followed the shocks would continue for one to several weeks, declining in frequency and magnitude. But the chance of a further large shock could not be ruled out.

Civil defence officials said major roadslips and landslides in the area are being cleared, with power and water restored to most areas. Rail lines twisted by earth movements are being repaired.

Prime Minister David Lange visited the region today before flying to Auckland to attend a South Pacific Forum conference of foreign ministers.

A small force of troops was moved into the area to assist civil defence workers and volunteers. Civil defence sources said people would shortly begin to return to their homes when the buildings are declared safe. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16199" NEWID="879"> <DATE> 3-MAR-1987 00:18:24.17</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0479reute f f BC-CRA-Ltd-1986-net-prof 03-03 0009</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*<TITLE>CRA Ltd 1986 net profit 138.2 mln dlrs vs 87.8 mln </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16200" NEWID="880"> <DATE> 3-MAR-1987 00:19:20.55</DATE>

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The purchase will be partly funded by the issue of eight mln shares at 4.50 dlrs each and four mln free options to the Pratt Group, controlled by entrepreneur Dick Pratt, plus four mln shares to professional investors at 4.50 each, it said. The balance will be funded by debt, Battery Group said. The acquisition is subject to the approval of its shareholders. On completion of the share placements, Pratt Group will effectively have 51 pct of Battery's enlarged capital, assuming exercise of all options, it said. Battery now has 22 mln shares on issue. Battery said Occidental Life is a major underwriter of individual term life insurance and a recent but fast-growing entrant in the individual account superannuation market. It has some 200 mln dlrs in funds under management. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16203" NEWID="883"> <DATE> 3-MAR-1987 00:39:36.09</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0493reute b f BC-CRA-LTD-<CRAA.S>-1986 03-03 0015</UNKNOWN> <TEXT>&#2; <TITLE>CRA LTD &lt;CRAA.S> 1986 NET</TITLE> MELBOURNE, March 3 -<DATELINE> </DATELINE><BODY>Net 138.20 mln dlrs vs 87.80 mln. Shr 24.8 cents vs 17.8 Final div to announced after July 1, vs final 10 cents making 15. Sales revenue 4.81 billion vs 4.69 billion Investment income 116.93 mln vs 60.61 mln Shrs 494.35 mln vs 494.22 mln. NOTE - Net is after tax 171.03 mln dlrs vs 188.52 mln, interest 337.39 mln vs 308.68 mln, depreciation 352.32 mln vs 333.05 mln but before net extraordinary loss 250.28 mln vs profit 28.03 mln. REUTER </BODY></TEXT>

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qovernment said it
has re-imposed export duties on rubber at 3/8 cent per kilo
after the gazetted price moved above the threshold price of 210
cents per kilo.
    The gazetted price, effective March 1, rose to 213-1/2
cents per kilo from February's 207.
   The duty for research remains at 3.85 cents per kilo and
the replanting duty is also unchanged at 9.92 cents.
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<TITLE>MALAYSIA RAISES DUTY ON PROCESSED PALM OIL</TITLE>
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said it raised the
export duty on processed palm oil (PPO) to 64.06 ringgit per
tonne from 40.96 ringgit, effective from March 1.
    Export duty on crude palm oil (CPO) was unchanged at 16.06
ringgit per tonne.
   The gazetted price of PPO rose to 796.8604 ringgit per
tonne from 719.8286. That of CPO remained at 617.8238 ringgit.
   The export duty and gazetted price of palm kernel were left
unchanged at 191.15 and 955.75 ringgit per tonne respectively.
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<TITLE>COMALCO LTD &lt;CMAC.S> 1986 NET</TITLE>
             MELBOURNE, March 3 -
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    </DATELINE><BODY>Net profit 57.1 mln dlrs vs loss 69.1 mln.
   Net is equity accounted
   Pre-equity accounted net 39.90 mln dlrs vs loss 49.11 mln
   Pre-equity shr profit 7.1 cents vs loss 8.7
   Final div to be announced after July 1 vs first and final
1.0 cent.
   Sales 1.88 billion vs 1.78 billion
   Other income 52.75 mln vs 15.22 mln
    Shrs 560.61 mln vs same.
   NOTE – Net is after tax paid 46.85 mln dlrs vs credit 5.02
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mln, interest 127.68 mln vs 117.19 mln, depreciation 109.29 mln vs 100.73 mln and minorities 1.50 mln vs loss 331,000. But net is before net extraordinary loss 140.5 mln vs nil. Extraordinaries comprise exchange losses 102.9 mln, provision for Goldendale smelter closure costs 27.3 mln and increase in future tax provision 10.3 mln. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16208" NEWID="888"> <DATE> 3-MAR-1987 01:16:45.72</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D><D>uk</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0514reute u f BC-JAPANESE-DEMAND-FOR-U 03-03 0114</UNKNOWN> <TEXT>&#2; <TITLE>JAPANESE DEMAND FOR U.K. GILTS SEEN RISING</TITLE> TOKYO, March 3 - </DATELINE><BODY>Japanese investor <DATELINE> interest in British gilt-edged securities is growing rapidly due to expectations sterling will remain stable despite the drop in oil prices, and on calculations gilt prices will firm, bond managers said. Japanese, British and U.S. Securities houses have been expanding inventories of gilts to meet demand from investors seeking capital gains, including city and trust banks, which have been active on the U.S. Treasury market, they said. Dealing demand for gilts with coupons around 10 pct has been getting stronger, the general manager of the local office of a British securities firm said. On the other hand, major long-term investors such as Japanese insurance companies are not very enthusiastic about buying British securities ahead of the March 31 close of the Japanese financial year, traders said. These investors, who must convert yen into sterling through dollars for British securities purchases, appear to be buying in London rather than in Tokyo, a bond manager for a British securities house said. The sterling/yen rate was about 240.34/44 today, up from 234.50 at the start of the calendar year and a narrow range of 230 to 234 late last year. Many bond traders in Tokyo are doubtful that sterling will further appreciate steeply. However, gilts may benefit from

further declines in U.K. Interest rates, they said.

"The U.K. Government is in no hurry to issue more bonds, suggesting further market improvement and continuing demand from brokers here," said Laurie Milbank and Co assistant manager Machiko Suzuki. She said she expected the yield on the actively traded 11-3/4 pct gilt due March 2007 to dip below 9.5 pct, against 9.581 pct at yesterday's close in London. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16209" NEWID="889"> <DATE> 3-MAR-1987 01:39:16.42</DATE> <TOPICS><D>jobs</D></TOPICS> <PLACES><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0520reute u f BC-JAPAN'S-UNEMPLOYMENT 03-03 0108</UNKNOWN> <TEXT>&#2; <TITLE>JAPAN'S UNEMPLOYMENT RATE SEEN RISING TO 3.5 PCT</TITLE> <AUTHOR> By Jeff Stearns, Reuters</AUTHOR> TOKYO, March 3 – </DATELINE><BODY>Japan's unemployment <DATELINE> rate is expected to continue to climb to about 3.5 pct within the next year from January's three pct record, senior economists, including Susumu Taketomi of Industrial Bank of Japan, said. December's 2.9 pct was the previous worst level since the government's Management and Coordination Agency began compiling statistics under its current system in 1953. "There is a general fear that we will become a country with high unemployment," said Takashi Kiuchi, senior economist for the Long-Term Credit Bank of Japan Ltd. The government, which published the January unemployment figures today, did not make any predictions. "At present we do not have a forecast for the unemployment rate this year, but it is difficult to foresee the situation improving," a Labour Ministry official said. Finance Minister Kiichi Miyazawa said the government had expected the increase and had set aside money to help 300,000 people find jobs in fiscal 1987 beginning in April. Prime Minister Yasuhiro Nakasone told a press conference the record rate underlines the need to pass the 1987 budget which has been held up by opposition to proposed tax reforms. The yen's surge has caused layoffs in the mainstay steel and shipbuilding industries. Other export-dependent industries,

such as cars and textiles, have laid off part-time employees and ceased hiring, economists said.

Although the growing service industry sector has absorbed a great number of workers the trend is starting to slow down, said Koichi Tsukihara, Deputy General Manager of Sumitomo Bank Ltd's economics department.

However, other economists disagreed, saying the service sector would be able to hire workers no longer needed by the manufacturing sector over the next five years.

The economists said the service sector should grow as the government stimulates domestic demand under its program to transform the economy away from exports.

Although Japanese unemployment rates appear lower than those of other industrialised nations, methods for calculating statistics make them difficult to compare, economists warned.

"The three pct figure could translate into a relatively high figure if European methods were used," one economist said. More than half of January's 170,000 increase in jobless from a year earlier were those aged between 15 and 24, Sumitomo's Tsukihara said. REUTER

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told Eishiro Saito, Chairman of the Federation of Economic Organisations (Keidanren), a spokesman for Keidanren said. The spokesman quoted Wallis as saying drastic measures would be needed to stave off protectionist legislation by Congress. Wallis, who is attending a sub-cabinet-level bilateral trade meeting, made the remark yesterday in talks with Saito. Wallis was guoted as saying the Reagan Administration wants Japanese cooperation so the White House can ensure any U.S. Trade bill is a moderate one, rather than containing retaliatory measures or antagonising any particular country. He was also quoted as saying the U.S. Would be pleased were Japan to halve restrictions on agricultural imports within five years if the country cannot cope with abolition within three, the spokesman said. Japan currently restricts imports of 22 agricultural products. A ban on rice imports triggered recent U.S. Complaints about Japan's agricultural policy. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16214" NEWID="894"> <DATE> 3-MAR-1987 03:24:56.23</DATE> <TOPICS><D>trade</D></TOPICS> <PLACES><D>japan</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F &#22:&#22:&#1:f0604&#31:reute u f BC-JAPAN-MOVES-TO-TIGHTE 03-03 0105</UNKNOWN> <TEXT>&#2; <TITLE>JAPAN MOVES TO TIGHTEN CHIP-EXPORT CURBS</TITLE> TOKYO, March 3 - </DATELINE><BODY>The Ministry of <DATELINE> International Trade and Industry (MITI) acted to tighten restrictions on microchip exports to countries other than the U.S. To preserve a U.S.-Japan pact on semiconductor trade, but major Japanese chipmakers doubt its usefulness. A MITI spokesman said his ministry had asked chipmakers to issue certificates to specified trading houses stating they are authorised exporters. Trading houses applying for a MITI export licence will be required to show such a certificate, but those without it will not automatically be denied licences, he said.

But some industry officials predicted any government measures were likely to have limited effect as long as the world semiconductor market remained weak.

U.S. Government and industry officials have complained repeatedly that Japanese chipmakers continue to sell at below cost to third countries despite the July agreement.

Japanese firms and officials in turn argue the flow of cheap chips to third countries is due to grey-market sales by third-party brokers, who seek to profit from the gap between low prices in Japan and higher prices based on production costs and set for Japanese makers under the agreement.

The MITI spokesman said, "If the percentage of grey market is increasing for one specific company, it suggests they are distributing their products through their sales network knowing they will be exported by some means. In that case we will ask them what they are doing to reduce the figure."

MITI earlier asked makers to cut output of certain chips by 10 pct in first-quarter 1987, spokesmen for the firms said.

But they doubt the usefulness of the latest move. "As long as there is a gap between prices set under the pact and market prices, there will be people who want to exploit the gap to make money," a Hitachi Ltd <HIT.T> spokesman said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16215" NEWID="895"> <DATE> 3-MAR-1987 03:27:02.80</DATE> <TOPICS><D>jobs</D></TOPICS> <PLACES><D>finland</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0610reute r f BC-FINNISH-UNEMPLOYMENT 03-03 0057</UNKNOWN> <TEXT>&#2: <TITLE>FINNISH UNEMPLOYMENT AT 6.7 PCT IN DECEMBER</TITLE> HELSINKI, March 3 - </DATELINE><BODY>Finnish <DATELINE> unemployment was 6.7 pct in December last year compared with 6.8 pct in November and 6.1 pct in December 1985, the Central Statistical Office said. It said 173,000 people were unemployed in December 1986, 174,000 in November and 157,000 in December 1985. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16216" NEWID="896"> <DATE> 3-MAR-1987 03:42:10.69</DATE>

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u f BC-SWEDEN-HAS-CURRENT-PA 03-03 0094</UNKNOWN> <TEXT>&#2: <TITLE>SWEDEN HAS CURRENT PAYMENTS SURPLUS IN 1986</TITLE> <DATELINE> STOCKHOLM, March 3 - </DATELINE><BODY>Sweden had a 1986 current balance of payments surplus of 7.6 billion crowns compared with a deficit of 10.1 billion the preceding year, according to preliminary figures from the central bank. The December current account had a 100 mln crowns deficit against a yearago 200 mln deficit.December trade balance was 2.3 billion surplus against yearago two billion. The trade balance showed a 1986 surplus of 33.2 billion crowns compared with a 15.8 billion surplus in 1985, the bank said . REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16218" NEWID="898"> <DATE> 3-MAR-1987 03:54:11.83</DATE> <TOPICS></TOPICS> <PLACES><D>singapore</D></PLACES> <PEOPLE></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0642reute u f BC-NEUTRAL-BUDGET-EXPECT 03-03 0102</UNKNOWN> <TEXT>&#2: <TITLE>NEUTRAL BUDGET EXPECTED IN SINGAPORE</TITLE> SINGAPORE, March 3 - </DATELINE><BODY>Singapore's <DATELINE> Finance Minister Richard Hu is expected to announce a neutral budget tomorrow with no major tax changes for the 1987/88 year starting April 1, bankers and economists told Reuters. They said with real growth at an estimated 1.9 pct in calendar 1986, indicating signs of recovery from the 1.7 pct shrinkage in 1985, the government was likely to hold its course and wait for measures introduced in last year's budget to work. Last March Hu cut corporation tax to 33 pct from 40 pct, and income tax was reduced by the same margin. Last year the government also reduced wage costs by introducing a wage freeze and cutting employer contributions to

the mandatory state savings scheme, the Central Provident Fund (CPF), to 15 pct of salaries from 25 pct. "I don't foresee any new or additional stimulus because the

economy is now improving," said Clemente Escano, vice president of the Union Bank of Switzerland. The government's economic report for calendar 1986, issued last week, said the CPF reduction and other cost-cutting measures only started to bite in the third quarter of 1986.

But the report said over half the economy -- especially the commerce, financial, and business services sectors -- continued to be depressed by weakness in the surrounding regional economies and an excess of domestic property.

The sources said the fragility of the economic recovery suggested the government would not introduce much of its planned consumption tax in the coming financial year.

In last year's budget Hu said he planned to set up collecting machinery for the tax. Economists said a campaign against smoking this year might be the opportunity for him to levy the tax on tobacco as a first step towards its wider use.

The sources said the government does not look likely to raise more revenue in this year's budget.

Last year's budget projected a 3.22 billion dlr budget deficit for fiscal 1986/87, but the economic report projected an overall calendar 1986 surplus of three billion.

Lower tax revenue was balanced by rising investment income and stringent controls on government operating expenditure, helped by the wage-freeze policy.

Anthony K.P. Lee, vice-president and deputy general manager of American Express Bank Ltd, said he expected nothing exciting from this year's budget.

Lee said, "It will probably be a non-event as most of the tax benefits were given last year. The economy has already started moving so it does not need government support."

Last week's economic report attributed the one pct decline in domestic demand last year mainly to a sharp decline in private construction, so this sector hopes for some relief from the budget, economists said.

The economic report said the sector's activity declined by 25.3 pct in calendar 1986 after a 13.9 pct contraction in 1985. A further decline is expected in 1987.

But in last year's budget a 30 pct rebate on tax for industrial and commercial properties was raised to 50 pct until the end of 1988, so the most Hu is likely to do is add incentives for creating property investment unit trusts.

The only measures known to be in tomorrow's budget are incentives to encourage population growth, including incentives to families who have three children.

Deputy Prime Minister Goh Chok Tong has already announced the government will try to encourage three-child families, instead of the two-child families it encourages now.

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    </DATELINE><BODY>Shr 27.5p vs 24.3p
   Div 3.95p vs 3.34p making 6.5p vs 5.5p
   Pre-tax profit 85.1 mln stg vs 72.3 mln
   Turnover 702.6 mln vs 646.7 mln
   Tax 18.4 mln vs 15.2 mln
   Finance charges 4.1 mln vs 5.4 mln
   Minority interest 0.1 mln vs 0.5 mln
   Extraordinary debit, being closure and restructuring costs
4.9 mln vs 3.7 mln
   Operating profit includes -
   Pharmaceutical 49.8 mln vs 39.0 mln
   Scientific equipment 23.2 mln vs 19.2 mln
   Horticulture 8.0 mln vs 8.7 mln
   Note – company said it plans one-for-one capitalisation
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643p. Fisons said the potential for future growth of Intral, as well as its Opticrom and Nasalcrom products, was clearly indicated by a strong 1986 performance. The scientific equipment business had raised the proportion of high technology products it manufactures and also raised its ability to generate higher margins. The horticulture operations had demonstrated outstanding marketing ability. Underlying cash flow from all three operations had been positive despite a full programme of capital investment. Action to protect the group against foreign currency movements resulted in a small net gain to profits. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16223" NEWID="903"> <DATE> 3-MAR-1987 04:15:16.50</DATE> <TOPICS><D>money-fx</D></TOPICS> <PLACES><D>philippines</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0673reute u f BC-PHILIPPINE-PLANNING-C 03-03 0107</UNKNOWN> <TEXT>&#2; <TITLE>PHILIPPINE PLANNING CHIEF URGES PESO DEVALUATION</TITLE> By Chaitanya Kalbag, Reuters</AUTHOR> <AUTHOR> <DATELINE> MANILA, March 3 - </DATELINE><BODY>The Philippines must devalue the peso if it wants its exports to remain competitive, Economic Planning Secretary Solita Monsod told Reuters. "The peso/dollar rate has to be undercut to make our exports more competitive," Monsod said an interview. "No question about it. I'm saying you cannot argue with success. Taiwan, South Korea, West Germany, Japan, all those miracle economies deliberately undervalued their currencies." The peso has been free-floating since June 1984. It is currently at about 20.50 to the U.S. Dollar. Finance Secretary Jaime Ongpin has said the government does not intend to devalue the peso and wants it to be flexible and able to continue to respond to market conditions. Monsod said Ongpin was looking at the exchange rate from the point of view of finance. "If the dollar rate goes higher, our debt service in terms of pesos gets higher, so the financing is very difficult," she said. "But I am looking at it

in terms of the economy."

She said she was not trying to oppose official policy. "I'm just saying, keep it competitive. I do not want it to become uncompetitive because then we are dead." Monsod said, "The ideal movement in the peso/dollar rate is a movement that will reflect differences in inflation (rates) of the Philippines versus the other country. It's an arithmetic thing." Official figures show Philippine inflation averaged 0.8 pct in calendar 1986. Ongpin told reporters on Saturday it was expected to touch five pct this year. He said the government and the International Monetary Fund had set the peso/dollar 1987 target rate at 20.80. The peso lost 22.2 pct in value to slump to 18.002 to the dollar when it was floated in 1984. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16224" NEWID="904"> <DATE> 3-MAR-1987 04:22:16.09</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0682reute u f BC-U.K.-CLEARS-CONS-GOLD 03-03 0070</UNKNOWN> <TEXT>&#2: <TITLE>U.K. CLEARS CONS GOLD U.S. PURCHASE</TITLE> LONDON, March 3 - </DATELINE><BODY>The U.K. Trade <DATELINE> Department said it would not refer Consolidated Goldfields Plc's <CGLD.L> purchase of <American Aggregates Corp> to the Monopolies Commission. Cons Gold said last month that its <ARC America Corp> unit had agreed to buy the Ohio-based company for 30.625 dlrs a share cash, or 242 mln dlrs, in a deal recommended by the Aggregates board. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16225" NEWID="905"> <DATE> 3-MAR-1987 04:23:44.53</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS>

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<TITLE>ZAIRE ACCEPTS TIN-EXPORT QUOTA, ATPC SAYS</TITLE> <DATELINE> KUALA LUMPUR, March 3 – </DATELINE><BODY>Zaire agreed to limit its tin exports to 1,736 tonnes for 12 months from March 1 in line with an Association of Tin Producing Countries (ATPC) plan to curb exports, the ATPC said. ATPC Executive Director Victor Siaahan told Reuters he received a telex from Zaire indicating its willingess to take part in the plan to limit total ATPC exports to 96,000 tonnes for a year from March 1. Siaahan said Zaire is expected to produce 1,900 tonnes of tin in calendar 1987, and that in 1986 its output and exports were about 1,200 tonnes. The ATPC hopes to cut the 70,000-tonne world surplus by 20,000 tonnes and boost prices. All ATPC members except Zaire and Australia recently agreed to adhere to the export quotas allocated them under the plan. Australia said its quota of 7,000 tonnes was roughly equal to its expected output this year. The ATPC consists of Malaysia, Indonesia, Thailand, Bolivia, Australia, Nigeria and Zaire. China and Bolivia, important producers of tin, are not members. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16229" NEWID="909"> <DATE> 3-MAR-1987 04:44:27.69</DATE> <TOPICS></TOPICS> <PLACES><D>japan</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0714reute u f BC-JAPANESE-BANKS-PLAN-J 03-03 0084</UNKNOWN> <TEXT>&#2: <TITLE>JAPANESE BANKS PLAN JOINT FIRM TO AVOID DEBT RISK</TITLE> <DATELINE> TOKYO, March 3 - </DATELINE><BODY>Japan's major commercial banks plan to set up a joint company to which they will transfer assets acquired by lending to developing countries to build up a reserve against possible bad loans, a senior official of a major bank told Reuters. He said about 10 banks are likely to finish details of the project in a few weeks. The intent is to avoid risk arising

from unrecoverable debt owed by Third World countries, he said.

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The market should include a comprehensive range of futures and options trading so Tokyo can develop into a real global money centre where a variety of risk-hedging instruments is available, the proposal said.

It should provide currency and interest rate futures, and incorporate the existing yen bond futures and planned stock index futures contracts.

The proposal said transactions in all these contracts must be conducted on the same market so participants can readily engage in arbitrage between various financial instruments.

To make this possible, the proposal calls for new legislation which would administer all related futures and options transactions under the same legal framework.

Banking sources said they expect that initially the currency futures would be dollar-yen and interest futures would include Japanese domestic yen certificates of deposit, three-month Eurodollar deposits and 20-year U.S. Treasury bonds.

Banking sources quoted federation chairman Yoshiro Araki as saying he hoped the market would be created as soon as possible because it would help promote the liberalisation of Japan's financial markets.

Araki said he had no intention of limiting prospective market participants to banks but was willing to accept those from wider business circles, the sources said.

Japan's only current financial futures market, in yen bonds, began on the Tokyo Stock Exchange in October 1985.

But the Osaka Stock Exchange plans to start futures trading

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in a basket of leading stocks in April.
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              PARIS, March 3 - \langle DATELINE \rangle \langle BODY \rangle The European Community
(EC) and Euratom,
the European atomic energy agency, are expected to issue French
franc eurobonds this month, a Treasury spokesman said.
    Other eurofranc bonds this month are likely to include
issues by a bank and a company, both unidentified, but no other
details were available. The spokesman said the March calendar
would be flexible, to take account of market conditions.
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<TITLE>AUSTRALIAN POLICE ARREST FORMER WESTPAC CLERK</TITLE>
              SYDNEY, March 3 - </DATELINE><BODY>Australian police
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said they charged a
former currency clerk of Westpac Banking Corp <WSTP.S> with
misappropriating 8,300 dlrs in July in an alleged
foreign-exchange fraud.
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A spokeswoman for the New South Wales Corporate Affairs Commission (CAC) said the arrest was part of its investigation stemming from complaints from Westpac and <Kleinwort Benson Australia Ltd>.

CAC and Westpac officials said they were working out how much money was involved, but said press reports it was as much as five mln dlrs were probably exaggerated.

Police told reporters it was alleged the former clerk quoted an incorrect dealing price relationship between the yen and the Swiss franc.

They said the CAC was investigating 14 other cases involving 214,000 dlrs.

A Kleinwort Benson spokesman declined to comment on the case but the company said in a statement yesterday a small loss incurred in 1986 in its foreign-exchange division was unrelated to "certain alleged forex irregularities."

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<TITLE>U.K. MONEY MARKET DEFICIT FORECAST AT 350 MLN STG</TITLE> <DATELINE> LONDON, March 3 – </DATELINE><BODY>The Bank of England said it forecast a

shortage of around 350 mln stg in the money market today.

Among the main factors affecting liquidity, bills maturing in official hands and the take-up of treasury bills will drain some 525 mln stg while bankers' balnces below target will take out around 175 mln stg.

Partly offsetting these outflows, exchequer transactions and a fall in note circulation will add some 300 mln stg and 40 mln stg to the system respectively. REUTER </BODY></TEXT> </REUTERS> <REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16234" NEWID="914">

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Analysts said the finance ministry has been seriously considering the U.S. Request since the U.S. Federal Reserve Bank of New York approved five new primary government securities dealers, including two Japanese brokerages, last December. They said the ministry will have to approve the U.S. Request soon to head off criticism its markets are not as open to foreigners as those of the U.S. Analysts said Japan has proceeded rapidly with financial deregulation since 1984, but has not touched upon the clear division between the securities and banking businesses. Japanese banks and securities houses have fought hard to protect their interests, but analysts said the banks are finding it increasingly difficult to earn money in traditional fields. Officials of major Japanese banks said they will pay special attention to the ministry's reaction to U.S. Bank requests because approval would accelerate market liberalization in Japan. The Japanese bankers hope approval will pave the way for their own entry into the domestic securities market. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16235" NEWID="915"> <DATE> 3-MAR-1987 05:07:04.50</DATE> <TOPICS><D>money-fx</D><D>saudrival</D></TOPICS> <PLACES><D>saudi-arabia</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0754reute u f BC-SAUDI-RIYAL-DEPOSIT-R 03-03 0093</UNKNOWN> <TEXT>&#2: <TITLE>SAUDI RIYAL DEPOSIT RATES EASE</TITLE> BAHRAIN, March 3 - </DATELINE><BODY>Saudi riyal <DATELINE> interbank deposit rates eased across the board in a dull market which was long in day-to-day funds, dealers said. Today's quiet market continued a lull of several days in which traders were said to be waiting on the sidelines ahead of further clues to the direction of oil prices and the Saudi economv. Dealers cited some borrowing interest in two, three, and six-month deposits but said activity focused on short dates and one-month deposits as banks tried to lend surplus funds. Spot-next was put at 5-3/4, 5-1/4 pct, down from six, 5-1/2yesterday while one-week rates were steady at six, 5-1/2 pct. One-month deposits declined to 6-1/4, 1/8 pct from 6-1/2, 1/4 on Monday, while three months was barely changed at seven,

6-15/16 pct. The spot rival was little changed at 3.7501/03 to the dollar after quotes of 3.7498/7501 yesterday. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16236" NEWID="916"> <DATE> 3-MAR-1987 05:07:58.30</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM F f0758reute u f BC-CURRENCY-SECTORS-CONT 03-03 0119</UNKNOWN> <TEXT>&#2; <TITLE>CURRENCY SECTORS CONTINUE TO FEATURE EUROBOND TRADE</TITLE> <DATELINE> LONDON, March 3 – </DATELINE><BODY>Early dollar straight eurobond trade was quiet with currency sectors, particularly eurosterling, continuing to perform strongly, closely reflecting current trading patterns on the foreign exchanges, dealers said. Eurosterling bonds continued to rise steadily, bolstered by the extremely ebullient tone of the U.K. Government bond market on a combination of positive U.K. Economic fundamentals. The dollar was initially stabler but most dollar straight bonds were static in dull trade. A handful of issues showed signs of weakness but dealers said investors were awaiting today's release of U.S. Leading indicators for January. The U.S. Data due out this afternoon is expected to be weak, placing the U.S. Unit under renewed pressure and robbing the market in dollar-denominated eurobonds of fresh trading impetus, one dollar straight trader said. "It's going to be another tedious day and I can't see how anybody is going to make any money," he said. Eurosterling issues continued to rally on the back of general sterling euphoria -- with the U.K. Currency trading at six month highs on interest rate optimism and the strength of the domestic equity markets. Eurosterling bonds saw early gains of up to half a point. However, some eurosterling dealers noted the bonds could soon fall back marginally if -- as expected -- professionals stepped in to take profits at current healthy levels. Trade in mark-denominated bonds was expected to be subdued today due to pre-Lenten carnival festivities in West Germany. There were signs of reawakened investor nerves affecting

trade in the floating rate note market which yesterday started the week extremely quietly after a hectic sell-off last week.

FRN dealers said paper of U.S. -- and also of Canadian -banks was seeing some pressure as a result of recent press reports focussing on their exposure to Latin American debt.

"(Brazilian Finance Minister Dilson) Funaro's visit to Europe has also brought the spotlight back onto the debt crisis after things had more or less quietened down following the first shock statements last week," one FRN specialist said.

Despite the dearth of activity in the dollar straight secondary market, two new dollar issues were the only early features on the primary market.

These were a five year 150 mln dlr deal launched by Morgan Guaranty Ltd for Saab Scania at 7-3/4 pct priced at 101-3/4 pct.

The other issue was a 100 mln dlr deal -- also due 1992 -for NV Nederlandse Gasunie paying 7-1/4 pct and priced at 101-1/8 pct, with Citicorp Investment Bank Ltd as lead manager.

Dealers predicted reasonable demand for both issues due mainly to a lack of fresh, good name paper in the market. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16237" NEWID="917"> <DATE> 3-MAR-1987 05:12:06.17</DATE> <TOPICS></TOPICS> <PLACES><D>france</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0767reute u f BC-FRENCH-TREASURY-DETAI 03-03 0084</UNKNOWN> <TEXT>&#2: <TITLE>FRENCH TREASURY DETAILS PLANNED TAP ISSUE</TITLE> <DATELINE> PARIS, March 3 – </DATELINE><BODY>The French Treasury will issue between eight and 12 billion francs worth of tap stock depending on market conditions at its monthly tender on Thursday, the Bank of France said. The planned issue will be of two fixed-rate tranches, of the 8.50 pct June 1997 and the 8.50 pct December 2012 stock, and one tranche of the variable-rate January 1999 stock. The minimum amount of each tranche to be sold will be one billion francs. REUTER </BODY></TEXT>

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International computers 90.2 mln vs 61.7 mln Communications systems 56.1 mln vs 48.7 mln Components and distribution 20.0 mln vs 1.5 mln Defence 9.4 mln vs 13.1 mln REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16241" NEWID="921"> <DATE> 3-MAR-1987 05:35:46.12</DATE> <TOPICS><D>earn</D><D>alum</D></TOPICS> <PLACES><D>australia</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0799reute u f BC-COMALCO-SAYS-LOWER-CO 03-03 0103</UNKNOWN> <TEXT>&#2: <TITLE>COMALCO SAYS LOWER COSTS HELPED RETURN TO PROFITS</TITLE> MELBOURNE, March 3 - </DATELINE><BODY>Comalco Ltd <DATELINE> <CMAC.S> said its return to profit reflected reduced costs, improved primary aluminium prices and its withdrawal from a Japanese smelter venture. It said the earlier reported 57.1 mln dlr profit for the year ended December 31 against a 69.13 mln dlr loss in 1985 was also aided by lower interest rates on U.S. Dollar debt and greater sales of bauxite and aluminium. Comalco said it expected to pay at least a four cents per share final, dividend delayed until July 1 to take advantage of proposed dividend imputation laws. This would make five cents for the year against a first and final of one cent in 1985. Comalco said the aluminium industry continued to suffer from low prices and excess capacity, though the weak Australian dollar had helped earnings. Withdrawal from the <Showa Aluminium Industries KK> joint venture had been recapitalised in expansion by the <New Zealand Aluminium Smelters Ltd> project with Japan's <Sumitomo Aluminium Smelting Co Ltd>, permitting repayments and increases in liquid funds totalling 165 mln dlrs, it said. As previously reported Comalco's <Commonwealth Aluminium Corp> unit has conditionally agreed to sell its smelter at Goldendale, Washington, and port facilities at Portland, Oregon to <Columbia Aluminium Corp>. Comalco said it had made a 27.3 mln dlr extraordinary

comalco said it had made a 27.3 mln dlr extraordinary provision for Goldendale losses and closure costs but that if the sales agreement were completed it would reduce the

provision made in the 1986 accounts. The other items in the total extraordinary loss of 140.5 mln dlrs were a 102.9 mln write-off of unrealised exchange losses and 10.3 mln for an increase in future tax provision. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16242" NEWID="922"> <DATE> 3-MAR-1987 05:36:38.23</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>australia</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0803reute u f BC-CRA-EXPECTS-TO-PAY-FI 03-03 0119</UNKNOWN> <TEXT>&#2: <TITLE>CRA EXPECTS TO PAY FINAL DIVIDEND OF 10 CENTS</TITLE> ME}LBOURNE, March 3 - </DATELINE><BODY>CRA Ltd <DATELINE> &lt:CRAA.S> said it expected to pay a final 1986 dividend of not less than 10 cents a share after July 1, making 13 cents for the year against 15 in 1985. The mining and smelting group earlier reported 1986 net earnings rose to 138.2 mln dlrs from 87.8 mln in 1985, against analysts' forecasts yesterday of 125 mln to160 mln. CRA said it was deferring consideration of a dividend until later this year to provide the benefit of dividend imputation to its shareholders. After July 1, dividends will be tax-free to shareholders provided they come out of earnings on which the full 49 pct company tax rate has been pid. The company operates on a substituted tax year, not the fiscal year ending June 30, and as a result has incurred tax at the 49 pct rate on 1986 earnings, CRA said in a statement. Consequently, it has funds available for distribution with dividend imputed but is waiting to see the imputation legislation before determining the final payout, it said. Despite the higher net earnings, CRA said 1986 was a poor year for the minerals industry, with the notable exception of gold producers. Prices for major metals expressed in real U.S. Dollars declined to the lowest levels in about 50 years, it said. Fluctuating exchange and interest rates added volatility and uncertainty, while the revaluation of the yen is leading to substantial restructuring of Japanese industry, CRA said.

World demand for metals is growing slowly. Inventories have steadily declined, with supply and demand in better balance, but overcapacity continues, CRA said.

Turning to contributions to its earnings, CRA said Bougainville Copper Ltd <BUVA.S> contributed 31.3 mln dlrs while its share of Comalco Ltd's <CMAC.S> net was 37.8 mln.

Net earnings from iron-ore operations were 111.8 mln dlrs against 149.2 mln in 1985, it said.

Lead, zinc and silver mining and smelting operations incurred a net loss of 66.8 mln dlrs against a 38.1 mln loss in 1985, CRA said.

Coal activities resulted in a net profit of 36.7 mln dlrs against 34.1 mln, while salt raised its contribution to 4.7 mln from 2.8 mln.

CRA's share of earnings from the Argyle diamond project amounted to 12.0 mln dlrs against nine mln in 1985.

CRA said the main item in its 250.28 mln dlr extraordinary loss was a 172.9 mln writeoff of unrealised foreign exchange losses on borrowings as required by a new accounting standard.

Other extraordinary items were 63.3 mln dlrs provided for closures and writedown of assets and a 14.1 mln increase in future tax provisions, CRA said.

Cash flow continued at a high level, being 950.6 mln dlrs before capital expenditure against 1.02 billion in 1985. The strong cash flow, coupled with the proceeds of the 1986 rights issue and the use of existing cash balances, enabled group debt to be reduced by nearly 500 mln dlrs.

CRA said it held forward contracts at year-end to buy 985 mln U.S. Dlrs to hedge part of its foreign debt. This cost 47.0 mln dlrs after tax, included in the net interest cost. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16243" NEWID="923"> <DATE> 3-MAR-1987 05:42:26.58</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>australia</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0809reute b f BC-MONTEDISON-UNIT-ISSUE 03-03 0095</UNKNOWN> <TEXT>&#2; <TITLE>MONTEDISON UNIT ISSUES 50 MLN AUSTRALIAN DLR BOND</TITLE> <DATELINE> LONDON, March 3 - </DATELINE><BODY>Montedison Finance Overseas Ltd, a unit of Montedison SpA, is issuing a 50 mln Australian dlr eurobond due April 3, 1990 paying 15-1/2 pct and priced at 101-3/8 pct,

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lead manager Orion Royal Bank Ltd said.
    The non-callable bond is guaranteed by the parent. The
selling concession is one pct while management and underwriting
combined pays 1/2 pct.
    The issue will be listed in Luxembourg and is available in
denominations of 1,000 and 10,000 Australian dlrs. The payment
date is April 3.
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             ZURICH, March 3 – </DATELINE><BODY>Swiss capital exports
rose to 4.64
billion francs in January after 2.54 billion in December and a
year earlier 3.64 billion, the Swiss National Bank said.
   New bond issues accounted for 4.12 billion of the total
after December's 2.15 billion, and credits 525.1 mln after
389.9 mln.
    In January 1985, before the National Bank ended the
distinction between notes and bonds, bond issues totalled 1.66
billion francs, notes 1.39 billion and credits 597.5 mln.
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u f BC-CHINA-CALLS-FOR-BETTE 03-03 0109</UNKNOWN> <TEXT>&#2; <TITLE>CHINA CALLS FOR BETTER TRADE DEAL WITH U.S.</TITLE> <AUTHOR> By Mark O'Neill, Reuters</AUTHOR> <DATELINE> PEKING, March 3 - </DATELINE><BODY>China called on the United States to remove curbs on its exports, to give it favourable trading status and ease restrictions on exports of high technology.

But the U.S. Embassy replied that Chinese figures showing 13 years of trade deficits with the U.S. Out of the last 15 are inaccurate and said Peking itself would have to persuade Congress to change laws which limit its exports.

The official International Business newspaper today published China's demands in a editorial to coincide with the visit of U.S. Secretary of State George Shultz.

"It is extremely important that the U.S. Market reduce its restrictions on Chinese imports, provide the needed facilities for them and businessmen from both sides help to expand Chinese exports," the editorial said.

"The U.S. Should quickly discard its prejudice against favourable tariff treatment for Chinese goods and admit China into the Generalised System of Preference (GSP).

"Despite easing of curbs on U.S. Technology exports in recent years, control of them is still extremely strict and influences normal trade between the two countries," it added

The paper also printed an article by China's commercial counsellor in its Washington embassy, Chen Shibiao, who said that "all kinds of difficulties and restrictions" were preventing bilateral trade fulfilling its full potential.

He named them as U.S. Protectionist behaviour, curbs on technology transfer and out-of-date trade legislation.

The paper also printed a table showing that, since bilateral trade began in 1972, China has had a deficit every year except 1972 and 1977. It shows the 1986 and 1985 deficits at 2.09 billion and 1.722 billion dlrs.

A U.S. Embassy official said the U.S. Did not accept Peking's trade figures at all, mainly because they exclude goods shipped to Hong Kong and then trans-shipped to U.S. While U.S. Figures are based on country of origin.

He said that, if China wants to obtain GSP status, it will have to lobby Congress itself to persaude it to amend several laws which currently prevent Peking getting such status.

The U.S. Trade Act of 1974 says that to qualify for GSP, China must be a member of the General Agreement of Tariffs and Trade (GATT), for which it applied in July 1986, and "not be dominated or controlled by international Communism."

The official said China was well aware of the laws, some of which date to the anti-Communist early 1950's, but that there is not sufficient political will in the U.S. To change them. China has been the subject of about a dozen cases involving anti-dumping in the U.S. Within the last two years, which the U.S. Side won, he said.

But, for the first time, China signed last week an agreement which it itself initiated to voluntarily restrain exports of at least two categories of steel goods, which may lead the U.S. Side to withdraw the anti-dumping case, he added.

Another diplomat said willingness to provide such voluntary export restraints would be an important issue in bilateral trade issues and in Peking's application to GATT.

"China has the potential to disrupt world markets, especially in textiles. Other GATT countries will be nervous about China in this respect. But there is a precedent for other centralled planned economies in GATT," the diplomat said.

Poland, Czechoslovakia, Hungary and Romania are members of GATT but none has China's massive market potential for imports or its vast labour pool to produce cheap exports.

In a speech today in the northeast city of Dalian, U.S. Secretary of State George Shultz said his country welcomed China's interest in participating in GATT.

"The process of Chinese accession will not be accomplished overnight — the GATT rules were not designed for a large economy of the Chinese type," Shultz said.

"China can play an important role by actively joining GATT discussions seeking to expand general trading opportunities and enhance market access for exports worldwide. China can further develop its foreign trade system so as to gain the maximum benefit from its GATT participation," he said.

The problems facing U.S.-China trade and GATT membership are similar -- a pricing system which many foreign businessmen regard as arbitrary and not related to actual costs, especially for exports, and a de facto dual currency system.

In a memorandum backing its application presented to GATT last month, China said it was gradually reforming its economic system and replacing mandatory instruction with "guidance planning" and economic levers.

The diplomat said that, to join GATT, China had much to do.

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The non-callable, bullet issue maturing in August 1992 follows an earlier private placement bond announced last month for 250 mln francs but with the same conditions. The new issue is for payment on March 31 and coupon payments annually on August 11, with the first coupon a long coupon. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16249" NEWID="929"> <DATE> 3-MAR-1987 06:03:09.50</DATE> <TOPICS><D>cpi</D></TOPICS> <PLACES><D>italy</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0852reute b f BC-ITALY-CONSUMER-PRICES 03-03 0061</UNKNOWN> <TEXT>&#2; <TITLE>ITALY CONSUMER PRICES RISE 0.4 PCT IN FEBRUARY</TITLE> ROME, March 3 - </DATELINE><BODY>Italy's consumer price <DATELINE> index rose 0.4 pct in February compared with January after rising 0.6 pct in January over December, the national statistics institute (Istat) said. The year-on-year rise in February was 4.2 pct down from 4.5 pct in January and compared with 7.6 pct in February 1986. Istat said its consumer prices index for the families of workers and employees (base 1985) was 109.1 in February against 108.7 in January and 104.7 in February 1986. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16250" NEWID="930"> <DATE> 3-MAR-1987 06:07:48.55</DATE> <TOPICS><D>crude</D></TOPICS> <PLACES><D>china</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0859reute u f BC-MOBIL-PLAN-TO-OPEN-PE 03-03 0097</UNKNOWN>

<TEXT>&#2; <TITLE>MOBIL PLAN TO OPEN PEKING OFFICE, CHINA DAILY SAYS</TITLE> <DATELINE> PEKING, March 3 - </DATELINE><BODY>Mobil Corp &lt;MOB.N> of the U.S. Plans to open an office in Peking to develop oil exploration opportunities in China, the China Daily said. It guoted Mobil president Richard Tucker, currently in Peking, as saying he is optimistic about investment prospects in China and that Peking will continue to encourage foreign private businesses to invest here. It said Mobil bought 73 mln dlrs of crude oil and oil products from China in 1986 and sold it lubricant and fertiliser, but gave no more details. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16251" NEWID="931"> <DATE> 3-MAR-1987 06:12:08.13</DATE> <TOPICS></TOPICS> <PLACES><D>france</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>ec</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0861reute b f BC-EC-ISSUES-600-MLN-FRE 03-03 0072</UNKNOWN> <TEXT>&#2: <TITLE>EC ISSUES 600 MLN FRENCH FRANC EUROBOND</TITLE> <DATELINE> PARIS, March 3 - </DATELINE><BODY>The European Community (EC) is issuing a 600 mln franc 8-3/4 pct bond due April 7, 1997, at 99-1/2 pct, lead manager Bangue Nationale de Paris said. Fees total two pct, with 1-3/8 pct for selling and 5/8 pct for management and underwriting combined. Payment date is April 7, denominations are of 10,000 and 50,000 francs and listing is in Luxembourg and Paris. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16252" NEWID="932"> <DATE> 3-MAR-1987 06:12:38.15</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>netherlands</D><D>uk</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES>

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report that Airbus is about to announce a sale to American

Airlines. But industry sources said American was about to announce the purchase of 25 wide-bodied planes from Airbus, as well as 15 747s from Boeing Co < BAN>. Airbus has already signed large deals with Pan Am Corp <PNN>, NWA Inc &lt;NWA> and Eastern Airlines Inc &lt;EALN>, as well as a smaller contract with <Continental Airlines>. The A320 made its first flight on February 22 and is not due to enter commercial service until March next year. The All Nippon purchase brings the total number of commitments to the A320 to 439 from 16 airlines, comprising 275 firm orders and 164 options. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16254" NEWID="934"> <DATE> 3-MAR-1987 06:14:59.08</DATE> <TOPICS><D>grain</D><D>corn</D></TOPICS> <PLACES><D>zimbabwe</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G C f0867reute u f BC-ZIMBABWE-MAIZE-HARVES 03-03 0118</UNKNOWN> <TEXT TYPE="UNPROC">&#2; ZIMBABWE MAIZE HARVEST LOWER AFTER BUMPER CROPS HARARE, March 3 - Zimbabwe's maize crop in 1986/87 (April/ March) is likely to be slightly over 1.6 mln tonnes, against 1.83 mln in 1985/86, Grain Marketing Board figures show. Maize exports for 1986/87 to January 31, 1987 totalled 315,000 tonnes, with about a further 40,000 tonnes expected to be exported in February and March, against 285,000 tonnes in 1985/86. Domestic usage is estimated at 650,000-900,000 tonnes, depending on how other crops are affected by current poor rains. Last year's consumption was around 700,000 tonnes. Zimbabwe has around two mln stonnes of surplus maize in storage, accumulated after two years of bumper harvests. REUTER &#3: </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16255" NEWID="935"> <DATE> 3-MAR-1987 06:15:59.52</DATE> <TOPICS></TOPICS>

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Turnover from all pharmaceutical interests, including minority holdings, was 700 mln marks in 1985/86, somewhat

higher than in the preceding year. The company did not disclose exact 1984/85 results in that sector, a spokesman said. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16257" NEWID="937"> <DATE> 3-MAR-1987 06:34:48.50</DATE> <TOPICS><D>reserves</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0890reute b f BC-U.K.-RESERVES-SHOW-UN 03-03 0103</UNKNOWN> <TEXT>&#2; <TITLE>U.K. RESERVES SHOW UNDERLYING RISE IN FEBRUARY</TITLE> LONDON, March 3 - </DATELINE><BODY>Britain's gold and <DATELINE> currency reserves showed an underlying rise of 287 mln dlrs in February, after a 72 mln dlrs rise in January, the Treasury said. The underlying trend, which is a guide to Bank of England operations to support the pound on foreign exchanges, is net of borrowings and repayments. This was above market expectations for a 100 mln dlrs rise. The Treasury said the Bank of England used the opportunity of strong demand to rebuild reserves after losses last autumn and said the underlying rise was still relatively modest. Actual reserves rose by 305 mln dlrs in February to 22.26 billion dlrs, after rising 29 mln in January to 21.95 billion. Accruals of borrowings under the exchange cover scheme were 36 mln dlrs last month, after 163 mln in January, while repayments were 16 mln dlrs after the previous 151 mln, a Treasury spokesman said. Capital repayments totalled two mln dlrs. In January, capital repayments totalled 14 mln dlrs, with a valuation change that resulted in a fall of 41 mln dlrs due to the quarterly rollover from the European Monetary Cooperation Fund swap. The Treasury would not comment on the Bank of England's market operations, but currency traders reported moderate Bank of England intervention to curb upward pressure on the pound today.

A Treasury spokesman, commenting on the reserves figures, said that the government does not want sterling either to rise too far or to fall substantially from current levels.

He noted that the Chancellor of the Exchequer Nigel Lawson

stressed this after the recent Paris currencies meeting. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16258" NEWID="938"> <DATE> 3-MAR-1987 06:39:16.07</DATE> <TOPICS><D>earn</D><D>alum</D></TOPICS> <PLACES><D>australia</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C M f0895reute u f BC-COMALCO-SAYS-LOWER-CO 03-03 0102</UNKNOWN> <TEXT>&#2; <TITLE>COMALCO SAYS LOWER COSTS HELP RETURN TO PROFITS</TITLE> <DATELINE> MELBOURNE, March 3 - </DATELINE><BODY>Comalco Ltd said its return to profit reflected reduced costs, improved primary aluminium prices and its withdrawal from a Japanese smelter venture. It said the earlier reported 57.1 mln dlr profit for the year ended December 31 against a 69.13 mln dlr loss in 1985 was also aided by lower interest rates on U.S. Dollar debt and greater sales of bauxite and aluminium. Comalco said it expected to pay at least a four cents per share final dividend, delayed until July 1 to take advantage of proposed dividend imputation laws. This would make five cents for the year against a first and final of one cent in 1985. Comalco said the aluminium industry continues to suffer from low prices and excess capacity, though the weak Australian dollar had helped earnings. Comalco's Commonwealth Aluminium Corp unit said earlier it has conditionally agreed to sell its Goldendale smelter in Washington, and port facilities at Portland, Oregon to Columbia Aluminium Corp. Comalco said its extraordinary provision of 27.3 mln dlrs costs for Goldendale losses and closure may be reduced if the sales agreement were completed. REUTER &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16259" NEWID="939"> <DATE> 3-MAR-1987 06:49:12.77</DATE> <TOPICS><D>acq</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE>

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Total M2 rose 3.3 pct to 535.26 billion dlrs in January from December when it rose 3.5 pct on the previous month. Local M2 rose 4.7 pct to 249.03 billion dlrs in January from December when it climbed 4.2 pct. Total M2 and local M2 rose 32.5 pct and 23.9 pct on the year-ago month, respectively. Total M1 rose 12 pct to 62.84 billion dlrs in January after a 5.0 pct rise the previous month. Local M1 rose 12.3 pct to 57.97 billion dlrs after a 6.2 pct rise. Total M1 and local M1 year-on-year growth was 32.5 and 32.6 pct, respectively. Total loans and advances rose 3.3 pct to 517.19 billion dlrs from December when they rose 1.2 pct. Loans for financing Hong Kong's visible trade rose 3.4 pct to 36.72 billion dlrs after a 1.8 pct rise in December. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16261" NEWID="941"> <DATE> 3-MAR-1987 07:01:46.13</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0920reute u f BC-WOOLWORTH,-UNDERWOODS 03-03 0105</UNKNOWN> <TEXT>&#2; <TITLE>WOOLWORTH, UNDERWOODS FAIL TO AGREE ON BID</TITLE> LONDON, MARCH 3 - </DATELINE><BODY>&lt;Underwoods Plc> <DATELINE> said it had not been possible to agree terms on a bid to be made by Woolworth Holdings Plc <WLUK.L> during talks. The two companies had been holding exploratory discussions. No spokesman for either company was immediately available to say why terms could not be agreed, nor whether the possibility of a bid was now being abandoned. Last week, Underwoods shares rose 49p to 237p ahead of any announcement of the talks. The announcement today brought them back down to 214p from last night's close at 241p. Woolworth was unchanged at 758p. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16262" NEWID="942"> <DATE> 3-MAR-1987 07:13:12.48</DATE> <TOPICS><D>interest</D><D>money-fx</D></TOPICS> <PLACES><D>west-germany</D></PLACES> <PE0PLE></PE0PLE>

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said it revised up
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             LONDON, March 3 - </DATELINE><BODY>Pakistan will
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F f0950reute d f BC-MOBIL-PLANS-TO-OPEN-0 03-03 0093</UNKNOWN> <TEXT>&#2: <TITLE>MOBIL PLANS TO OPEN OFFICE IN PEKING</TITLE> PEKING, March 3 - </DATELINE><BODY>Mobil Oil Corp of <DATELINE> U.S. Plans to open an office in Peking to develop oil exploration opportunities in China, the China Daily said. It quoted Mobil president Richard Tucker, currently in Peking, as saying he is optimistic about investment prospects in China and that Peking will continue to encourage foreign private businesses to invest here. It said Mobil bought 73 mln dlrs of crude oil and oil products from China in 1986 and sold it lubricant and fertiliser, but gave no more details. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16266" NEWID="946"> <DATE> 3-MAR-1987 07:17:26.70</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> A f0952reute r f BC-MERRILL-MANDATED-FOR 03-03 0108</UNKNOWN> <TEXT>&#2: <TITLE>MERRILL MANDATED FOR IEL U.S. NOTE.</TITLE> <DATELINE> LONDON, March 3 - </DATELINE><BODY>Merrill Lynch Capital Markets said it received a mandate from Industrial Equity Ltd (IEL) of Australia to arrange a letter of credit facility in support of 100 mln dlrs of medium term notes and U.S. Commercial paper to be sold in the U.S. Domestic market. Merrill, which will be the dealer for the medium term notes and commercial paper, said this was the first facility of its kind. Sumitomo Trust and Banking Co Ltd has agreed to provide the letter of credit. The letter of credit has a five year term, with an evergreen feature allowing for extension at the support banks' option. The notes and paper will be issued by IEL's Sydney-based subsidiary, IEL Finance Ltd. The letter of credit will be underwritten by a group of

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banks who will be paid a 20 basis point facility fee and a 25
basis point utilisation fee.
    IEL itself is 51 pct owned by Brierley Investments Ltd of
New Zealand, Merrill Lynch said.
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             PARIS, March 3 - </DATELINE><BODY>The European Community
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(EC) and Euratom,
the European atomic energy agency, are expected to issue French
franc eurobonds this month, a Treasury spokesman said.
    Other eurofranc bonds this month are likely to include
issues by a bank and a company, both unidentified, but no other
details were available. The spokesman said the March calendar
would be flexible, to take account of market conditions.
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<TITLE>AUSTRALIAN POLICE ARREST FORMER WESTPAC CLERK</TITLE>
             SYDNEY, March 3 – </DATELINE><BODY>Australian police
<DATELINE>
said they charged a
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former currency clerk of Westpac Banking Corp <WSTP.S> with misappropriating 8,300 dlrs in July in an alleged foreign-exchange fraud. A spokeswoman for the New South Wales Corporate Affairs Commission (CAC) said the arrest was part of its investigation stemming from complaints from Westpac and <Kleinwort Benson Australia Ltd>. CAC and Westpac officials said they were working out how much money was involved, but said press reports it was as much as five mln dlrs were probably exaggerated. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16269" NEWID="949"> <DATE> 3-MAR-1987 07:19:57.51</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0967reute f f BC-Unilever-Plc-and-Nv-c 03-03 0013</UNKNOWN> <TEXT TYPE="BRIEF">&#2: \*\*\*\*\*<TITLE>Unilever Plc and Nv combined 1986 pre-tax profit 1.14 billion stg vs 953 mln. </TITLE>Blah blah blah. </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16270" NEWID="950"> <DATE> 3-MAR-1987 07:25:02.85</DATE> <TOPICS></TOPICS> <PLACES><D>west-germany</D><D>brazil</D></PLACES> <PE0PLE></PE0PLE> <ORGS><D>imf</D></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0978reute u f BC-GERMAN-BANKS-SEEK-GRE 03-03 0110</UNKNOWN> <TEXT>&#2; <TITLE>GERMAN BANKS SEEK GREATER BRAZIL LINK WITH IMF</TITLE> <AUTHOR> By Anthony Williams, Reuters</AUTHOR>

<DATELINE> BONN, March 3 - </DATELINE><BODY>West German banks would like Brazil to work

more closely with the International Monetary Fund (IMF) with a view to seeking a solution to the country's debt problems, senior West German banking sources said.

The sources, speaking ahead of a meeting later today between Brazilian Finance Minister Dilson Funaro and his West german counterpart Gerhard Stoltenberg, also believed Brazil should come up with a convincing economic recovery program.

Their comments echoed those of British Chancellor of the Exchequer Nigel Lawson, who met Funaro yesterday.

Funaro is currently on a European trip seeking to involve governments in negotiations with commercial banks on rescheduling part of Brazil's foreign debt, which totals some 109 billion dlrs. But Lawson told Funaro Brazil had to solve its problems with the banks rather than governments.

Diplomatic sources in Bonn said Funaro would leave early tomorrow morning for Zurich after meeting Stoltenberg this evening.

Funaro has rejected suggestions for negotiations with the IMF and said there is no question of Brazil agreeing to an austerity program with the Fund.

However, the West German banking sources said institutions here felt it was particularly important that Brazil presented a credible recovery program and that there be a "rapprochement" with the IMF.

"Consultations are the least that can be expected," said one banker.

Funaro's trip follows the decision by Brazil 10 days ago to suspend interest payments on 68 billion dlrs of commercial debt. It has also frozen bank and credit lines deposited by foreign banks and institutions worth about 15 billion dlrs.

One senior banker closely involved in Brazilian debt negotiation offered qualified support for a call from Funaro for a change in the structure of the advisory committee of banks which has coordinated Brazilian debt since 1982.

Funaro said yesterday that U.S. Banks, holding 35 pct of Brazilian debt, were over-represented on the 14-bank advisory committee with 50 pct of the committee seats. He said Brazil might adopt a different approach to its creditor banks, involving separate discussions with the regions.

Such a move would be in Brazil's interest, since European banks have been more supportive than U.S. Banks of alternative debt solutions, such as interest capitalisation.

The senior banker was strongly opposed to a purely regional approach, saying: "There must be one committee and one solution." But he added: "There must be an understanding that special requests from special regions be taken into account."

German banks had objected to the fact that the idea of interest capitalisation had been rejected in the committee. It

was imperative that alternative options be considered. "The menu must become richer," the banker said. Banking sources said commercial banks would not be involved in today's talks with Funaro. A spokesman for the Bundesbank in Frankfurt said the central bank would also not be represented. West German banks have taken a more relaxed attitude to the Brazilian suspension of interest payments than institutions in the United States, because of their lower exposure. According to Bundesbank data from September last year, West German bank exposure to Latin America of slightly under 16 billion marks represented less than five pct of all foreign credit. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16271" NEWID="951"> <DATE> 3-MAR-1987 07:25:49.32</DATE> <TOPICS></TOPICS> <PLACES><D>philippines</D></PLACES> <PEOPLE><D>aguino</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T G f0980reute r f BC-AQUINO-ANNOUNCES-LAND 03-03 0115</UNKNOWN> <TEXT>&#2; <TITLE>AOUINO ANNOUNCES LAND REFORM PLANS</TITLE> <DATELINE> MANILA, March 3 – </DATELINE><B0DY>President Corazon Aquino announced government plans to devote to land reform an estimated 24 billion pesos (about one billion U.S. Dlrs) raised from the sale of failed businesses taken over by the government. Aquino said she was willing to have her family's sugar estate broken up in compliance with Philippine land reform programmes but hinted it would not be offered voluntarily. "Whatever laws will be enacted, I say that nobody is above the law and that includes me. My brothers and sisters are Filipino citizens ... We will abide by whatever laws are enacted as far as sugar land is concerned," she told reporters. A committee was now formulating guidelines for the plan, including the guestion of whether land operated by multinational companies should also be covered, she added. Agrarian Reform Secretary Heherson Alvarez said recently the government planned to distribute 9.7 mln hectares of land to impoverished farmworkers under a revised land reform programme. The plan, requiring about 1.7 billion dlrs, now also covers

sugar and coconut areas, apart from rice and corn lands, he said. It was expected to benefit about three mln landless peasants, he added.

Land reform pressure groups have called on Aquino to break up her family's 6,000-hectare sugar estate to demonstrate her sincerity on the issue political analysts have called one of the most pressing problems facing the Philippines.

It was not known whether government would wait for the Congress to convene by mid-year to formalise the programme or have Aquino carry it out through an executive order.

Under the plan, government will purchase land mainly from landowners with holdings over seven hectares. It will include vacant and untenanted farmland as well as 50,000 hectares seized from former associates of deposed president Ferdinand Marcos.

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<TITLE>OPEC WITHIN OUTPUT CEILING, SUBROTO SAYS</TITLE>

<DATELINE> JAKARTA, March 3 - </DATELINE><BODY>Opec remains within
its agreed output

ceiling of 15.8 mln barrels a day, and had expected current fluctuations in the spot market of one or two dlrs, Indonesian Energy Minister Subroto said.

He told reporters after meeting with President Suharto that present weakness in the spot oil market was the result of warmer weather in the U.S. And Europe which reduced demand for oil.

Prices had also been forced down because refineries were using up old stock, he said.

He denied that Opec was exceeding its agreed production ceiling. Asked what Opec's output level was now, he replied: "Below 15.8 (mln barrels per day)." He did not elaborate.

He said there appeared to have been some attempts to manipulate the market, but if all Opec members stick by the cartel's December pricing agreement it would get through

present price difficulties. He predicted that prices would recover again in the third and fourth guarters of 1987. He also reiterated that there was no need for an emergency Opec meeting. He said Opec had expected to see some fluctuations in the spot price. "We hope the weak price will be overcome, and predict the price will be better in the third and fourth quarters." Refiners, he said, appeared to have used up old stock deliberately to cause slack demand in the market and the price to fall. But Opec would get through this period if members stuck together. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16273" NEWID="953"> <DATE> 3-MAR-1987 07:27:24.65</DATE> <TOPICS><D>money-fx</D><D>interest</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0987reute b f BC-U.K.-MONEY-MARKET-GIV 03-03 0067</UNKNOWN> <TEXT>&#2: <TITLE>U.K. MONEY MARKET GIVEN 24 MLN STG ASSISTANCE</TITLE> <DATELINE> LONDON, March 3 - </DATELINE><BODY>The Bank of England said it provided 24 mln stg help to the money market in the morning session. This compares with the bank's upward revised shortage forecast of around 500 mln stg. The central bank purchased bank bills outright comprising two mln stg in band one at 10-7/8 pct and 22 mln stg in band two at 10-13/16 pct. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16274" NEWID="954"> <DATE> 3-MAR-1987 07:28:47.51</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES>

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rate this year, but it is difficult to foresee the situation improving," a Labour Ministry official said.

Finance Minister Kiichi Miyazawa said the government had expected the increase and had set aside money to help 300,000 people find jobs in fiscal 1987 beginning in April.

Prime Minister Yasuhiro Nakasone told a press conference the record rate underlines the need to pass the 1987 budget which has been held up by opposition to proposed tax reforms.

The yen's surge has caused layoffs in the mainstay steel and shipbuilding industries. Other export-dependent industries, such as cars and textiles, have laid off part-time employees and ceased hiring, economists said.

Although the growing service industry sector has absorbed a great number of workers the trend is starting to slow down, said Koichi Tsukihara, Deputy General Manager of Sumitomo Bank Ltd's economics department.

However, other economists disagreed, saying the service sector would be able to hire workers no longer needed by the manufacturing sector over the next five years. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16276" NEWID="956"> <DATE> 3-MAR-1987 07:29:24.30</DATE> <TOPICS></TOPICS> <PLACES><D>taiwan</D><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> &#5:&#5:&#5:A f0000reute h f BC-TAIWAN-REJECTS-TEXTIL 03-03 0110</UNKNOWN> <TEXT>&#2; <TITLE>TAIWAN REJECTS TEXTILE MAKER PLEA ON EXCHANGE RATE</TITLE> <DATELINE> TAIPEI, March 3 – </DATELINE><BODY>Central bank governor Chang Chi-cheng rejected a request by textile makers to halt the rise of the Taiwan dollar against the U.S. Dollar to stop them losing orders to South Korea, Hong Kong and Singapore, a spokesman for the Taiwan Textile Federation said. He quoted Chang as telling representatives of 19 textile associations last Saturday the government could not fix the Taiwan dollar exchange rate at 35 to one U.S. Dollar due to U.S. Pressure for an appreciation of the local currency. The Federation asked the government on February 19 to hold the exchange rate at that level.

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been getting stronger, the general manager of the local office of a British securities firm said.

On the other hand, major long-term investors such as Japanese insurance companies are not very enthusiastic about buying British securities ahead of the March 31 close of the Japanese financial year, traders said.

These investors, who must convert yen into sterling through dollars for British securities purchases, appear to be buying in London rather than in Tokyo, a bond manager for a British securities house said.

The sterling/yen rate was about 240.34/44 today, up from 234.50 at the start of the calendar year and a narrow range of 230 to 234 late last year.

Many bond traders in Tokyo are doubtful that sterling will further appreciate steeply. However, gilts may benefit from further declines in U.K. Interest rates, they said.

"The U.K. Government is in no hurry to issue more bonds, suggesting further market improvement and continuing demand from brokers here," said Laurie Milbank and Co assistant manager Machiko Suzuki.

She said she expected the yield on the actively traded 11–3/4 pct gilt due March 2007 to dip below 9.5 pct, against 9.581 pct at yesterday's close in London.

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Porsche would suffer any loss of production because of a ban on overtime by its own works councils.

A strike by IG Metall in Baden-Wuerttemberg in 1984 closed down the German car industry for about seven weeks as the union sought to win a 35-hour working week for its members. It later settled for a reduction in the working week to 38.5 hours.

The spokesman said Daimler's total output of cars was currently around 2,500 a day.

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<TITLE>HK HOTELS SOARS ON TAKEOVER SPECULATION</TITLE> <DATELINE> HONG KONG, March 3 - </DATELINE><BODY>The price of Hongkong and Shanghai

Hotels Ltd <SHLH.HK>'s stock soared on speculation of a takeover battle between major shareholders the Kadoorie family and the Evergo Industrial Enterprise Ltd &lt;EVGH.HK> group, stock brokers said.

They noted heavy buying in Hk Hotel shares after an announcement by Evergo's <China Entertainment and Land Investment Co Ltd> unit that it bought about 20 pct of Hk Hotels from the firm's deputy chairman David Liang for 1.06 billion dlrs. The stock rose 12 H.K. Dlrs to 62 dlrs today.

Thomas Lau, Evergo's executive director, declined comment on whether the group is seeking a further stake in Hk Hotels. But he told Reuters the group will hold the 20 pct stake bought from Liang as long term investment.

He said Evergo "was attracted by the underlying strength of Hk Hotels."

Analysts said Evergo may be looking for a possible redevelopment of the Peninsula Hotel, one of Asia's best known hotels, and another site on Hong Kong island. Both are owned by Hk Hotels.

<Lai Sun Garment Co ltd> yesterday said it acquired a 10 pct stake in Hk Hotels from Liang for 530 mln dlrs.

Lau denied any link between China Entertainment and Lai Sun on their acquisitions of the Hk Hotels stake.

"It is purely coincidence," he said.

But analysts were not so certain, saying that the Evergo group, which has a reputation as a corporate raider, may team up with Lai Sun Garment for a takeover.

Lau also denied any contact with the Kadoorie family, which analysts estimate has more than 20 pct of Hk Hotels. Michael Kadoorie is chairman of Hk Hotels.

Lau said two representatives of Evergo will be nominated to the Hk Hotels board.

A source close to the Kadoorie family said the family has not considered any countermoves so far.

Analysts said it would be difficult for Evergo and the Kadoorie family to cooperate because of different management styles.

"Evergo may want to split up the hotel management and property developments of Hk Hotels but that strategy may not fit the conservative Kadoorie family," said an analyst who asked not to be named.

Another analyst noted the price of Hk Hotels had been distorted by the takeover talks because its net asset value is only worth about 50 dlrs a share. The offers by Evergo and Lai Sun were for 53 dlrs a share, though that is well below the

current trading price. Trading was suspended today in shares of Lai Sun, Evergo, China Entertainment and the group's associate <Chinese Estates Ltd>. Chinese Estates lost 25 cents to 20.15 dlrs vesterday. China Entertainment five to 8.60 dlrs and Evergo one to 74 cents. Lai Sun gained 50 cents to 70.50 dlrs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16281" NEWID="961"> <DATE> 3-MAR-1987 08:01:11.71</DATE> <TOPICS></TOPICS> <PLACES><D>switzerland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0072reute u f BC-OERLIKON-UNIT-REJECTS 03-03 0120</UNKNOWN> <TEXT>&#2; <TITLE>0ERLIKON UNIT REJECTS DUTCH PATENT CHARGES</TITLE> ZURICH, March 3 - </DATELINE><BODY>Oerlikon-Buehrle <DATELINE> Holding AG <0EBZ.Z> unit &lt:Contraves AG> unequivocally rejects charges by NV Philips Gloeilampenfabrieken <PGLO.AS> subsidiary &lt;Hollandse Signaalapparaten BV> that it violated patent rights in a radar system developed by the latter, a Contraves official said. Max Baumann, a member of the Contraves board, told Reuters his company was awaiting judgement in the case before a Zurich court "quite calmly," but he declined to discuss it in detail. Signaal claims Contraves included the Dutch firm's patented X/KA double-frequency radar in an anti-aircraft system. Baumann said he expected judgement to take several months at least. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16282" NEWID="962"> <DATE> 3-MAR-1987 08:10:09.22</DATE> <TOPICS></TOPICS> <PLACES><D>uk</D><D>italy</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

RM f0100reute u f BC-CASSA-DI-RISPARMIO-DI 03-03 0082</UNKNOWN> <TEXT>&#2: <TITLE>CASSA DI RISPARMIO DI ROMA LAUNCHING CD PROGRAM</TITLE> <DATELINE> LONDON, March 3 - </DATELINE><BODY>Italian savings bank Cassa di Risparmio di Roma is launching a 100 mln dlr euro-certificate of deposit issuance program, Chase Investment Bank Ltd said as arranger. Chase will also be a dealer for the program, along with Swiss Bank Corporation International Ltd. Chase Manhattan Bank NA, London Branch, will be issuing and paying agent. The paper will be issued in denominations of 500,000 and one mln dlrs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16283" NEWID="963"> <DATE> 3-MAR-1987 08:10:59.45</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>uk</D></PLACES> <PEOPLE></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0101reute u f BC-BRYSON-PAYS-5.4-MLN-D 03-03 0108</UNKNOWN> <TEXT>&#2: <TITLE>BRYSON PAYS 5.4 MLN DLRS FOR CENERGY CORP STAKE</TITLE> LONDON, March 2 - </DATELINE><BODY>&lt;Bryson Oil and <DATELINE> Gas Plc> said it paid a cash consideration of around 5.4 mln dlrs for about 8.6 pct of <Cenergy Corp>, a U.S. Oil and gas exploration and production company. Bryson said its board has been considering a number of possible investments to expand the company's interests and believes the opportunity to acquire an investment in Cenergy provides a suitable extension to its existing U.S. Interests. Cenergy reported a net loss of 7.27 mln dlrs in the nine months to September 30, 1986 while total stockholders equity on the same date was 40.72 mln dlrs. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16284" NEWID="964"> <DATE> 3-MAR-1987 08:12:47.58</DATE>

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must be filled this August, has been taken by the White House and Volcker too has not made up his mind.

Former White House Chief of Staff Donald Regan, who resigned last week when ex-senator Howard Baker was named as his replacement, was implacably opposed to Volcker and tried often to undermine him.

It is an open secret in Washington that Regan tried to ensure that Volcker, first appointed in 1979 by President Carter, will not be offered a third term by President Reagan.

Only Volcker's key allies in the Reagan administration, Vice-President George Bush and Treasury Secretary James Baker, kept Regan's recent maneuvering at bay, the sources said.

Sources close to the administration say Regan leaked a story, quickly shot down by others in the administration, that Beryl Sprinkel, chairman of the council of economic advisers, had been chosen to replace Volcker.

But as the administration's credibility was increasingly under fire, it became clear that Regan's power to bring about such changes was on the wane.

The sources said New White House Chief of Staff Howard Baker has a very good relationship with his namesake at the Treasury Department and is likely to respect his views on the Fed chairmanship.

As a moderate Republican, Baker is also unlikely to share the right-wing's opposition to Volcker.

"This new White House is going to need all the strength it can get," said one source when asked about the possibility of Volcker's reappointment.

Paul Volcker is deeply respected in financial markets both in the United States and around the world. At a time when the stability of the dollar and the viability of major debtor nations are in question, Volcker's departure would definitely undermine U.S. leadership, foreign exchange analysts say.

U.S. officials say Volcker works very closely with Treasury Secretary Baker on issues like international debt and global economic cooperation.

The two men seem only to differ on how far to deregulate the banking industry, but recent statements by Volcker, in which he adopted a more liberal attitude on deregulation, signalled the politically-independent central bank is coming around at least partially to the Treasury position.

And a recent statement by a Reagan administration official that the two men saw "exactly eye-to-eye" on the dollar was seen as an indication of Baker's support for the Fed chairman.

Baker is understood to have played a key role in Volcker's reappointment to the Fed in mid-1983.

The sources said Baker respects Volcker and when appointed Treasury Secretary in February 1985, he decided to ensure a good working relationship, in part because he believed the two key government economic institutions have to work closely. Regan, Treasury Secretary during President Reagan's first term, was formerly head of Wall Street's largest brokerage firm Merrill Lynch and came to Washington determined to be America's pre-eminent economic spokesman.

He developed a deep antipathy for Volcker, whose political skills undermined that ambition, and who financial markets took much more seriously.

But the sources said Volcker would have to be invited to stay. "Is the president going to ask him? he wouldn't stay otherwise," said one. "He'd have to be asked," said Stephen Axilrod, formerly staff director of monetary policy at the Fed and now vice-chairman of Nikko Securities Co. International.

Otherwise, the list of potential candidates is not awe-inspiring. And if Volcker left this Augsut, he would leave behind one of the most inexperienced Fed Boards in years.

Many analysts believe this lack of collective experience -the four sitting members were all appointed within the last three years -- is dangerous, coming at a time when the global economy is threatened by instability.

An experienced successor, therefore, would seem a necessity. One widely mentioned possibility is Secretary of State George Shultz, whose experience as Treasury Secretary under Preesident Nixon and background as a trained economist would make him ideal.

But Shultz too may have been damaged by the arms-to-Iran scandal, while vice-chairman Manuel Johnson is regarded at 37 years old as too young for the job.

Other potential candidates include economist Alan Greenspan, frequently an informal presidential economic adviser, New York Fed President E. Gerald Corrigan, Federal Deposit Insurance Corp chairman William Seidman, and Sprinkel.

Long a Regan protege, Sprinkel's chances may be damaged by his patron's departure from the White House. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16286" NEWID="966"> <DATE> 3-MAR-1987 08:20:05.99</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0132reute r f BC-GM-<GM>-CUTS-WAGE-B00 03-03 0110</UNKNOWN> <TEXT>&#2;

<TITLE>GM &lt;GM> CUTS WAGE BOOSTS FOR SALARIED EMPLOYEES</TITLE> DETROIT, March 3 - </DATELINE><BODY>General Motors Corp <DATELINE> has changed its method of disbursing merit raises for salaried employees and is reducing the size of the merit raise pool to 3.5 pct of the total amount available for salaries from 5.5 pct last year, a company spokesman said. He said GM will no longer include merit raises in the calculation of base pay but will make them simply lump-sum payments. As a result, the merit raises will not be included in the calculation of pensions and other benefits. The change affects about 109,000 salaried workers in the U.S. and Canada. GM last year eliminated cost of living increases for salaried workers, making pay increases based on merit alone. As a result of the new action, GM has effectively frozen the base pay rates of salaried employees. The spokesman said GM is making the change to remain cost-competitive with other U.S. automakers. GM is currently in this midst of a program to cut employment of salaried workers by 25 pct. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16287" NEWID="967"> <DATE> 3-MAR-1987 08:20:25.92</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0134reute r f BC-PRE-PAID-LEGAL-<PPD> 03-03 0102</UNKNOWN> <TEXT>&#2: <TITLE>PRE-PAID LEGAL & lt; PPD> GETS I.C.H. & lt; ICH> FINANCING</TITLE> ADA, Okla., March 3 – </DATELINE><BODY>Pre-Paid Legal <DATELINE> Services Inc said it has signed a letter of intent under which it would receive financing from I.C.H. Corp. The company said under the proposed transaction I.C.H. would loan it up to 100 mln dlrs, and the loan balance would be convertible at any time by either party into Pre-Paid common stock at 11 dlrs per share. In addition, it said it would grant I.C.H. a five-year option to purchase new shares at the same price. It said the option would enable I.C.H. to acquire

up to 500 pct plus one share of Pre-Paid common.

Pre-Paid said until expiration of the option, and as long as Pre-Paid maintained a mutually agreeable combined loss and expense ratio, I.C.H. would, on Pre-Paid's request, exercise as much of the option as may be necessary to meet Pre-Paid's funding needs. The company said I.C.H. has requested the right to buy 90,909 Pre-Paid shares from Pre-Paid chairman Harland C. Stoneciphjer for 11 dlrs each. Stonecipher now owns or has the right to acquire 1,965,269 Pre-Paid shares and will agree to restrictions on the sale of his remaining shares, it said. The company saiod Stonecipher will remain chairman. Pre-Paid said the transactions are subject to approval by boards of both comnpanies and regulatory agencies. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16288" NEWID="968"> <DATE> 3-MAR-1987 08:20:50.02</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0137reute r f BC-ASHTON-TATE-<TATE>-4T 03-03 0062</UNKNOWN> <TEXT>&#2: <TITLE>ASHTON-TATE &lt;TATE> 4TH QTR NET</TITLE> <DATELINE> TORRANCE, Calif., March 3 -</DATELINE><BODY>Shr 43 cts vs 30 cts Net 10.6 mln vs 5,967,000 Revs 62.9 mln vs 41.5 mln Avg shrs 200.7 mln vs 20.2 mln Year Shr 1.26 dlrs vs 85 cts Net 30.1 mln vs 16.6 mln Revs 210.8 mln vs 121.6 mln Avg shrs 23.9 mln vs 19.4 mln NOTE: Share adjusted for January 1987 two-for-one split. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16289" NEWID="969"> <DATE> 3-MAR-1987 08:23:23.94</DATE> <TOPICS><D>ship</D></TOPICS> <PLACES><D>netherlands</D></PLACES>

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acquisition of Chesebrough-Pond's Inc <CBM.N> was a significant addition which will greatly benefit the group in the years to come.

Earlier, Unilever reported combined fourth quarter pre-tax profit of 276 mln stg, level with the year earlier period, making 1.14 billion stg compared with 953 mln for the 1986 full year.

Unilever said it plans to change its depreciation policy to the more conventional practice of depreciating assets individually rather than depreciating fixed assets at average rates. The new method is expected to lead to a reduction in the accumulated provision for depreciation and thereby increase the net book value of tangible asssets by about 300 mln stg as at January 1, 1987.

Unilever Plc shares are up 25p since yesterday at 2,575p in buoyant response to the results and share split proposal, though 1986 profits were not ahead of market forecasts, dealers added.

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<COMPANIES></COMPANIES> <UNKNOWN> F f0170reute f f BC-\*\*\*\*\*AMR-CORP-ORDERS 03-03 0008</UNKNOWN> <TEXT TYPE="BRIEF">&#2: \*\*\*\*\*<TITLE>AMR CORP ORDERS 40 JETS FROM AIRBUS AND BOEING </TITLE>Blah blah blah. &#3: </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16294" NEWID="974"> <DATE> 3-MAR-1987 08:35:15.78</DATE> <TOPICS><D>lei</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> V RM f0181reute b f BC-/U.S.-LEADING-INDEX-F 03-03 0090</UNKNOWN> <TEXT>&#2; <TITLE>U.S. LEADING INDEX FELL 1.0 PCT IN JANUARY</TITLE> WASHINGTON, March 3 - </DATELINE><BODY>The U.S. index of <DATELINE> leading indicators fell a seasonally adjusted 1.0 pct in January after a revised 2.3 pct December gain, the Commerce Department said. The department previously said the index rose 2.1 pct in December. The decline in January was the biggest for any month since July, 1984, when the index fell 1.7 pct. The January decrease left the index at 183.8 over its 1967 base of 100, and was led by a fall in contracts and orders for plant and equipment. A total of six of 10 indicators available for January contributed to the decline. Besides contracts and orders for plant and equipment, they were building permits, manufacturers' new orders for consumer goods, a change in sensitive materials prices, slower deliveries from vendors and higher average weekly claims for state unemployment insurance. Four of 10 indicators were positive, including stock prices, new business formation, average work week and money supply. The main factor for the December upward revision was new business formation.

There was no revision in the 0.9 pct increase in the leading indicators index for November. The index of coincident indicators, which measures the current economy, fell 0.1 pct in January after increases of 0.7 pct in December and 0.2 pct in November. The index of lagging indicators, which measures past economic activity, rose 0.5 pct in January after a decrease of 0.5 pct in December and an increase of 0.2 pct in November. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16295" NEWID="975"> <DATE> 3-MAR-1987 08:35:23.45</DATE> <TOPICS></TOPICS> <PLACES><D>france</D><D>brazil</D></PLACES> <PEOPLE><D>balladur</D><D>de-larosiere</D></PEOPLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0182reute u f BC-BRAZIL-FINANCE-MINIST 03-03 0101</UNKNOWN> <TEXT>&#2; <TITLE>BRAZIL FINANCE MINISTER MEETS FRENCH OFFICIALS</TITLE> PARIS, March 3 – </DATELINE><BODY>Brazilian Finance <DATELINE> Minister Dilson Funaro held separate meetings with French Finance Minister Edouard Balladur and Bank of France Governor Jacques de Larosiere on the second stage of a European mission to explain his country's latest debt crisis, French officials said. They declined to disclose details of the talks. Monetary sources described them as a preliminary diplomatic effort to see if France could help to negotiate financial concessions sought by Brazil from Western banks, governments and official lending agencies. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16296" NEWID="976"> <DATE> 3-MAR-1987 08:35:28.55</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN>

F f0183reute r f BC-BURLINGTON-COAT-FACTO 03-03 0030</UNKNOWN> <TEXT>&#2: <TITLE>BURLINGTON COAT FACTORY WAREHOUSE CORP &lt:BCF> NET</TITLE> BURLINGTON, N.J., March 3 - </DATELINE><BODY>Jan 31 end <DATELINE> Shr 1.40 dlrs vs 1.10 dlrs Net 16.4 mln vs 12.9 mln Revs 196.2 mln vs 157.5 mln Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16297" NEWID="977"> <DATE> 3-MAR-1987 08:42:08.50</DATE> <TOPICS><D>coffee</D></TOPICS> <PLACES><D>netherlands</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C T f0188reute u f BC-COFFEE-PRICE-FALL-ONL 03-03 0110</UNKNOWN> <TEXT>&#2; <TITLE>COFFEE PRICE FALL SHORT TERM - DUTCH ROASTERS</TITLE> ROTTERDAM, March 3 - </DATELINE><BODY>This morning's <DATELINE> sharp decline in coffee prices, following the breakdown late last night of negotiations in London to reintroduce International Coffee Organization, ICO, quotas, will be short-lived, Dutch roasters said. "The fall is a technical and emotional reaction to the failure to agree on reintroduction of ICO export guotas, but it will not be long before reality reasserts itself and prices rise again," a spokesman for one of the major Dutch roasters said. "The fact is that while there are ample supplies of coffee available at present, there is a shortage of quality," he said. "Average prices fell to around 110 cents a lb following the news of the breakdown but we expect them to move back again to around 120 cents within a few weeks," the roaster added. Dutch Coffee Roasters' Association secretary Jan de Vries said although the roasters were disappointed at the failure of consumer and producer ICO representatives to agree on guota reintroduction, it was equally important that guotas be

reallocated on a more equitable basis.

"There is no absolute need for quotas at this moment because the market is well balanced and we must not lose this opportunity to renegotiate the coffee agreement," he said.

"There is still a lot of work to be done on a number of clauses of the International Coffee Agreement and we would not welcome guota reintroduction until we have a complete renegotiation," de Vries added. With this in mind, and with Dutch roasters claiming to have fairly good forward cover, the buying strategy for the foreseeable future would probably be to buy coffee on a hand-to-mouth basis and on a sliding scale when market prices were below 120 cents a lb, roasters said. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16298" NEWID="978"> <DATE> 3-MAR-1987 08:44:34.43</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F Y f0191reute r f BC-GREENWOOD-RESOURCES-< 03-03 0097</UNKNOWN> <TEXT>&#2; <TITLE>GREENWOOD RESOURCES &lt;GRRL> SELLS COMPANY STAKE</TITLE> DENVER, March 3 - </DATELINE><BODY>Greenwood Resources <DATELINE> Inc said it has sold its 4,300,000 common share majority holding in <New London Oil Ltd> of London to an affiliate of <Guinness Peat Group PLC> of London and an affiliate of <Sidro SA> of Belgium for a total of 1,700,0000 dlrs in cash. The company said it will apply the proceeds of the sale to support its line of credit and as part of a proposed debt restructuring with Colorado National Bancshares <COLC> and Greenwood shareholders. It said it will retain a seat on the New London board. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16299" NEWID="979"> <DATE> 3-MAR-1987 08:47:17.78</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES>

<UNKNOWN> F f0199reute b f BC-/AMR-<AMR>-TO-ACQUIRE 03-03 0098</UNKNOWN> <TEXT>&#2: <TITLE>AMR &lt;AMR> TO ACQUIRE 40 LONG-RANGE JET AIRCRAFT</TITLE> <DATELINE> NEW YORK, March 3 - </DATELINE><BODY>AMR Corp's American Airlines said it will buy 40 long-range jet aircraft to support international expansion, including routes in the Caribbean. Under one agreement, the airline said, it will acquire 15 Boeing Co <BA> 767-300 planes. Under a separate agreement, American will acquire A-300-600 aircraft from <Airbus Industrie>, a European consortium. The company's announcement included no value for the order. Published reports put the value of the aircraft order, including engines, at 2.5 billion dlrs. A total of 98 General Electric Co <GE> CF6-80C2 engines is involved in the orders, American Airlines said. The published reports valued the engines at five mln dlrs each. The company said it will acquire the planes and engines using rental leases that can be terminated on relatively short notice. The arrangement allows the airline to acquire the planes without adding to its debt, it explained. The Boeing 767s, to be delivered from February 1988 to October 1988, will be used on routes between the U.S. and Europe, American said. It said the Airbus A300s, scheduled for delivery from April 1988 through June 1989, will be assigned to the Caribbean, where American has developed a major new hub at San Juan, Puerto Rico. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16300" NEWID="980"> <DATE> 3-MAR-1987 08:52:59.57</DATE> <TOPICS></TOPICS> <PLACES><D>west-germany</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0212reute d f BC-VDO-UNIT-AND-THOMSON- 03-03 0110</UNKNOWN> <TEXT>&#2;

<TITLE>VD0 UNIT AND THOMSON-CSF IN JOINT VENTURE</TITLE> FRANKFURT, March 3 - </DATELINE><BODY>&lt;VD0 <DATELINE> Luftfahrtgeraete Werk Adolf Schindling GmbH>, 75 pct owned by autoparts maker <VD0 Adolf Schindling AG>, said it set up a joint venture with Thomson-CSF <TCSF.PA> of France to produce liquid crystal displays. It said in a statment that it held 20 pct of the new company called Eurodisplay and Thomson-CSF the remaining 80 pct. Thomson owns the remaining 25 pct of VDO Luftfahrtgeraete. The two companies have also agreed to pool their research on development, construction and assembly of the systems, for use in vehicles and aircraft, with General Electric Company <GEN> of the U.S. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16301" NEWID="981"> <DATE> 3-MAR-1987 08:57:28.66</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0224reute f f BC-\*\*\*\*\*f.w.-woolworth 03-03 0009</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*\*<TITLE>F.W. WOOLWORTH CO 4TH OTR SHR 1.78 DLRS VS 1.64 DLRS </TITLE>Blah blah blah. &#3: </TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16302" NEWID="982"> <DATE> 3-MAR-1987 08:59:37.83</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>uk</D><D>ireland</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0229reute r f BC-HEINZ-INTERESTED-IN-B 03-03 0113</UNKNOWN> <TEXT>&#2;

<TITLE>HEINZ INTERESTED IN BUYING GUINNESS BREWING</TITLE> <DATELINE> DUBLIN, March 3 - </DATELINE><BODY>H.J. Heinz &lt;HNZ.N> chairman Tony O'Reilly

would be interested in buying Guinness PLC <GUIN.L>'s brewery division if it were for sale, a spokesman said.

The spokesman, reacting to Irish and British press reports, said "He continues to be interested were the group to offer the brewery side of Guinness for sale. But he has not put together a consortium, nor has he been buying shares."

He was quoted by the Irish magazine Business and Finance as saying he would be interested if it came on the market and that he had the support of two international banks if he decided such a purchase might be worthwhile.

In the magazine article, he suggested that if brewing profits were calculated to be in the region of 80 mln punts, the asking price would not be higher than 800 mln punts.

"A multiple of ten times earnings would be the top whack for the brewing division in the current Guinness situation," he said.

"This would mean an expensive exercise, right on the edge, but not impossible," he added.

The deal would mean buying the Dublin, London, Nigerian and Malaysian breweries because "It could only be sold as an integral unit if it was going to be sold at all," O'Reilly said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16303" NEWID="983"> <DATE> 3-MAR-1987 09:01:24.51</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0232reute u f BC-EQUATORIAL-COMMUNICAT 03-03 0101</UNKNOWN> <TEXT>&#2: <TITLE>EQUATORIAL COMMUNICATIONS & lt; EQUA> TO HAVE LOSSES</TITLE> MOUNTAIN VIEW, Calif., March 3 - </ <DATELINE> DATELINE><BODY>Equatorial Communications Co said it expects to report losses of about 57 mln dlrs for the fourth quarter and 68 mln dlrs for the full year 1986 on revenues of about 10 mln dlrs for the quarter and 52 mln dlrs for the year. Equatorial said the losses will include a charge of about 45 mln dlrs from costs associated with the restructuring of its

business, including adjustments to reflect the market value of transponders owned and leased by Equatorial and other reserves for inventory, receivables and excess facilities.

Equatorial said the fourth quarter operating results will also include restructuring costs of about 5,500,000 dlrs, in addition to the 45 mln dlr charge.

Equitorial also said that as of March One it is operating in technical default under its lease of transponders on the Galaxy III satellite due to its inabiliuty to maintain agreed-upon financial ratios. It said it is in talks with the lessors in an attempt to restructure lease obligations.

Further, Equitorial said it is in default of two other oblitations in connection with the purchase or lease of transponders as a result of cross-default provisions.

Equatorial said it has signed a memorandum of understanding for Contel Corp <CTC> to purchase 10 mln dlrs of Equatorial master earth stations, micro earth stations and associated equipment and loan Equatorial six mln dlrs over a six-month period for repayment starting in December 1988.

The company said Conteol, under the agreement, would assume a portion of Equatorial's rights and obligations under the Galaxy III transponder lease with <Burnham Leasing> on the occurrence of certain events.

Equatorial said it would grant Contel an option to buy about 3,600,000 common shares at 3.25 dlrs each.

Equatorial said its understandings with Contel are subject to Equatorial's ability to restructure a significant portion of its obligations and to obtain concessions from lenders and lessors, in particular under its Galaxy III transponder lease. It said it hopes to finalize a Contel agreement by April 15.

Equatorial in 1985 earned 1,807,000 dlrs after a 3,197,000 dlr gain from early debt retirement on revenues of 56.1 mln dlrs. For the first nine months of 1986, the company lost 9,476,000 dlrs on revenues of 45.4 mln dlrs, compared with a 1,784,000 dlr profit after the early retirement gain on revenues of 38.5 mln dlrs.

Reuter

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f0233reute u f BC-TRANSAMERICA-<TA>-T0 03-03 0084</UNKNOWN> <TEXT>&#2: <TITLE>TRANSAMERICA &lt;TA> TO HAVE AUSTRALIAN SALE GAIN</TITLE> LOS ANGELES, March 3 - </DATELINE><BODY>Transamerica <DATELINE> Corp said it will have an after-tax gain of about 10 mln U.S. dlrs on the sale of its Occidental Life Insurance Co of Australia Ltd affiliate to <Pratt and Co Financial Services Pty Ltd> of Melbourne for 105 mln Australian dlrs. The sale was announced earlier today in Australia. Proceeds will be used to enhance the growth of North American operations of its Transamerica Occidental Life subsidiary, the company said. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16305" NEWID="985"> <DATE> 3-MAR-1987 09:02:56.71</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0238reute f f BC-\*\*\*\*\*VIACOM-INTERNAT 03-03 0011</UNKNOWN> <TEXT TYPE="BRIEF">&#2; \*\*\*\*\*<TITLE>VIACOM INTERNATIONAL INC GETS ANOTHER NEW NATIONAL AMUSEMENTS BID </TITLE>Blah blah blah. </TEXT></REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16306" NEWID="986"> <DATE> 3-MAR-1987 09:03:03.30</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0239reute

b f BC-/F.W.-WOOLWORTH-CO-<Z 03-03 0068</UNKNOWN> <TEXT>&#2: <TITLE>F.W. WOOLWORTH CO &lt;Z> 4TH QTR JAN 31 NET</TITLE> NEW YORK, March 3 -<DATELINE> </DATELINE><BODY>Shr 1.78 dlrs vs 1.64 dlrs Net 117 mln vs 106 mln Sales 2.02 billion vs 1.85 billion Avg shrs 65.6 mln vs 63.9 mln Year Shr 3.25 dlrs vs 2.75 dlrs Net 214 mln vs 177 mln Sales 6.50 billion vs 5.96 billion Avg shrs 65.6 mln vs 63.9 mln NOTE: Share data restated to reflect two for one stock split in May 1986 Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16307" NEWID="987"> <DATE> 3-MAR-1987 09:04:38.03</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0244reute u f BC-GM-(GM)-CUTTING-SALAR 03-03 0087</UNKNOWN> <TEXT>&#2: <TITLE>GM &lt:GM> CUTTING SALARIED MERIT RAISES</TITLE> DETROIT, March 3 - </DATELINE><BODY>General Motors Corp <DATELINE> told employees it was reducing the funds available for merit-raises for 109,000 salaried workers. GM, which has been taking wide-ranging steps to cut costs, said in a letter it cut the amount available for raises to 3.5 pct of the payroll from 5.5 pct in 1986. The letter also said raises will be given in one annual lump-sum payment from April rather than being folded into salaries and thus increasing the base for benefit payments. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16308" NEWID="988"> <DATE> 3-MAR-1987 09:05:16.76</DATE> <TOPICS><D>earn</D><D>crude</D></TOPICS>

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delivered March 16, will be priced as follows. - 8 pct bonds due July 1, 1990 at a price of 100.30 pct todmpB]w about 7.89 pct to maturity - 8-1/4 pct bonds due March 1, 1994 at a price of 100.25 pct to yield about 8.20 pct to maturity. - 8-1/4 pct bonds due March 1, 1997 at a price of 99.50 pct to yield about 8.32 pct to maturity. - 8-1/2 pct bonds due June 1, 2011 at a price of 98.625 pct to yield about 8.63 pct to maturity. The 2011 maturity will be issued to a maximum of 375 mln dlrs. The Bank of Canada will buy 100 mln dlrs of the new issue, including a minimum of 10 mln dlrs of the 2011 maturity. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16310" NEWID="990"> <DATE> 3-MAR-1987 09:10:15.73</DATE> <TOPICS></TOPICS> <PLACES><D>new-zealand</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> C G L M T f0257reute d f BC-EARTHQUAKES-CONTINUE 03-03 0138</UNKNOWN> <TEXT>&#2; <TITLE>EARTHQUAKES CONTINUE IN NORTHERN NEW ZEALAND</TITLE> <DATELINE> WELLINGTON, March 3 - </DATELINE><BODY>Earthquakes and aftershocks are still shaking areas of northern New Zealand following yesterday's strong tremor which left 3,000 people homeless. Four earthquakes measuring up to 4.5 on the Richter scale have hit the Bay of Plenty and Waikato region in the north-east since midnight yesterday (1200 GMT). No casualties have been reported and no further major damage, civil defence sources said. A government seismologist said from Rotorua in the North Island some five tremors were being recorded every 10 minutes. The seismologist said if the pattern of other large earthquakes was followed the shocks would continue for one to several weeks, declining in frequency and magnitude. But the chance of a further large shock could not be ruled out. Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre>

OLDID="16311" NEWID="991"> <DATE> 3-MAR-1987 09:12:40.55</DATE> <TOPICS><D>trade</D></TOPICS> <PLACES><D>usa</D><D>japan</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> G T C &#22:&#22:&#1:f0265&#31:reute r f BC-U.S.-ASKS-JAPAN-TO-EN 03-03 0100</UNKNOWN> <TEXT>&#2; <TITLE>U.S. ASKS JAPAN END AGRICULTURE IMPORT CONTROLS</TITLE> <DATELINE> TOKYO, March 3 – </DATELINE><BODY>The U.S. Wants Japan to eliminate import controls on agricultural products within three years, visiting U.S. Under-Secretary of State for Economic Affairs Allen Wallis told Eishiro Saito, Chairman of the Federation of Economic Organisations (Keidanren), a spokesman for Keidanren said. The spokesman quoted Wallis as saying drastic measures would be needed to stave off protectionist legislation by Congress. Wallis, who is attending a sub-cabinet-level bilateral trade meeting, made the remark yesterday in talks with Saito. Wallis was quoted as saying the Reagan Administration wants Japanese cooperation so the White House can ensure any U.S. Trade bill is a moderate one, rather than containing retaliatory measures or antagonising any particular country. He was also quoted as saying the U.S. Would be pleased were Japan to halve restrictions on agricultural imports within five years if the country cannot cope with abolition within three, the spokesman said. Japan currently restricts imports of 22 agricultural products. A ban on rice imports triggered recent U.S. Complaints about Japan's agricultural policy. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16312" NEWID="992"> <DATE> 3-MAR-1987 09:13:24.26</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <0RGS></0RGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F

f0267reute 03-03 0023</UNKNOWN> r f BC-QT8900 <TEXT>&#2: <TITLE>U.S. FINANCIAL ANALYSTS - March 3</TITLE> <DATELINE> Wilcox/Gibbs - </DATELINE><BODY>New York Sarich Technologies Trust - New York Health Management Associates - New York Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16313" NEWID="993"> <DATE> 3-MAR-1987 09:13:27.60</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0268reute r f BC-0T8902 03-03 0011</UNKNOWN> <TEXT TYPE="UNPROC">&#2; U.S. DIVIDEND MEETINGS - MARCH 3 Mickelberry Corp Premier Industrial Reuter </TEXT> </REUTERS> <REUTERS TOPICS="NO" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16314" NEWID="994"> <DATE> 3-MAR-1987 09:13:32.69</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F f0269reute r f BC-U.S.-SHAREHOLDER-MEET 03-03 0008</UNKNOWN> <TEXT TYPE="UNPROC">&#2; U.S. SHAREHOLDER MEETINGS - MARCH 3 None Reportedd Reuter

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other general corporate purposes, including the possible acquisition of other businesses or additional technology. Ashton-Tate now has about 23.6 mln shares outstanding. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET" OLDID="16317" NEWID="997"> <DATE> 3-MAR-1987 09:15:33.28</DATE> <TOPICS></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM A f0275reute r f BC-KEYCORP-<KEY>-REGISTE 03-03 0085</UNKNOWN> <TEXT>&#2; <TITLE>KEYCORP &lt;KEY> REGISTERS SUBORDINATED NOTES</TITLE> <DATELINE> ALBANY, N.Y., Marc 3 - </DATELINE><BODY>KeyCorp said it has filed with the Securities and Exchange Commission for the offering of 75 mln dlrs of subordinated capital notes due March 1, 1999. The company said it is anticipated the notes will be offered this week through underwriters led by First Boston Corp. Proceeds will be used for general corporate purposes, including the acquisition of <Seattle Trust and Savings Bank>, which is scheduled for July one, KeyCorp said. Reuter &#3:</BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16318" NEWID="998"> <DATE> 3-MAR-1987 09:15:47.27</DATE> <TOPICS><D>earn</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> E F f0276reute r f BC-nat'l-sea-productsltd 03-03 0072</UNKNOWN> <TEXT>&#2; <TITLE>&lt;NATIONAL SEA PRODUCTS LTD> 4TH 0TR NET</TITLE> HALIFAX, Nova Scotia, March 3 -<DATELINE>

</DATELINE><BODY>Oper shr 43 cts vs 21 cts Oper net 6,846,000 vs 3,386,000 Revs 137.1 mln vs 107.6 mln Year Oper shr 1.36 dlrs vs 42 cts Oper net 21,764,000 vs 7,239,000 Revs 516.4 mln vs 454.7 mln Note: 1986 gtr excludes extraordinary gain of 784,000 dlrs or five cts share, versus extraordinary loss of 110,000 dlrs or shr nil in 1985 gtr Note continued: 1986 year excludes extraordinary gain of 14,360,000 dlrs or 94 cts share, versus extraordinary gain of 2,883,000 dlrs or 19 cts share in prior year Reuter </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16319" NEWID="999"> <DATE> 3-MAR-1987 09:16:02.85</DATE> <TOPICS><D>money-fx</D><D>interest</D></TOPICS> <PLACES><D>uk</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> RM f0277reute b f BC-U.K.-MONEY-MARKET-SH0 03-03 0049</UNKNOWN> <TEXT>&#2: <TITLE>U.K. MONEY MARKET SHORTAGE FORECAST REVISED DOWN</TITLE> <DATELINE> LONDON, March 3 - </DATELINE><BODY>The Bank of England said it had revised its forecast of the shortage in the money market down to 450 mln stg before taking account of its morning operations. At noon the bank had estimated the shortfall at 500 mln stg. REUTER </BODY></TEXT> </REUTERS> <REUTERS TOPICS="YES" LEWISSPLIT="TRAIN" CGISPLIT="TRAINING-SET"</pre> OLDID="16320" NEWID="1000"> <DATE> 3-MAR-1987 09:17:32.30</DATE> <TOPICS><D>acg</D></TOPICS> <PLACES><D>usa</D></PLACES> <PE0PLE></PE0PLE> <ORGS></ORGS> <EXCHANGES></EXCHANGES> <COMPANIES></COMPANIES> <UNKNOWN> F

f0284reute b f BC-/NATIONAL-AMUSEMENTS 03-03 0073</UNKNOWN> <TEXT>&#2; <TITLE>NATIONAL AMUSEMENTS AGAIN UPS VIACOM &lt;VIA> BID</TITLE> NEW YORK, March 3 - </DATELINE><BODY>Viacom <DATELINE> International Inc said <National Amusements Inc> has again raised the value of its offer for Viacom's publicly held stock. The company said the special committee of its board plans to meet later today to consider this offer and the one submitted March one by <MCV Holdings Inc>. A spokeswoman was unable to say if the committee met as planned yesterday. Viacom said National Amusements' Arsenal Holdings Inc subsidiary has raised the amount of cash it is offering for each Viacom share by 75 cts to 42.75 dlrs while the value of the fraction of a share of exchangeable Arsenal Holdings preferred to be included was raised 25 cts to 7.75 dlrs. National Amusements already owns 19.6 pct of Viacom's stock. Reuter </BODY></TEXT>

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